



MEMO

To: Finance Committee Members – Raymond Juballa – Chair; Rosanne Foust; Leonard Iniguez; Steven Wong,

C: Board of Directors, San Mateo County Event Center

From: Diane Baumann, Controller and Dana Stoehr, CEO

Date: October 15, 2024

FINANCIAL HIGHLIGHTS: September 30, 2024

Balance Sheet:

Assets:

Cash on Hand: \$41,433.00 – no change in September

Cash in Banks: \$2,688,764.31 increased \$579,124.73 profitability of events (SaaStr)

Investments: \$12,405,225.30 increased \$142,363.60 – 3rd quarter interest posted

Restricted Cash:

Auction: \$67,271.37 – decreased \$4,629.09 – auction reconciliation

Pension Funds increased \$115,766.94 - Employer Contributions \$14,339.56; Employee Contributions \$9,300.00; Investment gain \$101,721.38; adjustment from prior month -\$9,594.00 Ending balance \$5,848,825.37 balances to Restricted Liabilities - Liability for Pension Plans

Accounts Receivable – decreased \$30,954.59 to \$255,243.20 balances to AR Aged Invoice Analysis (page 1)
We have three accounts over 120 days Hot Import Nights - \$2,842.02, Harvest Festival \$16,579.00. Both accounts have been turned over to collections and listed as doubtful accounts. Golden Gate Fields is slipping behind, they owe a total of \$37,041.24 - \$3,089.07 is over 120 days. Staff is in contact with client. Client is stating that NOTWINC is withholding funds.

Prepaid and Deferred Charges – None

Culinary Inventory \$64,248.48 – increased \$31,433.05 SaaStr catering inventory, client ordered and paid – attendees did not drink. Will be sold at upcoming events.

Fixed Assets:

Construction in Progress \$1,731,348.80 increased \$77,683.00 – Detail is on detailed income statement

Capitalized Equipment - \$2,458,547.01 – no change

Leasehold improvements \$8,446,934.44 no change

Depreciation \$25,744.30

Liabilities

Accounts Payable: Decreased \$102,364.37 to \$168,087.80 balances to AP Aged Invoice Analysis (page 4)

Advanced Billings – Future Events Decreased \$243,004.72 to \$303,495.87 balances to A/R Aged Invoice Analysis 228000-00-A (page 2)

Golden Gate Fields has an unapplied payment of \$15,302.67 if applied, that would decrease their balance to \$21,711.57.



Accrued Payroll and Related

Workers Comp Insurance - \$121.95 – account was “trued up” September 30 – expenses will show on income statement.

Accrued Wages – \$166,803.23 changes with each payroll – account is monitored for accuracy and clears after each payroll is complete.

Accrued Leave Balances - \$174,912.48 will be re-calculated at year end.

Other Liabilities:

Sales Tax Payable \$40,009.62 was paid October 12th

Unclaimed check liability \$12,408.11 – no change

Restricted Liabilities: Pension Plan Liability mirrors asset entry

Auction Reserve decreased \$31.48 Merchant acceptance fees – balances to auction cash

Carnival Capital Improvement - \$73,449.94 no change

Monthly profit of \$964,930.59 balances to consolidated financial statements

Consolidated Financial Statements:

	September 2024	September 2023	YTD 2024	YTD 2023
Operating Profit/(Loss)	\$990,674.89	\$1,102,759.89	\$2,047,310.04	\$2,771,197.75
Balance Sheet Profit/Loss	\$964,930.59	\$1,080,258.09	\$2,307,634.77	\$3,777,443.60

Other Operating Revenue – \$148,739.61 Cell Phone Tower \$6,376.01; Interest LAIF \$138,291.98; Interest – San Mateo County \$4,071.62

Departmental Financial Statements - Items of Note:

Event Sales & Service (ESS) - Direct profit \$673,776.43 (pages 1 & 2)

Revenue:

Building Rental Fees: \$265,450.00 SaaStr Annual; UPMA Dandiya; SPOCOM Car Show; Samaritan House Staff Meeting; Central Office Party; American Medical Response

Rental Rebates: \$-98,687.75 San Mateo County Mobile Medical Clinic; Samaritan House All Staff Meeting; Central Office Party; SaaStr

Rental of Grounds - \$202,250.00 SaaStr Annual; San Mateo County Mobile Medical Clinic Patron parking fees \$39,485.00 – Gem & Jewelry Show; UPMA Dandiya; SPOCOM Car Show

Monthly Parking Contracts - \$28,250.00– Google; Nueva School; John Brehm

Parking Buyouts – \$25,540.00 SaaStr; Samaritan House All Staff Meeting

IT Services - \$133,720.00 SaaStr; Samaritan House; UPMA Dandiya, SPOCOM Car Show

Electrical Services \$7,732.50 - AMR; USA Asian Culture, Bay Area Aloha Festival

Miscellaneous Fees \$1,000.00 – Payment – Hillsborough Antique Show Cancellation Fee; Ticket Fee Revenue NCVA; UPMA Dandiya

Expenses – Direct payroll expenses, benefits, taxes, workers' compensation

Security, Fees and insurance; EMT Fees and show janitorial fees are reimbursable. Invoicing for event expenses lags behind events.

Electrical, IT & Other Labor \$26,349.52 – includes IT support for SaaStr

Travel, Training & Entertainment – \$1,206.96 Hotel rooms for staff – SaaStr



Jockey Club – Satellite Wagering Facility – Direct Profit for month \$93,708.41 up 9% from 2023 (Page 3)

Revenue: Jockey Club revenue is up 5% from 2023, attendance has overall looks better than last year

Expenses: Payroll expenses, benefits and taxes – workers compensation

Administrative Expenses – equipment rental, janitorial supplies, and cable tv

Annual San Mateo County Fair – (pages 4 – 7) - YTD Profit - \$669,378.73.

Revenue: \$2,625.00

Sponsorship – Pacific Coast Farmers Market; Downtown San Mateo Association – digital advertising;

County Consumer Plumbing Group marquee

Expenses: Monthly \$ 29, 835.09

Administration & Marketing: \$24,141.03 Salaries; benefits - Travel – registration for events; sponsor
Expense – 4-H Council

Fair Attendance: \$651.97 – allocate workers compensation expense

Miscellaneous Fair Expense – \$509.69 Workers Compensation allocation; merchant acceptance fees

Competitive Fair Exhibits \$4,442.39 - Workers Compensation allocation; upgrade entry software,
hauling panels to Cow Palace

Fair Entertainment - \$90.01 – Workers Compensation allocation

Culinary – (pages 8 & 9) Direct monthly profit \$549,380.93 YTD Profit \$568,093.29

Revenue: \$752,777.09 – Jockey Club food sales are up 12%; Catering – SaaStr is a large catering event –

Catering – Subcontractors \$33,397.50 – Workato Automate – Food Buyouts \$4,736.34 – SPOCOM Car
Show; UPMA Dandiya

Expenses: \$203,396.16

Salaries and Wages, taxes and benefits,

Contracted Services \$48,097.52 – Pest Control and Instawork for staff - SaaStr

Product credit Adult Beverage – Catering – Credit for unsold inventory – SaaStr

Equipment \$2,411.97 – includes replacing missing radio – SaaStr

Administration – Expense for month - \$179,830.12 (page 10)

Salaries & Wages, benefits, payroll taxes, workers compensation – workers compensation has the
allocation

IT Expenses – Contracted EPC support, backups

Travel & Training \$1,321.55 - IAFE Registration; CEO expenses

Business Insurance - \$17,657.48 general liability

Maintenance – Expense for month \$256,519.19 (page 11)

Salaries, wages, benefits, payroll taxes, and workers' compensation includes allocation

Contracted Services Janitorial \$9,760.00– includes a “deep clean” before SaaStr

Contracted Services – Other \$6,504.07 – includes clearing North and South Delaware lots; generator
repair

Equipment Maintenance \$6,468.20 – includes fuel purchase \$3,782.20; and brushes for sweeper

Building Repairs – \$6,875.00 Cleaning Cypress & Event Pavilion Carpet



Non-Capitalized Improvements (page 13) – \$11,554.09

Fiesta Hall – Electrical upgrades; deposit on work in lobbies

Administration Office – \$8,035.71 Replacement carpet

Construction in Progress: \$77,683.00

Central Mall - \$4,180.50 Yorke Engineering – engineering

Redwood Hall - \$19,120.00 JCM Events – Project Management

Cypress Restroom - \$54,382.50 JCM Events – Project Management; Enso Designs – Pre-bid job walk



San Mateo County Event Center

Balance Sheet

As of September 30, 2024

	Beginning Balance	Activity	Ending Balance
Assets			
Cash on Hand			
Petty Cash	1,000.00	0.00	1,000.00
Change Funds	40,433.00	0.00	40,433.00
	<u>41,433.00</u>	<u>0.00</u>	<u>41,433.00</u>
Cash in Banks			
Cash - Operating	1,871,237.91	578,464.32	2,449,702.23
Cash - Fair Awards	4,237.12	0.00	4,237.12
Cash - Payroll	234,164.55	660.41	234,824.96
	<u>2,109,639.58</u>	<u>579,124.73</u>	<u>2,688,764.31</u>
Investments			
Cash - Investment - San Mateo County	418,080.06	4,071.62	422,151.68
Cash - Investment - LAIF	11,844,781.64	138,291.98	11,983,073.62
	<u>12,262,861.70</u>	<u>142,363.60</u>	<u>12,405,225.30</u>
Restricted Cash			
Cash - Auction	71,900.46	(4,629.09)	67,271.37
Cash Value - Pension	5,733,058.43	115,766.94	5,848,825.37
	<u>5,804,958.89</u>	<u>111,137.85</u>	<u>5,916,096.74</u>
Accounts Receivable			
Accounts Receivable	286,197.79	(30,954.59)	255,243.20
Allowance for Doubtful Accounts - A/R	(19,421.02)	0.00	(19,421.02)
	<u>266,776.77</u>	<u>(30,954.59)</u>	<u>235,822.18</u>
Pre Paid and Deferred Charges			
Deferred Charges	0.00	0.00	0.00
Advanced Deposits	0.00	0.00	0.00
Pre Paid Insurance	0.00	0.00	0.00
Pre-Paid Expenses	0.00	0.00	0.00
	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Culinary - Inventory Items	32,815.43	31,433.05	64,248.48
Fixed Assets			
Construction in Progress	1,653,665.80	77,683.00	1,731,348.80
Capitalized Equipment	2,458,547.01	0.00	2,458,547.01
Accumulated Depreciation - Equipment	(2,170,549.39)	(8,857.64)	(2,179,407.03)
Capitalized - Leasehold Improvements	8,446,934.44	0.00	8,446,934.44
Accumulated Depreciation - Leasehold Imp	(6,947,101.16)	(16,886.66)	(6,963,987.82)
	<u>3,441,496.70</u>	<u>51,938.70</u>	<u>3,493,435.40</u>
Total Assets:	23,959,982.07	885,043.34	24,845,025.41



San Mateo County Event Center

Balance Sheet

As of September 30, 2024

	Beginning Balance	Activity	Ending Balance
Liabilities			
Accounts Payable			
Accounts Payable	270,452.17	(102,364.37)	168,087.80
Advanced Billings			
Advance Billings - Future Events	546,500.59	(243,004.72)	303,495.87
Accrued Payroll and Related			
Bonus Payable	0.00	0.00	0.00
Payroll Payable	0.00	0.00	0.00
Social Security Taxes	0.00	0.00	0.00
Medicare Tax Withheld	0.00	0.00	0.00
CA State Disability Insurance	0.00	0.00	0.00
CA State Income Tax	0.00	0.00	0.00
Federal Income Tax Withheld	0.00	0.00	0.00
Other Payroll Tax Liabilities	(13,415.35)	13,415.35	0.00
Workers Comp Insurance Clearing	(19,860.18)	19,982.13	121.95
Accrued Wages	87,596.59	79,206.64	166,803.23
Accrued Employee Leave - Admin	54,728.12	0.00	54,728.12
Accrued Employee Leave - Maint	57,856.50	0.00	57,856.50
Accrued Leave - ESS	24,829.30	0.00	24,829.30
Accrued Leave - Fair	2,862.08	0.00	2,862.08
Accrued Leave - Jockey Club	17,932.85	0.00	17,932.85
Accrued Leave - ESSFB	16,703.63	0.00	16,703.63
Accrued Liabilities - Other	0.00	0.00	0.00
	<u>229,233.54</u>	<u>112,604.12</u>	<u>341,837.66</u>
Other Liabilities			
Suspense	0.00	0.00	0.00
Reimbursable Costs	0.00	0.00	0.00
Sales Tax Payable	11,867.36	37,142.26	49,009.62
Deferred Income	0.00	0.00	0.00
Performance Deposits	0.00	0.00	0.00
Collected Fees Payable	0.00	0.00	0.00
Unclaimed Check Liability	12,408.11	0.00	12,408.11
	<u>24,275.47</u>	<u>37,142.26</u>	<u>61,417.73</u>
Restricted Liabilities			
Liability for Pension Plans	5,733,058.43	115,766.94	5,848,825.37
Junior Livestock Auction Reserve	67,302.85	(31.48)	67,271.37
Carnival Capital Improvement	73,449.94	0.00	73,449.94
Scholarship Reserve	695.00	0.00	695.00
	<u>5,874,506.22</u>	<u>115,735.46</u>	<u>5,990,241.68</u>
Debt - Long & Short Term	0.00	0.00	0.00
Retained Earnings			
Net Resources	15,672,309.90	0.00	15,672,309.90
Restricted Resources	0.00	0.00	0.00
Profit / Loss	1,342,704.18	964,930.59	2,307,634.77
Total Liabilities	23,959,982.07	885,043.34	24,845,025.41



San Mateo County Event Center
Consolidated Financial Statement
 For the Period Ending September 30, 2024 and 2023

	September 2024	September 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Revenue:							
Fair Admissions Revenue	0.00	0.00	1,215,100.00	1,216,026.00	(926.00)	0%	1,200,000.00
Fair Exhibit Space	0.00	0.00	108,922.37	101,355.26	7,567.11	7%	90,000.00
Fair - Carnival Revenue	0.00	0.00	385,677.00	359,558.50	26,118.50	7%	359,000.00
Fair - Food and Drink	0.00	0.00	338,509.21	356,281.22	(17,772.01)	-5%	355,400.00
Fair Competitive Exhibits	0.00	0.00	31,221.87	29,212.11	2,009.76	6%	30,900.00
Miscellaneous Fair Revenue	2,625.00	700.00	597,554.33	451,178.00	146,376.33	24%	544,500.00
Culinary	752,777.09	717,259.63	1,713,860.54	1,971,625.16	(257,764.62)	-15%	1,966,445.50
Jockey Club	166,165.23	152,945.54	1,755,940.63	1,659,943.48	95,997.15	5%	1,400,250.00
ESS - Event Sales and Service	996,722.31	1,016,566.46	4,344,822.40	5,166,352.14	(821,529.74)	-19%	5,562,805.86
Prior Year Revenue Adjustment	0.00	0.00	(19,421.02)	(24,255.21)	4,834.19	-25%	0.00
Other Operating Revenue	148,739.61	85,508.58	458,369.56	267,633.02	190,736.54	42%	326,316.00
Total Operating Revenue	2,067,029.24	1,972,980.21	10,930,556.89	11,554,909.68	(624,352.79)	-6%	11,835,617.36



San Mateo County Event Center
Consolidated Financial Statement
 For the Period Ending September 30, 2024 and 2023

	September 2024	September 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Expenses							
Administration	179,830.12	150,182.17	1,666,637.94	1,567,600.31	99,037.63	6%	2,605,453.90
Maintenance	256,519.19	214,007.15	1,777,837.30	1,631,107.44	146,729.86	8%	2,461,147.90
Fair Administration & Marketing	24,141.03	17,201.50	491,825.19	525,917.76	(34,092.57)	-7%	628,847.16
Fair Attendance Operations	651.97	0.00	495,219.13	510,814.60	(15,595.47)	-3%	525,514.37
Miscellaneous Fair Expense	509.69	0.00	293,643.29	227,509.41	66,133.88	23%	248,207.74
Fair Competitive Awards	0.00	0.00	24,232.56	27,944.19	(3,711.63)		34,000.00
Fair Competitive Exhibits	4,442.39	(25,818.67)	169,143.75	203,469.35	(34,325.60)	-20%	217,293.75
Fair Entertainment	90.01	2,500.00	533,542.13	540,540.58	(6,998.45)	-1%	550,943.95
COVID Response	0.00	0.00	0.00	(313.48)	313.48		0.00
ESS - Event Sales and Service	322,945.88	274,216.71	1,207,023.65	1,523,080.40	(316,056.75)	-26%	1,933,542.53
Culinary	203,396.16	177,936.45	1,145,767.25	1,247,038.49	(101,271.24)	-9%	1,669,503.97
Jockey Club	72,456.82	59,392.02	568,811.05	573,883.30	(5,072.25)	-1%	652,327.05
Equipment & Improvements	11,554.09	1,338.46	491,394.55	189,222.75	302,171.80	61%	297,000.00
Prior Year Expense Adjustment	0.00	(747.47)	17,265.33	16,486.75	778.58	5%	0.00
Cash over/short	(183.00)	12.00	903.73	(589.92)	1,493.65	165%	0.00
Total Operating Expenses	1,076,354.35	870,220.32	8,883,246.85	8,783,711.93	99,534.92	1%	11,823,782.32
Total Operating Revenue	2,067,029.24	1,972,980.21	10,930,556.89	11,554,909.68	(624,352.79)	-6%	11,835,617.36
Operating Profit/Loss	990,674.89	1,102,759.89	2,047,310.04	2,771,197.75	(723,887.71)	-35%	11,835.04
Non Operating Revenue	0.00	0.00	475,982.74	1,166,777.26	(690,794.52)	-145%	100,000.00
Depreciation Expense	25,744.30	22,501.80	215,658.01	160,531.41	55,126.60	26%	594,531.41
Profit Loss	964,930.59	1,080,258.09	2,307,634.77	3,777,443.60	(1,469,808.83)	-64%	(482,696.37)



San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending September 30, 2024 and 2023

	September 2024	September 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
ESS - Revenue							
Building Rental Fees	265,450.00	499,750.00	1,651,947.86	2,021,504.00	(369,556.14)	-22%	2,191,686.00
Rental Rebates/Sponsorships	(98,687.75)	(20,327.50)	(187,384.25)	(143,717.50)	(43,666.75)	23%	0.00
Grounds Rental Fees	202,250.00	0.00	261,150.00	0.00	261,150.00	100%	0.00
Equipment Rental Fees	67,307.50	57,000.50	207,018.46	196,290.50	10,727.96	5%	172,259.00
Equipment Rent - Rebate	0.00	0.00	(10,000.00)	0.00	(10,000.00)	100%	0.00
Recovered Expenses - Other	0.00	0.00	1,281.00	2,750.00	(1,469.00)		0.00
Recovered Janitorial Services	64,219.23	96,560.88	306,926.08	456,647.03	(149,720.95)	-49%	536,409.60
Recovered Utilities	10,000.00	5,000.00	15,750.00	17,890.00	(2,140.00)		6,250.00
Recovered Trash	18,000.00	15,800.00	25,300.00	52,214.00	(26,914.00)	-106%	44,770.00
Recovered Damages	120.00	1,850.00	255.00	2,997.36	(2,742.36)		282.50
Recovered Outsourced Equipment	0.00	0.00	0.00	29,200.00	(29,200.00)		11,000.00
Recovered Security / Law Enforcement	147,407.08	163,190.90	297,635.23	406,447.40	(108,812.17)	-37%	330,537.80
Recovered Labor	75,347.00	43,292.00	213,171.51	82,651.08	130,520.43	61%	100,000.00
Recovered EMT Fees	6,158.75	7,572.50	44,326.53	42,700.09	1,626.44	4%	40,000.00
Recovered Insurance Fees	0.00	0.00	640.00	745.00	(105.00)		0.00
Patron Parking Fees	39,485.00	34,025.00	869,987.00	1,110,326.00	(240,339.00)	-28%	1,389,297.70
Exhibitor/Vendor Parking	0.00	0.00	2,100.00	8,650.00	(6,550.00)		0.00
Tailgating Permits - Youth Sports	1,050.00	0.00	43,807.00	30,681.00	13,126.00	30%	35,000.00
Monthly Parking Contracts	28,250.00	38,000.00	339,690.00	369,555.00	(29,865.00)	-9%	492,000.00
RV Parking	0.00	0.00	5,740.00	7,700.00	(1,960.00)	-34%	8,000.00
Parking Buyouts/Storage	25,540.00	0.00	63,315.00	0.00	63,315.00	100%	0.00
Miscellaneous Charges	0.00	0.00	0.00	0.00	0.00		0.00
IT Services	133,720.00	65,200.00	160,630.00	91,205.00	69,425.00	43%	144,005.00
Electrical Services	7,732.50	8,327.18	17,557.98	22,415.08	(4,857.10)	-28%	40,000.00
Fire Department Fees	0.00	0.00	0.00	0.00	0.00		0.00
Business License Fees	245.00	125.00	4,270.00	6,830.00	(2,560.00)	-60%	8,030.00
Miscellaneous Fees	3,128.00	0.00	9,708.00	341,609.10	(331,901.10)	-3419%	9,278.26
ATM Revenue	0.00	1,200.00	0.00	9,062.00	(9,062.00)		4,000.00
Digital Marketing	0.00	0.00	0.00	0.00	0.00		0.00
Total Revenue:	996,722.31	1,016,566.46	4,344,822.40	5,166,352.14	(821,529.74)	-19%	5,562,805.86
Cell Phone Tower	6,376.01	6,190.30	56,269.83	54,630.90	1,638.93	3%	74,316.00



San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending September 30, 2024 and 2023

	September 2024	September 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
ESS - Expenses							
Payroll - Full Time Employees	36,942.65	26,930.22	265,354.60	201,477.76	63,876.84	24%	403,924.21
Payroll - Part Time Employees	1,350.92	1,614.56	16,308.25	19,361.86	(3,053.61)	-19%	29,750.00
Payroll - Overtime	1,053.40	4,649.63	11,528.39	19,119.11	(7,590.72)	-66%	20,000.00
Payroll - Parking Lots	18,501.04	16,810.16	163,531.61	213,499.53	(49,967.92)	-31%	298,653.00
Employee Benefits	11,014.84	6,681.77	66,392.84	60,674.86	5,717.98	9%	87,048.62
Employers Payroll Taxes	4,370.69	3,776.26	34,533.53	34,332.07	201.46	1%	60,903.80
Workers Compensation Insurance	8,109.76	2,865.38	22,545.31	29,163.94	(6,618.63)	-29%	51,262.90
Payroll - Outside Agency	16,074.83	19,430.00	17,192.33	99,505.88	(82,313.55)	-479%	40,000.00
Contracted Services	0.00	0.00	0.00	0.00	0.00		0.00
Administrative Expenses	858.89	431.15	14,982.51	30,220.60	(15,238.09)	-102%	45,000.00
Signs and Banners	480.70	0.00	1,869.50	2,504.90	(635.40)		3,000.00
Equipment Rentals	2,052.03	1,836.73	3,429.85	59,578.67	(56,148.82)	-1637%	60,000.00
Security - Law Enforcement	103,776.18	100,696.36	225,681.75	310,937.15	(85,255.40)	-38%	300,000.00
Fees and Insurance	185.00	125.00	4,790.00	7,495.00	(2,705.00)	-56%	9,000.00
EMT Fees	4,730.00	5,637.50	36,251.05	36,064.40	186.65	1%	40,000.00
Show Janitorial	70,680.00	51,052.50	181,175.98	240,510.00	(59,334.02)	-33%	280,000.00
Electrical, IT and Other Labor	26,349.52	18,821.09	26,349.52	19,062.85	7,286.67		25,000.00
Utilities	0.00	0.00	0.00	0.00	0.00		0.00
Trash and Damages	995.00	0.00	4,352.26	2,688.00	1,664.26	38%	4,000.00
Recoverable Expenses	5,520.00	6,242.89	6,827.21	12,597.26	(5,770.05)	-85%	15,000.00
Parking Equipment	1,532.48	0.00	2,467.52	0.00	2,467.52	100%	10,000.00
Parking Signs	2,318.60	0.00	9,112.36	6,687.69	2,424.67	27%	7,500.00
Parking Uniforms	0.00	0.00	1,564.09	3,870.79	(2,306.70)	-147%	5,000.00
Parking - Contracted Services	0.00	0.00	10,825.88	22,469.75	(11,643.87)	-108%	10,000.00
Parking - Merchant Fees	2,883.62	1,913.50	27,554.10	28,901.26	(1,347.16)	-5%	40,000.00
Parking - Other Expenses	20.77	264.41	4,046.10	12,344.79	(8,298.69)	-205%	15,000.00
Marketing - Advertising	0.00	0.00	8,493.50	12,219.19	(3,725.69)	-44%	18,000.00
Travel, Training and Entertainment	1,206.96	833.60	9,824.96	14,062.07	(4,237.11)	-43%	18,000.00
Web Site	800.00	1,450.00	7,548.00	1,450.00	6,098.00	81%	1,500.00
Public Relations - Sponsorships	0.00	1,000.00	8,750.00	1,008.49	7,741.51		1,000.00
Administrative Expenses	1,138.00	1,154.00	13,740.65	11,472.53	2,268.12	17%	10,000.00
Marketing - Contracted Services	0.00	0.00	0.00	9,800.00	(9,800.00)		25,000.00
Total Expenses	322,945.88	274,216.71	1,207,023.65	1,523,080.40	(316,056.75)	-26%	1,933,542.53
Direct Profit Loss	673,776.43	742,349.75	3,137,798.75	3,643,271.74	(505,472.99)	-16%	3,629,263.33



San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending September 30, 2024 and 2023

	September 2024	September 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Jockey Club - Revenue							
Admissions	36,150.00	33,900.00	310,080.00	298,580.00	11,500.00	4%	255,000.00
Track Commissions	52,639.48	48,701.17	464,966.57	438,299.09	26,667.48	6%	350,000.00
ADW Fees	63,660.90	58,468.65	862,295.36	818,366.33	43,929.03	5%	720,000.00
Publication Sales	12,528.85	11,853.37	108,616.43	101,276.63	7,339.80	7%	70,000.00
Other Items Sold	26.00	22.35	236.27	229.43	6.84	3%	250.00
ATM Revenue	1,160.00	0.00	9,746.00	3,192.00	6,554.00	67%	5,000.00
Other Income	0.00	0.00	0.00	0.00	0.00		0.00
Total Revenue	166,165.23	152,945.54	1,755,940.63	1,659,943.48	95,997.15	5%	1,400,250.00
Jockey Club- Expenses							
Payroll - JC - Full Time	16,369.94	18,068.23	140,719.43	150,078.29	(9,358.86)	-7%	182,682.81
Payroll - JC - Part Time	2,310.52	0.00	11,712.04	0.00	11,712.04		2,200.00
Payroll JC - OT	438.36	348.10	3,846.69	2,192.02	1,654.67	43%	2,500.00
JC Benefits - Pension	637.46	1,409.34	5,514.16	9,978.08	(4,463.92)	-81%	6,885.00
Employee Benefits	2,317.19	1,639.76	33,383.08	42,018.17	(8,635.09)	-26%	62,118.52
Employers Payroll Taxes	1,452.18	1,399.77	11,933.16	11,567.58	365.58	3%	15,970.36
Workers Compensation Insurance	2,701.74	1,290.08	7,777.67	10,659.54	(2,881.87)	-37%	15,970.36
Payroll - Outside Agency	0.00	0.00	0.00	0.00	0.00		0.00
Travel, Training, Meals	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services	0.00	0.00	0.00	5,055.29	(5,055.29)		5,000.00
Administrative Expenses	1,904.29	1,629.27	12,464.33	16,363.50	(3,899.17)	-31%	18,000.00
Contracted Services - Janitorial	18,960.00	11,130.00	109,515.00	109,995.50	(480.50)	0%	100,000.00
Contracted Services - Security	12,608.50	11,869.75	118,758.61	102,239.43	16,519.18	14%	120,000.00
Advertising and Marketing	0.00	0.00	0.00	100.00	(100.00)		1,000.00
Programs - Racing Forms	12,756.64	10,607.72	96,992.88	96,420.19	572.69	1%	100,000.00
Utilities	0.00	0.00	0.00	0.00	0.00		0.00
CARF Dues	0.00	0.00	16,194.00	16,194.00	0.00	0%	15,000.00
Uniforms	0.00	0.00	0.00	0.00	0.00		0.00
Special Repairs and Projects	0.00	0.00	0.00	1,021.71	(1,021.71)		5,000.00
Total Expenses	72,456.82	59,392.02	568,811.05	573,883.30	(5,072.25)	-1%	652,327.05
Direct Profit/Loss	93,708.41	93,553.52	1,187,129.58	1,086,060.18	101,069.40	9%	747,922.95



San Mateo County Event Center
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	September 2024	September 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Annual San Mateo County Fair - Revenue							
Admissions							
Regular Admissions	0.00	0.00	1,094,257.00	1,122,635.00	(28,378.00)		1,000,000.00
Advance Sale Admissions	0.00	0.00	120,388.00	93,391.00	26,997.00	22%	200,000.00
Discount Admissions	0.00	0.00	455.00	0.00	455.00		0.00
	0.00	0.00	1,215,100.00	1,216,026.00	(926.00)	0%	1,200,000.00
Space Rental							
Inside Exhibit Spaces	0.00	0.00	53,922.37	43,105.26	10,817.11	20%	40,000.00
Outside Exhibit Spaces	0.00	0.00	55,000.00	58,250.00	(3,250.00)	-6%	50,000.00
Special Days Exhibit Space	0.00	0.00	0.00	0.00	0.00		0.00
	0.00	0.00	108,922.37	101,355.26	7,567.11	7%	90,000.00
Concessions							
Carnival Revenue	0.00	0.00	335,448.00	286,202.00	49,246.00	15%	285,000.00
Carnival - Pre Sale	0.00	0.00	50,229.00	73,356.50	(23,127.50)	-46%	74,000.00
Food & Beverage Concessions	0.00	0.00	338,139.21	355,883.22	(17,744.01)	-5%	355,000.00
Other Concessions	0.00	0.00	370.00	398.00	(28.00)		400.00
	0.00	0.00	724,186.21	715,839.72	8,346.49	1%	714,400.00
Competitive Exhibits							
Entry Fees	0.00	0.00	21,270.00	18,144.21	3,125.79	15%	18,000.00
Exhibits - Donated Awards	0.00	0.00	5,247.00	5,089.00	158.00	3%	6,000.00
Art & Literary Art Show Sales	0.00	0.00	2,494.87	3,543.90	(1,049.03)	-42%	4,000.00
Entry Processing Fees	0.00	0.00	250.00	275.00	(25.00)	-10%	500.00
Livestock Liability Insurance	0.00	0.00	1,960.00	2,065.00	(105.00)	-5%	2,000.00
Other Exhibit Revenue	0.00	0.00	0.00	95.00	(95.00)		400.00
	0.00	0.00	31,221.87	29,212.11	2,009.76	6%	30,900.00
Miscellaneous Fair Revenue:							
Parking - Fair only	0.00	0.00	281,380.00	269,145.00	12,235.00	4%	270,000.00
Utility Reimbursement	0.00	0.00	4,225.00	25.00	4,200.00	99%	0.00
Permits & Insurance	0.00	0.00	6,572.00	7,008.00	(436.00)	-7%	7,000.00
RV Parking - Stock Trucks	0.00	0.00	22,120.00	17,600.00	4,520.00	20%	17,500.00
Ticket Fee Revenue	0.00	0.00	64,984.00	52,500.00	12,484.00	19%	50,000.00
Fair - Merchandise Program	0.00	0.00	3,208.33	0.00	3,208.33	100%	
Sponsorship	2,625.00	700.00	215,065.00	104,900.00	110,165.00	51%	200,000.00
	2,625.00	700.00	597,554.33	451,178.00	146,376.33	24%	544,500.00
Direct Fair Revenue:	2,625.00	700.00	2,676,984.78	2,513,611.09	163,373.69	6%	2,579,800.00



San Mateo County Event Center
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	September 2024	September 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Annual San Mateo County Fair - Expenses							
Fair Administration & Marketing							
Payroll - Full Time Employees	15,265.41	11,995.19	112,348.25	112,376.99	(28.74)	0%	182,627.17
Payroll - Part Time Employees	0.00	0.00	20,326.97	4,293.87	16,033.10	79%	17,064.00
Payroll - Overtime	0.00	0.00	610.33	3,131.37	(2,521.04)	-413%	2,000.00
Employees Pension	763.28	599.76	5,322.19	5,022.88	299.31	6%	9,231.36
Employees Benefits	2,925.28	1,688.56	18,136.23	17,829.28	306.95	2%	26,980.60
Employers Payroll Taxes	1,139.46	899.65	10,008.83	8,997.58	1,011.25	10%	17,275.65
Workers Compensation Insurance	2,450.69	839.66	6,229.35	6,471.27	(241.92)	-4%	14,118.38
Contracted Services	0.00	750.00	40,987.50	44,393.88	(3,406.38)	-8%	25,500.00
Administration Expense	300.00	338.68	2,125.80	2,540.20	(414.40)	-19%	5,050.00
Marketing - Advertising	0.00	0.00	227,635.02	288,196.90	(60,561.88)	-27%	283,000.00
Travel and Training	796.91	90.00	4,008.20	6,581.00	(2,572.80)	-64%	7,500.00
Promotional	0.00	0.00	504.72	233.08	271.64		1,000.00
Public Relations Expense	0.00	0.00	2,578.32	2,879.46	(301.14)	-12%	2,500.00
Pre Fair Events	0.00	0.00	0.00	0.00	0.00		5,000.00
Sponsorship Expense	500.00	0.00	41,003.48	32,970.00	8,033.48		40,000.00
Carnival Promo Credit	0.00	0.00	0.00	(10,000.00)	10,000.00		(10,000.00)
	<u>24,141.03</u>	<u>17,201.50</u>	<u>491,825.19</u>	<u>525,917.76</u>	<u>(34,092.57)</u>	<u>-7%</u>	<u>628,847.16</u>
Fair Attendance Operations							
Payroll - Part Time Employees	0.00	0.00	41,522.08	64,468.38	(22,946.30)		72,180.00
Employee Benefits	0.00	0.00	0.00	0.00	0.00		0.00
Employers Payroll Taxes	0.00	0.00	3,575.81	4,929.30	(1,353.49)		5,521.77
Workers Compensation Insurance	651.97	0.00	507.02	1,395.10	(888.08)		5,412.60
Contracted Services	0.00	0.00	271,124.50	230,737.90	40,386.60		247,500.00
Supplies & Expense	0.00	0.00	175,425.80	199,514.28	(24,088.48)	-14%	181,250.00
Other Expenses	0.00	0.00	1,164.40	1,739.75	(575.35)		2,000.00
Corporate Gatherings	0.00	0.00	0.00	0.00	0.00		0.00
Decorations	0.00	0.00	1,899.52	8,029.89	(6,130.37)	-323%	11,650.00
	<u>651.97</u>	<u>0.00</u>	<u>495,219.13</u>	<u>510,814.60</u>	<u>(15,595.47)</u>	<u>-3%</u>	<u>525,514.37</u>



San Mateo County Event Center
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	September 2024	September 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Miscellaneous Fair Expense							
Payroll	0.00	0.00	26,701.87	22,273.21	4,428.66	17%	30,360.00
Employee Benefits	0.00	0.00	295.17	0.00	295.17	100%	0.00
Employers Payroll Taxes	0.00	0.00	2,042.75	0.00	2,042.75	100%	0.00
Workers Compensation Insurance	401.19	0.00	1,772.38	0.00	1,772.38	100%	0.00
Utility Fees	0.00	0.00	22,954.89	19,175.00	3,779.89	16%	20,000.00
Program	0.00	0.00	2,976.32	289.41	2,686.91	90%	2,000.00
Contracted Services	0.00	0.00	29,600.00	0.00	29,600.00		149,400.00
Programing - "Country Store"	0.00	0.00	8,000.00	0.00	8,000.00	100%	0.00
Merchant Acceptance Fees	108.50	0.00	52,647.63	23,101.37	29,546.26	56%	30,000.00
Permits and Insurance	0.00	0.00	7,432.00	6,198.00	1,234.00		6,500.00
Exhibitors Expenses	0.00	0.00	139,220.28	153,432.13	(14,211.85)	-10%	5,500.00
	<u>509.69</u>	<u>0.00</u>	<u>293,643.29</u>	<u>224,469.12</u>	<u>69,174.17</u>	<u>24%</u>	<u>243,760.00</u>
Competitive Exhibit Awards							
Cash Awards	0.00	0.00	15,625.00	19,685.00	(4,060.00)		20,000.00
Non Cash Awards	0.00	0.00	6,149.95	8,259.19	(2,109.24)	-34%	10,000.00
Sponsored Cash Awards	0.00	0.00	0.00	0.00	0.00		0.00
Sponsored Non Cash Awards	0.00	0.00	2,457.61	0.00	2,457.61	100%	4,000.00
Other Awards Expenses	0.00	0.00	0.00	0.00	0.00		0.00
	<u>0.00</u>	<u>0.00</u>	<u>24,232.56</u>	<u>27,944.19</u>	<u>(3,711.63)</u>	<u>-15%</u>	<u>34,000.00</u>
Competitive Fair Exhibits							
Payroll - Full Time Employees	0.00	0.00	0.00	0.00	0.00		0.00
Payroll - Part Time Employees	0.00	769.76	58,049.11	84,847.01	(26,797.90)	-46%	87,500.00
Employee Benefits	0.00	22.61	1,030.12	1,127.18	(97.06)	-9%	1,200.00
Employers Payroll Taxes	0.00	58.89	4,622.49	6,490.85	(1,868.36)	-40%	6,693.75
Workers Compensation Insurance	385.49	53.89	2,364.52	4,222.49	(1,857.97)	-79%	6,125.00
Judges Compensation	0.00	0.00	6,746.72	6,114.47	632.25		6,875.00
Contracted Services	0.00	(16,343.22)	56,775.32	48,614.86	8,160.46	14%	60,600.00
Supplies & Expense	4,056.90	(10,380.60)	37,137.26	49,188.49	(12,051.23)	-32%	45,300.00
Tents, Booths and Grid	0.00	0.00	0.00	0.00	0.00		0.00
Signs and Decorations	0.00	0.00	0.00	0.00	0.00		0.00
Exhibit Guidebook	0.00	0.00	230.21	0.00	230.21	100%	0.00
Other Expenses	0.00	0.00	0.00	0.00	0.00		0.00
Art Show - Payment to Sellers	0.00	0.00	2,188.00	2,864.00	(676.00)		3,000.00
Investment in Durable Goods	0.00	0.00	0.00	0.00	0.00		0.00
	<u>4,442.39</u>	<u>(25,818.67)</u>	<u>169,143.75</u>	<u>203,469.35</u>	<u>(34,325.60)</u>	<u>-20%</u>	<u>217,293.75</u>



San Mateo County Event Center
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	September 2024	September 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Fair Entertainment Expense							
Payroll	0.00	0.00	7,562.90	12,772.79	(5,209.89)		17,875.00
Employee Benefits	0.00	0.00	0.00	0.00	0.00		0.00
Employers Payroll Taxes	0.00	0.00	0.00	0.00	0.00		1,367.44
Workers Compensation Insurance	90.01	0.00	90.01	0.00	90.01		1,251.25
Contracted Services	0.00	0.00	189,674.92	153,219.50	36,455.42	19%	159,800.00
Supplies & Expense	0.00	0.00	12,476.10	13,681.56	(1,205.46)	-10%	12,580.26
Grounds Acts & Entertainment	0.00	2,500.00	155,938.20	173,742.73	(17,804.53)		173,070.00
Headline Entertainment	0.00	0.00	167,800.00	187,124.00	(19,324.00)		185,000.00
Other	0.00	0.00	0.00	0.00	0.00		0.00
	90.01	2,500.00	533,542.13	540,540.58	(6,998.45)	-1%	550,943.95
Direct Fair Expenses	29,835.09	(6,117.17)	2,007,606.05	2,033,155.60	(25,549.55)	-1%	2,200,359.23
Annual Fair Profit / Loss Direct Expenses	(27,210.09)	6,817.17	669,378.73	480,455.49	188,923.24	28%	379,440.77



San Mateo County Event Center
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	September 2024	September 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Culinary Revenue							
Fair - Food Sales	0.00	0.00	11,292.95	0.00	11,292.95	100%	0.00
Events - Food Sales	2,140.02	41.96	456,643.89	397,999.55	58,644.34	13%	483,463.00
Events - Beverage Sales	0.00	0.00	0.00	0.00	0.00		0.00
Events - Adult Beverage Sales	3,744.58	2,682.78	5,209.57	167,665.22	(162,455.65)	-3118%	167,500.00
JC - Food Sales	11,608.67	8,245.38	90,689.17	79,974.47	10,714.70	12%	59,678.00
JC - Beverage Sales	0.00	0.00	0.00	0.00	0.00		0.00
JC - Adult Beverage Sales	4,469.78	4,602.05	33,599.57	44,065.68	(10,466.11)	-31%	38,612.00
Fair - Beverage Sales	0.00	0.00	0.00	0.00	0.00		0.00
Fair - Adult Beverage Sales	0.00	0.00	204,677.77	189,317.22	15,360.55	8%	190,000.00
Vending Machine Sales	177.00	993.00	5,479.60	5,955.00	(475.40)	-9%	6,000.00
Fair - Sub Contractor Sales	0.00	0.00	0.00	0.00	0.00		0.00
Events- Sub Contractor Sales	0.00	1,613.00	8,500.00	104,097.00	(95,597.00)	-1125%	104,220.00
JC - Sub Contractor Sales	0.00	0.00	0.00	0.00	0.00		0.00
Catering - Food	203,908.46	215,721.50	210,093.40	229,702.68	(19,609.28)	-9%	216,386.50
Catering - Beverage	72,526.50	37,243.00	76,223.75	56,930.00	19,293.75	25%	0.00
Catering - Adult Beverages	192,280.00	217,290.06	262,562.50	338,916.81	(76,354.31)	-29%	339,773.00
Catering - Supplemental Fee	119,758.24	98,055.40	134,698.39	123,152.70	11,545.69	9%	129,713.00
Catering - Subcontractors	33,397.50	0.00	44,987.99	32,718.46	12,269.53	27%	30,000.00
Other Revenue	600.00	0.00	22,841.46	9,539.70	13,301.76	58%	10,000.00
Labor Charges	103,430.00	119,570.00	116,362.50	152,593.00	(36,230.50)	-31%	151,100.00
Linen Charges	0.00	0.00	361.69	417.00	(55.31)	-15%	0.00
Food Buyouts	4,736.34	11,201.50	29,636.34	38,580.67	(8,944.33)	-30%	40,000.00
Vendor / Show Coupons	0.00	0.00	0.00	0.00	0.00		0.00
Health Department Permit Revenue	0.00	0.00	0.00	0.00	0.00		0.00
	752,777.09	717,259.63	1,713,860.54	1,971,625.16	(257,764.62)	-15%	1,966,445.50



San Mateo County Event Center
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	September 2024	September 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Culinary - Expenses							
Payroll - Full Time Employees	28,066.02	25,089.34	275,054.49	208,630.11	66,424.38	24%	405,218.63
Payroll - Part Time Employees	10,334.20	9,962.47	75,411.12	117,681.38	(42,270.26)	-56%	348,055.00
Payroll - Overtime	5,275.08	2,811.10	19,779.85	22,613.65	(2,833.80)	-14%	0.00
Employee Benefits	11,474.91	10,276.76	96,079.93	90,931.22	5,148.71	5%	98,356.30
Employers Payroll Taxes	3,273.68	2,814.94	27,575.33	25,985.32	1,590.01	6%	61,677.62
Workers Compensation Insurance	5,636.60	2,535.58	17,223.02	23,972.98	(6,749.96)	-39%	45,196.42
Payroll - Outside Agency	979.24	359.95	1,583.63	25,102.01	(23,518.38)	-1485%	0.00
Contracted Services	48,097.52	57,616.86	100,077.54	147,459.99	(47,382.45)	-47%	0.00
Product - Food - Concessions	223.79	509.61	141,338.48	119,599.64	21,738.84	15%	175,000.00
Product - Food - Catering	89,675.16	54,404.27	135,261.82	101,266.03	33,995.79	25%	125,000.00
Product - Beverages - Concessions	475.50	0.00	19,636.64	26,644.87	(7,008.23)	-36%	35,000.00
Product - Beverage - Catering	16,241.33	2,048.59	45,938.35	37,141.71	8,796.64	19%	38,000.00
Product - Adult Beverage - Concessions	0.00	(1,777.39)	39,313.56	96,999.27	(57,685.71)	-147%	110,000.00
Product - Adult Beverage - Catering	(23,848.08)	0.00	11,518.98	28,882.34	(17,363.36)	-151%	30,000.00
Product - Food - Jockey club	3,632.95	2,482.44	30,592.81	30,311.49	281.32	1%	35,000.00
Product - Beverage - JC	0.00	0.00	1,280.88	5,912.23	(4,631.35)	-362%	5,000.00
Product - Adult Beverage - JC	0.00	0.00	2,136.85	3,279.30	(1,142.45)	-53%	2,500.00
Product - Spoilage	0.00	0.00	0.00	0.00	0.00		0.00
Supplies & Expenses	933.89	829.37	43,110.22	59,624.91	(16,514.69)	-38%	75,000.00
Supplies - Paper Products	161.69	3,968.06	8,405.14	26,842.41	(18,437.27)	-219%	25,000.00
Ice - CO2	141.50	875.55	2,681.55	3,606.35	(924.80)	-34%	4,000.00
Utilities	0.00	0.00	0.00	0.00	0.00		0.00
Hood Cleaning	0.00	0.00	5,245.00	8,390.00	(3,145.00)	-60%	10,000.00
Linen & Equipment Rental	0.00	2,464.50	6,266.19	17,811.73	(11,545.54)	-184%	25,000.00
Promotional, Advertising & Travel	209.21	50.00	2,386.77	3,796.26	(1,409.49)	-59%	4,000.00
Equipment - New and Maintenance	2,411.97	614.45	37,869.10	14,553.29	23,315.81	62%	10,000.00
Miscellaneous	0.00	0.00	0.00	0.00	0.00		2,500.00
	203,396.16	177,936.45	1,145,767.25	1,247,038.49	(101,271.24)	-9%	1,669,503.97
Culinary Direct/Profit Loss	549,380.93	539,323.18	568,093.29	724,586.67	(156,493.38)	-28%	296,941.53



San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending September 30, 2024 and 2023

	September 2024	September 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Administration							
Payroll - Full Time Employees	92,576.57	71,366.29	726,932.14	626,246.62	100,685.52	14%	1,265,017.36
Payroll - Part Time Employees	5,622.00	4,575.85	49,008.35	34,577.90	14,430.45	29%	41,000.00
Payroll - Overtime	715.59	671.56	4,823.53	7,596.22	(2,772.69)	-57%	10,000.00
Compensated Leave Expense	0.00	0.00	0.00	0.00	0.00		33,909.60
Employees Pension	6,519.85	4,833.84	49,084.79	45,106.58	3,978.21	8%	63,250.87
Employee Benefits	13,719.61	9,360.14	86,720.04	78,429.76	8,290.28	10%	91,564.11
Employers Payroll Taxes	5,917.87	5,362.86	57,550.87	50,177.19	7,373.68	13%	112,560.50
Workers Compensation Insurance	14,632.15	4,387.64	41,466.90	40,079.31	1,387.59	3%	91,421.22
Outside Agency Payroll	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Legal	226.80	583.30	9,006.45	29,836.60	(20,830.15)	-231%	49,500.00
Contracted Services - Other	73.80	137.80	6,506.51	1,779.20	4,727.31	73%	50,000.00
Contracted Services - Financial	0.00	6,548.47	121,143.44	125,107.53	(3,964.09)	-3%	160,000.00
Contracted Services - Security	0.00	260.00	0.00	260.00	(260.00)		0.00
Contracted Services - IT	5,992.50	3,777.50	43,420.38	53,483.64	(10,063.26)	-23%	75,000.00
Meeting Expenses	274.50	315.27	3,301.64	10,765.47	(7,463.83)	-226%	15,000.00
Travel & Training	1,321.55	165.19	27,645.92	14,155.65	13,490.27	49%	20,000.00
Marketing, PR & Sponsorships	301.99	4,191.95	965.52	10,742.42	(9,776.90)	-1013%	20,000.00
Office Supplies & Expense	1,686.05	1,107.69	21,510.02	22,638.18	(1,128.16)	-5%	30,000.00
Equipment Rental	495.77	1,127.49	7,724.71	5,226.76	2,497.95	32%	8,500.00
IT Expenses - non contracted	1,832.65	5,719.10	52,166.95	95,862.46	(43,695.51)	-84%	100,000.00
Miscellaneous Employee Expenses	0.00	0.00	2,690.00	613.20	2,076.80	77%	5,000.00
Telephone, Postage, Internet	7,749.27	8,213.29	69,070.50	68,825.67	244.83	0%	90,000.00
Dues & Subscriptions (non IT)	16.00	110.99	35,550.79	4,624.45	30,926.34	87%	10,000.00
Business Insurance	17,657.48	15,354.33	160,103.90	152,490.13	7,613.77	5%	196,230.24
Bank Fees	462.06	278.34	3,368.57	5,266.69	(1,898.12)	-56%	7,500.00
Payroll Administration Fees	2,025.24	1,377.64	18,742.52	41,491.47	(22,748.95)	-121%	15,000.00
CC Merchant Acceptance Fees	10.82	355.64	2,013.02	6,526.21	(4,513.19)	-224%	7,500.00
Unemployment Insurance	0.00	0.00	12,943.00	12,267.00	676.00	5%	10,000.00
Audit Expense	0.00	0.00	32,750.00	18,950.00	13,800.00	42%	25,000.00
Bad Debt - CC Chargebacks	0.00	0.00	20,427.48	4,474.00	15,953.48	78%	2,500.00
	179,830.12	150,182.17	1,666,637.94	1,567,600.31	99,037.63	6%	2,605,453.90



San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending September 30, 2024 and 2023

	September 2024	September 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Maintenance							
Payroll - Full Time Employees	87,955.71	70,699.25	681,594.14	590,919.01	90,675.13	13%	1,072,998.04
Payroll - Part Time Employees	2,508.30	0.00	14,272.20	0.00	14,272.20	100%	0.00
Payroll - Overtime	1,327.05	1,996.57	13,951.85	19,966.98	(6,015.13)	-43%	25,000.00
Employees Pension	7,580.77	6,065.14	59,181.72	54,503.88	4,677.84	8%	54,899.90
Employees Benefits	21,576.66	14,887.15	127,160.67	136,466.76	(9,306.09)	-7%	195,414.22
Employers Payroll Taxes	6,944.59	5,427.65	53,725.63	46,114.05	7,611.58	14%	68,075.88
Workers Compensation Insurance	14,215.51	4,807.21	41,626.87	42,771.03	(1,144.16)	-3%	76,859.86
Outside Agency Payroll	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Landscaping	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Alarm	1,815.00	1,815.00	10,686.69	15,535.77	(4,849.08)	-45%	20,000.00
Contracted Services - Pest Control	1,368.00	1,272.00	12,758.00	11,772.00	986.00	8%	16,500.00
Contracted Services - Janitorial	9,760.00	1,080.00	17,012.50	12,427.50	4,585.00	27%	15,000.00
Contracted Services - HVAC	1,558.00	0.00	16,689.97	24,039.61	(7,349.64)	-44%	35,000.00
Contracted Services - Other	6,504.07	25,397.00	47,710.98	52,615.09	(4,904.11)	-10%	50,900.00
Administration Expenses	325.00	375.00	6,526.95	7,926.80	(1,399.85)	-21%	10,000.00
Equipment Rental	0.00	0.00	3,264.77	741.22	2,523.55	77%	2,500.00
Utilities - Power	67,997.09	63,748.18	387,558.27	347,905.58	39,652.69	10%	450,000.00
Utilities - Water	667.22	706.32	63,966.76	55,049.83	8,916.93	14%	80,000.00
Utilities - Other	1,036.59	763.23	30,362.68	44,674.19	(14,311.51)	-47%	60,000.00
Equipment Maintenance & Repairs	6,468.20	2,156.15	52,089.30	37,892.17	14,197.13	27%	60,000.00
Building Maintenance Supplies	2,117.17	3,898.09	34,931.25	30,655.17	4,276.08	12%	35,000.00
Janitorial Supplies	3,655.25	2,929.43	41,078.17	37,487.26	3,590.91	9%	45,000.00
Tools & Equipment	0.00	0.00	231.58	1,584.51	(1,352.93)	-584%	3,000.00
Building Repairs	6,875.00	5,046.74	8,560.30	14,360.47	(5,800.17)	-68%	40,000.00
Emergency Repairs	0.00	0.00	17,479.01	10,765.00	6,714.01	38%	0.00
Trash Removal	4,264.01	937.04	35,417.04	34,933.56	483.48	1%	45,000.00
	256,519.19	214,007.15	1,777,837.30	1,631,107.44	146,729.86	8%	2,461,147.90



San Mateo County Event Center
Detailed Income Statement
 For the Period Ending September 30, 2024 and 2023

	September 2024	September 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Non Capitalized Improvements:							
Non Capitalized Improvements	0.00	0.00	0.00	0.00	0.00		0.00
Expo Hall Upgrades	0.00	0.00	0.00	0.00	0.00		40,000.00
Cypress Hall Fire System	0.00	0.00	0.00	0.00	0.00		0.00
Barn Repairs	0.00	0.00	0.00	0.00	0.00		0.00
Asphalt Repairs	0.00	0.00	0.00	0.00	0.00		0.00
Roofing Replacement - Repairs	0.00	0.00	0.00	0.00	0.00		0.00
Event Pavillion - Drainage	0.00	0.00	0.00	0.00	0.00		0.00
Landscaping Projects	0.00	0.00	19,757.02	0.00	19,757.02	100%	0.00
Security Camera	0.00	0.00	0.00	0.00	0.00		0.00
Lighting Retrofit	0.00	0.00	89,860.72	0.00	89,860.72	100%	25,000.00
Fiesta Hall Upgrades	3,518.38	0.00	11,143.78	10,984.00	159.78	1%	0.00
Storm Drains Sewers	0.00	0.00	0.00	0.00	0.00		0.00
Cypress Hall	0.00	0.00	38,322.63	0.00	38,322.63	100%	0.00
Parking Lot	0.00	0.00	52,132.50	7,381.91	44,750.59	86%	50,000.00
Computer Switch Upgrade	0.00	0.00	179,154.43	108,013.92	71,140.51	40%	0.00
PSC Building	0.00	0.00	0.00	0.00	0.00		0.00
Generators	0.00	0.00	0.00	0.00	0.00		0.00
Jockey Club	0.00	0.00	525.00	(44.23)	569.23	108%	0.00
Redwood Hall	0.00	0.00	0.00	29,154.48	(29,154.48)		0.00
Door Replacement	0.00	0.00	0.00	0.00	0.00		0.00
Administration Office	8,035.71	0.00	32,769.71	0.00	32,769.71	100%	0.00
Equipment	0.00	1,338.46	67,728.76	33,732.67	33,996.09	50%	182,000.00
	11,554.09	1,338.46	491,394.55	189,222.75	302,171.80	61%	297,000.00
Capitalized Improvements - In Progress							
Fiesta Hall Heat	0.00	0.00	0.00	(810,101.00)	810,101.00		0.00
Sub Station - Central Mall	4,180.50	0.00	150,126.40	89,000.00	61,126.40		1,200,000.00
Internet and Wi Fi Improvements	0.00	0.00	0.00	0.00	0.00		0.00
Redwood Hall Remodel	19,120.00	0.00	19,120.00	(194,698.00)	213,818.00		13,100,000.00
100 amp Electrical - Cafe Lawn	0.00	0.00	0.00	0.00	0.00		0.00
Administration Office Addition	0.00	0.00	32,848.97	1,167,165.07	(1,134,316.10)		1,200,000.00
Saratoga Entrance Upgrade	0.00	0.00	0.00	0.00	0.00		0.00
Gates into Parking Lots	0.00	0.00	0.00	(132,610.00)	132,610.00		0.00
Cypress Hall Restrooms	54,382.50	0.00	99,799.14	79,634.65	20,164.49		1,050,000.00
Solar Canopies - RV Park	0.00	0.00	(6,894.52)	8,234.52	(15,129.04)		4,750,000.00
Electronic Signs	0.00	0.00	(28,250.00)	0.00	(28,250.00)		0.00
	77,683.00	0.00	266,749.99	206,625.24	60,124.75		21,300,000.00

10/15/2024 14:46

AR Aged Invoice Analysis

**Balances as of 9/30/2024
by GL Date**

Historical by AR Account

San Mateo
Diane Baumann

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Invoice Number	Invoice Date	Terms	Balance	Current 9/1/2024 and Beyond	Over 30 8/1/2024 8/31/2024	Over 60 7/1/2024 7/31/2024	Over 90 6/1/2024 6/30/2024	Over 120 Up to 5/31/2024
Receivables: 131001-00-A								
415 Electric (415ele)								
Last Pymt:								
00922	9/25/2024	Net 60	3,937.50	3,937.50				
00923	9/25/2024	Net 60	3,645.00	3,645.00				
415 Electric Totals:			7,582.50	7,582.50	0.00	0.00	0.00	0.00
California Authority of Racing Fairs (00000336)								
Phone: 916-927-7223 Last Pymt: 10/3/2024 44,106.73								
*00907	8/31/2024	Net 30	24,840.26		24,840.26			
*00908	8/31/2024	Net 30	19,266.47		19,266.47			
00916	9/30/2024	Net 30	30,206.74	30,206.74				
00917	9/30/2024	Net 30	27,144.94	27,144.94				
00926	9/30/2024	Net 30	20,479.53	20,479.53				
00927	9/30/2024	Net 30	18,352.64	18,352.64				
*California Authority of Racing Fairs Totals:			140,290.58	96,183.85	44,106.73	0.00	0.00	0.00
Golden Gate Fields (00000321)								
Phone: 626-574-7223 Last Pymt: 7/29/2024 27,571.15								
00832	5/31/2024	Net 30	3,089.07					3,089.07
00871	6/30/2024	Net 30	33,952.17				33,952.17	
Golden Gate Fields Totals:			37,041.24	0.00	0.00	0.00	33,952.17	3,089.07
Harvest Festival/ Glenn Companies LLC. (00000414)								
Phone: 925-392-7300 Last Pymt: 11/30/2023 0.00								
411	11/30/2023	Net 30	16,579.00					16,579.00
Harvest Festival/ Glenn Companies LLC. Tot			16,579.00	0.00	0.00	0.00	0.00	16,579.00
Hot Import Nights (HotImp)								
Last Pymt: 10/3/2024 564.17								
*33393484	10/31/2023	Net 30	2,842.02					2,842.02
*Hot Import Nights Totals:			2,842.02	0.00	0.00	0.00	0.00	2,842.02
Los Alamitos Quarter Horse Racing Association (00001662)								
Last Pymt: 10/8/2024 11,145.77								
*00892	7/31/2024	Net 30	11,976.98			11,976.98		
*00902	8/31/2024	Net 30	11,145.77		11,145.77			
00918	9/30/2024	Net 30	9,918.23	9,918.23				
00919	9/30/2024	Net 30	7,141.90	7,141.90				
*Los Alamitos Quarter Horse Racing Associat			40,182.88	17,060.13	11,145.77	11,976.98	0.00	0.00
NVUS Productions, LLC (nvus)								
Last Pymt: 9/30/2024 0.00								
1034	9/30/2024	Net 30	4,149.31	4,149.31				
NVUS Productions, LLC Totals:			4,149.31	4,149.31	0.00	0.00	0.00	0.00
SaaStr, Inc (00007361)								
Phone: 650-387-7155 Last Pymt: 9/30/2024 0.00								
297	9/30/2024	Net 30	3,399.27	3,399.27				
SaaStr, Inc Totals:			3,399.27	3,399.27	0.00	0.00	0.00	0.00
San Mateo County Alcoholics Anonymous (00007642)								
Phone: 650-577-1310 Last Pymt: 10/10/2024 120.00								
*658	9/30/2024	Net 30	120.00	120.00				
*San Mateo County Alcoholics Anonymous Tc			120.00	120.00	0.00	0.00	0.00	0.00
Watch and Wager.Com, LLC (00003730)								
Phone: 916-800-1395 Last Pymt: 9/27/2024 3,313.13								
00920	9/30/2024	Net 30	3,056.40	3,056.40				
Watch and Wager.Com, LLC Totals:			3,056.40	3,056.40	0.00	0.00	0.00	0.00
Receivables: 131001-00-A Totals			255,243.20	131,551.46	55,252.50	11,976.98	33,952.17	22,510.09

AR Aged Invoice Analysis

**Balances as of 9/30/2024
by GL Date**

Historical by AR Account

San Mateo
Diane Baumann

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Invoice Number	Invoice Date	Terms	Balance	Current 9/1/2024 and Beyond	Over 30 8/1/2024 8/31/2024	Over 60 7/1/2024 7/31/2024	Over 90 6/1/2024 6/30/2024	Over 120 Up to 5/31/2024
Receivables: 228000-00-A								
Ashley Smith Events (ashsmi)						Phone: 415-246-4729	Last Pymt: 10/11/2024	68,046.07
U-20240815	8/15/2024		22,682.02-		22,682.02-			
Ashley Smith Events Totals:			22,682.02-	0.00	22,682.02-	0.00	0.00	0.00
County of San Mateo (cousan)							Last Pymt: 9/30/2024	3,677.53
U-20240930	9/30/2024		3,677.53-	3,677.53-				
County of San Mateo Totals:			3,677.53-	3,677.53-	0.00	0.00	0.00	0.00
Dolphin Promotions (00000001)						Phone: 708-814-4274	Last Pymt: 9/30/2024	35,872.78
U-20240930	9/30/2024		35,872.78-	35,872.78-				
Dolphin Promotions Totals:			35,872.78-	35,872.78-	0.00	0.00	0.00	0.00
Golden Gate Fields (00000321)						Phone: 626-574-7223	Last Pymt: 7/29/2024	27,571.15
U-20240222	2/22/2024		15,302.67-					15,302.67-
Golden Gate Fields Totals:			15,302.67-	0.00	0.00	0.00	0.00	15,302.67-
Google LLC (00004382)							Last Pymt: 10/1/2024	0.00
*U-20240925	9/25/2024		19,500.00-	19,500.00-				
*Google LLC Totals:			19,500.00-	19,500.00-	0.00	0.00	0.00	0.00
Intergem (00000033)						Phone: 301-294-1640	Last Pymt: 9/18/2024	88,079.33
U-20240918	9/18/2024		88,079.33-	88,079.33-				
Intergem Totals:			88,079.33-	88,079.33-	0.00	0.00	0.00	0.00
International Kyudo Federation (Intkyu)							Last Pymt: 10/1/2024	18,007.30
U-20240620	6/20/2024		5,146.00-					5,146.00-
U-20240801	8/1/2024		18,007.30-		18,007.30-			
International Kyudo Federation Totals:			23,153.30-	0.00	18,007.30-	0.00	5,146.00-	0.00
Jurassic Quest Holding, LLC (Jurque)						Phone: 883-486-3466	Last Pymt: 9/27/2024	29,174.93
U-20240528	5/28/2024		14,587.46-					14,587.46-
U-20240927	9/27/2024		29,174.93-	29,174.93-				
Jurassic Quest Holding, LLC Totals:			43,762.39-	29,174.93-	0.00	0.00	0.00	14,587.46-
Nor Cal Landscape Nursery Show (00000051)						Phone: 530-458-3190	Last Pymt: 8/8/2024	15,000.00
U-20240423	4/23/2024		5,000.00-					5,000.00-
U-20240627	6/27/2024		10,000.00-					10,000.00-
U-20240808	8/8/2024		15,000.00-		15,000.00-			
Nor Cal Landscape Nursery Show Totals:			30,000.00-	0.00	15,000.00-	0.00	10,000.00-	5,000.00-
Samaritan House San Mateo (00004761)						Phone: 650-868-6782	Last Pymt: 9/27/2024	0.00
U-20240906	9/6/2024		1,250.00-	1,250.00-				
Samaritan House San Mateo Totals:			1,250.00-	1,250.00-	0.00	0.00	0.00	0.00
Varsity (00006644)						Phone: 352-494-2993	Last Pymt: 9/26/2024	20,215.85
U-20240926	9/26/2024		20,215.85-	20,215.85-				
Varsity Totals:			20,215.85-	20,215.85-	0.00	0.00	0.00	0.00
Receivables: 228000-00-A Totals			303,495.87-	197,770.42-	55,689.32-	0.00	15,146.00-	34,890.13-

AR Aged Invoice Analysis

Balances as of 9/30/2024
by GL Date

Historical by AR Account

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Invoice Number	Invoice Date	Terms	Balance	Current	Over 30	Over 60	Over 90	Over 120
				9/1/2024 and Beyond	8/1/2024 8/31/2024	7/1/2024 7/31/2024	6/1/2024 6/30/2024	Up to 5/31/2024
Grand Totals:	20 Customers 35 Invoices		48,252.67-	66,218.96- 137.23 %	436.82- 0.91 %	11,976.98 24.82-%	18,806.17 38.97-%	12,380.04- 25.66 %

* Calculated Balance shown is not Current Balance

AP Aged Invoice Analysis

Historical Balances by GL Date as of 9/30/2024

Historical Aging

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Invoice Number	Invoice Date	Balance	Current 9/1/2024 and Beyond	1 - 30 Days 8/1/2024 8/31/2024	31 - 60 Days 7/1/2024 7/31/2024	61 - 90 Days 6/1/2024 6/30/2024	Over 90 Days Up to 5/31/2024
00000063 (PG & E)							
* Acct#1368-4	9/27/2024	109.61	109.61				
* Acct#1562-0	9/27/2024	67,422.33	67,422.33				
* Acct#4688-2	9/27/2024	37.86	37.86				
00000063		67,569.80	67,569.80	0.00	0.00	0.00	0.00
00000114 (City of San Mateo-Finance Department)							
* Sep 2024 UMPA	9/30/2024	40.00	40.00				
* Sep. 2024 SPOCO	9/30/2024	145.00	145.00				
00000114		185.00	185.00	0.00	0.00	0.00	0.00
00000115 (Terminix Processing Center)							
452186538	9/5/2024	1,368.00	1,368.00				
00000115		1,368.00	1,368.00	0.00	0.00	0.00	0.00
00000144 (City of San Mateo - Finance Department)							
* 24-003454	9/25/2024	4,360.93	4,360.93				
00000144		4,360.93	4,360.93	0.00	0.00	0.00	0.00
00000191 (Verizon Wireless)							
9974862686	9/26/2024	584.98	584.98				
00000191		584.98	584.98	0.00	0.00	0.00	0.00
00000223 (Golden State Communication, Inc)							
* R132706	9/30/2024	1,244.24	1,244.24				
00000223		1,244.24	1,244.24	0.00	0.00	0.00	0.00
00000224 (Grainger)							
* 9246587324	9/12/2024	2,030.22	2,030.22				
9256688186	9/20/2024	233.16	233.16				
00000224		2,263.38	2,263.38	0.00	0.00	0.00	0.00
00000308 (Pitney Bowes Easy Permit Postage)							
* Acct#5952	9/25/2024	200.00	200.00				
00000308		200.00	200.00	0.00	0.00	0.00	0.00
00001193 (City National Bank)							
* CC#0459	9/30/2024	817.68	817.68				
* CC#2935	9/30/2024	3,902.96	3,902.96				
* CC#4392	9/30/2024	5,207.89	5,207.89				
* CC#4616	9/30/2024	112.90	112.90				
* CC#6307	9/30/2024	878.84	878.84				
* CC#8015	9/30/2024	935.42	935.42				
* CC#9227	9/30/2024	14,217.88	14,217.88				
00001193		26,073.57	26,073.57	0.00	0.00	0.00	0.00
00001660 (Brinzo, Daniel)							
510	9/25/2024	400.00	400.00				
00001660		400.00	400.00	0.00	0.00	0.00	0.00
00001662 (Los Alamitos Quarter Horse Racing Association)							
0018420	9/30/2024	1,180.00	1,180.00				
00001662		1,180.00	1,180.00	0.00	0.00	0.00	0.00
00001672 (Daily Racing Form)							
* NS175668	9/15/2024	2,956.40	2,956.40				

AP Aged Invoice Analysis

Historical Balances by GL Date as of 9/30/2024

Historical Aging

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Invoice Number	Invoice Date	Balance	Current 9/1/2024 and Beyond	1 - 30 Days 8/1/2024 8/31/2024	31 - 60 Days 7/1/2024 7/31/2024	61 - 90 Days 6/1/2024 6/30/2024	Over 90 Days Up to 5/31/2024
00001672 (Daily Racing Form) (continued)							
* SOI175726	9/15/2024	599.06-	599.06-				
* NS175942	9/22/2024	2,489.60	2,489.60				
SOI175999	9/22/2024	1,034.74-	1,034.74-				
NS176213	9/29/2024	2,489.60	2,489.60				
SOI176268	9/29/2024	567.94-	567.94-				
00001672		5,733.86	5,733.86	0.00	0.00	0.00	0.00
00002705 (Recology San Mateo County)							
55063671	9/30/2024	340.36	340.36				
00002705		340.36	340.36	0.00	0.00	0.00	0.00
00002931 (HireSafe)							
* 119542	9/30/2024	73.80	73.80				
00002931		73.80	73.80	0.00	0.00	0.00	0.00
00004414 (Enviro Clean Maintenance)							
* 16228	9/28/2024	12,447.00	12,447.00				
* 16229	9/28/2024	675.00	675.00				
* 16230	9/28/2024	2,610.00	2,610.00				
* 16230	9/28/2024	2,280.00	2,280.00				
* 16231	9/28/2024	2,745.00	2,745.00				
* 16232	9/28/2024	165.00	165.00				
00004414		20,922.00	20,922.00	0.00	0.00	0.00	0.00
00004761 (Samaritan House San Mateo)							
* 1076	9/27/2024	17.50	17.50				
00004761		17.50	17.50	0.00	0.00	0.00	0.00
00005748 (ULine)							
* 183542049	9/25/2024	783.12	783.12				
00005748		783.12	783.12	0.00	0.00	0.00	0.00
00005773 (Recology Peninsula Services)							
80145	9/30/2024	3,923.65	3,923.65				
80146	9/30/2024	995.00	995.00				
80147	9/30/2024	5,520.00	5,520.00				
00005773		10,438.65	10,438.65	0.00	0.00	0.00	0.00
00006102 (Ames, Tom)							
* September 2024	9/30/2024	100.00	100.00				
00006102		100.00	100.00	0.00	0.00	0.00	0.00
00006157 (Leonard Iniguez)							
* Sep 2024	9/30/2024	100.00	100.00				
00006157		100.00	100.00	0.00	0.00	0.00	0.00
00007015 (Carbonic Service Inc.)							
* 616693	9/23/2024	35.00	35.00				
00007015		35.00	35.00	0.00	0.00	0.00	0.00
00007060 (Wire B Graphics)							
* 0412	9/30/2024	1,293.60	1,293.60				
00007060		1,293.60	1,293.60	0.00	0.00	0.00	0.00
00007203 (Wong, Steven)							

AP Aged Invoice Analysis

Historical Balances by GL Date as of 9/30/2024

Historical Aging

San Mateo
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Invoice Number	Invoice Date	Balance	Current 9/1/2024 and Beyond	1 - 30 Days 8/1/2024 8/31/2024	31 - 60 Days 7/1/2024 7/31/2024	61 - 90 Days 6/1/2024 6/30/2024	Over 90 Days Up to 5/31/2024
00007203 (Wong, Steven) (continued)							
* Sep. 2024	9/30/2024	100.00	100.00				
00007203		100.00	100.00	0.00	0.00	0.00	0.00
00007407 (Southern Counties Lubricants, LLC)							
* 337403	9/25/2024	3,782.20	3,782.20				
00007407		3,782.20	3,782.20	0.00	0.00	0.00	0.00
00007437 (Brink's Incorporated)							
6927798	9/30/2024	16.19	16.19				
00007437		16.19	16.19	0.00	0.00	0.00	0.00
00007537 (Laura mchugh DBA art consulting)							
* Reimbursement	9/30/2024	301.99	301.99				
00007537		301.99	301.99	0.00	0.00	0.00	0.00
00007540 (4 Diamond Security)							
* 654	9/19/2024	4,261.50	4,261.50				
* 660	9/27/2024	3,131.25	3,131.25				
00007540		7,392.75	7,392.75	0.00	0.00	0.00	0.00
bhpho (B & H Photo)							
* 227701548	9/25/2024	508.11	508.11				
bhpho		508.11	508.11	0.00	0.00	0.00	0.00
ensdes (Enso Designs, Inc.)							
* 2428	9/30/2024	462.50	462.50				
ensdes		462.50	462.50	0.00	0.00	0.00	0.00
faathe (Theresa Faapuaa)							
* Sep. 2024	9/30/2024	100.00	100.00				
faathe		100.00	100.00	0.00	0.00	0.00	0.00
fcg (FCG, Inc.)							
* 31634	9/25/2024	1,505.00	1,505.00				
* 31635	9/25/2024	1,447.83	1,447.83				
fcg		2,952.83	2,952.83	0.00	0.00	0.00	0.00
mearow (Rowena Meafua)							
* Sep. 2024	9/30/2024	100.00	100.00				
mearow		100.00	100.00	0.00	0.00	0.00	0.00
panini (PaniniTime)							
* 626290	9/27/2024	209.80	209.80				
* 626291	9/27/2024	78.08	78.08				
panini		287.88	287.88	0.00	0.00	0.00	0.00
smsf4h (San Mateo & San Francisco 4-H County Council)							
Donation SF4H	9/25/2024	500.00	500.00				
smsf4h		500.00	500.00	0.00	0.00	0.00	0.00
syncom (Synergy Companies)							
* 607697	9/30/2024	1,255.00	1,255.00				
syncom		1,255.00	1,255.00	0.00	0.00	0.00	0.00
unieve (United Event Medical Services Inc.)							

AP Aged Invoice Analysis
Historical Balances by GL Date as of 9/30/2024
 Historical Aging

San Mateo
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Invoice Number	Invoice Date	Balance	Current 9/1/2024 and Beyond	1 - 30 Days 8/1/2024 8/31/2024	31 - 60 Days 7/1/2024 7/31/2024	61 - 90 Days 6/1/2024 6/30/2024	Over 90 Days Up to 5/31/2024
unieve (United Event Medical Services Inc.) (continued)							
* 78198	9/21/2024	357.50	357.50				
unieve		357.50	357.50	0.00	0.00	0.00	0.00
uttpra (Uttar Pradesh Mandal of America)							
* 660	9/27/2024	3,150.89	3,150.89				
uttpra		3,150.89	3,150.89	0.00	0.00	0.00	0.00
winebo (Winebow)							
* CA541289	9/10/2024	1,056.40	1,056.40				
winebo		1,056.40	1,056.40	0.00	0.00	0.00	0.00
xerox (Xerox)							
* 6278694	9/14/2024	495.77	495.77				
xerox		495.77	495.77	0.00	0.00	0.00	0.00
Grand Totals:		168,087.80	168,087.80	0.00	0.00	0.00	0.00

* Calculated Balance shown is not Current Balance