



## MEMO

To: Finance Committee Members – Raymond Juballa – Chair; Rosanne Foust; Leonard Iniguez; Steven Wong

C: Board of Directors, San Mateo County Event Center

From: Diane Baumann, Controller and Dana Stoehr, CEO

Date: February 20, 2025

### FINANCIAL HIGHLIGHTS: January 2025

#### Balance Sheet:

##### Assets:

Cash on Hand: \$41,433.00 – No change

Cash in Banks: \$1,545,927.47 decreased \$765,490.39 – Construction project costs

Investments: \$10,550,539.57 Post interest earned - \$145,314.27; offset by \$500,000 withdrawal for cash flow

##### Restricted Cash:

Auction: \$68,479.37 – no change

Pension Funds increased \$170,996.92 - Employer Contributions \$16,183.73; Employee Contributions \$7,970.00; Investment gain \$153,866.63; other additions \$2,517.20; withdrawals \$8,197.38; Fees \$1,343.26; balance \$5,373,723.38 balances to Restricted Liabilities - Liability for Pension Plans

Accounts Receivable – increased \$533,343.07 to \$2,117,392.18 balances to AR Aged Invoice Analysis (page 1-2)  
The County of San Mateo has been invoiced \$1,145,858.68 for their share of ongoing construction projects.  
We have two accounts over 120 days Hot Import Nights - \$1,877.85, Harvest Festival \$16,579.00. Both are listed as doubtful accounts. Hot Import Nights is making small monthly payments to the collection agency. San Mateo Human Services Agency (\$186,067.52) inclement weather shelter.

Prepaid and Deferred Charges – All expenses incurred at year end have been expensed

Culinary Inventory \$52,075.61 – no change

##### Fixed Assets:

Construction in Progress \$3,322,828.74 increased \$1,476,754.00– Detail is on detailed income statement

Capitalized Equipment - \$2,491,073.13 – no change

Leasehold improvements \$9,757,348.55 - no change

Depreciation \$35,409.83

#### Liabilities

Accounts Payable: Increased \$10,847.78 to \$219,039.66 which balances to A/P Aged Invoice Analysis - Page 4 –  
No accounts are over 30 days.

No Event Refunds Payable in January

Advanced Billings – Future Events increased \$386,480.18 to \$480,085.46 balances to A/R Aged Invoice Analysis  
228000-00-A (page 3)



**Accrued Payroll and Related**

Other payroll tax liabilities - \$-1,513.23 – staff continues to work on automating all entries on employee benefits – will be “trued up” quarterly

Workers Comp Insurance - \$3,441.34 – Account will be “trued up” quarterly. California Fairs Services Authority bills Workers Compensation monthly based on previous year’s payroll. Payroll is expensed as a percentage of wages paid monthly, these differences in methodology causes the account not to stay in balance.

Accrued Wages – \$105,474.84 changes with each payroll – account is monitored for accuracy and clears after each payroll is complete.

Accrued Leave Balances - \$166,630.61 is recalculated at year end. Decreased \$8,281.93 from 2024.

**Other Liabilities:**

Sales Tax Payable \$17,336.45 paid February 19

Deferred Income (Fair Sponsorship) was recognized as revenue

Unclaimed check liability \$20,107.30 – no change

**Restricted Liabilities: Pension Plan Liability and Auction Reserve mirror assets entries**

Carnival Capital Improvement - \$73,449.94 no change

Monthly profit of \$428,280.33 balances to consolidated financial statements

**Consolidated Financial Statements:**

	January 2025	January 2024	YTD 2025	YTD 2024
Operating Profit/(Loss)	\$317,831.48	\$354,401.78	\$317,831.48	\$354,401.78
Balance Sheet Profit/Loss	\$428,280.33	\$332,410.06	\$428,280.33	\$641,410.06 *

\*(a date issue in 2024 is not calculating January in year end for Non Operating Revenue)

Prior Year Revenue Adjustment \$400.00 – Hot import Nights payment

Other Operating Revenue – \$6,391.01 \$6,376.01 Cell Phone Tower space rent; \$15.00 Record request reimbursement

Prior Year Expense Adjustment - \$6,482.08 – One America – Forfeiture Credit \$-2,517.92; \$9,000.00

Enviroclean – Janitorial Services – Inclement Weather Shelter 12/23 - 12/31/2024

**Departmental Financial Statements - Items of Note:**

Event Sales & Service (ESS) - Direct profit \$655,040.97 (pages 1 & 2)

**Revenue:**

Building Rental Fees: \$345,400.00 Northern California Volleyball; San Mateo County – Inclement Weather Shelter; SMC Community Based Organizations Meeting; American Medical Response (Ambulance staging)

Rental Rebates: \$-25,600.00 SMC Community Based Organizations Meeting; Volleyball Club Practice Patron parking fees \$275,490.00 Northern California Volleyball

Tailgating Permits - \$23,435.00 – Northern California Volleyball

Monthly Parking Contracts - \$44,000.00 – Google; Inter Gem; Nueva School; John Brehm

Electrical Services - \$4,772.50 includes commission from Edlen for Jurassic Quest \$4,500.00



**Expenses** – Direct payroll expenses, benefits, taxes, workers' compensation - Marketing Department wages have been removed from Administration Expense and allocated 75% Fair Administration; 25% Event Sales and Services

Security, Fees and insurance; EMT Fees and show janitorial fees are reimbursable. Invoicing for event expenses lags behind events.

Recoverable Expenses – \$15,849.92 includes supplies for Inclement Weather Shelter and SMC Community Based Organizations events

Parking – Contracted Services – \$2,149.40 Security for Tailgating Area – Volleyball

Marketing – Advertising – \$9,351.24 \$5,000.00 location analytics service; \$2,400.00 Social Tables renewal; \$1,800.00 SF Peninsula Magazine ad

Public Relations – Sponsorships – \$1,496.08 Supervisor retirement flowers

Jockey Club – Satellite Wagering Facility – Direct Profit for month \$161,557.53 up 34% from 2024 (Page 3)

**Revenue:** \$222,629.84 Jockey Club revenue is up 17% from 2024, attendance has overall looks better than last year, Track Commissions and ADW fees are also up.

**Expenses:** \$61,072.31 Payroll expenses, benefits and taxes – workers compensation

Administrative Expenses – equipment rental, janitorial supplies, and cable tv

Annual San Mateo County Fair – (pages 4 – 7) -

**Revenue: \$5,875.00**

Sponsorship – \$5,875.00 – Fair Sponsorships

**Expenses: \$ 39,711.52**

Administration & Marketing: \$31,579.91 Salaries; benefits - Marketing Salaries are now being split between Fair and Event Sales. Contracted Services – Social Tables renewal - \$2,554.00

Miscellaneous Fair Expense – \$108.50 merchant acceptance fees

Competitive Fair Exhibits \$3,023.11 - part time staff – scale renewal fees

Entertainment Expense - \$5,000.00 – Contracted services – Talent booking

Culinary – (pages 8 & 9) Direct monthly profit \$34,556.24

Events – Food Sales \$147,860.11 – Northern California Volleyball

Jockey Club – Food and Beverage are showing an increase – mirroring Jockey Club attendance

Catering – Subcontractors \$12,785.36 – SMC Community Based Organizations

Other Revenue – \$2,769.76 Equipment Rental – Community Based Organizations; Too Good to Go

**Expenses:** \$153,166.06

Salaries and Wages, taxes and benefits,

Contracted Services \$13,558.96 – Bartenders for events; pest control

Supplies & Expense \$18,245.62 includes \$9,335.00 annual health department permits

Administration – Expense for month - \$169,945.91 (page 10)

Salaries & Wages, benefits, payroll taxes, workers compensation

Travel & Training \$3,211.66 Board Stipends; Progress Seminar registration

It Expenses – Non contracted \$4,104.18 – includes purchasing cat 6 cable - \$2,148.65

Business Insurance - \$21,280.93 includes Fiduciary Liability



Maintenance – Expense for month \$191,585.08 (page 11)

Salaries, wages, benefits, payroll taxes, and workers' compensation  
Normal facility operations expenses

Non-Capitalized Improvements (page 13) – \$68,968.64

Asphalt Repairs – General around grounds \$77,303.42

Equipment – \$60,854.66

Deposit – New Scrim for Fair \$10,518.60

New tall drape for Fair/Events \$44,738.77

Miscellaneous Equipment for Inclement Weather Shelter and ESS \$5,597.29

Construction in Progress: \$1,476,754.00

South Lot Lighting – JR Sharp Construction – Conduit & installation of new lights

Redwood Hall - \$11,800.00 JCM – Project Management

Cypress Restrooms - \$393,677.00 Progress Payments – SB Water Filters; JCM – Project Management

Solar Canopies – RV Park - \$1,007,760.00 Progress Payment – SB Water Filters; JCM Project Management



## San Mateo County Event Center

### Balance Sheet

As of January 31, 2025

	Beginning Balance	Activity	Ending Balance
<b>Assets</b>			
<b>Cash on Hand</b>			
Petty Cash	1,000.00	0.00	1,000.00
Change Funds	40,433.00	0.00	40,433.00
	<u>41,433.00</u>	<u>0.00</u>	<u>41,433.00</u>
<b>Cash in Banks</b>			
Cash - Operating	2,066,831.45	(756,873.78)	1,309,957.67
Cash - Fair Awards	5,418.12	0.00	5,418.12
Cash - Payroll	239,168.29	(8,616.61)	230,551.68
	<u>2,311,417.86</u>	<u>(765,490.39)</u>	<u>1,545,927.47</u>
<b>Investments</b>			
Cash - Investment - San Mateo County	422,151.68	3,981.09	426,132.77
Cash - Investment - LAIF	10,483,073.62	(358,666.82)	10,124,406.80
	<u>10,905,225.30</u>	<u>(354,685.73)</u>	<u>10,550,539.57</u>
<b>Restricted Cash</b>			
Cash - Auction	68,479.37	0.00	68,479.37
Cash Value - Pension	5,202,726.46	170,996.92	5,373,723.38
	<u>5,271,205.83</u>	<u>170,996.92</u>	<u>5,442,202.75</u>
<b>Accounts Receivable</b>			
Accounts Receivable	1,584,049.11	533,343.07	2,117,392.18
Allowance for Doubtful Accounts - A/R	(18,856.85)	400.00	(18,456.85)
	<u>1,565,192.26</u>	<u>533,743.07</u>	<u>2,098,935.33</u>
<b>Pre Paid and Deferred Charges</b>			
Deferred Charges	0.00	0.00	0.00
Advanced Deposits	0.00	0.00	0.00
Pre Paid Insurance	0.00	0.00	0.00
Pre-Paid Expenses	18,185.60	(18,185.60)	0.00
	<u>18,185.60</u>	<u>(18,185.60)</u>	<u>0.00</u>
Culinary - Inventory Items	52,075.61	0.00	52,075.61
<b>Fixed Assets</b>			
Construction in Progress	1,846,074.74	1,476,754.00	3,322,828.74
Capitalized Equipment	2,491,073.13	0.00	2,491,073.13
Accumulated Depreciation - Equipment	(2,197,366.16)	(7,603.07)	(2,204,969.23)
Capitalized - Leasehold Improvements	9,757,348.55	0.00	9,757,348.55
Accumulated Depreciation - Leasehold Imp	(7,025,567.79)	(27,806.76)	(7,053,374.55)
	<u>4,871,562.47</u>	<u>1,441,344.17</u>	<u>6,312,906.64</u>
<b>Total Assets:</b>	<b>25,036,297.93</b>	<b>1,007,722.44</b>	<b>26,044,020.37</b>



## San Mateo County Event Center

### Balance Sheet

As of January 31, 2025

	Beginning Balance	Activity	Ending Balance
<b>Liabilities</b>			
<b>Accounts Payable</b>			
Accounts Payable (Non ERP)	208,191.88	10,847.78	219,039.66
Event Refunds Payable	4,697.08	(4,697.08)	0.00
	<u>212,888.96</u>	<u>6,150.70</u>	<u>219,039.66</u>
<b>Advanced Billings</b>			
Advance Billings - Future Events	93,605.28	386,480.18	480,085.46
<b>Accrued Payroll and Related</b>			
Bonus Payable	0.00	0.00	0.00
Payroll Payable	571.57	(571.57)	0.00
Social Security Taxes	0.00	0.00	0.00
Medicare Tax Withheld	0.00	0.00	0.00
CA State Disability Insurance	0.00	0.00	0.00
CA State Income Tax	0.00	0.00	0.00
Federal Income Tax Withheld	0.00	0.00	0.00
Other Payroll Tax Liabilities	0.00	(1,513.23)	(1,513.23)
Workers Comp Insurance Clearing	0.00	3,441.34	3,441.34
Accrued Wages	95,986.13	9,488.71	105,474.84
Accrued Employee Leave - Admin	62,542.02	0.00	62,542.02
Accrued Employee Leave - Maint	56,304.66	0.00	56,304.66
Accrued Leave - ESS	18,578.84	0.00	18,578.84
Accrued Leave - Fair	2,536.54	0.00	2,536.54
Accrued Leave - Jockey Club	15,775.32	0.00	15,775.32
Accrued Leave - ESSFB	10,893.23	0.00	10,893.23
Accrued Liabilities - Other	0.00	0.00	0.00
	<u>263,188.31</u>	<u>10,845.25</u>	<u>274,033.56</u>
<b>Other Liabilities</b>			
Suspense	0.00	0.00	0.00
Reimbursable Costs	0.00	0.00	0.00
Sales Tax Payable	7,367.39	9,969.06	17,336.45
Deferred Income	5,000.00	(5,000.00)	0.00
Performance Deposits	0.00	0.00	0.00
Collected Fees Payable	0.00	0.00	0.00
Unclaimed Check Liability	20,107.30	0.00	20,107.30
	<u>32,474.69</u>	<u>4,969.06</u>	<u>37,443.75</u>
<b>Restricted Liabilities</b>			
Liability for Pension Plans	5,202,726.46	170,996.92	5,373,723.38
Junior Livestock Auction Reserve	68,479.37	0.00	68,479.37
Carnival Capital Improvement	73,449.94	0.00	73,449.94
Scholarship Reserve	695.00	0.00	695.00
	<u>5,345,350.77</u>	<u>170,996.92</u>	<u>5,516,347.69</u>
Debt - Long & Short Term	0.00	0.00	0.00
<b>Retained Earnings</b>			
Net Resources	15,672,309.90	3,416,480.02	19,088,789.92
Restricted Resources	0.00	0.00	0.00
Profit / Loss	3,416,480.02	(2,988,199.69)	428,280.33
<b>Total Liabilities</b>	<b>25,036,297.93</b>	<b>1,007,722.44</b>	<b>26,044,020.37</b>



**San Mateo County Event Center**  
**Consolidated Financial Statement**  
**For the Period Ending January 31, 2025 and 2024**

	January 2025	January 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
<b>Revenue:</b>							
Fair Admissions Revenue	0.00	0.00	0.00	0.00	0.00		1,250,000.00
Fair Exhibit Space	0.00	2,000.00	0.00	2,000.00	(2,000.00)		110,000.00
Fair - Carnival Revenue	0.00	0.00	0.00	0.00	0.00		375,000.00
Fair - Food and Drink	0.00	0.00	0.00	0.00	0.00		350,400.00
Fair Competitive Exhibits	0.00	0.00	0.00	0.00	0.00		35,250.00
Miscellaneous Fair Revenue	5,875.00	732.00	5,875.00	732.00	5,143.00	88%	660,500.00
Culinary	187,722.30	141,251.34	187,722.30	141,251.34	46,470.96	25%	1,670,008.92
Jockey Club	222,629.84	184,679.18	222,629.84	184,679.18	37,950.66	17%	1,573,750.00
ESS - Event Sales and Service	838,821.48	684,347.32	838,821.48	684,347.32	154,474.16	18%	5,518,743.14
Prior Year Revenue Adjustment	400.00	0.00	400.00	0.00	400.00	100%	0.00
Other Operating Revenue	6,391.01	16,190.30	6,391.01	16,190.30	(9,799.29)	-153%	379,512.12
<b>Total Operating Revenue</b>	<b>1,261,839.63</b>	<b>1,029,200.14</b>	<b>1,261,839.63</b>	<b>1,029,200.14</b>	<b>232,639.49</b>	<b>18%</b>	<b>11,923,164.18</b>



**San Mateo County Event Center**  
**Consolidated Financial Statement**  
**For the Period Ending January 31, 2025 and 2024**

	January 2025	January 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
<b>Expenses</b>							
Administration	169,945.91	140,529.40	169,945.91	140,529.40	29,416.51	17%	2,233,975.84
Maintenance	191,585.08	163,831.02	191,585.08	163,831.02	27,754.06	14%	2,751,763.75
Fair Administration & Marketing	31,579.91	16,778.31	31,579.91	16,778.31	14,801.60	47%	899,460.91
Fair Attendance Operations	0.00	1,590.03	0.00	1,590.03	(1,590.03)		485,811.79
Miscellaneous Fair Expense	108.50	0.00	108.50	0.00	108.50	100%	287,379.54
Fair Competitive Awards	0.00	0.00	0.00	0.00	0.00		28,500.00
Fair Competitive Exhibits	3,023.11	5,734.68	3,023.11	5,734.68	(2,711.57)	-90%	188,117.79
Fair Entertainment	5,000.00	10,000.00	5,000.00	10,000.00	(5,000.00)	-100%	580,368.75
COVID Response	0.00	0.00	0.00	0.00	0.00		0.00
ESS - Event Sales and Service	183,780.51	143,392.16	183,780.51	143,392.16	40,388.35	22%	2,015,957.83
Culinary	153,166.06	113,705.33	153,166.06	113,705.33	39,460.73	26%	1,581,145.73
Jockey Club	61,072.31	77,699.63	61,072.31	77,699.63	(16,627.32)	-27%	710,098.06
Equipment & Improvements	138,158.08	3,198.00	138,158.08	3,198.00	134,960.08	98%	975,000.00
Prior Year Expense Adjustment	6,482.08	(1,588.20)	6,482.08	(1,588.20)	8,070.28	125%	0.00
Cash over/short	106.60	(72.00)	106.60	(72.00)	178.60	168%	0.00
<b>Total Operating Expenses</b>	<b>944,008.15</b>	<b>674,798.36</b>	<b>944,008.15</b>	<b>674,798.36</b>	<b>269,209.79</b>	<b>29%</b>	<b>12,737,579.99</b>
<b>Total Operating Revenue</b>	<b>1,261,839.63</b>	<b>1,029,200.14</b>	<b>1,261,839.63</b>	<b>1,029,200.14</b>	<b>232,639.49</b>	<b>18%</b>	<b>11,923,164.18</b>
<b>Operating Profit/Loss</b>	<b>317,831.48</b>	<b>354,401.78</b>	<b>317,831.48</b>	<b>354,401.78</b>	<b>(36,570.30)</b>	<b>-12%</b>	<b>(814,415.81)</b>
Non Operating Revenue	145,858.68	0.00	145,858.68	309,000.00	(163,141.32)	-112%	250,000.00
Depreciation Expense	35,409.83	21,991.72	35,409.83	21,991.72	13,418.11	38%	802,374.39
Profit Loss	428,280.33	332,410.06	428,280.33	641,410.06	(213,129.73)	-50%	(1,366,790.20)





**San Mateo County Event Center**  
 Detailed Income Statement  
 For the Period Ending January 31, 2025 and 2024

	January 2025	January 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
<b>ESS - Revenue</b>							
Building Rental Fees	345,400.00	270,800.00	345,400.00	270,800.00	74,600.00	22%	2,204,992.50
Rental Rebates/Sponsorships	(25,600.00)	0.00	(25,600.00)	0.00	(25,600.00)	100%	(125,000.00)
Grounds Rental Fees	0.00	36,000.00	0.00	36,000.00	(36,000.00)		0.00
Equipment Rental Fees	21,242.00	17,275.00	21,242.00	17,275.00	3,967.00	19%	209,406.00
Equipment Rent - Rebate	0.00	0.00	0.00	0.00	0.00		0.00
Recovered Expenses - Other	6,472.13	0.00	6,472.13	0.00	6,472.13		0.00
Recovered Janitorial Services	61,732.40	42,369.19	61,732.40	42,369.19	19,363.21	31%	500,622.83
Recovered Utilities	0.00	0.00	0.00	0.00	0.00		3,850.00
Recovered Trash	0.00	0.00	0.00	0.00	0.00		21,000.00
Recovered Damages	60.00	0.00	60.00	0.00	60.00		0.00
Recovered Outsourced Equipment	0.00	0.00	0.00	0.00	0.00		20,000.00
Recovered Security / Law Enforcement	40,837.05	18,893.80	40,837.05	18,893.80	21,943.25	54%	344,417.81
Recovered Labor	25,095.00	22,960.00	25,095.00	22,960.00	2,135.00	9%	100,000.00
Recovered EMT Fees	9,604.40	7,496.45	9,604.40	7,496.45	2,107.95	22%	45,000.00
Recovered Insurance Fees	0.00	0.00	0.00	0.00	0.00		0.00
Patron Parking Fees	275,490.00	188,295.00	275,490.00	188,295.00	87,195.00	32%	1,233,084.00
Exhibitor/Vendor Parking	0.00	0.00	0.00	0.00	0.00		0.00
Tailgating Permits - Youth Sports	23,435.00	15,197.00	23,435.00	15,197.00	8,238.00	35%	40,000.00
Monthly Parking Contracts	44,000.00	51,200.00	44,000.00	51,200.00	(7,200.00)	-16%	682,560.00
RV Parking	1,495.00	2,990.00	1,495.00	2,990.00	(1,495.00)	-100%	6,000.00
Parking Buyouts/Storage	2,250.00	4,800.00	2,250.00	4,800.00	(2,550.00)	-113%	0.00
Miscellaneous Charges	0.00	0.00	0.00	0.00	0.00		5,500.00
IT Services	750.00	1,640.00	750.00	1,640.00	(890.00)	-119%	171,690.00
Electrical Services	4,772.50	3,055.88	4,772.50	3,055.88	1,716.62	36%	40,000.00
Fire Department Fees	0.00	0.00	0.00	0.00	0.00		0.00
Business License Fees	210.00	215.00	210.00	215.00	(5.00)	-2%	5,000.00
Miscellaneous Fees	1,576.00	1,160.00	1,576.00	1,160.00	416.00	26%	10,620.00
ATM Revenue	0.00	0.00	0.00	0.00	0.00		0.00
Digital Marketing	0.00	0.00	0.00	0.00	0.00		0.00
<b>Total Revenue:</b>	<b>838,821.48</b>	<b>684,347.32</b>	<b>838,821.48</b>	<b>684,347.32</b>	<b>154,474.16</b>	<b>18%</b>	<b>5,518,743.14</b>
Cell Phone Tower	6,376.01	6,190.30	6,376.01	6,190.30	185.71	3%	76,512.12



**San Mateo County Event Center**  
 Detailed Income Statement  
 For the Period Ending January 31, 2025 and 2024

	January 2025	January 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
<b>ESS - Expenses</b>							
Payroll - Full Time Employees	31,560.44	24,735.24	31,560.44	24,735.24	6,825.20	22%	559,930.00
Payroll - Part Time Employees	4,411.82	3,272.53	4,411.82	3,272.53	1,139.29	26%	22,985.00
Payroll - Overtime	2,974.59	3,132.70	2,974.59	3,132.70	(158.11)	-5%	15,000.00
Payroll - Parking Lots	23,302.18	24,326.21	23,302.18	24,326.21	(1,024.03)	-4%	294,500.00
Employee Benefits	8,330.95	7,119.66	8,330.95	7,119.66	1,211.29	15%	95,244.12
Employers Payroll Taxes	4,705.13	4,197.39	4,705.13	4,197.39	507.74	11%	73,521.56
Workers Compensation Insurance	4,908.89	3,275.32	4,908.89	3,275.32	1,633.57	33%	55,277.15
Payroll - Outside Agency	0.00	0.00	0.00	0.00	0.00		10,000.00
Contracted Services	0.00	0.00	0.00	0.00	0.00		0.00
Administrative Expenses	2,703.07	2,428.63	2,703.07	2,428.63	274.44	10%	25,000.00
Signs and Banners	0.00	0.00	0.00	0.00	0.00		4,000.00
Equipment Rentals	0.00	0.00	0.00	0.00	0.00		40,000.00
Security - Law Enforcement	31,578.10	14,566.00	31,578.10	14,566.00	17,012.10	54%	275,000.00
Fees and Insurance	210.00	175.00	210.00	175.00	35.00	17%	7,000.00
EMT Fees	10,359.30	5,196.95	10,359.30	5,196.95	5,162.35	50%	45,000.00
Show Janitorial	24,180.00	26,287.50	24,180.00	26,287.50	(2,107.50)	-9%	270,000.00
Electrical, IT and Other Labor	0.00	0.00	0.00	0.00	0.00		50,000.00
Utilities	0.00	0.00	0.00	0.00	0.00		0.00
Trash and Damages	0.00	0.00	0.00	0.00	0.00		5,500.00
Recoverable Expenses	15,849.92	7.21	15,849.92	7.21	15,842.71	100%	10,000.00
Parking Equipment	0.00	0.00	0.00	0.00	0.00		5,000.00
Parking Signs	507.55	1,951.33	507.55	1,951.33	(1,443.78)	-284%	8,000.00
Parking Uniforms	0.00	0.00	0.00	0.00	0.00		4,000.00
Parking - Contracted Services	2,149.40	4,877.63	2,149.40	4,877.63	(2,728.23)	-127%	10,000.00
Parking - Merchant Fees	2,279.89	692.49	2,279.89	692.49	1,587.40	70%	35,000.00
Parking - Other Expenses	533.96	217.37	533.96	217.37	316.59	59%	10,000.00
Marketing - Advertising	9,351.24	7,437.00	9,351.24	7,437.00	1,914.24	20%	15,000.00
Travel, Training and Entertainment	0.00	4,105.00	0.00	4,105.00	(4,105.00)		15,000.00
Web Site	850.00	1,900.00	850.00	1,900.00	(1,050.00)	-124%	12,000.00
Public Relations - Sponsorships	1,496.08	0.00	1,496.08	0.00	1,496.08		10,000.00
Administrative Expenses	1,538.00	3,491.00	1,538.00	3,491.00	(1,953.00)	-127%	14,000.00
Marketing - Contracted Services	0.00	0.00	0.00	0.00	0.00		20,000.00
<b>Total Expenses</b>	<b>183,780.51</b>	<b>143,392.16</b>	<b>183,780.51</b>	<b>143,392.16</b>	<b>40,388.35</b>	<b>22%</b>	<b>2,015,957.83</b>
<b>Direct Profit Loss</b>	<b>655,040.97</b>	<b>540,955.16</b>	<b>655,040.97</b>	<b>540,955.16</b>	<b>114,085.81</b>	<b>17%</b>	<b>3,502,785.31</b>



**San Mateo County Event Center**  
 Detailed Income Statement  
 For the Period Ending January 31, 2025 and 2024

	January 2025	January 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
<b>Jockey Club - Revenue</b>							
Admissions	34,910.00	30,180.00	34,910.00	30,180.00	4,730.00	14%	300,000.00
Track Commissions	50,530.34	44,174.58	50,530.34	44,174.58	6,355.76	13%	400,000.00
ADW Fees	123,484.74	98,805.04	123,484.74	98,805.04	24,679.70	20%	775,000.00
Publication Sales	12,825.32	10,566.02	12,825.32	10,566.02	2,259.30	18%	90,000.00
Other Items Sold	21.44	25.54	21.44	25.54	(4.10)	-19%	250.00
ATM Revenue	858.00	928.00	858.00	928.00	(70.00)	-8%	8,500.00
Other Income	0.00	0.00	0.00	0.00	0.00		0.00
<b>Total Revenue</b>	<b>222,629.84</b>	<b>184,679.18</b>	<b>222,629.84</b>	<b>184,679.18</b>	<b>37,950.66</b>	<b>17%</b>	<b>1,573,750.00</b>
<b>Jockey Club- Expenses</b>							
Payroll - JC - Full Time	15,925.99	17,617.64	15,925.99	17,617.64	(1,691.65)	-11%	173,417.97
Payroll - JC - Part Time	0.00	0.00	0.00	0.00	0.00		27,800.08
Payroll JC - OT	311.57	303.71	311.57	303.71	7.86	3%	4,000.00
JC Benefits - Pension	1,251.18	1,263.04	1,251.18	1,263.04	(11.86)	-1%	8,670.90
Employee Benefits	1,801.08	11,781.62	1,801.08	11,781.62	(9,980.54)	-554%	19,405.01
Employers Payroll Taxes	1,230.49	1,358.42	1,230.49	1,358.42	(127.93)	-10%	17,127.36
Workers Compensation Insurance	1,208.13	1,251.33	1,208.13	1,251.33	(43.20)	-4%	12,676.74
Payroll - Outside Agency	0.00	0.00	0.00	0.00	0.00		0.00
Travel, Training, Meals	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services	0.00	0.00	0.00	0.00	0.00		1,500.00
Administrative Expenses	1,764.47	1,503.81	1,764.47	1,503.81	260.66	15%	15,000.00
Contracted Services - Janitorial	11,190.00	17,730.00	11,190.00	17,730.00	(6,540.00)	-58%	130,000.00
Contracted Services - Security	15,213.76	12,295.56	15,213.76	12,295.56	2,918.20	19%	150,000.00
Advertising and Marketing	0.00	0.00	0.00	0.00	0.00		0.00
Programs - Racing Forms	11,175.64	7,196.50	11,175.64	7,196.50	3,979.14	36%	125,000.00
Utilities	0.00	0.00	0.00	0.00	0.00		0.00
CARF Dues	0.00	5,398.00	0.00	5,398.00	(5,398.00)		22,000.00
Uniforms	0.00	0.00	0.00	0.00	0.00		1,000.00
Special Repairs and Projects	0.00	0.00	0.00	0.00	0.00		2,500.00
<b>Total Expenses</b>	<b>61,072.31</b>	<b>77,699.63</b>	<b>61,072.31</b>	<b>77,699.63</b>	<b>(16,627.32)</b>	<b>-27%</b>	<b>710,098.06</b>
<b>Direct Profit/Loss</b>	<b>161,557.53</b>	<b>106,979.55</b>	<b>161,557.53</b>	<b>106,979.55</b>	<b>54,577.98</b>	<b>34%</b>	<b>863,651.94</b>



**San Mateo County Event Center**  
Detailed Income Statement  
For the Period Ending January 31, 2025 and 2024

	January 2025	January 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
<b>Annual San Mateo County Fair - Revenue</b>							
<b>Admissions</b>							
Regular Admissions	0.00	0.00	0.00	0.00	0.00		1,100,000.00
Advance Sale Admissions	0.00	0.00	0.00	0.00	0.00		150,000.00
Discount Admissions	0.00	0.00	0.00	0.00	0.00		0.00
	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>		<b>1,250,000.00</b>
<b>Space Rental</b>							
Inside Exhibit Spaces	0.00	2,000.00	0.00	2,000.00	(2,000.00)		55,000.00
Outside Exhibit Spaces	0.00	0.00	0.00	0.00	0.00		55,000.00
Special Days Exhibit Space	0.00	0.00	0.00	0.00	0.00		0.00
	<b>0.00</b>	<b>2,000.00</b>	<b>0.00</b>	<b>2,000.00</b>	<b>(2,000.00)</b>		<b>110,000.00</b>
<b>Concessions</b>							
Carnival Revenue	0.00	0.00	0.00	0.00	0.00		325,000.00
Carnival - Pre Sale	0.00	0.00	0.00	0.00	0.00		50,000.00
Food & Beverage Concessions	0.00	0.00	0.00	0.00	0.00		350,000.00
Other Concessions	0.00	0.00	0.00	0.00	0.00		400.00
	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>		<b>725,400.00</b>
<b>Competitive Exhibits</b>							
Entry Fees	0.00	0.00	0.00	0.00	0.00		22,000.00
Exhibits - Donated Awards	0.00	0.00	0.00	0.00	0.00		6,000.00
Art & Literary Art Show Sales	0.00	0.00	0.00	0.00	0.00		5,000.00
Entry Processing Fees	0.00	0.00	0.00	0.00	0.00		250.00
Livestock Liability Insurance	0.00	0.00	0.00	0.00	0.00		2,000.00
Other Exhibit Revenue	0.00	0.00	0.00	0.00	0.00		0.00
	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>		<b>35,250.00</b>
<b>Miscellaneous Fair Revenue:</b>							
Parking - Fair only	0.00	0.00	0.00	0.00	0.00		310,000.00
Utility Reimbursment	0.00	0.00	0.00	0.00	0.00		4,000.00
Permits & Insurance	0.00	32.00	0.00	32.00	(32.00)		6,500.00
RV Parking - Stock Trucks	0.00	0.00	0.00	0.00	0.00		25,000.00
Ticket Fee Revenue	0.00	0.00	0.00	0.00	0.00		65,000.00
Fair - Merchandise Program	0.00	0.00	0.00	0.00	0.00		
Sponsorship	5,875.00	700.00	5,875.00	700.00	5,175.00	88%	250,000.00
	<b>5,875.00</b>	<b>732.00</b>	<b>5,875.00</b>	<b>732.00</b>	<b>5,143.00</b>	<b>88%</b>	<b>660,500.00</b>
<b>Direct Fair Revenue:</b>	<b>5,875.00</b>	<b>2,732.00</b>	<b>5,875.00</b>	<b>2,732.00</b>	<b>3,143.00</b>	<b>53%</b>	<b>2,781,150.00</b>



**San Mateo County Event Center**  
 Detailed Income Statement  
 For the Period Ending January 31, 2025 and 2024

	January 2025	January 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
<b>Annual San Mateo County Fair - Expenses</b>							
<b>Fair Administration &amp; Marketing</b>							
Payroll - Full Time Employees	21,466.13	8,307.71	21,466.13	8,307.71	13,158.42	61%	373,601.51
Payroll - Part Time Employees	0.00	3,253.35	0.00	3,253.35	(3,253.35)		17,064.00
Payroll - Overtime	18.44	12.08	18.44	12.08	6.36	34%	2,000.00
Employees Pension	894.19	415.39	894.19	415.39	478.80	54%	18,680.08
Employees Benefits	2,868.87	1,488.31	2,868.87	1,488.31	1,380.56	48%	56,231.46
Employers Payroll Taxes	1,619.66	869.92	1,619.66	869.92	749.74	46%	33,621.93
Workers Compensation Insurance	1,933.62	581.55	1,933.62	581.55	1,352.07	70%	24,611.93
Contracted Services	2,554.00	1,200.00	2,554.00	1,200.00	1,354.00	53%	28,000.00
Administration Expense	225.00	300.00	225.00	300.00	(75.00)	-33%	3,400.00
Marketing - Advertising	0.00	0.00	0.00	0.00	0.00		276,000.00
Travel and Training	0.00	350.00	0.00	350.00	(350.00)		7,750.00
Promotional	0.00	0.00	0.00	0.00	0.00		1,000.00
Public Relations Expense	0.00	0.00	0.00	0.00	0.00		2,500.00
Pre Fair Events	0.00	0.00	0.00	0.00	0.00		0.00
Sponsorship Expense	0.00	0.00	0.00	0.00	0.00		55,000.00
Carnival Promo Credit	0.00	0.00	0.00	0.00	0.00		0.00
	<b>31,579.91</b>	<b>16,778.31</b>	<b>31,579.91</b>	<b>16,778.31</b>	<b>14,801.60</b>	<b>47%</b>	<b>899,460.91</b>
<b>Fair Attendance Operations</b>							
Payroll - Part Time Employees	0.00	0.00	0.00	0.00	0.00		52,020.00
Employee Benefits	0.00	0.00	0.00	0.00	0.00		0.00
Employers Payroll Taxes	0.00	0.00	0.00	0.00	0.00		3,979.53
Workers Compensation Insurance	0.00	0.00	0.00	0.00	0.00		3,637.26
Contracted Services	0.00	0.00	0.00	0.00	0.00		275,500.00
Supplies & Expense	0.00	1,590.03	0.00	1,590.03	(1,590.03)		145,025.00
Other Expenses	0.00	0.00	0.00	0.00	0.00		1,500.00
Corporate Gatherings	0.00	0.00	0.00	0.00	0.00		0.00
Decorations	0.00	0.00	0.00	0.00	0.00		4,150.00
	<b>0.00</b>	<b>1,590.03</b>	<b>0.00</b>	<b>1,590.03</b>	<b>(1,590.03)</b>		<b>485,811.79</b>



**San Mateo County Event Center**  
 Detailed Income Statement  
 For the Period Ending January 31, 2025 and 2024

	January 2025	January 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
<b>Miscellaneous Fair Expense</b>							
Payroll	0.00	0.00	0.00	0.00	0.00		33,330.00
Employee Benefits	0.00	0.00	0.00	0.00	0.00		0.00
Employers Payroll Taxes	0.00	0.00	0.00	0.00	0.00		0.00
Workers Compensation Insurance	0.00	0.00	0.00	0.00	0.00		0.00
Utility Fees	0.00	0.00	0.00	0.00	0.00		24,000.00
Program	0.00	0.00	0.00	0.00	0.00		3,000.00
Contracted Services	0.00	0.00	0.00	0.00	0.00		35,000.00
Programing - "Country Store"	0.00	0.00	0.00	0.00	0.00		0.00
Merchant Acceptance Fees	108.50	0.00	108.50	0.00	108.50	100%	55,000.00
Permits and Insurance	0.00	0.00	0.00	0.00	0.00		7,500.00
Exhibitors Expenses	0.00	0.00	0.00	0.00	0.00		124,900.00
	<hr/> 108.50	<hr/> 0.00	<hr/> 108.50	<hr/> 0.00	<hr/> 108.50	<hr/> 100%	<hr/> 282,730.00
<b>Competitive Exhibit Awards</b>							
Cash Awards	0.00	0.00	0.00	0.00	0.00		18,000.00
Non Cash Awards	0.00	0.00	0.00	0.00	0.00		7,500.00
Sponsored Cash Awards	0.00	0.00	0.00	0.00	0.00		0.00
Sponsored Non Cash Awards	0.00	0.00	0.00	0.00	0.00		3,000.00
Other Awards Expenses	0.00	0.00	0.00	0.00	0.00		0.00
	<hr/> 0.00	<hr/> 0.00	<hr/> 0.00	<hr/> 0.00	<hr/> 0.00		<hr/> 28,500.00
<b>Competitive Fair Exhibits</b>							
Payroll - Full Time Employees	0.00	0.00	0.00	0.00	0.00		0.00
Payroll - Part Time Employees	2,256.95	3,802.78	2,256.95	3,802.78	(1,545.83)	-68%	73,735.00
Employee Benefits	97.97	136.82	97.97	136.82	(38.85)	-40%	1,446.75
Employers Payroll Taxes	172.66	290.93	172.66	290.93	(118.27)	-68%	5,640.73
Workers Compensation Insurance	203.13	266.20	203.13	266.20	(63.07)	-31%	4,645.31
Judges Compensation	0.00	0.00	0.00	0.00	0.00		7,100.00
Contracted Services	0.00	0.00	0.00	0.00	0.00		59,400.00
Supplies & Expense	292.40	1,237.95	292.40	1,237.95	(945.55)	-323%	32,650.00
Tents, Booths and Grid	0.00	0.00	0.00	0.00	0.00		0.00
Signs and Decorations	0.00	0.00	0.00	0.00	0.00		0.00
Exhibit Guidebook	0.00	0.00	0.00	0.00	0.00		500.00
Other Expenses	0.00	0.00	0.00	0.00	0.00		0.00
Art Show - Payment to Sellers	0.00	0.00	0.00	0.00	0.00		3,000.00
Investment in Durable Goods	0.00	0.00	0.00	0.00	0.00		0.00
	<hr/> 3,023.11	<hr/> 5,734.68	<hr/> 3,023.11	<hr/> 5,734.68	<hr/> (2,711.57)	<hr/> -90%	<hr/> 188,117.79



**San Mateo County Event Center**  
 Detailed Income Statement  
 For the Period Ending January 31, 2025 and 2024

	January 2025	January 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
<b>Fair Entertainment Expense</b>							
Payroll	0.00	0.00	0.00	0.00	0.00		8,500.00
Employee Benefits	0.00	0.00	0.00	0.00	0.00		0.00
Employers Payroll Taxes	0.00	0.00	0.00	0.00	0.00		650.25
Workers Compensation Insurance	0.00	0.00	0.00	0.00	0.00		535.50
Contracted Services	5,000.00	10,000.00	5,000.00	10,000.00	(5,000.00)	-100%	196,883.00
Supplies & Expense	0.00	0.00	0.00	0.00	0.00		13,800.00
Grounds Acts & Entertainment	0.00	0.00	0.00	0.00	0.00		160,000.00
Headline Entertainment	0.00	0.00	0.00	0.00	0.00		200,000.00
Other	0.00	0.00	0.00	0.00	0.00		0.00
	<b>5,000.00</b>	<b>10,000.00</b>	<b>5,000.00</b>	<b>10,000.00</b>	<b>(5,000.00)</b>	<b>-100%</b>	<b>580,368.75</b>
<b>Direct Fair Expenses</b>	<b>39,711.52</b>	<b>34,103.02</b>	<b>39,711.52</b>	<b>34,103.02</b>	<b>5,608.50</b>	<b>14%</b>	<b>2,464,989.24</b>
<b>Annual Fair Profit / Loss Direct Expenses</b>	<b>(33,836.52)</b>	<b>(31,371.02)</b>	<b>(33,836.52)</b>	<b>(31,371.02)</b>	<b>(2,465.50)</b>	<b>7%</b>	<b>316,160.76</b>



**San Mateo County Event Center**  
 Detailed Income Statement  
 For the Period Ending January 31, 2025 and 2024

	January 2025	January 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
<b>Culinary Revenue</b>							
Fair - Food Sales	0.00	0.00	0.00	0.00	0.00		0.00
Events - Food Sales	147,860.11	125,568.88	147,860.11	125,568.88	22,291.23	15%	434,678.12
Events - Beverage Sales	0.00	0.00	0.00	0.00	0.00		0.00
Events - Adult Beverage Sales	12.00	0.00	12.00	0.00	12.00	100%	27,200.00
JC - Food Sales	12,921.79	7,477.31	12,921.79	7,477.31	5,444.48	42%	75,000.00
JC - Beverage Sales	0.00	0.00	0.00	0.00	0.00		0.00
JC - Adult Beverage Sales	5,214.73	3,800.23	5,214.73	3,800.23	1,414.50	27%	38,000.00
Fair - Beverage Sales	0.00	0.00	0.00	0.00	0.00		0.00
Fair - Adult Beverage Sales	0.00	0.00	0.00	0.00	0.00		230,000.00
Vending Machine Sales	868.00	519.00	868.00	519.00	349.00	40%	6,000.00
Fair - Sub Contractor Sales	0.00	0.00	0.00	0.00	0.00		0.00
Events- Sub Contractor Sales	2,000.00	3,500.00	2,000.00	3,500.00	(1,500.00)	-75%	58,350.00
JC - Sub Contractor Sales	0.00	0.00	0.00	0.00	0.00		0.00
Catering - Food	1,290.55	0.00	1,290.55	0.00	1,290.55	100%	300,365.00
Catering - Beverage	0.00	0.00	0.00	0.00	0.00		0.00
Catering - Adult Beverages	0.00	0.00	0.00	0.00	0.00		318,646.50
Catering - Supplemental Fee	0.00	0.00	0.00	0.00	0.00		16,769.30
Catering - Subcontractors	12,785.36	0.00	12,785.36	0.00	12,785.36	100%	15,000.00
Other Revenue	2,769.76	385.92	2,769.76	385.92	2,383.84	86%	10,000.00
Labor Charges	2,000.00	0.00	2,000.00	0.00	2,000.00	100%	100,000.00
Linen Charges	0.00	0.00	0.00	0.00	0.00		0.00
Food Buyouts	0.00	0.00	0.00	0.00	0.00		40,000.00
Vendor / Show Coupons	0.00	0.00	0.00	0.00	0.00		0.00
Health Department Permit Revenue	0.00	0.00	0.00	0.00	0.00		0.00
	<b>187,722.30</b>	<b>141,251.34</b>	<b>187,722.30</b>	<b>141,251.34</b>	<b>46,470.96</b>	25%	<b>1,670,008.92</b>





**San Mateo County Event Center**  
 Detailed Income Statement  
 For the Period Ending January 31, 2025 and 2024

	January 2025	January 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
<b>Culinary - Expenses</b>							
Payroll - Full Time Employees	21,091.61	29,393.30	21,091.61	29,393.30	(8,301.69)	-39%	337,685.94
Payroll - Part Time Employees	15,441.14	11,800.81	15,441.14	11,800.81	3,640.33	24%	310,790.00
Payroll - Overtime	2,912.39	1,686.35	2,912.39	1,686.35	1,226.04	42%	20,000.00
Employee Benefits	9,553.68	8,766.62	9,553.68	8,766.62	787.06	8%	112,830.54
Employers Payroll Taxes	2,929.43	3,203.80	2,929.43	3,203.80	(274.37)	-9%	52,985.27
Workers Compensation Insurance	2,360.29	2,515.01	2,360.29	2,515.01	(154.72)	-7%	40,853.98
Payroll - Outside Agency	1,922.40	0.00	1,922.40	0.00	1,922.40	100%	20,750.00
Contracted Services	13,558.96	9,935.90	13,558.96	9,935.90	3,623.06	27%	0.00
Product - Food - Concessions	46,532.58	32,940.86	46,532.58	32,940.86	13,591.72	29%	200,000.00
Product - Food - Catering	103.54	0.00	103.54	0.00	103.54	100%	130,000.00
Product - Beverages - Concessions	8,600.67	2,631.07	8,600.67	2,631.07	5,969.60	69%	25,000.00
Product - Beverage - Catering	0.00	0.00	0.00	0.00	0.00		35,000.00
Product - Adult Beverage - Concessions	0.00	780.00	0.00	780.00	(780.00)		75,000.00
Product - Adult Beverage - Catering	0.00	0.00	0.00	0.00	0.00		40,000.00
Product - Food - Jockey club	5,084.78	821.01	5,084.78	821.01	4,263.77	84%	35,000.00
Product - Beverage - JC	1,125.32	0.00	1,125.32	0.00	1,125.32	100%	5,000.00
Product - Adult Beverage - JC	0.00	0.00	0.00	0.00	0.00		3,000.00
Product - Spoilage	0.00	0.00	0.00	0.00	0.00		0.00
Supplies & Expenses	18,245.62	1,003.23	18,245.62	1,003.23	17,242.39	95%	67,500.00
Supplies - Paper Products	2,535.95	3,493.15	2,535.95	3,493.15	(957.20)	-38%	15,000.00
Ice - CO2	336.75	425.35	336.75	425.35	(88.60)	-26%	4,500.00
Utilities	0.00	0.00	0.00	0.00	0.00		0.00
Hood Cleaning	0.00	0.00	0.00	0.00	0.00	#DIV/0!	10,000.00
Linen & Equipment Rental	56.75	983.17	56.75	983.17	(926.42)	-1632%	7,500.00
Promotional, Advertising & Travel	0.00	0.00	0.00	0.00	0.00	#DIV/0!	1,250.00
Equipment - New and Maintenance	774.20	3,325.70	774.20	3,325.70	(2,551.50)	-330%	30,000.00
Miscellaneous	0.00	0.00	0.00	0.00	0.00		1,500.00
	<b>153,166.06</b>	<b>113,705.33</b>	<b>153,166.06</b>	<b>113,705.33</b>	<b>39,460.73</b>	<b>26%</b>	<b>1,581,145.73</b>
<b>Culinary Direct/Profit Loss</b>	<b>34,556.24</b>	<b>27,546.01</b>	<b>34,556.24</b>	<b>27,546.01</b>	<b>7,010.23</b>	<b>20%</b>	<b>88,863.19</b>



**San Mateo County Event Center**  
 Detailed Income Statement  
 For the Period Ending January 31, 2025 and 2024

	January 2025	January 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
<b>Administration</b>							
Payroll - Full Time Employees	64,072.40	63,054.75	64,072.40	63,054.75	1,017.65	2%	909,398.00
Payroll - Part Time Employees	2,859.50	5,717.80	2,859.50	5,717.80	(2,858.30)	-100%	49,250.00
Payroll - Overtime	196.55	155.03	196.55	155.03	41.52	21%	10,500.00
Compensated Leave Expense	0.00	0.00	0.00	0.00	0.00		35,579.04
Employees Pension	5,120.67	4,030.60	5,120.67	4,030.60	1,090.07	21%	45,469.90
Employee Benefits	9,546.65	7,312.21	9,546.65	7,312.21	2,234.44	23%	98,908.08
Employers Payroll Taxes	5,054.68	5,210.43	5,054.68	5,210.43	(155.75)	-3%	82,430.55
Workers Compensation Insurance	5,784.19	4,179.94	5,784.19	4,179.94	1,604.25	28%	60,394.82
Outside Agency Payroll	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Legal	8,831.50	0.00	8,831.50	0.00	8,831.50	100%	47,500.00
Contracted Services - Other	0.00	1,143.60	0.00	1,143.60	(1,143.60)		30,760.00
Contracted Services - Financial	17,387.65	13,922.55	17,387.65	13,922.55	3,465.10	20%	175,000.00
Contracted Services - Security	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - IT	3,867.50	2,353.25	3,867.50	2,353.25	1,514.25	39%	75,000.00
Meeting Expenses	328.13	780.96	328.13	780.96	(452.83)	-138%	7,500.00
Travel & Training	3,211.66	2,540.97	3,211.66	2,540.97	670.69	21%	40,000.00
Marketing, PR & Sponsorships	0.00	0.00	0.00	0.00	0.00		10,000.00
Office Supplies & Expense	3,122.41	876.25	3,122.41	876.25	2,246.16	72%	30,000.00
Equipment Rental	1,532.80	1,164.09	1,532.80	1,164.09	368.71	24%	12,500.00
IT Expenses - non contracted	4,104.18	1,774.15	4,104.18	1,774.15	2,330.03	57%	80,000.00
Miscellaneous Employee Expenses	213.24	0.00	213.24	0.00	213.24	100%	5,000.00
Telephone, Postage, Internet	10,233.53	7,200.34	10,233.53	7,200.34	3,033.19	30%	100,000.00
Dues & Subscriptions (non IT)	460.00	470.60	460.00	470.60	(10.60)	-2%	35,000.00
Business Insurance	21,280.93	16,186.03	21,280.93	16,186.03	5,094.90	24%	224,735.45
Bank Fees	369.16	292.04	369.16	292.04	77.12	21%	5,000.00
Payroll Administration Fees	2,220.86	877.20	2,220.86	877.20	1,343.66	61%	20,000.00
CC Merchant Acceptance Fees	108.72	1,286.61	108.72	1,286.61	(1,177.89)	-1083%	5,500.00
Unemployment Insurance	0.00	0.00	0.00	0.00	0.00		10,000.00
Audit Expense	0.00	0.00	0.00	0.00	0.00		23,550.00
Bad Debt - CC Chargebacks	39.00	0.00	39.00	0.00	39.00	100%	5,000.00
	<b>169,945.91</b>	<b>140,529.40</b>	<b>169,945.91</b>	<b>140,529.40</b>	<b>29,416.51</b>	<b>17%</b>	<b>2,233,975.84</b>



**San Mateo County Event Center**  
 Detailed Income Statement  
 For the Period Ending January 31, 2025 and 2024

	January 2025	January 2024	Year to Date 2025	Year to Date 2024	Variance \$	% +/-	Annual Budget
<b>Maintenance</b>							
Payroll - Full Time Employees	90,228.97	67,645.68	90,228.97	67,645.68	22,583.29	25%	1,242,758.58
Payroll - Part Time Employees	1,882.50	0.00	1,882.50	0.00	1,882.50	100%	28,350.00
Payroll - Overtime	1,661.13	1,100.02	1,661.13	1,100.02	561.11	34%	25,000.00
Employees Pension	6,525.31	5,794.39	6,525.31	5,794.39	730.92	11%	62,137.93
Employees Benefits	16,335.24	13,391.70	16,335.24	13,391.70	2,943.54	18%	238,270.01
Employers Payroll Taxes	7,075.78	5,186.27	7,075.78	5,186.27	1,889.51	27%	109,667.39
Workers Compensation Insurance	7,350.50	4,845.55	7,350.50	4,845.55	2,504.95	34%	80,079.84
Outside Agency Payroll	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Landscaping	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Alarm	0.00	0.00	0.00	0.00	0.00		12,500.00
Contracted Services - Pest Control	3,078.00	0.00	3,078.00	0.00	3,078.00	100%	17,500.00
Contracted Services - Janitorial	1,327.50	600.00	1,327.50	600.00	727.50	55%	20,000.00
Contracted Services - HVAC	3,263.94	2,770.97	3,263.94	2,770.97	492.97	15%	25,000.00
Contracted Services - Other	0.00	4,171.30	0.00	4,171.30	(4,171.30)		52,500.00
Administration Expenses	630.21	300.00	630.21	300.00	330.21	52%	10,500.00
Equipment Rental	0.00	0.00	0.00	0.00	0.00		5,000.00
Utilities - Power	25,537.39	28,998.46	25,537.39	28,998.46	(3,461.07)	-14%	450,000.00
Utilities - Water	5,452.31	4,067.39	5,452.31	4,067.39	1,384.92	25%	82,000.00
Utilities - Other	7,885.50	9,008.52	7,885.50	9,008.52	(1,123.02)	-14%	50,000.00
Equipment Maintenance & Repairs	1,287.55	2,971.02	1,287.55	2,971.02	(1,683.47)	-131%	65,000.00
Building Maintenance Supplies	2,584.92	1,495.51	2,584.92	1,495.51	1,089.41	42%	45,000.00
Janitorial Supplies	6,656.32	6,503.50	6,656.32	6,503.50	152.82	2%	50,000.00
Tools & Equipment	0.00	71.29	0.00	71.29	(71.29)		3,000.00
Building Repairs	295.00	109.19	295.00	109.19	185.81	63%	35,000.00
Emergency Repairs	0.00	3,070.00	0.00	3,070.00	(3,070.00)		0.00
Trash Removal	2,527.01	1,730.26	2,527.01	1,730.26	796.75	32%	42,500.00
	<b>191,585.08</b>	<b>163,831.02</b>	<b>191,585.08</b>	<b>163,831.02</b>	<b>27,754.06</b>	<b>14%</b>	<b>2,751,763.75</b>

# AP Aged Invoice Analysis

## Historical Balances by GL Date as of 1/31/2025

### Historical Aging

San Mateo  
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Invoice Number	Invoice Date	Balance	Current 1/1/2025 and Beyond	1 - 30 Days 12/1/2024 12/31/2024	31 - 60 Days 11/1/2024 11/30/2024	61 - 90 Days 10/1/2024 10/31/2024	Over 90 Days Up to 9/30/2024
<b>0000063 (PG &amp; E)</b>							
* Acct#1368-4	1/28/2025	1,487.23	1,487.23				
* Acct#1562-0	1/28/2025	25,044.08	25,044.08				
* Acct#4688-2	1/28/2025	401.29	401.29				
* Acct#4096-5	1/31/2025	465.39	465.39				
0000063		27,397.99	27,397.99	0.00	0.00	0.00	0.00
<b>0000114 (City of San Mateo-Finance Department)</b>							
* Jan 2025	1/31/2025	210.00	210.00				
0000114		210.00	210.00	0.00	0.00	0.00	0.00
<b>0000115 (Terminix Processing Center)</b>							
* 456155839	1/2/2025	1,710.00	1,710.00				
0000115		1,710.00	1,710.00	0.00	0.00	0.00	0.00
<b>0000121 (Home Depot Credit Services)</b>							
* 1552809	1/30/2025	19.60	19.60				
* 6513859	1/31/2025	38.34	38.34				
0000121		57.94	57.94	0.00	0.00	0.00	0.00
<b>0000138 (Acco Engineered Systems)</b>							
* 20651343	1/30/2025	3,263.94	3,263.94				
0000138		3,263.94	3,263.94	0.00	0.00	0.00	0.00
<b>0000157 (Eldorado Forklift Co. Inc.)</b>							
* 159960	1/27/2025	469.00	469.00				
0000157		469.00	469.00	0.00	0.00	0.00	0.00
<b>0000177 (ODP Business Solutions, Inc.)</b>							
* 401162225001	1/6/2025	61.95	61.95				
* 408974102001	1/28/2025	594.88	594.88				
* 408976444001	1/29/2025	329.98	329.98				
0000177		986.81	986.81	0.00	0.00	0.00	0.00
<b>0000191 (Verizon Wireless)</b>							
* 6104587199	1/26/2025	143.37	143.37				
0000191		143.37	143.37	0.00	0.00	0.00	0.00
<b>0000224 (Grainger)</b>							
* 9391641181	1/30/2025	1,617.72	1,617.72				
0000224		1,617.72	1,617.72	0.00	0.00	0.00	0.00
<b>0000308 (Pitney Bowes Easy Permit Postage)</b>							
* Acct#5952	1/26/2025	401.00	401.00				
0000308		401.00	401.00	0.00	0.00	0.00	0.00
<b>00001193 (City National Bank)</b>							
* CC#0449	1/28/2025	109.60	109.60				
* CC#0459	1/28/2025	484.33	484.33				
* CC#0670	1/28/2025	414.27	414.27				
* CC#2935	1/28/2025	19,895.50	19,895.50				
* CC#4392	1/28/2025	1,904.30	1,904.30				
* CC#4616	1/28/2025	865.66	865.66				
* CC#6307	1/28/2025	6,392.28	6,392.28				
* CC#8015	1/28/2025	3,414.24	3,414.24				

# AP Aged Invoice Analysis

## Historical Balances by GL Date as of 1/31/2025

Historical Aging

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Invoice Number	Invoice Date	Balance	Current 1/1/2025 and Beyond	1 - 30 Days 12/1/2024 12/31/2024	31 - 60 Days 11/1/2024 11/30/2024	61 - 90 Days 10/1/2024 10/31/2024	Over 90 Days Up to 9/30/2024
00001193		33,480.18	33,480.18	0.00	0.00	0.00	0.00
<b>00001662 (Los Alamitos Quarter Horse Racing Association)</b>							
* 18478-IN	1/31/2025	1,376.00	1,376.00				
00001662		1,376.00	1,376.00	0.00	0.00	0.00	0.00
<b>00001672 (Daily Racing Form)</b>							
* NS180644	1/19/2025	2,290.40	2,290.40				
* SOI180700	1/19/2025	572.60	572.60				
* NS180928	1/26/2025	2,944.80	2,944.80				
* SOI180980	1/26/2025	196.32	196.32				
00001672		4,466.28	4,466.28	0.00	0.00	0.00	0.00
<b>00002705 (Recology San Mateo County)</b>							
* 56444417	1/31/2025	340.36	340.36				
00002705		340.36	340.36	0.00	0.00	0.00	0.00
<b>00004117 (Employment Development Department)</b>							
* L1933256400	12/31/2024	7,264.00		7,264.00			
00004117		7,264.00	0.00	7,264.00	0.00	0.00	0.00
<b>00004290 (PBC)</b>							
* 03320055	1/28/2025	3,635.31	3,635.31				
* 03008904	1/29/2025	2,236.65	2,236.65				
00004290		5,871.96	5,871.96	0.00	0.00	0.00	0.00
<b>00004324 (Environmental Health Fee)</b>							
* 00126944	1/31/2025	5,122.00	5,122.00				
* 00126973	1/31/2025	2,431.00	2,431.00				
* 00126974	1/31/2025	1,782.00	1,782.00				
00004324		9,335.00	9,335.00	0.00	0.00	0.00	0.00
<b>00004414 (Enviro Clean Maintenance)</b>							
* 16272	1/3/2025	9,000.00	9,000.00				
* 16279	1/21/2025	240.00	240.00				
* 16280	1/21/2025	2,460.00	2,460.00				
* 16281	1/27/2025	480.00	480.00				
* 16282	1/27/2025	1,110.00	1,110.00				
* 16283	1/27/2025	2,940.00	2,940.00				
* 16284	1/27/2025	9,270.00	9,270.00				
00004414		25,500.00	25,500.00	0.00	0.00	0.00	0.00
<b>00004684 (Ready Refresh)</b>							
* 05A6702901044	1/24/2025	476.34	476.34				
00004684		476.34	476.34	0.00	0.00	0.00	0.00
<b>00004726 (DLB Consulting)</b>							
* Jan 2025	1/31/2025	17,387.65	17,387.65				
00004726		17,387.65	17,387.65	0.00	0.00	0.00	0.00
<b>00005423 (BiRite)</b>							
* 6932280	1/29/2025	4,746.45	4,746.45				
00005423		4,746.45	4,746.45	0.00	0.00	0.00	0.00
<b>00005745 (R &amp; S Erection North Peninsula, Inc)</b>							
* 63720	1/30/2025	295.00	295.00				

# AP Aged Invoice Analysis

## Historical Balances by GL Date as of 1/31/2025

### Historical Aging

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Invoice Number	Invoice Date	Balance	Current 1/1/2025 and Beyond	1 - 30 Days 12/1/2024 12/31/2024	31 - 60 Days 11/1/2024 11/30/2024	61 - 90 Days 10/1/2024 10/31/2024	Over 90 Days Up to 9/30/2024
00005745		295.00	295.00	0.00	0.00	0.00	0.00
<b>00005773 (Recology Peninsula Services)</b>							
* 80728	1/31/2025	2,186.65	2,186.65				
00005773		2,186.65	2,186.65	0.00	0.00	0.00	0.00
<b>00006812 (Ewing Irrigation Products, Inc.)</b>							
* 24765992	1/29/2025	303.31	303.31				
00006812		303.31	303.31	0.00	0.00	0.00	0.00
<b>00007042 (HD Supply formerly Home Depot Pro)</b>							
* 843578980	1/6/2025	143.65	143.65				
* 847054889	1/27/2025	5,168.88	5,168.88				
* 847054897	1/27/2025	495.89	495.89				
* 847229267	1/27/2025	151.28	151.28				
* 847288784	1/28/2025	1,422.95	1,422.95				
00007042		7,095.35	7,095.35	0.00	0.00	0.00	0.00
<b>00007060 (Wire B Graphics)</b>							
* 0414	1/22/2025	471.40	471.40				
00007060		471.40	471.40	0.00	0.00	0.00	0.00
<b>00007437 (Brink's Incorporated)</b>							
* 7250104	1/31/2025	50.42	50.42				
00007437		50.42	50.42	0.00	0.00	0.00	0.00
<b>00007540 (4 Diamond Security)</b>							
* 734	1/24/2025	1,367.80	1,367.80				
* 731	1/26/2025	5,285.57	5,285.57				
* 735	1/26/2025	781.60	781.60				
* 736	1/26/2025	11,723.54	11,723.54				
* 740	1/29/2025	234.48	234.48				
00007540		19,392.99	19,392.99	0.00	0.00	0.00	0.00
<b>00007572 (AccountingWare, LLC)</b>							
* Q14779	1/31/2025	247.00	247.00				
00007572		247.00	247.00	0.00	0.00	0.00	0.00
<b>innsys (Innovative Systems)</b>							
* 114002	1/29/2025	15,000.00	15,000.00				
innsys		15,000.00	15,000.00	0.00	0.00	0.00	0.00
<b>panini (PaniniTime)</b>							
* 635425	1/31/2025	508.10	508.10				
* 635426	1/31/2025	78.08	78.08				
* 636725	1/31/2025	286.90	286.90				
* 636735	1/31/2025	2,970.75	2,970.75				
* 639160	1/31/2025	2,515.00	2,515.00				
* 639161	1/31/2025	202.38	202.38				
panini		6,561.21	6,561.21	0.00	0.00	0.00	0.00
<b>paxio (Paxio, LLC)</b>							
* 025539	1/27/2025	1,100.00	1,100.00				
paxio		1,100.00	1,100.00	0.00	0.00	0.00	0.00
<b>pitbow (Pitney Bowes PO 981039)</b>							

**AP Aged Invoice Analysis**  
**Historical Balances by GL Date as of 1/31/2025**  
 Historical Aging

San Mateo  
 Diane Baumann

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Invoice Number	Invoice Date	Balance	Current 1/1/2025 and Beyond	1 - 30 Days 12/1/2024 12/31/2024	31 - 60 Days 11/1/2024 11/30/2024	61 - 90 Days 10/1/2024 10/31/2024	Over 90 Days Up to 9/30/2024
<b>pitbow (Pitney Bowes PO 981039) (continued)</b>							
* 1026869445	1/30/2025	124.84	124.84				
pitbow		124.84	124.84	0.00	0.00	0.00	0.00
<b>plalab (Placer Labs, Inc.)</b>							
* 12.44002246	1/31/2025	5,000.00	5,000.00				
plalab		5,000.00	5,000.00	0.00	0.00	0.00	0.00
<b>renpub (Renne Public Law Group)</b>							
* 13793	1/31/2025	8,327.50	8,327.50				
renpub		8,327.50	8,327.50	0.00	0.00	0.00	0.00
<b>sontiq (Sontiq)</b>							
* CI-0000027217	1/13/2025	226.00	226.00				
* CI-0000025949	1/31/2025	226.00	226.00				
sontiq		452.00	452.00	0.00	0.00	0.00	0.00
<b>unieve (United Event Medical Services Inc.)</b>							
* 78356	1/26/2025	1,897.50	1,897.50				
* 78358	1/29/2025	2,232.50	2,232.50				
unieve		4,130.00	4,130.00	0.00	0.00	0.00	0.00
<b>wancon (Wanderlust Content Studio, LLC)</b>							
* 1346	1/24/2025	1,800.00	1,800.00				
wancon		1,800.00	1,800.00	0.00	0.00	0.00	0.00
<b>Grand Totals:</b>		219,039.66	211,775.66	7,264.00	0.00	0.00	0.00

\* Calculated Balance shown is not Current Balance

# AR Aged Invoice Analysis

**Balances as of 1/31/2025  
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Diane Baumann

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Invoice Number	Invoice Date	Terms	Balance	Current 1/1/2025 and Beyond	Over 30 12/1/2024 12/31/2024	Over 60 11/1/2024 11/30/2024	Over 90 10/1/2024 10/31/2024	Over 120 Up to 9/30/2024
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**Receivables: 131001-00-A**

**County of San Mateo (00006412)**

Last Pymt: 3/27/2024 161,982.74

1343	1/31/2025	Net 30	20,546.13	20,546.13				
County of San Mateo Totals:			20,546.13	20,546.13	0.00	0.00	0.00	0.00

**County of San Mateo, County Executives Office (smcexof)**

Last Pymt: 2/4/2025 145,858.68

24-di 004	12/31/2024		1,000,000.00		1,000,000.00			
*25-di 001	1/27/2025		145,858.68	145,858.68				
*County of San Mateo, County Executives Off			1,145,858.68	145,858.68	1,000,000.00	0.00	0.00	0.00

**Google LLC (00004382)**

Last Pymt: 1/1/2025 0.00

*00963	1/1/2025	Net 30	19,500.00	19,500.00				
*Google LLC Totals:			19,500.00	19,500.00	0.00	0.00	0.00	0.00

**Harvest Festival/ Glenn Companies LLC. (00000414)**

Phone: 925-392-7300 Last Pymt: 11/30/2023 0.00

411	11/30/2023	Net 30	16,579.00					16,579.00
Harvest Festival/ Glenn Companies LLC. Tot			16,579.00	0.00	0.00	0.00	0.00	16,579.00

**Hot Import Nights (HotImp)**

Last Pymt: 1/3/2025 400.00

33393484	10/31/2023	Net 30	1,877.85					1,877.85
Hot Import Nights Totals:			1,877.85	0.00	0.00	0.00	0.00	1,877.85

**Los Alamitos Quarter Horse Racing Association (00001662)**

Last Pymt: 2/10/2025 10,359.37

*00957	11/30/2024	Net 30	10,359.37			10,359.37		
00966	12/31/2024	Net 30	9,301.88	9,301.88				
00986	1/31/2025	Net 30	13,917.98	13,917.98				
00987	1/31/2025	Net 30	4,886.98	4,886.98				
*Los Alamitos Quarter Horse Racing Associat			38,466.21	18,804.96	9,301.88	10,359.37	0.00	0.00

**Northern California Volleyball Association (00000075)**

Phone: 415-550-7582 Last Pymt: 11/18/2024 79,855.42

1138	1/31/2025	Net 30	90,169.59	90,169.59				
1354	1/31/2025	Net 30	29,040.00	29,040.00				
1368	1/31/2025	Net 30	85,052.18	85,052.18				
1413	1/31/2025	Net 30	115,748.25	115,748.25				
1452	1/31/2025	Net 30	83,357.56	83,357.56				
Northern California Volleyball Association Tc			403,367.58	403,367.58	0.00	0.00	0.00	0.00

**Ohana Hawaiian Jewelry (ohahaw)**

Last Pymt: 2/4/2025 5,000.00

*00954	11/12/2024	Net 60	5,000.00			5,000.00		
*Ohana Hawaiian Jewelry Totals:			5,000.00	0.00	0.00	5,000.00	0.00	0.00

**San Mateo County Human Services Agency (HSA)**

Last Pymt: 7/16/2024 24,169.65

1302	12/31/2024	Net 30	39,841.00		39,841.00			
1308	12/31/2024	Net 30	28,716.75	28,716.75				
1331	12/31/2024	Net 30	54,923.38	54,923.38				
1338	12/31/2024	Net 30	7,235.75	7,235.75				
1349	12/31/2024	Net 30	36,644.63	36,644.63				
1362	12/31/2024	Net 30	38,528.38	38,528.38				
1436	1/31/2025	Net 30	17,036.25	17,036.25				
1464	1/31/2025	Net 30	7,209.38	7,209.38				
1510	1/31/2025	Net 30	55,932.00	55,932.00				
San Mateo County Human Services Agency			286,067.52	80,177.63	205,889.89	0.00	0.00	0.00

**Santa Anita North (sanani)**

Last Pymt:

00976	12/31/2024		6,204.97		6,204.97			
00977	12/31/2024	Net 30	10,714.12	10,714.12				



# AR Aged Invoice Analysis

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Invoice Number	Invoice Date	Terms	Balance	Current 1/1/2025 and Beyond	Over 30 12/1/2024 12/31/2024	Over 60 11/1/2024 11/30/2024	Over 90 10/1/2024 10/31/2024	Over 120 Up to 9/30/2024
<b>Receivables: 131001-00-A (continued)</b>								
<b>Santa Anita North (sanani) (continued)</b>				Last Pymt:				
00990	1/31/2025		103,623.11	103,623.11				
00991	1/31/2025	Net 30	42,240.01	42,240.01				
Santa Anita North Totals:			162,782.21	145,863.12	16,919.09	0.00	0.00	0.00
<b>The Nueva School (00004080)</b>				Phone: 650-350-4600 Last Pymt: 2/10/2025 8,000.00				
*00961	1/1/2025	Net 30	8,000.00	8,000.00				
*The Nueva School Totals:			8,000.00	8,000.00	0.00	0.00	0.00	0.00
<b>Watch and Wager.Com, LLC (00003730)</b>				Phone: 916-800-1395 Last Pymt: 1/28/2025 4,710.23				
00988	1/31/2025	Net 30	5,943.65	5,943.65				
00989	1/31/2025	Net 30	3,403.35	3,403.35				
Watch and Wager.Com, LLC Totals:			9,347.00	9,347.00	0.00	0.00	0.00	0.00
<b>Receivables: 131001-00-A Totals</b>			<b>2,117,392.18</b>	<b>851,465.10</b>	<b>1,232,110.86</b>	<b>15,359.37</b>	<b>0.00</b>	<b>18,456.85</b>

# AR Aged Invoice Analysis

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Invoice Number	Invoice Date	Terms	Balance	Current 1/1/2025 and Beyond	Over 30 12/1/2024 12/31/2024	Over 60 11/1/2024 11/30/2024	Over 90 10/1/2024 10/31/2024	Over 120 Up to 9/30/2024	
<b>Receivables: 228000-00-A</b>									
<b>Chan Zuckerberg Initiative, LLC (zuccha)</b>							Last Pymt: 1/23/2025	49,563.85	
U-20250123	1/23/2025		49,563.85-	49,563.85-					
Chan Zuckerberg Initiative, LLC Totals:			49,563.85-	49,563.85-	0.00	0.00	0.00	0.00	
<b>EventLink, LLC (00006917)</b>							Last Pymt: 1/29/2025	17,077.58	
U-20250124	1/24/2025		51,232.74-	51,232.74-					
U-20250129	1/29/2025		17,077.58-	17,077.58-					
EventLink, LLC Totals:			68,310.32-	68,310.32-	0.00	0.00	0.00	0.00	
<b>Fortitude Careers (forcar)</b>							Last Pymt: 1/24/2025	3,000.00	
U-20250124	1/24/2025		3,000.00-	3,000.00-					
Fortitude Careers Totals:			3,000.00-	3,000.00-	0.00	0.00	0.00	0.00	
<b>Google LLC (00004382)</b>							Last Pymt: 1/1/2025	0.00	
*U-20241219	12/19/2024		19,500.00-		19,500.00-				
*U-20250124	1/24/2025		19,500.00-	19,500.00-					
*Google LLC Totals:			39,000.00-	19,500.00-	19,500.00-	0.00	0.00	0.00	
<b>Nor Cal Landscape Nursery Show (00000051)</b>							Phone: 530-458-3190	Last Pymt: 8/8/2024	15,000.00
U-20240423	4/23/2024		5,000.00-					5,000.00-	
U-20240627	6/27/2024		10,000.00-					10,000.00-	
U-20240808	8/8/2024		15,000.00-					15,000.00-	
Nor Cal Landscape Nursery Show Totals:			30,000.00-	0.00	0.00	0.00	0.00	30,000.00-	
<b>Open Sauce Inc. (opesau)</b>							Last Pymt: 12/4/2024	26,320.23	
U-20241204	12/4/2024		26,320.23-		26,320.23-				
Open Sauce Inc. Totals:			26,320.23-	0.00	26,320.23-	0.00	0.00	0.00	
<b>Pacific Islanders (P.I.E.F.E.S.T.)</b>							Last Pymt: 1/30/2025	4,823.86	
U-20241213	12/13/2024		2,411.94-		2,411.94-				
U-20250110	1/10/2025		2,411.94-	2,411.94-					
U-20250130	1/30/2025		4,823.86-	4,823.86-					
Pacific Islanders Totals:			9,647.74-	7,235.80-	2,411.94-	0.00	0.00	0.00	
<b>SaaStr, Inc (00007361)</b>							Phone: 650-387-7155	Last Pymt: 1/16/2025	192,167.50
U-20250116	1/16/2025		192,167.50-	192,167.50-					
SaaStr, Inc Totals:			192,167.50-	192,167.50-	0.00	0.00	0.00	0.00	
<b>San Francisco International Airport Commission (sfinter)</b>							Last Pymt: 1/3/2025	7,396.34	
U-20241216	12/16/2024		7,396.35-		7,396.35-				
U-20250103	1/3/2025		7,396.34-	7,396.34-					
San Francisco International Airport Commissi			14,792.69-	7,396.34-	7,396.35-	0.00	0.00	0.00	
<b>Time Travelers Vintage Expo LLC (timtra)</b>							Phone: 918-770-1342	Last Pymt: 1/3/2025	7,976.74
U-20241031	10/31/2024		3,988.38-					3,988.38-	
U-20241112	11/12/2024		3,988.38-			3,988.38-			
U-20250103	1/3/2025		7,976.74-	7,976.74-					
Time Travelers Vintage Expo LLC Totals:			15,953.50-	7,976.74-	0.00	3,988.38-	3,988.38-	0.00	
<b>Word of Sports Memorabilia LLC (worspo)</b>							Last Pymt: 1/31/2025	15,000.00	
U-20250110	1/10/2025		16,329.63-	16,329.63-					
U-20250131	1/31/2025		15,000.00-	15,000.00-					
Word of Sports Memorabilia LLC Totals:			31,329.63-	31,329.63-	0.00	0.00	0.00	0.00	
<b>Receivables: 228000-00-A Totals</b>			<b>480,085.46-</b>	<b>386,480.18-</b>	<b>55,628.52-</b>	<b>3,988.38-</b>	<b>3,988.38-</b>	<b>30,000.00-</b>	