



MEMO

To: Finance Committee Members – Raymond Juballa – Chair; Rosanne Foust; Leonard Iniguez; Steven Wong

C: Board of Directors, San Mateo County Event Center

From: Diane Baumann, Controller and Dana Stoehr, CEO

Date: March 19, 2025

FINANCIAL HIGHLIGHTS: February 2025

Balance Sheet:

Assets:

Cash on Hand: \$41,433.00 – No change

Cash in Banks: \$1,480,409.77 decreased \$65,517.70 expenses exceeded income

Investments: \$10,550,539.57 no change

Restricted Cash:

Auction: \$68,479.37 – no change

Pension Funds decreased \$20,352.06 - Employer Contributions \$16,212.40; Employee Contributions \$8,384.58; Investment loss \$32,878.58; withdrawals \$11,990.46; Fees \$80.00; balance \$5,353,371.32 balances to Restricted Liabilities - Liability for Pension Plans

Accounts Receivable – increased \$467,976.57 to \$2,585,368.75 balances to AR Aged Invoice Analysis (page 1-2)
The County of San Mateo has not paid their share of the Cypress Restroom Project \$1,000,000.00 yet; San Mateo County Health and Human Services owes \$400,742.77 for inclement weather shelter. NCVA made a payment of \$345,093.00 on 3/11/2025

We have two accounts over 120 days Hot Import Nights - \$1,877.85, Harvest Festival \$16,579.00. Both are listed as doubtful accounts. Hot Import Nights is making small monthly payments to the collection agency. Those are the only two accounts over 90 days.

Prepaid and Deferred Charges – none

Culinary Inventory \$52,075.61 – no change

Fixed Assets:

Construction in Progress \$4,076,530.21 increased \$753,701.47– Detail is on detailed income statement

Capitalized Equipment - \$2,496,594.69 – increase \$5,521.56 – container for Inclement Weather Shelter equipment

Leasehold improvements \$9,898,407.87 – increase \$232,059.32 – South Lot Lighting

Depreciation \$39,369.46

Liabilities

Accounts Payable: Increased \$632,601.00 to \$851,640.66 which balances to A/P Aged Invoice Analysis - Page 5–
No accounts are over 30 days. \$17,706.38 in event refunds this month



Advanced Billings – Future Events increased \$237,019.00 to \$717,104.46 balances to A/R Aged Invoice Analysis 228000-00-A (page 4)

Accrued Payroll and Related

Other payroll tax liabilities - \$-4,442.93 – staff continues to work on automating all entries on employee benefits – will be “trued up” quarterly

Workers Comp Insurance - \$7,482.38 – Account will be “trued up” quarterly. California Fairs Services Authority bills Workers Compensation monthly based on previous year’s payroll. Payroll is expensed as a percentage of wages paid monthly, these differences in methodology causes the account not to stay in balance.

Accrued Wages – \$102,638.37 changes with each payroll – account is monitored for accuracy and clears after each payroll is complete.

Accrued Leave Balances - \$166,630.61 is recalculated at year end.

Other Liabilities:

Sales Tax Payable \$16,995.84 paid March 18

Unclaimed check liability \$20,107.30 – no change

Restricted Liabilities: Pension Plan Liability and Auction Reserve mirror assets entries

Carnival Capital Improvement - \$73,449.94 no change

Monthly profit of \$486,817.50 balances to consolidated financial statements

Consolidated Financial Statements:

	February 2025	February 2024	YTD 2025	YTD 2024
Operating Profit/(Loss)	\$526,186.96	\$29,587.51	\$844,018.44	\$383,989.29
Balance Sheet Profit/Loss	\$486,817.50	\$7,734.63	\$915,097.83	\$649,144.69

Other Operating Revenue – \$6,376.01 Cell Phone Tower space rent;
 Prior Year Expense Adjustment - \$22,698.00 - Dryco - stripe East Lot

Departmental Financial Statements - Items of Note:

Event Sales & Service (ESS) - Direct profit \$684,078.53 (pages 1 & 2)

Revenue:

Building Rental Fees: \$334,250.00 Northern California Volleyball; San Mateo County – Inclement Weather Shelter; Nor Cal Landscape Show; Time Travelers Vintage Expo; Samaritan House All Staff Meeting; CZI Annual Offsite Meeting; American Medical Response (Ambulance staging)

Rental Rebates: \$-9,002.00 Volleyball Club Practice; Samaritan House All Staff Meeting

Patron parking fees \$254,724.00 Northern California Volleyball; Time Travelers Vintage Expo; Nor Cal Landscape

Tailgating Permits - \$19,529.00 – Northern California Volleyball

Monthly Parking Contracts - \$63,100.00 – Roblox; Google; Nueva School; John Brehm

Electrical Services - \$13,690.00 – Gem & Jewelry, Nor Cal Landscape, GSSA Challenge – Commissions from contractors (Edlen; Tricord Management)

Miscellaneous Fees - \$1,640.00 Ticket Fees Tailgating



Expenses – Direct payroll expenses, benefits, taxes, workers' compensation - Marketing Department wages have been removed from Administration Expense and allocated 75% Fair Administration; 25% Event Sales and Services

Administrative Fees - \$4,675.59 include merchant credit card fees; employee meals

Security, Fees and insurance; EMT Fees and show janitorial fees are reimbursable. Invoicing for event expenses lags behind events.

Recoverable Expenses – \$1,909.60 includes supplies for Inclement Weather Shelter

Parking Equipment \$3,093.97 – Traffic Cones

Contracted Services – \$2,149.40 Security for Tailgating Area – Volleyball

Jockey Club – Satellite Wagering Facility – Direct Profit for month \$174,629.03 up 31% from 2024 (Page 3)

Revenue: \$226,719.49 Jockey Club revenue is up 19% from 2024, attendance has overall looks better than last year, Track Commissions and ADW fees are also up.

Expenses: \$52,090.46 Payroll expenses, benefits, taxes and workers compensation – benefits have decreased based on hours worked by employees

Administrative Expenses – equipment rental, janitorial supplies and cable tv

Annual San Mateo County Fair – (pages 4 – 7) -

Revenue: \$63,375.00

Space Rental - \$17,000.00 - inside and outside spaces are being sold

Sponsorship –\$46,375.00 – Fair Sponsorships Mancini's Sleepworld \$25,000.00; US Jaclean \$12,500.00

Expenses: \$50,357.74

Administration & Marketing: \$37,839.85 Salaries; benefits, taxes and workers compensation. Marketing Salaries are now being split between Fair and Event Sales. Marketing - \$2,998.00 – Mall Directories – Hillsdale & Southland

Fair Attendance Operations - \$2,333.32 Fair postcards; carnival signs

Miscellaneous Fair Expense – \$108.50 merchant acceptance fees

Competitive Fair Exhibits \$4,544.48 - part time staff – supplies

Entertainment Expense - \$5,531.59– Contracted services – Talent booking; supplies for attractions

Culinary – (pages 8 & 9) Direct monthly profit \$43,716.70

Events – Food Sales \$145,403.00 – Northern California Volleyball; Time Travelers Vintage Expo, Nor Cal Jockey Club – Food and Beverage are showing an increase – mirroring Jockey Club attendance

Events – Sub Contractor Sales - \$4,500.00 Food Trucks for Volleyball

Food Buyouts – \$8,346.00 CZI Annual Offsite meeting

Expenses: \$137,340.75

Salaries and Wages, taxes, benefits, workers compensation

Contracted Services \$17,035.33 – Staff for events

Supplies & Expense \$9,592.62 includes fees for POS; Alcoholic Beverage Control license

Administration – Expense for month - \$144,780.68 (page 10)

Salaries & Wages, benefits, payroll taxes, workers compensation

Travel & Training \$1,702.78 Board Stipends; Progress Seminar registration



Maintenance – Expense for month \$209,521.92 (page 11)

Salaries, wages, benefits, payroll taxes, and workers' compensation

Contracted Services – other \$9,379.91 – 5 year inspection - \$2,650.00; Generator Repairs \$6,729.91

Equipment Maintenance & Repairs - \$8,023.69 – Fuel, batteries, parts

Emergency Repairs \$6,222.07 – Fiesta Hall Café repairs

Non-Capitalized Improvements (page 13) – \$18,692.68

Equipment - Fence Line Scrim - \$17,506.40; Printer \$766.28; Wireless Credit Card Machine \$420.00

Construction in Progress: \$753,701.47

South Lot Lighting - \$-232,059.32 – Project complete – capitalized

Central Mall Generators – Peterson - Deposit on Generator - \$648,260.79

Cypress Restrooms - \$337,500.00 Progress Payment – South Bay Water Filters



San Mateo County Event Center
Balance Sheet
As of February 28, 2025

	Beginning Balance	Activity	Ending Balance
Assets			
Cash on Hand			
Petty Cash	1,000.00	0.00	1,000.00
Change Funds	40,433.00	0.00	40,433.00
	<u>41,433.00</u>	<u>0.00</u>	<u>41,433.00</u>
Cash in Banks			
Cash - Operating	1,309,957.67	(65,864.04)	1,244,093.63
Cash - Fair Awards	5,418.12	0.00	5,418.12
Cash - Payroll	230,551.68	346.34	230,898.02
	<u>1,545,927.47</u>	<u>(65,517.70)</u>	<u>1,480,409.77</u>
Investments			
Cash - Investment - San Mateo County	426,132.77	0.00	426,132.77
Cash - Investment - LAIF	10,124,406.80	0.00	10,124,406.80
	<u>10,550,539.57</u>	<u>0.00</u>	<u>10,550,539.57</u>
Restricted Cash			
Cash - Auction	68,479.37	0.00	68,479.37
Cash Value - Pension	5,373,723.38	(20,352.06)	5,353,371.32
	<u>5,442,202.75</u>	<u>(20,352.06)</u>	<u>5,421,850.69</u>
Accounts Receivable			
Accounts Receivable	2,117,392.18	467,976.57	2,585,368.75
Allowance for Doubtful Accounts - A/R	(18,456.85)	0.00	(18,456.85)
	<u>2,098,935.33</u>	<u>467,976.57</u>	<u>2,566,911.90</u>
Pre Paid and Deferred Charges			
Deferred Charges	0.00	0.00	0.00
Advanced Deposits	0.00	0.00	0.00
Pre Paid Insurance	0.00	0.00	0.00
Pre-Paid Expenses	0.00	0.00	0.00
	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Culinary - Inventory Items	52,075.61	0.00	52,075.61
Fixed Assets			
Construction in Progress	3,322,828.74	753,701.47	4,076,530.21
Capitalized Equipment	2,491,073.13	5,521.56	2,496,594.69
Accumulated Depreciation - Equipment	(2,204,969.23)	(7,695.07)	(2,212,664.30)
Capitalized - Leasehold Improvements	9,757,348.55	232,059.32	9,989,407.87
Accumulated Depreciation - Leasehold Imp	(7,053,374.55)	(31,674.39)	(7,085,048.94)
	<u>6,312,906.64</u>	<u>951,912.89</u>	<u>7,264,819.53</u>
Total Assets:	26,044,020.37	1,334,019.70	27,378,040.07



San Mateo County Event Center
Balance Sheet
As of February 28, 2025

	Beginning Balance	Activity	Ending Balance
Liabilities			
Accounts Payable			
Accounts Payable (Non ERP)	219,039.66	614,894.62	833,934.28
Event Refunds Payable	0.00	17,706.38	17,706.38
	<u>219,039.66</u>	<u>632,601.00</u>	<u>851,640.66</u>
Advanced Billings			
Advance Billings - Future Events	480,085.46	237,019.00	717,104.46
Accrued Payroll and Related			
Bonus Payable	0.00	0.00	0.00
Payroll Payable	0.00	0.00	0.00
Social Security Taxes	0.00	0.00	0.00
Medicare Tax Withheld	0.00	0.00	0.00
CA State Disability Insurance	0.00	0.00	0.00
CA State Income Tax	0.00	0.00	0.00
Federal Income Tax Withheld	0.00	0.00	0.00
Other Payroll Tax Liabilities	(1,513.23)	(2,929.70)	(4,442.93)
Workers Comp Insurance Clearing	3,441.34	4,041.04	7,482.38
Accrued Wages	105,474.84	(2,836.47)	102,638.37
Accrued Employee Leave - Admin	62,542.02	0.00	62,542.02
Accrued Employee Leave - Maint	56,304.66	0.00	56,304.66
Accrued Leave - ESS	18,578.84	0.00	18,578.84
Accrued Leave - Fair	2,536.54	0.00	2,536.54
Accrued Leave - Jockey Club	15,775.32	0.00	15,775.32
Accrued Leave - ESSFB	10,893.23	0.00	10,893.23
Accrued Liabilities - Other	0.00	0.00	0.00
	<u>274,033.56</u>	<u>(1,725.13)</u>	<u>272,308.43</u>
Other Liabilities			
Suspense	0.00	0.00	0.00
Reimbursable Costs	0.00	0.00	0.00
Sales Tax Payable	17,336.45	(340.61)	16,995.84
Deferred Income	0.00	0.00	0.00
Performance Deposits	0.00	0.00	0.00
Collected Fees Payable	0.00	0.00	0.00
Unclaimed Check Liability	20,107.30	0.00	20,107.30
	<u>37,443.75</u>	<u>(340.61)</u>	<u>37,103.14</u>
Restricted Liabilities			
Liability for Pension Plans	5,373,723.38	(20,352.06)	5,353,371.32
Junior Livestock Auction Reserve	68,479.37	0.00	68,479.37
Carnival Capital Improvement	73,449.94	0.00	73,449.94
Scholarship Reserve	695.00	0.00	695.00
	<u>5,516,347.69</u>	<u>(20,352.06)</u>	<u>5,495,995.63</u>
Debt - Long & Short Term	0.00	0.00	0.00
Retained Earnings			
Net Resources	19,088,789.92	0.00	19,088,789.92
Restricted Resources	0.00	0.00	0.00
Profit / Loss	428,280.33	486,817.50	915,097.83
Total Liabilities	26,044,020.37	1,334,019.70	27,378,040.07



San Mateo County Event Center
Consolidated Financial Statement
For the Period Ending February 28, 2025 and 2024

	February 2025	February 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
Revenue:							
Fair Admissions Revenue	0.00	0.00	0.00	0.00	0.00		1,250,000.00
Fair Exhibit Space	17,000.00	7,500.00	17,000.00	9,500.00	7,500.00	44%	110,000.00
Fair - Carnival Revenue	0.00	0.00	0.00	0.00	0.00		375,000.00
Fair - Food and Drink	0.00	0.00	0.00	0.00	0.00		350,400.00
Fair Competitive Exhibits	0.00	543.00	0.00	543.00	(543.00)		35,250.00
Miscellaneous Fair Revenue	46,375.00	700.00	52,250.00	1,432.00	50,818.00	97%	660,500.00
Culinary	181,057.45	151,590.55	368,779.75	292,841.89	75,937.86	21%	1,670,008.92
Jockey Club	226,719.49	178,522.55	449,349.33	363,201.73	86,147.60	19%	1,573,750.00
ESS - Event Sales and Service	906,945.63	580,372.73	1,745,767.11	1,264,720.05	481,047.06	28%	5,518,743.14
Prior Year Revenue Adjustment	0.00	0.00	400.00	0.00	400.00	100%	0.00
Other Operating Revenue	6,376.01	6,540.30	12,767.02	22,730.60	(9,963.58)	-78%	379,512.12
Total Operating Revenue	1,384,473.58	925,769.13	2,646,313.21	1,954,969.27	691,343.94	26%	11,923,164.18



San Mateo County Event Center
Consolidated Financial Statement
For the Period Ending February 28, 2025 and 2024

	February 2025	February 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
Expenses							
Administration	144,780.68	216,328.30	314,726.59	356,857.70	(42,131.11)	-13%	2,233,975.84
Maintenance	209,521.92	183,694.18	401,107.00	347,525.20	53,581.80	13%	2,751,763.75
Fair Administration & Marketing	37,839.85	20,922.26	69,419.76	37,700.57	31,719.19	46%	899,460.91
Fair Attendance Operations	2,333.32	2,286.80	2,333.32	3,876.83	(1,543.51)	-66%	485,811.79
Miscellaneous Fair Expense	108.50	108.50	217.00	108.50	108.50	50%	287,379.54
Fair Competitive Awards	0.00	0.00	0.00	0.00	0.00		28,500.00
Fair Competitive Exhibits	4,544.48	4,295.78	7,567.59	10,030.46	(2,462.87)	-33%	188,117.79
Fair Entertainment	5,531.59	5,000.00	10,531.59	15,000.00	(4,468.41)	-42%	580,368.75
ESS - Event Sales and Service	222,867.10	144,180.02	406,647.61	287,572.18	119,075.43	29%	2,015,957.83
Culinary	137,340.75	126,203.98	290,506.81	239,909.31	50,597.50	17%	1,581,145.73
Jockey Club	52,090.46	55,118.92	113,162.77	132,818.55	(19,655.78)	-17%	710,098.06
Equipment & Improvements	18,692.68	138,102.89	156,850.76	141,300.89	15,549.87	10%	975,000.00
Prior Year Expense Adjustment	22,698.00	0.00	29,180.08	(1,588.20)	30,768.28	105%	0.00
Cash over/short	(62.71)	(60.01)	43.89	(132.01)	175.90	401%	0.00
Total Operating Expenses	858,286.62	896,181.62	1,802,294.77	1,570,979.98	231,314.79	13%	12,737,579.99
Total Operating Revenue	1,384,473.58	925,769.13	2,646,313.21	1,954,969.27	691,343.94	26%	11,923,164.18
Operating Profit/Loss	526,186.96	29,587.51	844,018.44	383,989.29	460,029.15	55%	(814,415.81)
Non Operating Revenue	0.00	0.00	145,858.68	309,000.00	(163,141.32)	-112%	250,000.00
Depreciation Expense	39,369.46	21,852.88	74,779.29	43,844.60	30,934.69	41%	802,374.39
Profit Loss	486,817.50	7,734.63	915,097.83	649,144.69	265,953.14	29%	(1,366,790.20)



San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending February 28, 2025 and 2024

	February 2025	February 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
ESS - Revenue							
Building Rental Fees	334,250.00	254,800.00	679,650.00	525,600.00	154,050.00	23%	2,204,992.50
Rental Rebates/Sponsorships	(9,002.00)	(16,910.00)	(34,602.00)	(16,910.00)	(17,692.00)	51%	(125,000.00)
Grounds Rental Fees	0.00	0.00	0.00	36,000.00	(36,000.00)		0.00
Equipment Rental Fees	25,668.75	27,223.00	46,910.75	44,498.00	2,412.75	5%	209,406.00
Equipment Rent - Rebate	0.00	0.00	0.00	0.00	0.00		0.00
Recovered Expenses - Other	5,963.25	0.00	12,435.38	0.00	12,435.38		0.00
Recovered Janitorial Services	70,160.89	43,200.40	131,893.29	85,569.59	46,323.70	35%	500,622.83
Recovered Utilities	0.00	0.00	0.00	0.00	0.00		3,850.00
Recovered Trash	1,500.00	1,500.00	1,500.00	1,500.00	0.00		21,000.00
Recovered Damages	180.00	0.00	240.00	0.00	240.00		0.00
Recovered Outsourced Equipment	0.00	0.00	0.00	0.00	0.00		20,000.00
Recovered Security / Law Enforcement	71,690.10	15,006.30	112,527.15	33,900.10	78,627.05	70%	344,417.81
Recovered Labor	29,283.00	23,334.28	54,378.00	46,294.28	8,083.72	15%	100,000.00
Recovered EMT Fees	11,233.63	8,277.75	20,838.03	15,774.20	5,063.83	24%	45,000.00
Recovered Insurance Fees	0.00	0.00	0.00	0.00	0.00		0.00
Patron Parking Fees	254,724.00	163,730.00	530,214.00	352,025.00	178,189.00	34%	1,233,084.00
Exhibitor/Vendor Parking	720.00	300.00	720.00	300.00	420.00		0.00
Tailgating Permits - Youth Sports	19,529.00	9,755.00	42,964.00	24,952.00	18,012.00	42%	40,000.00
Monthly Parking Contracts	63,100.00	40,700.00	107,100.00	91,900.00	15,200.00	14%	682,560.00
RV Parking	2,535.01	605.00	4,030.01	3,595.00	435.01	11%	6,000.00
Parking Buyouts/Storage	4,960.00	3,135.00	7,210.00	7,935.00	(725.00)	-10%	0.00
Miscellaneous Charges	0.00	0.00	0.00	0.00	0.00		5,500.00
IT Services	4,390.00	2,930.00	5,140.00	4,570.00	570.00	11%	171,690.00
Electrical Services	13,690.00	1,700.00	18,462.50	4,755.88	13,706.62	74%	40,000.00
Fire Department Fees	0.00	0.00	0.00	0.00	0.00		0.00
Business License Fees	730.00	210.00	940.00	425.00	515.00	55%	5,000.00
Miscellaneous Fees	1,640.00	876.00	3,216.00	2,036.00	1,180.00	37%	10,620.00
ATM Revenue	0.00	0.00	0.00	0.00	0.00		0.00
Digital Marketing	0.00	0.00	0.00	0.00	0.00		0.00
Total Revenue:	906,945.63	580,372.73	1,745,767.11	1,264,720.05	481,047.06	28%	5,518,743.14
Cell Phone Tower	6,376.01	6,190.30	12,752.02	12,380.60	371.42	3%	76,512.12



San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending February 28, 2025 and 2024

	February 2025	February 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
ESS - Expenses							
Payroll - Full Time Employees	34,223.03	28,312.04	65,783.47	53,047.28	12,736.19	19%	559,930.00
Payroll - Part Time Employees	2,881.37	3,501.98	7,293.19	6,774.51	518.68	7%	22,985.00
Payroll - Overtime	1,658.66	1,607.42	4,633.25	4,740.12	(106.87)	-2%	15,000.00
Payroll - Parking Lots	23,733.18	33,987.85	47,035.36	58,314.06	(11,278.70)	-24%	294,500.00
Employee Benefits	8,714.01	8,064.25	17,044.96	15,183.91	1,861.05	11%	95,244.12
Employers Payroll Taxes	4,715.09	5,121.38	9,420.22	9,318.77	101.45	1%	73,521.56
Workers Compensation Insurance	5,087.27	4,229.61	9,996.16	7,504.93	2,491.23	25%	55,277.15
Payroll - Outside Agency	0.00	0.00	0.00	0.00	0.00		10,000.00
Contracted Services	0.00	0.00	0.00	0.00	0.00		0.00
Administrative Expenses	4,675.59	2,637.41	7,378.66	5,066.04	2,312.62	31%	25,000.00
Signs and Banners	2,252.40	0.00	2,252.40	0.00	2,252.40		4,000.00
Equipment Rentals	0.00	0.00	0.00	0.00	0.00		40,000.00
Security - Law Enforcement	61,888.69	11,570.75	93,466.79	26,136.75	67,330.04	72%	275,000.00
Fees and Insurance	730.00	250.00	940.00	425.00	515.00	55%	7,000.00
EMT Fees	16,862.88	7,985.45	27,222.18	13,182.40	14,039.78	52%	45,000.00
Show Janitorial	37,995.00	19,755.00	62,175.00	46,042.50	16,132.50	26%	270,000.00
Electrical, IT and Other Labor	0.00	0.00	0.00	0.00	0.00		50,000.00
Utilities	0.00	0.00	0.00	0.00	0.00		0.00
Trash and Damages	0.00	1,475.76	0.00	1,475.76	(1,475.76)		5,500.00
Recoverable Expenses	1,909.60	0.00	17,759.52	7.21	17,752.31	100%	10,000.00
Parking Equipment	3,093.97	217.37	3,093.97	217.37	2,876.60		5,000.00
Parking Signs	0.00	427.03	507.55	2,378.36	(1,870.81)	-369%	8,000.00
Parking Uniforms	0.00	1,564.09	0.00	1,564.09	(1,564.09)		4,000.00
Parking - Contracted Services	2,149.40	3,484.25	4,298.80	8,361.88	(4,063.08)	-95%	10,000.00
Parking - Merchant Fees	7,412.35	6,673.19	9,692.24	7,365.68	2,326.56	24%	35,000.00
Parking - Other Expenses	0.00	407.19	533.96	624.56	(90.60)	-17%	10,000.00
Marketing - Advertising	0.00	0.00	9,351.24	7,437.00	1,914.24	20%	15,000.00
Travel, Training and Entertainment	660.00	80.00	660.00	4,185.00	(3,525.00)		15,000.00
Web Site	1,025.00	1,674.00	1,875.00	3,574.00	(1,699.00)	-91%	12,000.00
Public Relations - Sponsorships	0.00	0.00	1,496.08	0.00	1,496.08		10,000.00
Administrative Expenses	1,199.61	1,154.00	2,737.61	4,645.00	(1,907.39)	-70%	14,000.00
Marketing - Contracted Services	0.00	0.00	0.00	0.00	0.00		20,000.00
Total Expenses	222,867.10	144,180.02	406,647.61	287,572.18	119,075.43	29%	2,015,957.83
Direct Profit Loss	684,078.53	436,192.71	1,339,119.50	977,147.87	361,971.63	27%	3,502,785.31



San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending February 28, 2025 and 2024

	February 2025	February 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
Jockey Club - Revenue							
Admissions	31,100.00	28,170.00	66,010.00	58,350.00	7,660.00	12%	300,000.00
Track Commissions	46,804.25	42,377.63	97,334.59	86,552.21	10,782.38	11%	400,000.00
ADW Fees	136,263.99	97,400.15	259,748.73	196,205.19	63,543.54	24%	775,000.00
Publication Sales	11,539.57	9,647.89	24,364.89	20,213.91	4,150.98	17%	90,000.00
Other Items Sold	13.68	16.88	35.12	42.42	(7.30)	-21%	250.00
ATM Revenue	998.00	910.00	1,856.00	1,838.00	18.00	1%	8,500.00
Other Income	0.00	0.00	0.00	0.00	0.00		0.00
Total Revenue	226,719.49	178,522.55	449,349.33	363,201.73	86,147.60	19%	1,573,750.00
Jockey Club- Expenses							
Payroll - JC - Full Time	15,332.19	17,982.94	31,258.18	35,600.58	(4,342.40)	-14%	173,417.97
Payroll - JC - Part Time	0.00	0.00	0.00	0.00	0.00		27,800.08
Payroll JC - OT	289.50	335.51	601.07	639.22	(38.15)	-6%	4,000.00
JC Benefits - Pension	1,264.83	552.02	2,516.01	1,815.06	700.95	28%	8,670.90
Employee Benefits	1,693.13	2,796.93	3,494.21	14,578.55	(11,084.34)	-317%	19,405.01
Employers Payroll Taxes	1,182.55	1,462.91	2,413.04	2,821.33	(408.29)	-17%	17,127.36
Workers Compensation Insurance	1,188.15	1,285.27	2,396.28	2,536.60	(140.32)	-6%	12,676.74
Payroll - Outside Agency	0.00	0.00	0.00	0.00	0.00		0.00
Travel, Training, Meals	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services	0.00	0.00	0.00	0.00	0.00		1,500.00
Administrative Expenses	476.21	1,590.72	2,240.68	3,094.53	(853.85)	-38%	15,000.00
Contracted Services - Janitorial	7,020.00	8,190.00	18,210.00	25,920.00	(7,710.00)	-42%	130,000.00
Contracted Services - Security	13,688.74	11,272.60	28,902.50	23,568.16	5,334.34	18%	150,000.00
Advertising and Marketing	0.00	0.00	0.00	0.00	0.00		0.00
Programs - Racing Forms	9,955.16	9,650.02	21,130.80	16,846.52	4,284.28	20%	125,000.00
Utilities	0.00	0.00	0.00	0.00	0.00		0.00
CARF Dues	0.00	0.00	0.00	5,398.00	(5,398.00)		22,000.00
Uniforms	0.00	0.00	0.00	0.00	0.00		1,000.00
Special Repairs and Projects	0.00	0.00	0.00	0.00	0.00		2,500.00
Total Expenses	52,090.46	55,118.92	113,162.77	132,818.55	(19,655.78)	-17%	710,098.06
Direct Profit/Loss	174,629.03	123,403.63	336,186.56	230,383.18	105,803.38	31%	863,651.94



San Mateo County Event Center
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	February 2025	February 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
Annual San Mateo County Fair - Revenue							
Admissions							
Regular Admissions	0.00	0.00	0.00	0.00	0.00		1,100,000.00
Advance Sale Admissions	0.00	0.00	0.00	0.00	0.00		150,000.00
Discount Admissions	0.00	0.00	0.00	0.00	0.00		0.00
	0.00	0.00	0.00	0.00	0.00		1,250,000.00
Space Rental							
Inside Exhibit Spaces	2,000.00	0.00	2,000.00	2,000.00	0.00		55,000.00
Outside Exhibit Spaces	15,000.00	7,500.00	15,000.00	7,500.00	7,500.00		55,000.00
Special Days Exhibit Space	0.00	0.00	0.00	0.00	0.00		0.00
	17,000.00	7,500.00	17,000.00	9,500.00	7,500.00		110,000.00
Concessions							
Carnival Revenue	0.00	0.00	0.00	0.00	0.00		325,000.00
Carnival - Pre Sale	0.00	0.00	0.00	0.00	0.00		50,000.00
Food & Beverage Concessions	0.00	0.00	0.00	0.00	0.00		350,000.00
Other Concessions	0.00	0.00	0.00	0.00	0.00		400.00
	0.00	0.00	0.00	0.00	0.00		725,400.00
Competitive Exhibits							
Entry Fees	0.00	543.00	0.00	543.00	(543.00)		22,000.00
Exhibits - Donated Awards	0.00	0.00	0.00	0.00	0.00		6,000.00
Art & Literary Art Show Sales	0.00	0.00	0.00	0.00	0.00		5,000.00
Entry Processing Fees	0.00	0.00	0.00	0.00	0.00		250.00
Livestock Liability Insurance	0.00	0.00	0.00	0.00	0.00		2,000.00
Other Exhibit Revenue	0.00	0.00	0.00	0.00	0.00		0.00
	0.00	543.00	0.00	543.00	(543.00)		35,250.00
Miscellaneous Fair Revenue:							
Parking - Fair only	0.00	0.00	0.00	0.00	0.00		310,000.00
Utility Reimbursement	0.00	0.00	0.00	0.00	0.00		4,000.00
Permits & Insurance	0.00	0.00	0.00	32.00	(32.00)		6,500.00
RV Parking - Stock Trucks	0.00	0.00	0.00	0.00	0.00		25,000.00
Ticket Fee Revenue	0.00	0.00	0.00	0.00	0.00		65,000.00
Fair - Merchandise Program	0.00	0.00	0.00	0.00	0.00		
Sponsorship	46,375.00	700.00	52,250.00	1,400.00	50,850.00	97%	250,000.00
	46,375.00	700.00	52,250.00	1,432.00	50,818.00	97%	660,500.00
Direct Fair Revenue:	63,375.00	8,743.00	69,250.00	11,475.00	57,775.00	83%	2,781,150.00



San Mateo County Event Center
 Detailed Income Statement
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	February 2025	February 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
Annual San Mateo County Fair - Expenses							
Fair Administration & Marketing							
Payroll - Full Time Employees	25,645.28	13,084.62	47,111.41	21,392.33	25,719.08	55%	373,601.51
Payroll - Part Time Employees	0.00	2,271.25	0.00	5,524.60	(5,524.60)		17,064.00
Payroll - Overtime	25.73	0.00	44.17	12.08	32.09	73%	2,000.00
Employees Pension	1,089.18	654.24	1,983.37	1,069.63	913.74	46%	18,680.08
Employees Benefits	3,434.99	2,276.77	6,303.86	3,765.08	2,538.78	40%	56,231.46
Employers Payroll Taxes	1,930.74	1,150.44	3,550.40	2,020.36	1,530.04	43%	33,621.93
Workers Compensation Insurance	2,304.96	915.94	4,238.58	1,497.49	2,741.09	65%	24,611.93
Contracted Services	0.00	0.00	2,554.00	1,200.00	1,354.00	53%	28,000.00
Administration Expense	225.00	300.00	450.00	600.00	(150.00)	-33%	3,400.00
Marketing - Advertising	2,998.00	0.00	2,998.00	0.00	2,998.00		276,000.00
Travel and Training	185.97	269.00	185.97	619.00	(433.03)		7,750.00
Promotional	0.00	0.00	0.00	0.00	0.00		1,000.00
Public Relations Expense	0.00	0.00	0.00	0.00	0.00		2,500.00
Pre Fair Events	0.00	0.00	0.00	0.00	0.00		0.00
Sponsorship Expense	0.00	0.00	0.00	0.00	0.00		55,000.00
Carnival Promo Credit	0.00	0.00	0.00	0.00	0.00		0.00
	37,839.85	20,922.26	69,419.76	37,700.57	31,719.19	46%	899,460.91
Fair Attendance Operations							
Payroll - Part Time Employees	0.00	0.00	0.00	0.00	0.00		52,020.00
Employee Benefits	0.00	0.00	0.00	0.00	0.00		0.00
Employers Payroll Taxes	0.00	0.00	0.00	0.00	0.00		3,979.53
Workers Compensation Insurance	0.00	0.00	0.00	0.00	0.00		3,637.26
Contracted Services	0.00	0.00	0.00	0.00	0.00		275,500.00
Supplies & Expense	2,333.32	2,286.80	2,333.32	3,876.83	(1,543.51)		145,025.00
Other Expenses	0.00	0.00	0.00	0.00	0.00		1,500.00
Corporate Gatherings	0.00	0.00	0.00	0.00	0.00		0.00
Decorations	0.00	0.00	0.00	0.00	0.00		4,150.00
	2,333.32	2,286.80	2,333.32	3,876.83	(1,543.51)		485,811.79



San Mateo County Event Center
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	February 2025	February 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
Miscellaneous Fair Expense							
Payroll	0.00	0.00	0.00	0.00	0.00		33,330.00
Employee Benefits	0.00	0.00	0.00	0.00	0.00		0.00
Employers Payroll Taxes	0.00	0.00	0.00	0.00	0.00		0.00
Workers Compensation Insurance	0.00	0.00	0.00	0.00	0.00		0.00
Utility Fees	0.00	0.00	0.00	0.00	0.00		24,000.00
Program	0.00	0.00	0.00	0.00	0.00		3,000.00
Contracted Services	0.00	0.00	0.00	0.00	0.00		35,000.00
Programing - "Country Store"	0.00	0.00	0.00	0.00	0.00		0.00
Merchant Acceptance Fees	108.50	108.50	217.00	108.50	108.50	50%	55,000.00
Permits and Insurance	0.00	0.00	0.00	0.00	0.00		7,500.00
Exhibitors Expenses	0.00	0.00	0.00	0.00	0.00		124,900.00
	108.50	108.50	217.00	108.50	108.50	50%	282,730.00
Competitive Exhibit Awards							
Cash Awards	0.00	0.00	0.00	0.00	0.00		18,000.00
Non Cash Awards	0.00	0.00	0.00	0.00	0.00		7,500.00
Sponsored Cash Awards	0.00	0.00	0.00	0.00	0.00		0.00
Sponsored Non Cash Awards	0.00	0.00	0.00	0.00	0.00		3,000.00
Other Awards Expenses	0.00	0.00	0.00	0.00	0.00		0.00
	0.00	0.00	0.00	0.00	0.00		28,500.00
Competitive Fair Exhibits							
Payroll - Full Time Employees	0.00	0.00	0.00	0.00	0.00		0.00
Payroll - Part Time Employees	3,285.59	3,635.85	5,542.54	7,438.63	(1,896.09)	-34%	73,735.00
Employee Benefits	112.08	96.72	210.05	233.54	(23.49)	-11%	1,446.75
Employers Payroll Taxes	251.34	277.98	424.00	568.91	(144.91)	-34%	5,640.73
Workers Compensation Insurance	295.71	254.37	498.84	520.57	(21.73)	-4%	4,645.31
Judges Compensation	0.00	0.00	0.00	0.00	0.00		7,100.00
Contracted Services	0.00	0.00	0.00	0.00	0.00		59,400.00
Supplies & Expense	599.76	30.86	892.16	1,268.81	(376.65)	-42%	32,650.00
Tents, Booths and Grid	0.00	0.00	0.00	0.00	0.00		0.00
Signs and Decorations	0.00	0.00	0.00	0.00	0.00		0.00
Exhibit Guidebook	0.00	0.00	0.00	0.00	0.00		500.00
Other Expenses	0.00	0.00	0.00	0.00	0.00		0.00
Art Show - Payment to Sellers	0.00	0.00	0.00	0.00	0.00		3,000.00
Investment in Durable Goods	0.00	0.00	0.00	0.00	0.00		0.00
	4,544.48	4,295.78	7,567.59	10,030.46	(2,462.87)	-33%	188,117.79



San Mateo County Event Center
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	February 2025	February 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
Fair Entertainment Expense							
Payroll	0.00	0.00	0.00	0.00	0.00		8,500.00
Employee Benefits	0.00	0.00	0.00	0.00	0.00		0.00
Employers Payroll Taxes	0.00	0.00	0.00	0.00	0.00		650.25
Workers Compensation Insurance	0.00	0.00	0.00	0.00	0.00		535.50
Contracted Services	5,000.00	5,000.00	10,000.00	15,000.00	(5,000.00)	-50%	196,883.00
Supplies & Expense	0.00	0.00	0.00	0.00	0.00		13,800.00
Grounds Acts & Entertainment	531.59	0.00	531.59	0.00	531.59		160,000.00
Headline Entertainment	0.00	0.00	0.00	0.00	0.00		200,000.00
Other	0.00	0.00	0.00	0.00	0.00		0.00
	5,531.59	5,000.00	10,531.59	15,000.00	(4,468.41)	-42%	580,368.75
Direct Fair Expenses	50,357.74	32,613.34	90,069.26	66,716.36	23,352.90	26%	2,464,989.24
Annual Fair Profit / Loss Direct Expenses	13,017.26	(23,870.34)	(20,819.26)	(55,241.36)	34,422.10	-165%	316,160.76



San Mateo County Event Center
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	February 2025	February 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
Culinary Revenue							
Fair - Food Sales	0.00	0.00	0.00	0.00	0.00		0.00
Events - Food Sales	145,403.00	124,791.79	293,263.11	250,360.67	42,902.44	15%	434,678.12
Events - Beverage Sales	0.00	0.00	0.00	0.00	0.00		0.00
Events - Adult Beverage Sales	1,819.00	369.44	1,831.00	369.44	1,461.56	80%	27,200.00
JC - Food Sales	11,199.04	7,304.90	24,120.83	14,782.21	9,338.62	39%	75,000.00
JC - Beverage Sales	0.00	0.00	0.00	0.00	0.00		0.00
JC - Adult Beverage Sales	4,650.41	4,203.42	9,865.14	8,003.65	1,861.49	19%	38,000.00
Fair - Beverage Sales	0.00	0.00	0.00	0.00	0.00		0.00
Fair - Adult Beverage Sales	0.00	0.00	0.00	0.00	0.00		230,000.00
Vending Machine Sales	1,295.00	1,407.00	2,163.00	1,926.00	237.00	11%	6,000.00
Fair - Sub Contractor Sales	0.00	0.00	0.00	0.00	0.00		0.00
Events- Sub Contractor Sales	4,500.00	2,000.00	6,500.00	5,500.00	1,000.00	15%	58,350.00
JC - Sub Contractor Sales	0.00	0.00	0.00	0.00	0.00		0.00
Catering - Food	1,697.00	0.00	2,987.55	0.00	2,987.55	100%	300,365.00
Catering - Beverage	190.00	450.00	190.00	450.00	(260.00)		0.00
Catering - Adult Beverages	0.00	1,250.00	0.00	1,250.00	(1,250.00)		318,646.50
Catering - Supplemental Fee	38.00	340.00	38.00	340.00	(302.00)		16,769.30
Catering - Subcontractors	0.00	0.00	12,785.36	0.00	12,785.36	100%	15,000.00
Other Revenue	0.00	9,144.00	2,769.76	9,529.92	(6,760.16)	-244%	10,000.00
Labor Charges	1,920.00	275.00	3,920.00	275.00	3,645.00	93%	100,000.00
Linen Charges	0.00	55.00	0.00	55.00	(55.00)		0.00
Food Buyouts	8,346.00	0.00	8,346.00	0.00	8,346.00		40,000.00
Vendor / Show Coupons	0.00	0.00	0.00	0.00	0.00		0.00
Health Department Permit Revenue	0.00	0.00	0.00	0.00	0.00		0.00
	181,057.45	151,590.55	368,779.75	292,841.89	75,937.86	21%	1,670,008.92



San Mateo County Event Center
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	February 2025	February 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
Culinary - Expenses							
Payroll - Full Time Employees	22,418.25	32,647.49	43,509.86	62,040.79	(18,530.93)	-43%	337,685.94
Payroll - Part Time Employees	15,950.38	11,959.61	31,391.52	23,760.42	7,631.10	24%	310,790.00
Payroll - Overtime	1,820.16	1,668.12	4,732.55	3,354.47	1,378.08	29%	20,000.00
Employee Benefits	9,681.88	10,437.27	19,235.56	19,203.89	31.67	0%	112,830.54
Employers Payroll Taxes	2,978.57	3,467.40	5,908.00	6,671.20	(763.20)	-13%	52,985.27
Workers Compensation Insurance	2,415.86	2,678.34	4,776.15	5,193.35	(417.20)	-9%	40,853.98
Payroll - Outside Agency	1,129.24	604.39	3,051.64	604.39	2,447.25	80%	20,750.00
Contracted Services	17,035.33	9,521.37	30,594.29	19,457.27	11,137.02	36%	0.00
Product - Food - Concessions	42,577.31	38,030.42	89,109.89	70,971.28	18,138.61	20%	200,000.00
Product - Food - Catering	0.00	0.00	103.54	0.00	103.54	100%	130,000.00
Product - Beverages - Concessions	5,892.95	1,035.98	14,493.62	3,667.05	10,826.57	75%	25,000.00
Product - Beverage - Catering	31.75	0.00	31.75	0.00	31.75		35,000.00
Product - Adult Beverage - Concessions	0.00	0.00	0.00	780.00	(780.00)		75,000.00
Product - Adult Beverage - Catering	0.00	0.00	0.00	0.00	0.00		40,000.00
Product - Food - Jockey club	3,876.73	1,788.12	8,961.51	2,609.13	6,352.38	71%	35,000.00
Product - Beverage - JC	183.40	0.00	1,308.72	0.00	1,308.72	100%	5,000.00
Product - Adult Beverage - JC	1,150.00	0.00	1,150.00	0.00	1,150.00		3,000.00
Product - Spoilage	0.00	0.00	0.00	0.00	0.00		0.00
Supplies & Expenses	9,592.62	8,200.89	27,838.24	9,204.12	18,634.12	67%	67,500.00
Supplies - Paper Products	0.00	1,577.77	2,535.95	5,070.92	(2,534.97)	-100%	15,000.00
Ice - CO2	26.75	176.15	363.50	601.50	(238.00)	-65%	4,500.00
Utilities	0.00	0.00	0.00	0.00	0.00		0.00
Hood Cleaning	0.00	0.00	0.00	0.00	0.00	#DIV/0!	10,000.00
Linen & Equipment Rental	79.73	1,097.66	136.48	2,080.83	(1,944.35)	-1425%	7,500.00
Promotional, Advertising & Travel	0.00	0.00	0.00	0.00	0.00	#DIV/0!	1,250.00
Equipment - New and Maintenance	499.84	1,313.00	1,274.04	4,638.70	(3,364.66)	-264%	30,000.00
Miscellaneous	0.00	0.00	0.00	0.00	0.00		1,500.00
	137,340.75	126,203.98	290,506.81	239,909.31	50,597.50	17%	1,581,145.73
Culinary Direct/Profit Loss	43,716.70	25,386.57	78,272.94	52,932.58	25,340.36	32%	88,863.19



San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending February 28, 2025 and 2024

	February 2025	February 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
Administration							
Payroll - Full Time Employees	62,137.32	77,533.54	126,209.72	140,588.29	(14,378.57)	-11%	909,398.00
Payroll - Part Time Employees	895.45	6,145.60	3,754.95	11,863.40	(8,108.45)	-216%	49,250.00
Payroll - Overtime	87.37	77.65	283.92	232.68	51.24	18%	10,500.00
Compensated Leave Expense	0.00	0.00	0.00	0.00	0.00		35,579.04
Employees Pension	5,067.38	5,184.62	10,188.05	9,215.22	972.83	10%	45,469.90
Employee Benefits	8,591.00	8,084.86	18,137.65	15,397.07	2,740.58	15%	98,908.08
Employers Payroll Taxes	4,745.14	6,338.16	9,799.82	11,548.59	(1,748.77)	-18%	82,430.55
Workers Compensation Insurance	5,589.48	5,433.25	11,373.67	9,613.19	1,760.48	15%	60,394.82
Outside Agency Payroll	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Legal	4,339.13	2,076.10	13,170.63	2,076.10	11,094.53	84%	47,500.00
Contracted Services - Other	58.80	237.40	58.80	1,381.00	(1,322.20)		30,760.00
Contracted Services - Financial	14,498.48	13,318.72	31,886.13	27,241.27	4,644.86	15%	175,000.00
Contracted Services - Security	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - IT	3,530.00	4,154.75	7,397.50	6,508.00	889.50	12%	75,000.00
Meeting Expenses	236.19	308.30	564.32	1,089.26	(524.94)	-93%	7,500.00
Travel & Training	1,702.78	5,068.71	4,914.44	7,609.68	(2,695.24)	-55%	40,000.00
Marketing, PR & Sponsorships	100.00	213.71	100.00	213.71	(113.71)		10,000.00
Office Supplies & Expense	1,800.68	4,229.22	4,923.09	5,105.47	(182.38)	-4%	30,000.00
Equipment Rental	454.33	281.75	1,987.13	1,445.84	541.29	27%	12,500.00
IT Expenses - non contracted	2,104.94	2,863.33	6,209.12	4,637.48	1,571.64	25%	80,000.00
Miscellaneous Employee Expenses	367.74	1,490.00	580.98	1,490.00	(909.02)	-156%	5,000.00
Telephone, Postage, Internet	6,989.24	6,886.42	17,222.77	14,086.76	3,136.01	18%	100,000.00
Dues & Subscriptions (non IT)	16.00	29,300.60	476.00	29,771.20	(29,295.20)	-6154%	35,000.00
Business Insurance	18,613.93	20,693.03	39,894.86	36,879.06	3,015.80	8%	224,735.45
Bank Fees	339.77	347.55	708.93	639.59	69.34	10%	5,000.00
Payroll Administration Fees	2,426.06	2,856.96	4,646.92	3,734.16	912.76	20%	20,000.00
CC Merchant Acceptance Fees	71.47	204.07	180.19	1,490.68	(1,310.49)	-727%	5,500.00
Unemployment Insurance	0.00	0.00	0.00	0.00	0.00		10,000.00
Audit Expense	0.00	13,000.00	0.00	13,000.00	(13,000.00)		23,550.00
Bad Debt - CC Chargebacks	18.00	0.00	57.00	0.00	57.00	100%	5,000.00
	144,780.68	216,328.30	314,726.59	356,857.70	(42,131.11)	-13%	2,233,975.84



San Mateo County Event Center
 Detailed Income Statement
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	February 2025	February 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
Maintenance							
Payroll - Full Time Employees	80,368.42	74,938.76	170,597.39	142,584.44	28,012.95	16%	1,242,758.58
Payroll - Part Time Employees	2,151.90	0.00	4,034.40	0.00	4,034.40	100%	28,350.00
Payroll - Overtime	842.18	481.27	2,503.31	1,581.29	922.02	37%	25,000.00
Employees Pension	5,925.35	7,470.07	12,450.66	13,264.46	(813.80)	-7%	62,137.93
Employees Benefits	15,664.40	14,118.41	31,999.64	27,510.11	4,489.53	14%	238,270.01
Employers Payroll Taxes	6,278.30	5,730.42	13,354.08	10,916.69	2,437.39	18%	109,667.39
Workers Compensation Insurance	6,700.10	5,346.25	14,050.60	10,191.80	3,858.80	27%	80,079.84
Outside Agency Payroll	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Landscaping	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Alarm	0.00	3,972.20	0.00	3,972.20	(3,972.20)		12,500.00
Contracted Services - Pest Control	0.00	1,272.00	3,078.00	1,272.00	1,806.00	59%	17,500.00
Contracted Services - Janitorial	0.00	120.00	1,327.50	720.00	607.50	46%	20,000.00
Contracted Services - HVAC	0.00	0.00	3,263.94	2,770.97	492.97	15%	25,000.00
Contracted Services - Other	9,379.91	4,200.00	9,379.91	8,371.30	1,008.61		52,500.00
Administration Expenses	375.00	300.00	1,005.21	600.00	405.21	40%	10,500.00
Equipment Rental	0.00	0.00	0.00	0.00	0.00		5,000.00
Utilities - Power	26,940.58	29,893.74	52,477.97	58,892.20	(6,414.23)	-12%	450,000.00
Utilities - Water	8,358.09	6,077.22	13,810.40	10,144.61	3,665.79	27%	82,000.00
Utilities - Other	13,262.75	7,936.98	21,148.25	16,945.50	4,202.75	20%	50,000.00
Equipment Maintenance & Repairs	8,023.69	8,686.35	9,311.24	11,657.37	(2,346.13)	-25%	65,000.00
Building Maintenance Supplies	3,233.78	5,042.11	5,818.70	6,537.62	(718.92)	-12%	45,000.00
Janitorial Supplies	8,291.49	5,523.54	14,947.81	12,027.04	2,920.77	20%	50,000.00
Tools & Equipment	0.00	0.00	0.00	71.29	(71.29)		3,000.00
Building Repairs	695.00	0.00	990.00	109.19	880.81	89%	35,000.00
Emergency Repairs	6,222.07	0.00	6,222.07	3,070.00	3,152.07		0.00
Trash Removal	6,808.91	2,584.86	9,335.92	4,315.12	5,020.80	54%	42,500.00
	209,521.92	183,694.18	401,107.00	347,525.20	53,581.80	13%	2,751,763.75



San Mateo County Event Center
 Detailed Income Statement
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	February 2025	February 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
Non Capitalized Improvements:							
Non Capitalized Improvements	0.00	0.00	0.00	0.00	0.00		0.00
Expo Hall Upgrades	0.00	0.00	0.00	0.00	0.00		0.00
Cypress Hall Fire System	0.00	0.00	0.00	0.00	0.00		0.00
Barn Repairs	0.00	0.00	0.00	0.00	0.00		0.00
Asphalt Repairs	0.00	0.00	77,303.42	0.00	77,303.42		50,000.00
Roofing Replacement - Repairs	0.00	0.00	0.00	0.00	0.00		0.00
Event Pavillion - Drainage	0.00	0.00	0.00	0.00	0.00		0.00
Landscaping Projects	0.00	0.00	0.00	0.00	0.00		0.00
Security Camera	0.00	0.00	0.00	0.00	0.00		0.00
Lighting Retrofit	0.00	0.00	0.00	0.00	0.00		225,000.00
Fiesta Hall Upgrades	0.00	0.00	0.00	0.00	0.00		250,000.00
Storm Drains Sewers	0.00	0.00	0.00	0.00	0.00		0.00
Cypress Hall	0.00	0.00	0.00	0.00	0.00		0.00
Parking Lot	0.00	0.00	0.00	0.00	0.00		250,000.00
Computer Switch Upgrade	0.00	131,893.29	0.00	131,893.29	(131,893.29)		40,000.00
PSC Building	0.00	0.00	0.00	0.00	0.00		0.00
Generators	0.00	0.00	0.00	0.00	0.00		0.00
Jockey Club	0.00	0.00	0.00	0.00	0.00		0.00
Redwood Hall	0.00	0.00	0.00	0.00	0.00		0.00
Door Replacement	0.00	0.00	0.00	0.00	0.00		0.00
Administration Office	0.00	0.00	0.00	0.00	0.00		0.00
Equipment	18,692.68	6,209.60	79,547.34	9,407.60	70,139.74	88%	160,000.00
	18,692.68	138,102.89	156,850.76	141,300.89	15,549.87	10%	975,000.00
Capitalized Improvements - In Progress							
CIP - South Lot Lighting	(232,059.32)	0.00	(168,542.32)	0.00	(168,542.32)		0.00
Sub Station - Central Mall	648,260.79	0.00	648,260.79	0.00	648,260.79		1,050,000.00
Internet and Wi Fi Improvements	0.00	0.00	0.00	0.00	0.00		0.00
Redwood Hall Remodel	0.00	0.00	11,800.00	0.00	11,800.00		14,040,000.00
100 amp Electrical - Cafe Lawn	0.00	0.00	0.00	0.00	0.00		0.00
Administration Office Addition	0.00	11,628.13	0.00	11,985.49	(11,985.49)		0.00
Saratoga Entrance Upgrade	0.00	0.00	0.00	0.00	0.00		0.00
Gates into Parking Lots	0.00	0.00	0.00	0.00	0.00		0.00
Cypress Hall Restrooms	337,500.00	0.00	731,177.00	0.00	731,177.00		2,440,697.00
Solar Canopies - RV Park	0.00	0.00	1,007,760.00	0.00	1,007,760.00		5,000,000.00
Electronic Signs	0.00	0.00	0.00	0.00	0.00		0.00
	753,701.47	11,628.13	2,230,455.47	11,985.49	2,218,469.98		22,530,697.00

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Receivables: 131001-00-A								
County of San Mateo (00006412)							Last Pymt: 3/14/2025	20,546.13
*1343	1/31/2025	Net 30	20,546.13		20,546.13			
*County of San Mateo Totals:			20,546.13	0.00	20,546.13	0.00	0.00	0.00
County of San Mateo, County Executives Office (smcexof)							Last Pymt: 2/4/2025	145,858.68
24-di 004	12/31/2024		1,000,000.00			1,000,000.00		
County of San Mateo, County Executives Of			1,000,000.00	0.00	0.00	1,000,000.00	0.00	0.00
Google LLC (00004382)							Last Pymt: 1/1/2025	0.00
*00963	1/1/2025	Net 30	19,500.00		19,500.00			
*Google LLC Totals:			19,500.00	0.00	19,500.00	0.00	0.00	0.00
Harvest Festival/ Glenn Companies LLC. (00000414)							Phone: 925-392-7300 Last Pymt: 11/30/2023	0.00
411	11/30/2023	Net 30	16,579.00					16,579.00
Harvest Festival/ Glenn Companies LLC. Tot			16,579.00	0.00	0.00	0.00	0.00	16,579.00
Hot Import Nights (HotImp)							Last Pymt: 3/4/2025	400.00
*33393484	10/31/2023	Net 30	1,877.85					1,877.85
*Hot Import Nights Totals:			1,877.85	0.00	0.00	0.00	0.00	1,877.85
Los Alamitos Quarter Horse Racing Association (00001662)							Last Pymt: 3/11/2025	4,886.98
*00966	12/31/2024	Net 30	9,301.88			9,301.88		
00986	1/31/2025	Net 30	13,917.98		13,917.98			
*00987	1/31/2025	Net 30	4,886.98		4,886.98			
01012	2/28/2025	Net 30	17,138.13	17,138.13				
01013	2/28/2025	Net 30	4,670.13	4,670.13				
*Los Alamitos Quarter Horse Racing Associat			49,915.10	21,808.26	18,804.96	9,301.88	0.00	0.00
Northern California Volleyball Association (00000075)							Phone: 415-550-7582 Last Pymt: 3/11/2025	345,093.00
*1138	1/31/2025	Net 30	90,169.59		90,169.59			
*1354	1/31/2025	Net 30	29,040.00		29,040.00			
*1368	1/31/2025	Net 30	85,052.18		85,052.18			
*1413	1/31/2025	Net 30	115,748.25		115,748.25			
*1452	1/31/2025	Net 30	83,357.56		83,357.56			
1283	2/28/2025	Net 30	7,920.00	7,920.00				
*1482	2/28/2025	Net 30	60,796.82	60,796.82				
*1490	2/28/2025	Net 30	83,727.13	83,727.13				
*1494	2/28/2025	Net 30	118,911.16	118,911.16				
*1498	2/28/2025	Net 30	81,657.89	81,657.89				
*Northern California Volleyball Association Tc			756,380.58	353,013.00	403,367.58	0.00	0.00	0.00
San Mateo County Human Services Agency (HSA)							Last Pymt: 7/16/2024	24,169.65
1302	12/31/2024	Net 30	39,841.00			39,841.00		
1308	12/31/2024	Net 30	28,716.75			28,716.75		
1331	12/31/2024	Net 30	54,923.38			54,923.38		
1338	12/31/2024	Net 30	7,235.75			7,235.75		
1349	12/31/2024	Net 30	36,644.63			36,644.63		
1362	12/31/2024	Net 30	38,528.38			38,528.38		
1436	1/31/2025	Net 30	17,036.25		17,036.25			
1464	1/31/2025	Net 30	7,209.38		7,209.38			
1510	1/31/2025	Net 30	55,932.00		55,932.00			
1510-A	2/28/2025	Net 30	331.50	331.50				
1623	2/28/2025	Net 60	39,075.00	39,075.00				
1648	2/28/2025	Net 60	75,376.25	75,376.25				
1436-A	2/28/2025		107.50	107.50				

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Receivables: 131001-00-A (continued)								
San Mateo County Human Services Agency			400,742.77	114,675.25	80,177.63	205,889.89	0.00	0.00
Santa Anita North (sanani)							Last Pymt: 3/14/2025	200.39
*00976	12/31/2024		6,204.97			6,204.97		
*00990	1/31/2025		103,623.11		103,623.11			
*00991	1/31/2025	Net 30	28,739.26		28,739.26			
01014	2/28/2025		112,084.37	112,084.37				
*01015	2/28/2025	Net 30	39,488.07	39,488.07				
*Santa Anita North Totals:			290,139.78	151,572.44	132,362.37	6,204.97	0.00	0.00
Sara Collection LLC (sarcol)							Phone: 707-890-2240	Last Pymt: 2/24/2025
01007	2/24/2025	Net 30	1,500.00	1,500.00				1,500.00
Sara Collection LLC Totals:			1,500.00	1,500.00	0.00	0.00	0.00	0.00
Showtime Partners, LLC (shopar)							Last Pymt: 2/26/2025	1,000.00
01005	2/18/2025	Net 60	4,000.00	4,000.00				
Showtime Partners, LLC Totals:			4,000.00	4,000.00	0.00	0.00	0.00	0.00
SOW AND ASSOCIATES (sowass)							Phone: 602-318-8327	Last Pymt: 3/3/2025
*00996	2/3/2025	Net 30	2,000.00	2,000.00				500.00
*SOW AND ASSOCIATES Totals:			2,000.00	2,000.00	0.00	0.00	0.00	0.00
U.S. Jaclean Inc (00005592)							Last Pymt: 3/4/2025	12,500.00
*01008	2/24/2025	Net 45	12,500.00	12,500.00				
*U.S. Jaclean Inc Totals:			12,500.00	12,500.00	0.00	0.00	0.00	0.00
Watch and Wager.Com, LLC (00003730)							Phone: 916-800-1395	Last Pymt: 2/26/2025
01016	2/28/2025	Net 30	7,041.49	7,041.49				9,347.00
01017	2/28/2025	Net 30	2,646.05	2,646.05				
Watch and Wager.Com, LLC Totals:			9,687.54	9,687.54	0.00	0.00	0.00	0.00
Receivables: 131001-00-A Totals			2,585,368.75	670,756.49	674,758.67	1,221,396.74	0.00	18,456.85

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Invoice Number	Invoice Date	Terms	Balance	Current 2/1/2025 and Beyond	Over 30 1/1/2025 1/31/2025	Over 60 12/1/2024 12/31/2024	Over 90 11/1/2024 11/30/2024	Over 120 Up to 10/31/2024	
Receivables: 228000-00-A									
ACCEL Gymnastics (Accel)							Last Pymt: 3/19/2025	0.00	
*U-20250220	2/20/2025		54,702.11-	54,702.11-					
*ACCEL Gymnastics Totals:			54,702.11-	54,702.11-	0.00	0.00	0.00	0.00	
EventLink, LLC (00006917)							Last Pymt: 2/24/2025	12,553.81	
U-20250124	1/24/2025		51,232.74-		51,232.74-				
U-20250129	1/29/2025		17,077.58-		17,077.58-				
U-20250224	2/24/2025		12,553.81-	12,553.81-					
EventLink, LLC Totals:			80,864.13-	12,553.81-	68,310.32-	0.00	0.00	0.00	
Fortitude Careers (forcar)							Last Pymt: 1/24/2025	3,000.00	
U-20250124	1/24/2025		3,000.00-		3,000.00-				
Fortitude Careers Totals:			3,000.00-	0.00	3,000.00-	0.00	0.00	0.00	
Google LLC (00004382)							Last Pymt: 1/1/2025	0.00	
*U-20241219	12/19/2024		19,500.00-			19,500.00-			
*U-20250221	2/21/2025		19,500.00-	19,500.00-					
*Google LLC Totals:			39,000.00-	19,500.00-	0.00	19,500.00-	0.00	0.00	
Intergem (00000033)							Phone: 301-294-1640	Last Pymt: 2/10/2025	86,258.61
U-20250210	2/10/2025		86,258.61-	86,258.61-					
Intergem Totals:			86,258.61-	86,258.61-	0.00	0.00	0.00	0.00	
Open Sauce Inc. (opesau)							Last Pymt: 2/24/2025	78,960.68	
U-20241204	12/4/2024		26,320.23-			26,320.23-			
U-20250224	2/24/2025		78,960.68-	78,960.68-					
Open Sauce Inc. Totals:			105,280.91-	78,960.68-	0.00	26,320.23-	0.00	0.00	
Pacific Islanders (P.I.E.F.E.S.T.)							Last Pymt: 1/30/2025	4,823.86	
U-20241213	12/13/2024		2,411.94-			2,411.94-			
U-20250110	1/10/2025		2,411.94-		2,411.94-				
U-20250130	1/30/2025		4,823.86-	4,823.86-					
Pacific Islanders Totals:			9,647.74-	0.00	7,235.80-	2,411.94-	0.00	0.00	
Reptile Realms (00006398)							Phone: 4086924377	Last Pymt: 2/7/2025	15,160.19
U-20250207	2/7/2025		15,160.19-	15,160.19-					
Reptile Realms Totals:			15,160.19-	15,160.19-	0.00	0.00	0.00	0.00	
Roblox (00001746)							Phone: 415-498-0891	Last Pymt: 2/25/2025	48,897.84
U-20250225	2/25/2025		48,897.84-	48,897.84-					
Roblox Totals:			48,897.84-	48,897.84-	0.00	0.00	0.00	0.00	
SaaStr, Inc (00007361)							Phone: 650-387-7155	Last Pymt: 1/16/2025	192,167.50
U-20250116	1/16/2025		192,167.50-		192,167.50-				
SaaStr, Inc Totals:			192,167.50-	0.00	192,167.50-	0.00	0.00	0.00	
Sutter Health (suthea)							Last Pymt: 2/20/2025	37,371.21	
U-20250221	2/20/2025		37,371.21-	37,371.21-					
Sutter Health Totals:			37,371.21-	37,371.21-	0.00	0.00	0.00	0.00	
Uttar Pradesh Mandal of America (00007645)							Phone: 408-623-2623	Last Pymt: 2/26/2025	13,424.59
U-20250226	2/26/2025		13,424.59-	13,424.59-					
Uttar Pradesh Mandal of America Totals:			13,424.59-	13,424.59-	0.00	0.00	0.00	0.00	
Word of Sports Memorabilia LLC (worspo)							Last Pymt: 1/31/2025	15,000.00	

AR Aged Invoice Analysis

**Balances as of 2/28/2025
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Invoice Number	Invoice Date	Terms	Balance	Current 2/1/2025 and Beyond	Over 30 1/1/2025 1/31/2025	Over 60 12/1/2024 12/31/2024	Over 90 11/1/2024 11/30/2024	Over 120 Up to 10/31/2024
Receivables: 228000-00-A (continued)								
Word of Sports Memorabilia LLC (worspo) (continued)							Last Pymt: 1/31/2025	15,000.00
U-20250110	1/10/2025		16,329.63-		16,329.63-			
U-20250131	1/31/2025		15,000.00-		15,000.00-			
Word of Sports Memorabilia LLC Totals:			31,329.63-	0.00	31,329.63-	0.00	0.00	0.00
Receivables: 228000-00-A Totals			717,104.46-	366,829.04-	302,043.25-	48,232.17-	0.00	0.00

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Invoice Number	Invoice Date	Balance	Current 2/1/2025 and Beyond	1 - 30 Days 1/1/2025 1/31/2025	31 - 60 Days 12/1/2024 12/31/2024	61 - 90 Days 11/1/2024 11/30/2024	Over 90 Days Up to 10/31/2024
00000051 (Nor Cal Landscape Nursery Show)							
* 1036	2/26/2025	954.12	954.12				
00000051		954.12	954.12	0.00	0.00	0.00	0.00
00000063 (PG & E)							
* Acct#1368-4	2/27/2025	1,456.72	1,456.72				
* Acct#1562-0	2/27/2025	26,911.42	26,911.42				
* Acct#4688-2	2/27/2025	302.56	302.56				
00000063		28,670.70	28,670.70	0.00	0.00	0.00	0.00
00000114 (City of San Mateo-Finance Department)							
* NCVA	2/28/2025	210.00	210.00				
* Norcal	2/28/2025	20.00	20.00				
* Time Traveler's	2/28/2025	500.00	500.00				
00000114		730.00	730.00	0.00	0.00	0.00	0.00
00000121 (Home Depot Credit Services)							
* 543754	2/20/2025	427.37	427.37				
* 5800250	2/25/2025	88.81	88.81				
* 5802197	2/25/2025	203.86	203.86				
* 4020944	2/26/2025	126.88	126.88				
00000121		846.92	846.92	0.00	0.00	0.00	0.00
00000153 (County of San Mateo, Information Services Departme)							
* 1YSX52501	2/28/2025	13.61	13.61				
00000153		13.61	13.61	0.00	0.00	0.00	0.00
00000157 (Eldorado Forklift Co. Inc.)							
* 160546	2/21/2025	2,990.07	2,990.07				
00000157		2,990.07	2,990.07	0.00	0.00	0.00	0.00
00000173 (McMaster-Carr)							
* 1792850	2/24/2025	1,425.36	1,425.36				
* 41418700	2/26/2025	41.59	41.59				
00000173		1,466.95	1,466.95	0.00	0.00	0.00	0.00
00000177 (ODP Business Solutions, Inc.)							
* 410628195001	2/25/2025	602.79	602.79				
00000177		602.79	602.79	0.00	0.00	0.00	0.00
00000191 (Verizon Wireless)							
* 6107042094	2/26/2025	143.37	143.37				
00000191		143.37	143.37	0.00	0.00	0.00	0.00
00001180 (FolgerGraphics, Inc.)							
* 142858	2/21/2025	142.51	142.51				
* 142859	2/21/2025	290.51	290.51				
00001180		433.02	433.02	0.00	0.00	0.00	0.00
00001193 (City National Bank)							
* CC#0449	2/28/2025	8,689.07	8,689.07				
* CC#0459	2/28/2025	746.26	746.26				
* CC#0670	2/28/2025	813.06	813.06				
* CC#1033	2/28/2025	660.00	660.00				
* CC#2935	2/28/2025	18,307.77	18,307.77				

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Invoice Number	Invoice Date	Balance	Current 2/1/2025 and Beyond	1 - 30 Days 1/1/2025 1/31/2025	31 - 60 Days 12/1/2024 12/31/2024	61 - 90 Days 11/1/2024 11/30/2024	Over 90 Days Up to 10/31/2024
00001193 (City National Bank)							
* CC#3147	2/28/2025	31.61	31.61				
* CC#4392	2/28/2025	2,214.67	2,214.67				
* CC#4616	2/28/2025	1,660.41	1,660.41				
* CC#6307	2/28/2025	5,888.65	5,888.65				
* CC#8015	2/28/2025	3,451.08	3,451.08				
00001193		42,462.58	42,462.58	0.00	0.00	0.00	0.00
00001662 (Los Alamitos Quarter Horse Racing Association)							
* 18495-IN	2/28/2025	1,268.00	1,268.00				
00001662		1,268.00	1,268.00	0.00	0.00	0.00	0.00
00001672 (Daily Racing Form)							
* NS181778	2/16/2025	2,290.40	2,290.40				
* SOI181835	2/16/2025	269.94	269.94				
* NS182061	2/23/2025	2,781.20	2,781.20				
* SOI182115	2/23/2025	49.08	49.08				
00001672		4,752.58	4,752.58	0.00	0.00	0.00	0.00
00001759 (One America)							
* G62197	2/28/2025	750.00	750.00				
00001759		750.00	750.00	0.00	0.00	0.00	0.00
00002705 (Recology San Mateo County)							
* 56692338	2/28/2025	340.36	340.36				
00002705		340.36	340.36	0.00	0.00	0.00	0.00
00002931 (HireSafe)							
* 120789	2/28/2025	58.80	58.80				
00002931		58.80	58.80	0.00	0.00	0.00	0.00
00003856 (San Mateo Lawn Mower)							
* 244749	2/7/2025	92.62	92.62				
00003856		92.62	92.62	0.00	0.00	0.00	0.00
00004268 (Golden Brands)							
* 800311201	2/26/2025	1,150.00	1,150.00				
00004268		1,150.00	1,150.00	0.00	0.00	0.00	0.00
00004290 (PBC)							
* 03624755	2/25/2025	1,800.85	1,800.85				
00004290		1,800.85	1,800.85	0.00	0.00	0.00	0.00
00004304 (Ecolab Pest Elim. Div.)							
* 7456013	2/20/2025	1,150.59	1,150.59				
00004304		1,150.59	1,150.59	0.00	0.00	0.00	0.00
00004414 (Enviro Clean Maintenance)							
* 16285	2/6/2025	2,340.00	2,340.00				
* 16288	2/11/2025	4,320.00	4,320.00				
* 16291	2/11/2025	1,800.00	1,800.00				
* 16293	2/11/2025	2,070.00	2,070.00				
00004414		10,530.00	10,530.00	0.00	0.00	0.00	0.00
00004684 (Ready Refresh)							
* 0586702901044	2/22/2025	329.44	329.44				

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Invoice Number	Invoice Date	Balance	Current 2/1/2025 and Beyond	1 - 30 Days 1/1/2025 1/31/2025	31 - 60 Days 12/1/2024 12/31/2024	61 - 90 Days 11/1/2024 11/30/2024	Over 90 Days Up to 10/31/2024
00004684		329.44	329.44	0.00	0.00	0.00	0.00
00004726 (DLB Consulting)							
* Feb 2025	2/28/2025	13,748.48	13,748.48				
00004726		13,748.48	13,748.48	0.00	0.00	0.00	0.00
00005259 (Arvin, Lisa)							
* Reimbursement	2/28/2025	66.64	66.64				
00005259		66.64	66.64	0.00	0.00	0.00	0.00
00005423 (BiRite)							
* 6945439	2/19/2025	3,450.35	3,450.35				
* 6949725	2/26/2025	1,846.79	1,846.79				
* 6951037	2/27/2025	314.13	314.13				
00005423		5,611.27	5,611.27	0.00	0.00	0.00	0.00
00005748 (ULine)							
* 189467247	2/20/2025	1,666.89	1,666.89				
* 189622755	2/20/2025	31.64	31.64				
* 189586036	2/24/2025	366.05	366.05				
00005748		2,064.58	2,064.58	0.00	0.00	0.00	0.00
00005770 (Withholding Services and Compliance)							
* 94-1253708	2/28/2025	350.00	350.00				
00005770		350.00	350.00	0.00	0.00	0.00	0.00
00005773 (Recology Peninsula Services)							
* 80858	2/28/2025	6,468.55	6,468.55				
00005773		6,468.55	6,468.55	0.00	0.00	0.00	0.00
00006102 (Ames, Tom)							
* Feb 2025	2/28/2025	100.00	100.00				
00006102		100.00	100.00	0.00	0.00	0.00	0.00
00006157 (Leonard Iniguez)							
* Feb 2025	2/28/2025	100.00	100.00				
00006157		100.00	100.00	0.00	0.00	0.00	0.00
00006434 (Beam Insurance Administrators, LLC)							
* 202503	2/15/2025	4,442.93	4,442.93				
00006434		4,442.93	4,442.93	0.00	0.00	0.00	0.00
00006801 (Catley, Monique)							
* Reimbursement	2/28/2025	208.33	208.33				
00006801		208.33	208.33	0.00	0.00	0.00	0.00
00007042 (HD Supply formerly Home Depot Pro)							
* 851074880	2/18/2025	1,167.07	1,167.07				
* 851138131	2/19/2025	4,067.10	4,067.10				
* 851285445	2/19/2025	12.61	12.61				
* 851530493	2/20/2025	63.03	63.03				
00007042		5,158.53	5,158.53	0.00	0.00	0.00	0.00
00007060 (Wire B Graphics)							
* 0418	2/28/2025	2,104.80	2,104.80				

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Invoice Number	Invoice Date	Balance	Current 2/1/2025 and Beyond	1 - 30 Days 1/1/2025 1/31/2025	31 - 60 Days 12/1/2024 12/31/2024	61 - 90 Days 11/1/2024 11/30/2024	Over 90 Days Up to 10/31/2024
00007060		2,104.80	2,104.80	0.00	0.00	0.00	0.00
00007090 (American Lamb Board)							
* 2024	2/20/2025	21.07	21.07				
00007090		21.07	21.07	0.00	0.00	0.00	0.00
00007203 (Wong, Steven)							
* Feb 2025	2/28/2025	100.00	100.00				
00007203		100.00	100.00	0.00	0.00	0.00	0.00
00007407 (Southern Counties Lubricants, LLC)							
* 341181	2/21/2025	3,266.74	3,266.74				
00007407		3,266.74	3,266.74	0.00	0.00	0.00	0.00
00007437 (Brink's Incorporated)							
* 7321680	2/28/2025	19.98	19.98				
00007437		19.98	19.98	0.00	0.00	0.00	0.00
00007540 (4 Diamond Security)							
* 759	2/19/2025	3,556.28	3,556.28				
* 761	2/23/2025	5,396.23	5,396.23				
* 763	2/23/2025	3,348.02	3,348.02				
* 764	2/23/2025	781.60	781.60				
* 768	2/25/2025	5,099.94	5,099.94				
00007540		18,182.07	18,182.07	0.00	0.00	0.00	0.00
00007572 (AccountingWare, LLC)							
* Q-14950	2/28/2025	475.00	475.00				
00007572		475.00	475.00	0.00	0.00	0.00	0.00
coit (Coit Services, Inc.)							
* 001445110	2/28/2025	695.00	695.00				
coit		695.00	695.00	0.00	0.00	0.00	0.00
coucou (Office of the County Counsel, San Mateo County)							
* 4715	2/26/2025	756.00	756.00				
coucou		756.00	756.00	0.00	0.00	0.00	0.00
faathe (Theresa Faapuaa)							
* Feb 2025	2/28/2025	100.00	100.00				
faathe		100.00	100.00	0.00	0.00	0.00	0.00
frerea (Fresh & Ready)							
* B00215426	2/20/2025	338.17	338.17				
* b00217257	2/27/2025	343.96	343.96				
frerea		682.13	682.13	0.00	0.00	0.00	0.00
oesglo (OES Global, Inc.)							
* 1084927-Q	2/14/2025	3,093.97	3,093.97				
oesglo		3,093.97	3,093.97	0.00	0.00	0.00	0.00
panini (PaniniTime)							
* 639158	2/21/2025	3,023.00	3,023.00				
* 639159	2/21/2025	291.90	291.90				
* 639166	2/21/2025	79.88	79.88				
* 639170	2/21/2025	119.00	119.00				

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Invoice Number	Invoice Date	Balance	Current 2/1/2025 and Beyond	1 - 30 Days 1/1/2025 1/31/2025	31 - 60 Days 12/1/2024 12/31/2024	61 - 90 Days 11/1/2024 11/30/2024	Over 90 Days Up to 10/31/2024
panini (PaniniTime) (continued)							
* 639167	2/28/2025	84.88	84.88				
* 639171	2/28/2025	195.00	195.00				
* 641755	2/28/2025	2,932.40	2,932.40				
* 641760	2/28/2025	294.98	294.98				
panini		7,021.04	7,021.04	0.00	0.00	0.00	0.00
paxio (Paxio, LLC)							
* 026172	2/24/2025	1,100.00	1,100.00				
paxio		1,100.00	1,100.00	0.00	0.00	0.00	0.00
peters (Peterson)							
* E3957701	2/28/2025	648,260.79	648,260.79				
peters		648,260.79	648,260.79	0.00	0.00	0.00	0.00
renpub (Renne Public Law Group)							
* 13944	2/28/2025	3,583.13	3,583.13				
renpub		3,583.13	3,583.13	0.00	0.00	0.00	0.00
sanfra (San Francisco International Airport Commission)							
* Event 40195042	2/28/2025	14,792.69	14,792.69				
sanfra		14,792.69	14,792.69	0.00	0.00	0.00	0.00
timtra (Time Travelers Vintage Expo)							
* 955	2/26/2025	1,600.00	1,600.00				
timtra		1,600.00	1,600.00	0.00	0.00	0.00	0.00
unieve (United Event Medical Services Inc.)							
* 78378	2/4/2025	385.00	385.00				
* 78387	2/14/2025	3,645.00	3,645.00				
* 78392	2/25/2025	1,540.00	1,540.00				
unieve		5,570.00	5,570.00	0.00	0.00	0.00	0.00
zuccha (Chan Zuckerberg Initiative, LLC)							
* 1108	2/26/2025	359.57	359.57				
zuccha		359.57	359.57	0.00	0.00	0.00	0.00
Grand Totals:		851,640.66	851,640.66	0.00	0.00	0.00	0.00

* Calculated Balance shown is not Current Balance