



MEMO

To: Finance Committee Members – Leonard Iniguez – Chair; Rosanne Foust; Raymond Juballa; Steven Wong,

C: Board of Directors, San Mateo County Event Center

From: Diane Baumann, Controller and Dana Stoehr, CEO

Date: July 22, 2024

FINANCIAL HIGHLIGHTS: June 30, 2024

Balance Sheet:

Assets:

Cash on Hand: \$83,664.00 – Decreased \$100,300.00 Admissions change fund redeposited, parking petty cash cancelled

Cash in Banks: \$3,378,594.48 increased \$1,356,325.47 – Fair Revenue

Investments: \$11,258,806.69 increased \$120,821.03 LAIF 2nd quarter interest earned - County interest has not been received

Restricted Cash:

Auction: \$65,006.66 – increased \$18,392.93 – Payments from Buyers; Payments to sellers – Account will be reconciled against expenses paid by Operating in September

Pension Funds increased \$104,615.02 - Employer Contributions \$16,082.30; Employee Contributions \$9,585.79; Investment gain \$78,946.93; Ending balance \$5,428,509.79 balances to Restricted Liabilities - Liability for Pension Plans

Accounts Receivable – decreased \$162,289.97 to \$353,676.38 balances to AR Aged Invoice Analysis (page 2)

We have two accounts over 120 days Hot Import Nights - \$2,842.02, Harvest Festival \$16,579.00. Both have been turned over to collections and listed as doubtful accounts.

Prepaid and Deferred Charges – None

Culinary Inventory \$32,815.43 decreased \$20,779.51 – inventory was aggressively managed during Fair, with old stock being utilized and limited purchases of new stock, which led to the reduction in inventory.

Fixed Assets:

Construction in Progress \$1,418,178.97 decreased \$206,566.03 Capitalized Saratoga Main Entrance Improvements \$177,275.00; Closeout by CCA of RV Park \$70,141.03; Cypress Restroom Expenses \$18,420.00; Saratoga Improvements \$22,430.00

Capitalized Equipment - \$2,458,547.01 – decrease \$79,566.50 Ungerboeck Software (2006) \$53,069.00; 5 walkthrough metal detectors (2018) sold to WFA Central Area \$26,497.50

Leasehold improvements \$8,446,934.44 increase \$177,275.00 Saratoga Entrance Improvements Accumulated Depreciation – Equipment – decrease \$79,566.50 for equipment written off; Monthly depreciation \$8,857.56 Net decrease \$70,708.94

Leasehold Improvements Depreciation \$16,886.61

Liabilities



Accounts Payable: Increased \$64,322.30 to \$394,727.29 Balances to AP Aged Invoice Analysis. (page 4) No accounts are over 30 days.

Advanced Billings – Future Events \$397,102.39 balances to A/R Aged Invoice Analysis 228000-00-A (page 4) Golden Gate Fields has an unapplied payment of \$15,302.67

Accrued Payroll and Related

Other payroll tax liabilities - \$-760.93 – monitored and balanced as needed - Workers Comp Insurance – Rates changes – monitoring

Accrued Wages – \$40,363.49 changes with each payroll – account is monitored for accuracy and clears after each payroll is complete.

Accrued Leave Balances - \$174,912.48 will be re-calculated at year end.

Other Liabilities:

Reimbursable Costs – Reimbursement from CERRVF – reimburse expenses Capital Outreach Day

Sales Tax Payable of \$24,710.88 was paid July 18

Unclaimed check liability \$12,408.11 – no change

Restricted Liabilities: Pension Plan Liability mirrors asset entry

Auction Reserve – increased \$17,263.93 - Auction Reserve will be balanced against cash in September after expenses are reimbursed to Operating

Carnival Capital Improvement - \$73,449.94 increase \$10,000 - 2024 increase

Monthly profit of \$927,784.97 balances to Consolidated Financial Statements

Consolidated Financial Statements:

	June 2024	June 2023	YTD 2024	YTD 2023
Operating Profit/(Loss)	\$948,529.14	\$871,549.45	\$1,195,424.41	\$1,544,473.51
Balance Sheet Profit/Loss	\$927,784.97	\$856,300.57	\$1,532,981.84	\$2,480,602.86

Other Operating Revenue – \$127,011.33 Cell Phone Tower \$6,190.30; Interest Earned LAIF \$120,821.03

Departmental Financial Statements - Items of Note:

Event Sales & Service (ESS) - Direct profit \$3,825.78 (pages 1 & 2)

Revenue:

Building Rental Fees: \$15,550.00 Yaseen Foundation; Brandy Bishop BD Party; Samaritan House Clinic Team Retreat

Rental Rebates: \$-3,369.00 Samaritan House

Recovered Expenses - \$5,000.00 – correct posting for sale of metal detectors

Patron parking fees \$10,745.00 - Yaseen

Monthly Parking Contracts - \$38,300.00 – Google; Nueva School; John Brehm; Brite Ideas

Miscellaneous Fees \$1,000.00 – Payment – Hillsborough Antique Show Cancellation Fee



Expenses – Direct payroll expenses, benefits, taxes, workers' compensation Security, Fees and insurance; EMT Fees and show janitorial fees are reimbursable. Invoicing for event expenses lags behind events.

Parking – Other Expenses – A Frames; pavement marking supplies

Travel – Expenses for IAVM meetings

Public Relations – Sponsorship \$7,500.00 – Central Labor Council – Banquet Sponsorship

Administrative Expenses – Phone stipends; dues & subscriptions

Jockey Club – Satellite Wagering Facility – Direct Profit for month \$145,035.34 up 5% from 2023 (Page 3)

Revenue: Jockey Club revenues have increased since the closing of Gold Gate Fields – some patrons appear to be attending in person

Expenses: Payroll expenses, benefits and taxes – workers compensation

Administrative Expenses – equipment rental, tv and janitorial supplies

Annual San Mateo County Fair – (pages 4 – 7) - YTD Profit - \$800,476.27 These are not final fair financials – the June financials will not include all fair expenses

Revenue: \$2,125,674.45 – YTD \$2,685,018.45

Admissions: \$1,215,100.00 ytd – Budget \$1,200,000.00

Space Rental – \$103,972.37 ytd - Budget \$90,000.00

Concessions – \$744,686.21 ytd - Budget \$714,400.00

Competitive Exhibits - \$30,635.87 ytd – Budget \$30,900.00

Miscellaneous Fair Revenue –\$590,624.00 ytd - Budget \$544,500.00 - Sponsorships up 53%

Expenses: \$1,132,804.36 - YTD \$1,884,542.18

Administration & Marketing: \$243,514.80 - Contracted Services \$18,000.00 Interim Marketing

Director - \$15,000.00 ; Sponsorship Expense – includes payment to Event Partnership

Fair Attendance Operations \$474,161.57 - Contracted Services include security and janitorial

Miscellaneous Fair Expense – \$194,115.61 - Exhibitors Expenses include tent rentals

Competitive Exhibit Awards – \$16,775.00– cash awards paid, non cash awards

Competitive Fair Exhibits \$61,610.69- Payroll costs; Judges; Contracted Services include processing fees for animals.

Fair Entertainment Expense \$142,626.69 – Contracted services include sound, lights and staging

Culinary – (pages 8 & 9) Direct monthly profit \$136,572.55

Revenue: \$240,554.39 - Fair adult beverage sales were up 8% - Non Fair adult beverage sales are lower without Foodieland events.

Expenses: \$103,981.84

Salaries and Wages, taxes and benefits,

Contracted Services \$9,141.06 include temporary help (instawork) and Pest Control

Product includes decrease in inventory.

Equipment – repair refer in turf club kitchen and equipment for SaaStr



Administration – Expense for month - \$223,696.70 (page 10)

Salaries & Wages, benefits, payroll taxes, workers compensation adjustment for month

Contracted Services – Other \$4,002.31 includes annual contract for cash machines \$3,994.31

Contracted Services – \$11,967.50 IT include \$8,550.00 for help desk support for POS System

Travel & Training include IAVM Conference in Portland

IT Expenses – Non Contracted \$22,227.44 include POS Software Licenses through December 31 - \$19,896.94

Business Insurance - \$16,186.03 general liability

Audit Expense \$9,875.00 Completion of 2023 financial audit

Bad Debt – Credit Card Chargebacks - \$14,589.00 Total on line sales (card not present environment) were \$828,239.00 so this is a 1.8% fraud rate. We try to keep our fraud below .05% The last weekend of Fair a vulnerability in the system was exploited by three individuals with stolen card numbers who used three different email address to purchase 10 orders each. These three email address accounted for \$9,542.00 in fraud. Plans are in place to “plug” this vulnerability. Staff will explore to see if the Association’s Fraud Insurance policy will cover these losses.

Maintenance – Expense for month \$226,000.18 (page 11)

Salaries, wages, benefits, payroll taxes, and workers' compensation

Contracted Services Other \$8,658.90 include cleaning pavement after Fair \$7,185.00

Non-Capitalized Improvements (page 13) – \$5,392.40

Equipment – \$5,392.40 – Waste Station receptacles

Construction in Progress: \$-206,566.03

CCA closed the project Sub Station Central Mall – and refunded the Association \$70,141.03

The Saratoga Entrance upgrade was capitalized in the amount of \$177,275.00

The cypress restroom project had costs of \$18,420.00



San Mateo County Event Center
Balance Sheet
As of June 30, 2024

	Beginning Balance	Activity	Ending Balance
Assets			
Cash on Hand			
Petty Cash	1,300.00	(300.00)	1,000.00
Change Funds	182,664.00	(100,000.00)	82,664.00
	183,964.00	(100,300.00)	83,664.00
Cash in Banks			
Cash - Operating	1,780,561.89	1,357,757.03	3,138,318.92
Cash - Fair Awards	4,337.12	0.00	4,337.12
Cash - Payroll	237,370.00	(1,431.56)	235,938.44
	2,022,269.01	1,356,325.47	3,378,594.48
Investments			
Cash - Investment - San Mateo County	414,025.05	0.00	414,025.05
Cash - Investment - LAIF	10,723,960.61	120,821.03	10,844,781.64
	11,137,985.66	120,821.03	11,258,806.69
Restricted Cash			
Cash - Auction	46,613.73	18,392.93	65,006.66
Cash Value - Pension	5,323,894.77	104,615.02	5,428,509.79
	5,370,508.50	123,007.95	5,493,516.45
Accounts Receivable			
Accounts Receivable	515,966.35	(162,289.97)	353,676.38
Allowance for Doubtful Accounts - A/R	(19,421.02)	0.00	(19,421.02)
	496,545.33	(162,289.97)	334,255.36
Pre Paid and Deferred Charges			
Deferred Charges	0.00	0.00	0.00
Advanced Deposits	0.00	0.00	0.00
Pre Paid Insurance	0.00	0.00	0.00
Pre-Paid Expenses	0.00	0.00	0.00
	0.00	0.00	0.00
Culinary - Inventory Items	53,594.94	(20,779.51)	32,815.43
Fixed Assets			
Construction in Progress	1,624,745.00	(206,566.03)	1,418,178.97
Capitalized Equipment	2,538,113.51	(79,566.50)	2,458,547.01
Accumulated Depreciation - Equipment	(2,223,543.17)	70,708.94	(2,152,834.23)
Capitalized - Leasehold Improvements	8,269,659.44	177,275.00	8,446,934.44
Accumulated Depreciation - Leasehold Imp	(6,896,441.31)	(16,886.61)	(6,913,327.92)
	3,312,533.47	(55,035.20)	3,257,498.27
Total Assets:	22,577,400.91	1,261,749.77	23,839,150.68



San Mateo County Event Center
Balance Sheet
As of June 30, 2024

	Beginning Balance	Activity	Ending Balance
Liabilities			
Accounts Payable			
Accounts Payable	330,404.99	64,322.30	394,727.29
Advanced Billings			
Advance Billings - Future Events	245,990.25	151,112.14	397,102.39
Accrued Payroll and Related			
Bonus Payable	0.00	0.00	0.00
Payroll Payable	0.00	0.00	0.00
Social Security Taxes	0.00	0.00	0.00
Medicare Tax Withheld	0.00	0.00	0.00
CA State Disability Insurance	0.00	0.00	0.00
CA State Income Tax	10,757.25	(10,757.25)	0.00
Federal Income Tax Withheld	0.00	0.00	0.00
Other Payroll Tax Liabilities	0.00	(760.93)	(760.93)
Workers Comp Insurance Clearing	121.95	7,758.41	7,880.36
Accrued Wages	65,986.39	(25,622.90)	40,363.49
Accrued Employee Leave - Admin	54,728.12	0.00	54,728.12
Accrued Employee Leave - Maint	57,856.50	0.00	57,856.50
Accrued Leave - ESS	24,829.30	0.00	24,829.30
Accrued Leave - Fair	2,862.08	0.00	2,862.08
Accrued Leave - Jockey Club	17,932.85	0.00	17,932.85
Accrued Leave - ESSFB	16,703.63	0.00	16,703.63
Accrued Liabilities - Other	0.00	0.00	0.00
	<u>251,778.07</u>	<u>(29,382.67)</u>	<u>222,395.40</u>
Other Liabilities			
Suspense	0.00	0.00	0.00
Reimbursable Costs	0.00	(2,267.52)	(2,267.52)
Sales Tax Payable	6,409.28	18,301.60	24,710.88
Deferred Income	0.00	0.00	0.00
Performance Deposits	0.00	0.00	0.00
Collected Fees Payable	0.00	0.00	0.00
Unclaimed Check Liability	12,408.11	0.00	12,408.11
	<u>18,817.39</u>	<u>16,034.08</u>	<u>34,851.47</u>
Restricted Liabilities			
Liability for Pension Plans	5,323,894.77	104,615.02	5,428,509.79
Junior Livestock Auction Reserve	64,863.73	17,263.93	82,127.66
Carnival Capital Improvement	63,449.94	10,000.00	73,449.94
Scholarship Reserve	695.00	0.00	695.00
	<u>5,452,903.44</u>	<u>131,878.95</u>	<u>5,584,782.39</u>
Debt - Long & Short Term	0.00	0.00	0.00
Retained Earnings			
Net Resources	15,672,309.90	0.00	15,672,309.90
Restricted Resources	0.00	0.00	0.00
Profit / Loss	605,196.87	927,784.97	1,532,981.84
Total Liabilities	22,577,400.91	1,261,749.77	23,839,150.68



San Mateo County Event Center
Consolidated Financial Statement
For the Period Ending June 30, 2024 and 2023

	June	June	Year to Date	Year to Date	Variance	%	Annual
	2024	2023	2024	2023	\$	+/-	Budget
Revenue:							
Fair Admissions Revenue	1,094,545.00	1,170,620.00	1,215,100.00	1,216,026.00	(926.00)	0%	1,200,000.00
Fair Exhibit Space	2,472.37	5,500.00	103,972.37	87,750.00	16,222.37	16%	90,000.00
Fair - Carnival Revenue	337,487.00	323,508.50	406,177.00	359,558.50	46,618.50	11%	359,000.00
Fair - Food and Drink	337,709.21	356,281.22	338,509.21	356,281.22	(17,772.01)	-5%	355,400.00
Fair Competitive Exhibits	9,575.87	11,059.11	30,635.87	28,713.11	1,922.76	6%	30,900.00
Miscellaneous Fair Revenue	343,885.00	347,651.00	590,624.00	441,336.75	149,287.25	25%	544,500.00
Culinary	240,554.39	266,971.76	776,094.03	909,208.80	(133,114.77)	-17%	1,966,445.50
Jockey Club	205,755.28	174,196.59	1,212,146.86	1,175,461.82	36,685.04	3%	1,400,250.00
ESS - Event Sales and Service	70,865.35	232,100.10	2,602,288.88	3,007,541.28	(405,252.40)	-16%	5,562,805.86
Prior Year Revenue Adjustment	0.00	0.00	(19,421.02)	0.00	(19,421.02)	100%	0.00
Other Operating Revenue	127,011.33	70,536.73	291,394.05	167,574.44	123,819.61	42%	326,316.00
Total Operating Revenue	2,769,860.80	2,958,425.01	7,547,521.25	7,749,451.92	(201,930.67)	-3%	11,835,617.36



San Mateo County Event Center
Consolidated Financial Statement
For the Period Ending June 30, 2024 and 2023

	June	June	Year to Date	Year to Date	Variance	%	Annual
	2024	2023	2024	2023	\$	+/-	Budget
Expenses							
Administration	223,696.70	195,076.52	1,142,469.12	1,095,872.87	46,596.25	4%	2,605,453.90
Maintenance	226,000.18	210,439.79	1,123,272.46	1,014,521.08	108,751.38	10%	2,461,147.90
Fair Administration & Marketing	243,514.80	202,572.45	398,837.15	456,737.47	(57,900.32)	-15%	628,847.16
Fair Attendance Operations	474,161.57	410,689.07	541,984.65	484,433.99	57,550.66	11%	525,514.37
Miscellaneous Fair Expense	194,115.61	88,095.29	218,482.28	187,763.94	30,718.34	14%	248,207.74
Fair Competitive Awards	16,775.00	19,585.00	24,382.56	26,815.14	(2,432.58)		34,000.00
Fair Competitive Exhibits	61,610.69	112,749.44	178,558.81	215,343.46	(36,784.65)	-21%	217,293.75
Fair Entertainment	142,626.69	423,155.77	522,296.73	531,595.55	(9,298.82)	-2%	550,943.95
COVID Response	0.00	(78.37)	0.00	(235.11)	235.11		0.00
ESS - Event Sales and Service	67,039.57	152,294.16	707,193.10	816,642.62	(109,449.52)	-15%	1,933,542.53
Culinary	103,981.84	197,244.35	685,941.34	787,164.74	(101,223.40)	-15%	1,669,503.97
Jockey Club	60,719.94	64,505.54	377,480.57	385,603.20	(8,122.63)	-2%	652,327.05
Equipment & Improvements	5,392.40	10,949.13	412,712.04	186,197.02	226,515.02	55%	297,000.00
Prior Year Expense Adjustment	0.00	670.71	17,265.33	16,989.44	275.89	2%	0.00
Cash over/short	1,696.67	(1,073.29)	1,220.70	(467.00)	1,687.70	138%	0.00
Total Operating Expenses	1,821,331.66	2,086,875.56	6,352,096.84	6,204,978.41	147,118.43	2%	11,823,782.32
Total Operating Revenue	2,769,860.80	2,958,425.01	7,547,521.25	7,749,451.92	(201,930.67)	-3%	11,835,617.36
Operating Profit/Loss	948,529.14	871,549.45	1,195,424.41	1,544,473.51	(349,049.10)	-29%	11,835.04
Non Operating Revenue	5,000.00	0.00	475,982.74	1,028,760.00	(552,777.26)	-116%	100,000.00
Depreciation Expense	25,744.17	15,248.88	138,425.31	92,630.65	45,794.66	33%	594,531.41
Profit/Loss	927,784.97	856,300.57	1,532,981.84	2,480,602.86	(947,621.02)	-62%	(482,696.37)



SAN MATEO COUNTY
EVENTCENTER
 ON THE SAN FRANCISCO PENINSULA

San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending June 30, 2024 and 2023

	June 2024	June 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
ESS - Revenue							
Building Rental Fees	15,550.00	71,550.00	1,065,085.36	1,107,779.00	(42,693.64)	-4%	2,191,686.00
Rental Rebates/Sponsorships	(3,369.00)	(36,375.00)	(31,779.00)	(71,931.00)	40,152.00	-126%	0.00
Grounds Rental Fees	0.00	0.00	48,500.00	0.00	48,500.00	100%	0.00
Equipment Rental Fees	3,754.00	12,916.50	100,443.46	89,148.00	11,295.46	11%	172,259.00
Recovered Expenses - Other	(5,000.00)	0.00	1,281.00	900.00	381.00		0.00
Recovered Janitorial Services	4,096.30	18,800.07	175,993.22	241,109.77	(65,116.55)	-37%	536,409.60
Recovered Utilities	0.00	0.00	0.00	6,250.00	(6,250.00)		6,250.00
Recovered Trash	0.00	800.00	3,000.00	21,870.00	(18,870.00)	-629%	44,770.00
Recovered Damages	0.00	0.00	0.00	(3,987.64)	3,987.64		282.50
Recovered Outsourced Equipment	0.00	26,270.00	0.00	27,585.00	(27,585.00)		11,000.00
Recovered Security / Law Enforcement	1,837.50	28,361.13	96,491.37	117,867.53	(21,376.16)	-22%	330,537.80
Recovered Labor	2,104.55	1,995.00	113,184.51	28,304.08	84,880.43	75%	100,000.00
Recovered EMT Fees	390.00	892.80	31,150.28	24,581.34	6,568.94	21%	40,000.00
Recovered Insurance Fees	0.00	0.00	0.00	105.00	(105.00)		0.00
Patron Parking Fees	10,745.00	51,948.00	657,900.00	763,793.00	(105,893.00)	-16%	1,389,297.70
Exhibitor/Vendor Parking	0.00	5,600.00	300.00	5,600.00	(5,300.00)		0.00
Tailgating Permits - Youth Sports	0.00	0.00	42,757.00	30,681.00	12,076.00	28%	35,000.00
Monthly Parking Contracts	38,300.00	39,700.00	254,940.00	248,505.00	6,435.00	3%	492,000.00
RV Parking	0.00	3,500.00	4,765.00	6,750.00	(1,985.00)	-42%	8,000.00
Parking Buyouts/Storage	0.00	0.00	12,935.00	0.00	12,935.00	100%	0.00
Miscellaneous Charges	0.00	0.00	0.00	0.00	0.00		0.00
IT Services	150.00	2,990.00	10,990.00	7,395.00	3,595.00	33%	144,005.00
Electrical Services	1,262.00	1,155.60	7,996.68	9,852.10	(1,855.42)	-23%	40,000.00
Fire Department Fees	0.00	0.00	0.00	0.00	0.00		0.00
Business License Fees	45.00	50.00	1,775.00	2,855.00	(1,080.00)	-61%	8,030.00
Miscellaneous Fees	1,000.00	0.00	4,580.00	337,855.10	(333,275.10)	-7277%	9,278.26
ATM Revenue	0.00	1,946.00	0.00	4,674.00	(4,674.00)		4,000.00
Digital Marketing	0.00	0.00	0.00	0.00	0.00		0.00
Total Revenue:	70,865.35	232,100.10	2,602,288.88	3,007,541.28	(405,252.40)	-16%	5,562,805.86
Cell Phone Tower	6,190.30	6,010.00	37,141.80	36,060.00	1,081.80	3%	74,316.00



SAN MATEO COUNTY
EVENT CENTER
 ON THE SAN FRANCISCO PENINSULA

San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending June 30, 2024 and 2023

	June		Year to Date		Year to Date		Variance	%	Annual Budget
	2024	2023	2024	2023	2023	\$			
ESS - Expenses									
Payroll - Full Time Employees	27,378.28	19,265.24	174,293.22	124,561.52	49,731.70	29%	403,924.21		
Payroll - Part Time Employees	1,540.86	2,319.94	13,749.29	14,198.64	(449.35)	-3%	29,750.00		
Payroll - Overtime	2,358.60	4,251.44	10,004.37	11,824.16	(1,819.79)	-18%	20,000.00		
Payroll - Parking Lots	8,736.90	18,041.32	120,010.27	146,612.72	(26,602.45)	-22%	298,653.00		
Employee Benefits	6,219.97	4,164.70	42,325.51	41,703.60	621.91	1%	87,048.62		
Employers Payroll Taxes	3,012.13	3,311.58	24,078.13	22,495.10	1,583.03	7%	60,903.80		
Workers Compensation Insurance	1,925.47	2,759.34	10,686.81	20,334.21	(9,647.40)	-90%	51,262.90		
Payroll - Outside Agency	0.00	21,202.00	1,117.50	55,839.13	(54,721.63)	-4897%	40,000.00		
Contracted Services	0.00	0.00	0.00	0.00	0.00		0.00		
Administrative Expenses	0.00	0.00	9,626.37	4,053.12	5,573.25	58%	45,000.00		
Signs and Banners	1,248.48	230.27	1,248.48	2,504.90	(1,256.42)		3,000.00		
Equipment Rentals	0.00	15,919.79	1,377.82	35,786.97	(34,409.15)	-2497%	60,000.00		
Security - Law Enforcement	693.00	25,735.63	79,085.11	94,051.99	(14,966.88)	-19%	300,000.00		
Fees and Insurance	45.00	935.00	1,775.00	2,830.00	(1,055.00)	-59%	9,000.00		
EMT Fees	0.00	806.85	25,361.05	22,300.65	3,060.40	12%	40,000.00		
Snow Janitorial	930.00	5,565.00	100,535.98	125,737.50	(25,201.52)	-25%	280,000.00		
Electrical, IT and Other Labor	0.00	241.76	0.00	241.76	(241.76)		25,000.00		
Utilities	0.00	0.00	0.00	0.00	0.00		0.00		
Trash and Damages	0.00	0.00	2,362.26	995.00	1,367.26	58%	4,000.00		
Recoverable Expenses	0.00	0.00	1,307.21	0.00	1,307.21	100%	15,000.00		
Parking Equipment	0.00	0.00	869.48	0.00	869.48	100%	10,000.00		
Parking Signs	0.00	614.76	6,379.56	6,687.69	(308.13)	-5%	7,500.00		
Parking Uniforms	0.00	0.00	1,564.09	3,870.79	(2,306.70)	-147%	5,000.00		
Parking - Contracted Services	0.00	10,766.00	10,825.88	17,445.50	(6,619.62)	-61%	10,000.00		
Parking - Merchant Fees	1,684.70	9,383.80	23,098.42	19,301.31	3,797.11	16%	40,000.00		
Parking - Other Expenses	1,883.61	3,488.29	4,594.77	6,978.93	(2,384.16)	-52%	15,000.00		
Marketing - Advertising	0.00	0.00	8,493.50	12,199.19	(3,705.69)	-44%	18,000.00		
Travel, Training and Entertainment	330.04	2,566.45	6,228.43	5,411.22	817.21	13%	18,000.00		
Web Site	0.00	0.00	6,748.00	0.00	6,748.00	100%	1,500.00		
Public Relations - Sponsorships	7,500.00	0.00	8,750.00	8.49	8,741.51		1,000.00		
Administrative Expenses	1,552.53	725.00	10,696.59	8,868.53	1,828.06	17%	10,000.00		
Marketing - Contracted Services	0.00	0.00	0.00	9,800.00	(9,800.00)		25,000.00		
Total Expenses	67,039.57	152,294.16	707,193.10	816,642.62	(109,449.52)	-15%	1,933,542.53		
Direct Profit Loss	3,825.78	79,805.94	1,895,095.78	2,190,898.66	(295,802.88)	-16%	3,629,263.33		



SAN MATEO COUNTY
EVENT CENTER
 ON THE SAN FRANCISCO PENINSULA

San Mateo County Event Center
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	June 2024	June 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Jockey Club - Revenue							
Admissions	33,990.00	27,770.00	198,920.00	196,080.00	2,840.00	1%	255,000.00
Track Commissions	55,773.77	46,517.23	303,210.54	293,623.60	9,586.94	3%	350,000.00
ADW Fees	101,546.09	88,835.92	634,005.06	616,073.18	17,931.88	3%	720,000.00
Publication Sales	13,399.32	11,048.35	69,861.58	66,338.87	3,522.71	5%	70,000.00
Other Items Sold	30.10	25.09	143.68	154.17	(10.49)	-7%	250.00
ATM Revenue	1,016.00	0.00	6,006.00	3,192.00	2,814.00	47%	5,000.00
Lottery	0.00	0.00	0.00	0.00	0.00		0.00
Other Income	0.00	0.00	0.00	0.00	0.00		0.00
Total Revenue	205,755.28	174,196.59	1,212,146.86	1,175,461.82	36,685.04	3%	1,400,250.00
Jockey Club - Expenses							
Payroll - JC - Full Time	13,602.57	16,357.33	97,731.38	99,646.75	(1,915.37)	-2%	182,682.81
Payroll - JC - Part Time	2,178.62	0.00	5,760.33	0.00	5,760.33		2,200.00
Payroll JC - OT	462.24	235.48	2,597.36	1,318.36	1,279.00	49%	2,500.00
JC Benefits - Pension	494.61	1,143.91	3,889.62	6,241.14	(2,351.52)	-60%	6,885.00
Employee Benefits	1,583.75	7,506.64	27,195.19	30,675.58	(3,480.39)	-13%	62,118.52
Employers Payroll Taxes	1,229.49	1,262.37	8,126.29	7,670.08	456.21	6%	15,970.36
Workers Compensation Insurance	704.22	1,159.21	3,704.09	7,066.64	(3,362.55)	-91%	15,970.36
Payroll - Outside Agency	0.00	0.00	0.00	0.00	0.00		0.00
Travel, Training, Meals	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services	0.00	3,946.49	0.00	5,055.29	(5,055.29)		5,000.00
Administrative Expenses	878.31	402.70	8,620.67	9,882.79	(1,262.12)	-15%	18,000.00
Contracted Services - Janitorial	11,370.00	13,740.00	71,565.00	74,925.50	(3,360.50)	-5%	100,000.00
Contracted Services - Security	15,280.55	10,605.75	74,440.80	68,117.75	6,323.05	8%	120,000.00
Advertising and Marketing	0.00	0.00	0.00	100.00	(100.00)		1,000.00
Programs - Racing Forms	12,935.58	8,145.66	63,053.84	63,085.61	(31.77)	0%	100,000.00
Lottery Expenses	0.00	0.00	0.00	0.00	0.00		0.00
Utilities	0.00	0.00	0.00	0.00	0.00		0.00
CARF Dues	0.00	0.00	10,796.00	10,796.00	0.00	0%	15,000.00
Uniforms	0.00	0.00	0.00	0.00	0.00		0.00
Special Repairs and Projects	0.00	0.00	0.00	1,021.71	(1,021.71)		5,000.00
Total Expenses	60,719.94	64,505.54	377,480.57	385,603.20	(8,122.63)	-2%	652,327.05
Direct Profit/Loss	145,035.34	109,691.05	834,666.29	789,858.62	44,807.67	5%	747,922.95



SAN MATEO COUNTY
EVENT CENTER
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San Mateo County Event Center
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	June 2024	June 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Annual San Mateo County Fair - Revenue							
Admissions							
Regular Admissions	1,094,085.00	1,122,635.00	1,094,257.00	1,122,635.00	(28,378.00)		1,000,000.00
Advance Sale Admissions	720.00	47,985.00	120,388.00	93,391.00	26,997.00	22%	200,000.00
Discount Admissions	(260.00)	0.00	455.00	0.00	455.00		0.00
	1,094,545.00	1,170,620.00	1,215,100.00	1,216,026.00	(926.00)	0%	1,200,000.00
Space Rental							
Inside Exhibit Spaces	2,472.37	5,500.00	48,972.37	29,500.00	19,472.37	40%	40,000.00
Outside Exhibit Spaces	0.00	0.00	55,000.00	58,250.00	(3,250.00)	-6%	50,000.00
Special Days Exhibit Space	0.00	0.00	0.00	0.00	0.00		0.00
	2,472.37	5,500.00	103,972.37	87,750.00	16,222.37	16%	90,000.00
Concessions							
Carnival Revenue	355,868.00	286,202.00	355,948.00	286,202.00	69,746.00	20%	285,000.00
Carnival - Pre Sale	(18,381.00)	37,306.50	50,229.00	73,356.50	(23,127.50)	-46%	74,000.00
Food & Beverage Concessions	337,339.21	355,883.22	338,139.21	355,883.22	(17,744.01)	-5%	355,000.00
Other Concessions	370.00	398.00	370.00	398.00	(28.00)		400.00
	675,196.21	679,789.72	744,686.21	715,839.72	28,846.49	4%	714,400.00
Competitive Exhibits							
Entry Fees	3,695.00	3,378.21	21,270.00	18,144.21	3,125.79	15%	18,000.00
Exhibits - Donated Awards	3,386.00	4,042.00	4,661.00	4,590.00	71.00	2%	6,000.00
Art & Literary Art Show Sales	2,494.87	3,543.90	2,494.87	3,543.90	(1,049.03)	-42%	4,000.00
Entry Processing Fees	0.00	0.00	250.00	275.00	(25.00)	-10%	500.00
Livestock Liability Insurance	0.00	0.00	1,960.00	2,065.00	(105.00)	-5%	2,000.00
Other Exhibit Revenue	0.00	95.00	0.00	95.00	(95.00)		400.00
	9,575.87	11,059.11	30,635.87	28,713.11	1,922.76	6%	30,900.00
Miscellaneous Fair Revenue:							
Parking - Fair only	281,330.00	269,145.00	281,380.00	269,145.00	12,235.00	4%	270,000.00
Utility Reimbursement	25.00	25.00	4,225.00	25.00	4,200.00	99%	0.00
Permits & Insurance	600.00	433.00	6,572.00	4,216.75	2,355.25	36%	7,000.00
RV Parking - Stock Trucks	5,650.00	5,800.00	22,120.00	17,600.00	4,520.00	20%	17,500.00
Ticket Fee Revenue	50,252.00	46,648.00	64,984.00	52,500.00	12,484.00	19%	50,000.00
Fair - Merchandise Program	1,653.00	0.00	1,653.00	0.00	1,653.00	100%	
Sponsorship	4,375.00	25,600.00	209,690.00	97,850.00	111,840.00	53%	200,000.00
	343,885.00	347,651.00	590,624.00	441,336.75	149,287.25	25%	544,500.00
Direct Fair Revenue:	2,125,674.45	2,214,619.83	2,685,018.45	2,489,665.58	195,352.87	7%	2,579,800.00



SAN MATEO COUNTY
EVENT CENTER
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San Mateo County Event Center
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	June 2024	June 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Annual San Mateo County Fair - Expenses							
Fair Administration & Marketing							
Payroll - Full Time Employees	11,017.77	10,384.62	68,938.04	78,314.48	(9,376.44)	-14%	182,627.17
Payroll - Part Time Employees	5,275.05	16,695.62	20,326.97	27,545.42	(7,218.45)	-36%	17,064.00
Payroll - Overtime	460.93	2,907.06	610.33	3,131.37	(2,521.04)	-413%	2,000.00
Employees Pension	517.94	519.24	3,413.99	3,319.73	94.26	3%	9,231.36
Employees Benefits	1,826.84	911.62	11,132.38	12,476.34	(1,343.96)	-12%	26,980.60
Employers Payroll Taxes	1,254.78	2,283.31	6,758.81	8,228.23	(1,469.42)	-22%	17,275.65
Workers Compensation Insurance	725.12	726.92	2,699.17	5,482.00	(2,782.83)	-103%	14,118.38
Contracted Services	18,650.00	5,000.00	34,200.00	42,543.88	(8,343.88)	-24%	25,500.00
Administration Expense	300.00	293.16	1,900.80	1,751.52	149.28	8%	5,050.00
Marketing - Advertising	169,998.93	167,750.38	204,497.64	260,760.00	(56,262.36)	-28%	283,000.00
Travel and Training	232.72	238.33	2,772.50	5,071.96	(2,299.46)	-83%	7,500.00
Promotional	0.00	0.00	504.72	233.08	271.64		1,000.00
Public Relations Expense	1,330.80	2,362.19	2,578.32	2,879.46	(301.14)	-12%	2,500.00
Pre Fair Events	0.00	0.00	0.00	0.00	0.00		5,000.00
Sponsorship Expense	31,923.92	2,500.00	38,503.48	15,000.00	23,503.48		40,000.00
Carnival Promo Credit	0.00	(10,000.00)	0.00	(10,000.00)	10,000.00		(10,000.00)
	243,514.80	202,572.45	398,837.15	456,737.47	(57,900.32)	-15%	628,847.16
Fair Attendance Operations							
Payroll - Part Time Employees	41,615.18	40,546.13	46,709.98	41,216.83	5,493.15		72,180.00
Employee Benefits	0.00	0.00	0.00	0.00	0.00		0.00
Employers Payroll Taxes	3,151.64	3,098.61	3,575.81	3,150.55	425.26		5,521.77
Workers Compensation Insurance	0.00	0.00	(144.95)	0.00	(144.95)		5,412.60
Contracted Services	271,704.50	230,737.90	289,979.50	230,737.90	59,241.60		247,500.00
Supplies & Expense	157,445.21	132,850.88	199,719.75	197,488.96	2,230.79	1%	181,250.00
Other Expenses	245.04	2,156.17	245.04	3,809.86	(3,564.82)		2,000.00
Corporate Gatherings	0.00	0.00	0.00	0.00	0.00		0.00
Decorations	0.00	1,299.38	1,899.52	8,029.89	(6,130.37)	-323%	11,650.00
	474,161.57	410,689.07	541,984.65	484,433.99	57,550.66	11%	525,514.37



SAN MATEO COUNTY
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	June 2024	June 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Miscellaneous Fair Expense							
Payroll	21,786.77	22,273.21	26,072.93	22,273.21	3,799.72	15%	30,360.00
Employee Benefits	9.47	0.00	93.89	0.00	93.89	100%	0.00
Employers Payroll Taxes	1,664.65	1,703.90	1,992.96	1,703.90	289.06	15%	2,322.54
Workers Compensation Insurance	1,059.36	1,336.39	1,341.55	1,336.39	5.16	0%	2,125.20
Utility Fees	22,165.00	19,175.00	22,954.89	19,175.00	3,779.89	16%	20,000.00
Program	0.00	289.41	2,976.32	289.41	2,686.91	90%	2,000.00
Contracted Services	31,245.00	0.00	31,245.00	0.00	31,245.00	100%	149,400.00
Programming - "Country Store"	0.00	0.00	8,000.00	0.00	8,000.00	100%	0.00
Merchant Acceptance Fees	8,114.82	1,539.38	10,234.20	2,255.90	7,978.30	78%	30,000.00
Permits and Insurance	7,432.00	6,198.00	7,432.00	6,198.00	1,234.00		6,500.00
Exhibitors Expenses	100,638.54	35,580.00	106,138.54	134,532.13	(28,393.59)	-27%	5,500.00
	194,115.61	88,095.29	218,482.28	187,763.94	30,718.34	14%	248,207.74
Competitive Exhibit Awards							
Cash Awards	15,775.00	19,585.00	15,775.00	19,585.00	(3,810.00)		20,000.00
Non Cash Awards	1,000.00	0.00	6,149.95	7,230.14	(1,080.19)	-18%	10,000.00
Sponsored Cash Awards	0.00	0.00	0.00	0.00	0.00		0.00
Sponsored Non Cash Awards	0.00	0.00	2,457.61	0.00	2,457.61	100%	4,000.00
Other Awards Expenses	0.00	0.00	0.00	0.00	0.00		0.00
	16,775.00	19,585.00	24,382.56	26,815.14	(2,432.58)	-10%	34,000.00
Competitive Fair Exhibits							
Payroll - Full Time Employees	0.00	0.00	0.00	0.00	0.00		0.00
Payroll - Part Time Employees	21,793.59	36,276.14	58,304.50	82,955.01	(24,650.51)	-42%	87,500.00
Employee Benefits	244.56	347.98	989.76	1,048.45	(58.69)	-6%	1,200.00
Employers Payroll Taxes	1,502.69	2,536.26	4,460.34	6,346.11	(1,885.77)	-42%	6,693.75
Workers Compensation Insurance	731.33	1,243.30	1,883.66	4,090.04	(2,206.38)	-117%	6,125.00
Judges Compensation	1,331.64	1,834.27	6,746.72	6,364.47	382.25		6,875.00
Contracted Services	7,055.28	39,609.11	68,437.50	60,449.02	7,988.48	12%	60,600.00
Supplies & Expense	28,951.60	30,902.38	37,506.12	54,090.36	(16,584.24)	-44%	45,300.00
Tents, Booths and Grid	0.00	0.00	0.00	0.00	0.00		0.00
Signs and Decorations	0.00	0.00	0.00	0.00	0.00		0.00
Exhibit Guidebook	0.00	0.00	230.21	0.00	230.21	100%	0.00
Other Expenses	0.00	0.00	0.00	0.00	0.00		0.00
Art Show - Payment to Sellers	0.00	0.00	0.00	0.00	0.00		3,000.00
Investment in Durable Goods	0.00	0.00	0.00	0.00	0.00		0.00
	61,610.69	112,749.44	178,558.81	215,343.46	(36,784.65)	-21%	217,293.75



San Mateo County Event Center
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	June 2024	June 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Fair Entertainment Expense							
Payroll	900.00	8,950.41	3,433.52	8,950.41	(5,516.89)		17,875.00
Employee Benefits	0.00	0.00	0.00	0.00	0.00		0.00
Employers Payroll Taxes	0.00	0.00	0.00	0.00	0.00		1,367.44
Workers Compensation Insurance	0.00	0.00	0.00	0.00	0.00		1,251.25
Contracted Services	130,148.91	47,843.50	182,648.91	150,719.50	31,929.41	17%	159,800.00
Supplies & Expense	10,540.58	8,562.86	12,476.10	13,558.91	(1,082.81)	-9%	12,580.26
Grounds Acts & Entertainment	1,037.20	170,675.00	155,938.20	171,242.73	(15,304.53)		173,070.00
Headline Entertainment	0.00	187,124.00	167,800.00	187,124.00	(19,324.00)		185,000.00
Other	0.00	0.00	0.00	0.00	0.00		0.00
	142,626.69	423,155.77	522,296.73	531,595.55	(9,298.82)	-2%	550,943.95
Direct Fair Expenses	1,132,804.36	1,256,847.02	1,884,542.18	1,902,689.55	(18,147.37)	-1%	2,204,806.97
Annual Fair Profit / Loss Direct Expenses	992,870.09	957,772.81	800,476.27	586,976.03	213,500.24	27%	374,993.03



San Mateo County Event Center
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Culinary Revenue	June		Year to Date		Year to Date		Variance \$	% +/-	Annual Budget
	2024	2023	2024	2023	2023	2023			
Fair - Food Sales	11,292.95	0.00	11,292.95	0.00	0.00	11,292.95	100%	0.00	
Events - Food Sales	0.00	13,558.04	429,310.72	359,578.57	69,732.15	69,732.15	16%	483,463.00	
Events - Beverage Sales	0.00	0.00	0.00	0.00	0.00	0.00		0.00	
Events - Adult Beverage Sales	0.00	7,044.93	883.01	113,342.76	(112,459.75)	(112,459.75)	-12736%	167,500.00	
JC - Food Sales	11,328.62	9,254.28	55,695.32	55,402.52	292.80	292.80	1%	59,678.00	
JC - Beverage Sales	0.00	0.00	0.00	0.00	0.00	0.00		0.00	
JC - Adult Beverage Sales	4,908.55	3,692.59	20,741.20	30,789.51	(10,048.31)	(10,048.31)	-48%	38,612.00	
Fair - Beverage Sales	0.00	0.00	0.00	0.00	0.00	0.00		0.00	
Fair - Adult Beverage Sales	204,677.77	189,317.22	204,677.77	189,317.22	15,360.55	15,360.55	8%	190,000.00	
Vending Machine Sales	707.60	476.00	4,912.60	3,800.00	1,112.60	1,112.60	23%	6,000.00	
Fair - Sub Contractor Sales	0.00	0.00	0.00	0.00	0.00	0.00		0.00	
Events- Sub Contractor Sales	0.00	15,234.00	8,500.00	59,984.00	(51,484.00)	(51,484.00)	-606%	104,220.00	
JC - Sub Contractor Sales	0.00	0.00	0.00	0.00	0.00	0.00		0.00	
Catering - Food	0.00	0.00	602.00	0.00	602.00	602.00	100%	216,386.50	
Catering - Beverage	0.00	0.00	3,697.25	3,139.50	557.75	557.75	15%	0.00	
Catering - Adult Beverages	2,397.00	20,677.50	5,647.00	49,670.50	(44,023.50)	(44,023.50)	-780%	339,773.00	
Catering - Supplemental Fee	479.40	2,695.50	1,938.05	6,179.70	(4,241.65)	(4,241.65)	-219%	129,713.00	
Catering - Subcontractors	3,232.50	0.00	11,590.49	2,420.65	9,169.84	9,169.84	79%	30,000.00	
Other Revenue	0.00	46.70	10,511.48	9,539.70	971.78	971.78	9%	10,000.00	
Labor Charges	700.00	4,975.00	3,232.50	17,308.00	(14,075.50)	(14,075.50)	-435%	151,100.00	
Linen Charges	80.00	0.00	361.69	417.00	(55.31)	(55.31)	-15%	0.00	
Food Buyouts	750.00	0.00	2,500.00	8,319.17	(5,819.17)	(5,819.17)	-233%	40,000.00	
Vendor / Show Coupons	0.00	0.00	0.00	0.00	0.00	0.00		0.00	
Health Department Permit Revenue	0.00	0.00	0.00	0.00	0.00	0.00		0.00	
	240,554.39	266,971.76	776,094.03	909,208.80	(133,114.77)	(133,114.77)	-17%	1,966,445.50	



SAN MATEO COUNTY
EVENT CENTER
 ON THE SAN FRANCISCO PENINSULA

San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending June 30, 2024 and 2023

	June 2024	June 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Culinary - Expenses							
Payroll - Full Time Employees	23,623.77	23,898.24	198,284.49	135,725.23	62,559.26	32%	405,218.63
Payroll - Part Time Employees	13,678.30	17,164.29	57,268.84	89,886.31	(32,617.47)	-57%	348,055.00
Payroll - Overtime	6,563.98	6,312.09	13,629.18	17,195.01	(3,565.83)	-26%	0.00
Employee Benefits	8,709.25	5,465.92	65,858.14	62,591.06	3,267.08	5%	98,356.30
Employers Payroll Taxes	3,187.89	3,554.66	20,026.47	18,120.77	1,905.70	10%	61,677.62
Workers Compensation Insurance	2,101.39	3,096.65	8,947.93	16,775.83	(7,827.90)	-87%	45,196.42
Payroll - Outside Agency	0.00	0.00	604.39	24,742.06	(24,137.67)	-3994%	0.00
Contracted Services	9,141.06	26,886.73	44,111.20	61,623.60	(17,512.40)	-40%	0.00
Product - Food - Concessions	3,967.78	10,451.43	138,239.42	98,236.28	40,003.14	29%	175,000.00
Product - Food - Catering	0.00	11,787.73	181.88	18,800.39	(18,618.51)	-10237%	125,000.00
Product - Beverages - Concessions	1,155.60	3,298.71	16,098.78	14,840.64	1,258.14	8%	35,000.00
Product - Beverage - Catering	29.28	327.13	921.96	3,367.86	(2,445.90)	-265%	38,000.00
Product - Adult Beverage - Concessions	23,177.01	33,688.15	39,313.56	79,266.01	(39,952.45)	-102%	110,000.00
Product - Adult Beverage - Catering	0.00	5,328.28	2,881.00	16,482.76	(13,601.76)	-472%	30,000.00
Product - Food - Jockey club	2,963.59	6,108.70	14,048.93	22,707.24	(8,658.31)	-62%	35,000.00
Product - Beverage - JC	0.00	225.20	1,280.88	3,950.31	(2,669.43)	-208%	5,000.00
Product - Adult Beverage - JC	0.00	0.00	1,541.00	3,279.30	(1,738.30)	-113%	2,500.00
Product - Spoilage	0.00	0.00	0.00	0.00	0.00		0.00
Supplies & Expenses	1,268.71	32,560.60	36,002.45	52,593.16	(16,590.71)	-46%	75,000.00
Supplies - Paper Products	329.62	(545.61)	8,243.45	17,730.55	(9,487.10)	-115%	25,000.00
Ice - CO2	19.50	176.15	1,268.55	2,378.50	(1,109.95)	-87%	4,000.00
Utilities	0.00	0.00	0.00	0.00	0.00		0.00
Hood Cleaning	0.00	0.00	1,050.00	4,195.00	(3,145.00)	-300%	10,000.00
Linen & Equipment Rental	1,162.28	1,979.28	5,393.58	9,720.40	(4,326.82)	-80%	25,000.00
Promotional, Advertising & Travel	0.00	2,298.93	999.00	2,584.75	(1,585.75)	-159%	4,000.00
Equipment - New and Maintenance	2,902.83	3,181.09	9,746.26	10,371.72	(625.46)	-6%	10,000.00
Miscellaneous	0.00	0.00	0.00	0.00	0.00		2,500.00
	103,981.84	197,244.35	685,941.34	787,164.74	(101,223.40)	-15%	1,669,503.97
Culinary Direct/Profit Loss	136,572.55	69,727.41	90,152.69	122,044.06	(31,891.37)	-35%	296,941.53



SAN MATEO COUNTY
EVENT CENTER
 ON THE SAN FRANCISCO PENINSULA

San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending June 30, 2024 and 2023

Administration	June	June	Year to Date	Year to Date	Variance	%	Annual
	2024	2023	2024	2023	\$	+/-	Budget
Payroll - Full Time Employees	69,537.01	73,158.76	478,473.83	415,156.31	63,317.52	13%	1,265,017.36
Payroll - Part Time Employees	10,023.30	12,593.15	37,786.65	23,556.80	14,229.85	38%	41,000.00
Payroll - Overtime	2,673.43	3,852.88	3,886.32	6,498.34	(2,612.02)	-67%	10,000.00
Compensated Leave Expense	0.00	0.00	0.00	0.00	0.00		33,909.60
Employees Pension	4,932.51	5,563.59	32,501.89	30,989.43	1,512.46	5%	63,250.87
Employee Benefits	8,026.46	5,518.21	51,645.99	53,024.10	(1,378.11)	-3%	91,564.11
Employers Payroll Taxes	6,159.88	6,766.78	39,467.67	33,714.54	5,753.13	15%	112,560.50
Workers Compensation Insurance	4,599.83	4,872.75	19,746.20	27,377.25	(7,631.05)	-39%	91,421.22
Outside Agency Payroll	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Legal	2,732.70	1,676.55	8,423.60	25,514.85	(17,091.25)	-203%	49,500.00
Contracted Services - Other	4,001.31	554.90	6,432.71	1,578.60	4,854.11	75%	50,000.00
Contracted Services - Financial	18,400.77	18,892.07	97,093.73	93,173.48	3,920.25	4%	160,000.00
Contracted Services - Security	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - IT	11,967.50	4,759.00	28,329.88	40,138.01	(11,808.13)	-42%	75,000.00
Meeting Expenses	559.55	6,670.58	2,647.27	10,215.23	(7,567.96)	-286%	15,000.00
Travel & Training	3,247.65	2,057.80	21,519.82	11,978.11	9,541.71	44%	20,000.00
Marketing, PR & Sponsorships	275.76	747.94	663.53	6,410.65	(5,747.12)	-866%	20,000.00
Office Supplies & Expense	2,437.90	3,423.50	15,789.47	10,753.12	5,036.35	32%	30,000.00
Equipment Rental	975.44	1,529.07	5,247.75	3,535.77	1,711.98	33%	8,500.00
IT Expenses - non contracted	22,227.44	3,434.61	37,882.61	76,651.10	(38,768.49)	-102%	100,000.00
Miscellaneous Employee Expenses	0.00	0.00	2,690.00	538.20	2,151.80	80%	5,000.00
Telephone, Postage, Internet	7,580.09	8,070.07	45,283.48	46,498.93	(1,215.45)	-3%	90,000.00
Dues & Subscriptions (non IT)	41.60	1,664.99	32,982.80	5,587.48	27,395.32	83%	10,000.00
Business Insurance	16,186.03	14,074.81	107,136.74	106,427.14	709.60	1%	196,230.24
Bank Fees	491.07	652.12	2,171.92	4,346.50	(2,174.58)	-100%	7,500.00
Payroll Administration Fees	2,138.83	1,589.18	12,455.92	36,678.60	(24,222.68)	-194%	15,000.00
CC Merchant Acceptance Fees	16.64	9,204.21	1,977.34	13,562.33	(11,584.99)	-586%	7,500.00
Unemployment Insurance	0.00	0.00	2,863.00	8,060.00	(5,197.00)	-182%	10,000.00
Audit Expense	9,875.00	0.00	32,750.00	0.00	32,750.00	100%	25,000.00
Bad Debt - CC Chargebacks	14,589.00	3,749.00	14,619.00	3,908.00	10,711.00	73%	2,500.00
	223,696.70	195,076.52	1,142,469.12	1,095,872.87	46,596.25	4%	2,605,453.90



SAN MATEO COUNTY
ON THE SAN FRANCISCO PENINSULA
EVENT CENTER

San Mateo County Event Center
Detailed Income Statement
For the Period Ending June 30, 2024 and 2023

	June 2024	June 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Maintenance							
Payroll - Full Time Employees	76,209.99	61,118.36	436,037.70	383,998.63	52,039.07	12%	1,072,998.04
Payroll - Part Time Employees	3,826.80	0.00	7,376.40	0.00	7,376.40	100%	0.00
Payroll - Overtime	8,652.25	8,997.22	11,706.30	15,384.43	(3,678.13)	-31%	25,000.00
Employees Pension	6,465.05	6,016.44	38,938.05	36,180.66	2,757.39	7%	54,899.90
Employees Benefits	13,135.90	8,130.10	77,640.51	92,402.21	(14,761.70)	-19%	195,414.22
Employers Payroll Taxes	6,435.70	5,167.09	34,464.24	30,180.35	4,283.89	12%	68,075.88
Workers Compensation Insurance	4,718.55	4,779.11	19,726.80	28,128.28	(8,401.48)	-43%	76,859.86
Outside Agency Payroll	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Landscaping	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Alarm	1,815.00	6,097.77	8,871.69	8,112.77	758.92	9%	20,000.00
Contracted Services - Pest Control	1,272.00	1,485.00	8,268.00	7,722.00	546.00	7%	16,500.00
Contracted Services - Janitorial	0.00	3,675.00	5,512.50	7,792.50	(2,280.00)	-41%	15,000.00
Contracted Services - HVAC	5,641.00	5,271.00	15,131.97	17,657.08	(2,525.11)	-17%	35,000.00
Contracted Services - Other	8,658.90	8,361.50	36,717.51	16,988.34	19,729.17	54%	50,900.00
Administration Expenses	943.14	935.70	2,769.41	3,907.30	(1,137.89)	-41%	10,000.00
Equipment Rental	0.00	0.00	2,797.19	741.22	2,055.97	74%	2,500.00
Utilities - Power	69,854.29	47,788.83	219,437.65	171,576.60	47,861.05	22%	450,000.00
Utilities - Water	851.88	5,424.01	34,442.99	25,091.61	9,351.38	27%	80,000.00
Utilities - Other	1,085.17	948.96	26,748.09	42,583.01	(15,834.92)	-59%	60,000.00
Equipment Maintenance & Repairs	1,149.11	6,331.42	40,339.17	29,229.18	11,109.99	28%	60,000.00
Building Maintenance Supplies	3,677.64	10,153.16	23,485.84	24,293.30	(807.46)	-3%	35,000.00
Janitorial Supplies	3,279.05	5,238.45	31,020.27	28,491.71	2,528.56	8%	45,000.00
Tools & Equipment	0.00	1,306.64	231.58	1,584.51	(1,352.93)	-584%	3,000.00
Building Repairs	0.00	360.00	818.48	9,313.73	(8,495.25)	-1038%	40,000.00
Emergency Repairs	0.00	7,885.00	17,479.01	10,765.00	6,714.01	38%	0.00
Trash Removal	8,328.76	4,969.03	23,311.11	22,396.66	914.45	4%	45,000.00
	226,000.18	210,439.79	1,123,272.46	1,014,521.08	108,751.38	10%	2,461,147.90



SAN MATEO COUNTY
EVENT CENTER
 ON THE SAN FRANCISCO PENINSULA

San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending June 30, 2024 and 2023

	June 2024	June 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Non Capitalized Improvements:							
Non Capitalized Improvements	0.00	0.00	0.00	0.00	0.00		0.00
Expo Hall Upgrades	0.00	0.00	0.00	0.00	0.00		40,000.00
Cypress Hall Fire System	0.00	0.00	0.00	0.00	0.00		0.00
Barn Repairs	0.00	0.00	0.00	0.00	0.00		0.00
Asphalt Repairs	0.00	0.00	0.00	0.00	0.00		0.00
Roofing Replacement - Repairs	0.00	0.00	0.00	0.00	0.00		0.00
Event Pavillion - Drainage	0.00	0.00	0.00	0.00	0.00		0.00
Landscaping Projects	0.00	0.00	19,757.02	0.00	19,757.02		0.00
Security Camera	0.00	0.00	0.00	0.00	0.00		0.00
Lighting Retrofit	0.00	0.00	89,860.72	0.00	89,860.72		25,000.00
Fiesta Hall Upgrades	0.00	0.00	7,625.40	10,984.00	(3,358.60)		0.00
Storm Drains Sewers	0.00	0.00	0.00	0.00	0.00		0.00
Cypress Hall	0.00	0.00	38,322.63	0.00	38,322.63		0.00
Parking Lot	0.00	0.00	46,282.50	7,381.91	38,900.59		50,000.00
Computer Switch Upgrade	0.00	0.00	145,503.17	108,013.92	37,489.25		0.00
PSC Building	0.00	0.00	0.00	0.00	0.00		0.00
Generators	0.00	0.00	0.00	0.00	0.00		0.00
Jockey Club	0.00	0.00	525.00	(44.23)	569.23		0.00
Redwood Hall	0.00	0.00	0.00	29,154.48	(29,154.48)		0.00
Door Replacement	0.00	0.00	0.00	0.00	0.00		0.00
Equipment	5,392.40	10,949.13	64,835.60	30,706.94	34,128.66	53%	182,000.00
	5,392.40	10,949.13	412,712.04	186,197.02	226,515.02	55%	297,000.00
Capitalized Improvements - In Progress							
Fiesta Hall Heat	0.00	0.00	0.00	33,516.43	(33,516.43)		0.00
Sub Station - Central Mall	(70,141.03)	0.00	(70,141.03)	0.00	(70,141.03)		1,200,000.00
Internet and Wi-Fi Improvements	0.00	0.00	0.00	0.00	0.00		0.00
Redwood Hall Remodel	0.00	0.00	0.00	(194,698.00)	194,698.00		13,100,000.00
100 amp Electrical - Cafe Lawn	0.00	0.00	0.00	0.00	0.00		0.00
Administration Office Addition	0.00	0.00	25,314.47	1,167,165.07	(1,141,850.60)		1,200,000.00
Saratoga Entrance Upgrade	(154,845.00)	0.00	0.00	0.00	132,610.00		0.00
Gates Into Parking Lots	0.00	0.00	0.00	(132,610.00)	132,610.00		0.00
Cypress Hall Restrooms	18,420.00	0.00	33,551.24	79,634.65	(46,083.41)		1,050,000.00
Solar Canopies - RV Park	0.00	0.00	(6,894.52)	8,234.52	(15,129.04)		4,750,000.00
Electronic Signs	0.00	0.00	(28,250.00)	0.00	(28,250.00)		0.00
	(206,566.03)	0.00	(46,419.84)	961,242.67	(1,007,662.51)		21,300,000.00

AR Aged Invoice Analysis

**Balances as of 6/30/2024
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San Mateo
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Invoice Number	Invoice Date	Terms	Balance	Current 6/1/2024 and Beyond	Over 30 5/1/2024 5/31/2024	Over 60 4/1/2024 4/30/2024	Over 90 3/1/2024 3/31/2024	Over 120 Up to 2/29/2024
Receivables: 131001-00-A								
California Authority of Racing Fairs (00000336)					Phone: 916-927-7223		Last Pymt: 11/7/2023 34,792.12	
00869	6/30/2024	Net 30	50,703.31	50,703.31				
00870	6/30/2024	Net 30	29,877.37	29,877.37				
California Authority of Racing Fairs Totals:			80,580.68	80,580.68	0.00	0.00	0.00	0.00
Fitness 19 (fitness)					Phone: 650-212-1919		Last Pymt: 7/8/2024 50.00	
*00800	5/20/2024		50.00		50.00			
*Fitness 19 Totals:			50.00	0.00	50.00	0.00	0.00	0.00
Golden Gate Fields (00000321)					Phone: 626-574-7223		Last Pymt: 7/10/2024 9,450.50	
*00770	4/30/2024	Net 30	57.89			57.89		
00832	5/31/2024	Net 30	100,084.20		100,084.20			
*00835	5/31/2024	Net 30	13,325.04		13,325.04			
00871	6/30/2024	Net 30	33,952.17	33,952.17				
00872	6/30/2024	Net 30	17,146.60	17,146.60				
*Golden Gate Fields Totals:			164,565.90	51,098.77	113,409.24	57.89	0.00	0.00
Harvest Festival/ Glenn Companies LLC. (00000414)					Phone: 925-392-7300		Last Pymt: 11/30/2023 0.00	
411	11/30/2023	Net 30	16,579.00					16,579.00
Harvest Festival/ Glenn Companies LLC. Tot			16,579.00	0.00	0.00	0.00	0.00	16,579.00
Hot Import Nights (HotImp)							Last Pymt: 10/31/2023 0.00	
33393484	10/31/2023	Net 30	2,842.02					2,842.02
Hot Import Nights Totals:			2,842.02	0.00	0.00	0.00	0.00	2,842.02
Los Alamitos Quarter Horse Racing Association (00001662)							Last Pymt: 7/16/2024 8,749.80	
*00833	5/31/2024	Net 30	13,880.67		13,880.67			
00873	6/30/2024	Net 30	12,941.81	12,941.81				
*00874	6/30/2024	Net 30	8,749.80	8,749.80				
*Los Alamitos Quarter Horse Racing Associat			35,572.28	21,691.61	13,880.67	0.00	0.00	0.00
SamTrans (00000595)					Phone: (650) 508-6200		Last Pymt: 7/16/2024 2,500.00	
*00789	5/16/2024	Net 30	2,500.00		2,500.00			
*SamTrans Totals:			2,500.00	0.00	2,500.00	0.00	0.00	0.00
San Francisco Bazaar (sanbaz)							Last Pymt: 7/10/2024 972.37	
*00853	6/30/2024	Net 30	972.37	972.37				
*San Francisco Bazaar Totals:			972.37	972.37	0.00	0.00	0.00	0.00
San Mateo County Elections (00006992)							Last Pymt: 4/9/2024 22,806.00	
325	3/31/2024	Net 30	122.00				122.00	
San Mateo County Elections Totals:			122.00	0.00	0.00	0.00	122.00	0.00
San Mateo County Human Services Agency (HSA)							Last Pymt: 7/16/2024 24,169.65	
*908	3/31/2024	Net 30	24,309.38				24,309.38	
*San Mateo County Human Services Agency			24,309.38	0.00	0.00	0.00	24,309.38	0.00
The Nueva School (00004080)					Phone: 650-350-4600		Last Pymt: 7/10/2024 16,300.00	
*00821	6/1/2024	Net 30	14,500.00	14,500.00				
*00838	6/14/2024	Net 30	1,800.00	1,800.00				
*The Nueva School Totals:			16,300.00	16,300.00	0.00	0.00	0.00	0.00
Watch and Wager.Com, LLC (00003730)					Phone: 916-800-1395		Last Pymt: 6/26/2024 5,431.56	
00875	6/30/2024	Net 30	3,948.80	3,948.80				
Watch and Wager.Com, LLC Totals:			3,948.80	3,948.80	0.00	0.00	0.00	0.00

AR Aged Invoice Analysis

**Balances as of 6/30/2024
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Invoice Number	Invoice Date	Terms	Balance	Current 6/1/2024 and Beyond	Over 30 5/1/2024 5/31/2024	Over 60 4/1/2024 4/30/2024	Over 90 3/1/2024 3/31/2024	Over 120 Up to 2/29/2024
Receivables: 131001-00-A (continued)								
Wunderman Thompson (wunder)							Last Pymt: 7/11/2024	4,950.00
*00804	5/22/2024	Net 30	4,950.00		4,950.00			
*Wunderman Thompson Totals:			4,950.00	0.00	4,950.00	0.00	0.00	0.00
Yaseen Foundation (00000106)							Phone: 650-619-2092	Last Pymt: 6/21/2024 0.00
1059	6/21/2024	Net 30	383.95	383.95				
Yaseen Foundation Totals:			383.95	383.95	0.00	0.00	0.00	0.00
Receivables: 131001-00-A Totals			353,676.38	174,976.18	134,789.91	57.89	24,431.38	19,421.02

AR Aged Invoice Analysis

**Balances as of 6/30/2024
by GL Date**

Historical by AR Account

San Mateo
Diane Baumann

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Invoice Number	Invoice Date	Terms	Balance	Current 6/1/2024 and Beyond	Over 30 5/1/2024 5/31/2024	Over 60 4/1/2024 4/30/2024	Over 90 3/1/2024 3/31/2024	Over 120 Up to 2/29/2024
Receivables: 228000-00-A								
Arco with Aly (acro)							Phone: 818-643-0635 Last Pymt: 6/3/2024	8,259.61
U-20240401	4/1/2024		5,506.41-			5,506.41-		
U-20240508	5/8/2024		8,259.61-		8,259.61-			
U-20240603	6/3/2024		8,259.61-	8,259.61-				
Arco with Aly Totals:			22,025.63-	8,259.61-	8,259.61-	5,506.41-	0.00	0.00
Brandy Bishop (bisbra)							Phone: 415-793-0626 Last Pymt: 7/12/2024	0.00
*U-20240701	7/1/2024		1,474.16	1,474.16				
*Brandy Bishop Totals:			1,474.16	1,474.16	0.00	0.00	0.00	0.00
Golden Gate Fields (00000321)							Phone: 626-574-7223 Last Pymt: 7/10/2024	9,450.50
U-20240222	2/22/2024		15,302.67-					15,302.67-
Golden Gate Fields Totals:			15,302.67-	0.00	0.00	0.00	0.00	15,302.67-
Google LLC (00004382)							Last Pymt: 6/28/2024	19,500.00
U-20240628	6/28/2024		19,500.00-	19,500.00-				
Google LLC Totals:			19,500.00-	19,500.00-	0.00	0.00	0.00	0.00
Intergem (00000033)							Phone: 301-294-1640 Last Pymt: 6/12/2024	80,000.00
U-20240612	6/12/2024		80,000.00-	80,000.00-				
Intergem Totals:			80,000.00-	80,000.00-	0.00	0.00	0.00	0.00
International Kyudo Federation (Intkyu)							Last Pymt: 6/20/2024	5,146.00
U-20240620	6/20/2024		5,146.00-	5,146.00-				
International Kyudo Federation Totals:			5,146.00-	5,146.00-	0.00	0.00	0.00	0.00
Jurassic Quest Holding, LLC (Jurque)							Phone: 883-486-3466 Last Pymt: 5/28/2024	14,587.46
U-20240528	5/28/2024		14,587.46-		14,587.46-			
Jurassic Quest Holding, LLC Totals:			14,587.46-	0.00	14,587.46-	0.00	0.00	0.00
Nor Cal Landscape Nursery Show (00000051)							Phone: 530-458-3190 Last Pymt: 6/27/2024	10,000.00
U-20240423	4/23/2024		5,000.00-			5,000.00-		
U-20240627	6/27/2024		10,000.00-	10,000.00-				
Nor Cal Landscape Nursery Show Totals:			15,000.00-	10,000.00-	0.00	5,000.00-	0.00	0.00
NVUS Productions, LLC (nvus)							Last Pymt: 6/4/2024	6,161.75
U-20240604	6/4/2024		6,161.75-	6,161.75-				
NVUS Productions, LLC Totals:			6,161.75-	6,161.75-	0.00	0.00	0.00	0.00
O.M.G. Entertainment (omgent)							Phone: 925-395-3473 Last Pymt: 7/15/2024	17,991.95
U-20240517	5/17/2024		32,665.05-		32,665.05-			
O.M.G. Entertainment Totals:			32,665.05-	0.00	32,665.05-	0.00	0.00	0.00
Reptile Realms (00006398)							Phone: 4086924377 Last Pymt: 7/12/2024	9,829.60
U-20240131	1/31/2024		15,500.00-					15,500.00-
U-20240617	6/17/2024		10,000.00-	10,000.00-				
U-20240617	6/17/2024		5,000.00-	5,000.00-				
Reptile Realms Totals:			30,500.00-	15,000.00-	0.00	0.00	0.00	15,500.00-
Robot Gyms (00007637)							Last Pymt: 6/26/2024	6,079.90
U-20240626	6/26/2024		6,079.90-	6,079.90-				
Robot Gyms Totals:			6,079.90-	6,079.90-	0.00	0.00	0.00	0.00
SaaStr, Inc (00007361)							Phone: 650-387-7155 Last Pymt: 1/2/2024	41,520.00
U-20240102	1/2/2024		41,520.00-					41,520.00-

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Receivables: 228000-00-A (continued)								
SaaStr, Inc Totals:			41,520.00-	0.00	0.00	0.00	0.00	41,520.00-
Workato, Inc. (workato)							Last Pymt: 6/13/2024	36,696.03
U-20240510	5/10/2024		36,696.03-		36,696.03-			
U-20240510	5/10/2024		36,696.03-		36,696.03-			
U-20240613	6/13/2024		36,696.03-	36,696.03-				
Workato, Inc. Totals:			110,088.09-	36,696.03-	73,392.06-	0.00	0.00	0.00
Receivables: 228000-00-A Totals			397,102.39-	185,369.13-	128,904.18-	10,506.41-	0.00	72,322.67-

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0000063 (PG & E)							
* Acct#1368-4	6/28/2024	55.78	55.78				
* Acct#1562-0	6/28/2024	69,377.22	69,377.22				
* Acct#4688-2	6/28/2024	119.59	119.59				
0000063		69,552.59	69,552.59	0.00	0.00	0.00	0.00
0000114 (City of San Mateo-Finance Department)							
* Yaseen	6/30/2024	45.00	45.00				
0000114		45.00	45.00	0.00	0.00	0.00	0.00
0000115 (Terminix Processing Center)							
* 448656180	6/13/2024	1,272.00	1,272.00				
0000115		1,272.00	1,272.00	0.00	0.00	0.00	0.00
0000173 (McMaster-Carr)							
* 29246930	6/26/2024	657.77	657.77				
0000173		657.77	657.77	0.00	0.00	0.00	0.00
0000177 (ODP Business Solutions, Inc.)							
* 372606025001	6/14/2024	574.92	574.92				
0000177		574.92	574.92	0.00	0.00	0.00	0.00
0000191 (Verizon Wireless)							
* 9967623226	6/26/2024	342.09	342.09				
0000191		342.09	342.09	0.00	0.00	0.00	0.00
0000308 (Pitney Bowes Easy Permit Postage)							
* June 2024	6/25/2024	201.00	201.00				
0000308		201.00	201.00	0.00	0.00	0.00	0.00
0000826 (LB Lights West)							
* LW-24018	6/10/2024	26,286.42	26,286.42				
* LW-24110	6/19/2024	46,028.00	46,028.00				
0000826		72,314.42	72,314.42	0.00	0.00	0.00	0.00
0000952 (iHeartMedia San Francisco)							
* 8821479844	6/11/2024	5,848.00	5,848.00				
0000952		5,848.00	5,848.00	0.00	0.00	0.00	0.00
0000964 (San Mateo Daily Journal)							
* 17327	6/25/2024	1,518.20	1,518.20				
0000964		1,518.20	1,518.20	0.00	0.00	0.00	0.00
0000966 (KSTS)							
* JM24050082	6/30/2024	3,485.00	3,485.00				
0000966		3,485.00	3,485.00	0.00	0.00	0.00	0.00
0001032 (Sysco San Francisco, Inc.)							
* 650655520	6/28/2024	265.24	265.24				
* 650655521	6/28/2024	265.24	265.24				
0001032		530.48	530.48	0.00	0.00	0.00	0.00
0001180 (FolgerGraphics, Inc.)							
* 140329	6/28/2024	131.55	131.55				
0001180		131.55	131.55	0.00	0.00	0.00	0.00

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00001193 (City National Bank)							
* CC#0459	6/28/2024	3,247.40	3,247.40				
* CC#2935	6/28/2024	4,694.95	4,694.95				
* CC#3147	6/28/2024	305.48	305.48				
* CC#4392	6/28/2024	3,601.25	3,601.25				
* CC#4616	6/28/2024	2,378.25	2,378.25				
* CC#6192	6/28/2024	10,852.47	10,852.47				
* CC#6307	6/28/2024	4,291.97	4,291.97				
* CC#8015	6/28/2024	3,647.57	3,647.57				
00001193		33,019.34	33,019.34	0.00	0.00	0.00	0.00
00001385 (Garcia, Susan)							
* Reimbursement	6/30/2024	1,666.62	1,666.62				
00001385		1,666.62	1,666.62	0.00	0.00	0.00	0.00
00001662 (Los Alamitos Quarter Horse Racing Association)							
* 0018376-IN	6/30/2024	1,180.00	1,180.00				
00001662		1,180.00	1,180.00	0.00	0.00	0.00	0.00
00001672 (Daily Racing Form)							
* NS172335	6/23/2024	2,334.00	2,334.00				
* SOI172383	6/23/2024	15.56	15.56				
* NS172615	6/30/2024	2,606.30	2,606.30				
00001672		4,924.74	4,924.74	0.00	0.00	0.00	0.00
00001673 (Della Chiesa, Elizabeth)							
* Reimbursement	6/30/2024	831.86	831.86				
00001673		831.86	831.86	0.00	0.00	0.00	0.00
00002705 (Recology San Mateo County)							
* 54076187	6/30/2024	340.36	340.36				
00002705		340.36	340.36	0.00	0.00	0.00	0.00
00004304 (Ecolab Pest Elim. Div.)							
* 5571515	6/28/2024	1,095.93	1,095.93				
00004304		1,095.93	1,095.93	0.00	0.00	0.00	0.00
00004414 (Enviro Clean Maintenance)							
* 16189	6/18/2024	930.00	930.00				
00004414		930.00	930.00	0.00	0.00	0.00	0.00
00004726 (DLB Consulting)							
* June 2024	6/30/2024	18,400.77	18,400.77				
00004726		18,400.77	18,400.77	0.00	0.00	0.00	0.00
00005185 (Dryco Construction, Inc)							
* 43119	6/24/2024	22,430.00	22,430.00				
00005185		22,430.00	22,430.00	0.00	0.00	0.00	0.00
00005346 (Martinez, Erminia)							
* Reimbursement	6/30/2024	330.04	330.04				
00005346		330.04	330.04	0.00	0.00	0.00	0.00
00005569 (Flores, Jeanette G.)							
* Reimbursement	6/30/2024	39.10	39.10				

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00005569		39.10	39.10	0.00	0.00	0.00	0.00
00005773 (Recology Peninsula Services)							
* 79642	6/28/2024	7,988.40	7,988.40				
* 79643	6/28/2024	22,165.00	22,165.00				
00005773		30,153.40	30,153.40	0.00	0.00	0.00	0.00
00006226 (CleanSweep Service, Inc)							
* 81430	6/13/2024	7,185.00	7,185.00				
00006226		7,185.00	7,185.00	0.00	0.00	0.00	0.00
00006370 (Chavan & Associates, LLP)							
* C&A-18350	6/27/2024	9,875.00	9,875.00				
00006370		9,875.00	9,875.00	0.00	0.00	0.00	0.00
00006676 (KNTV)							
* SF24050189	6/30/2024	5,882.00	5,882.00				
00006676		5,882.00	5,882.00	0.00	0.00	0.00	0.00
00006990 (Bay Area Reporter, The)							
* 21436	6/30/2024	1,000.00	1,000.00				
* 21437	6/30/2024	1,326.00	1,326.00				
00006990		2,326.00	2,326.00	0.00	0.00	0.00	0.00
00007042 (HD Supply formerly Home Depot Pro)							
* 810978460	6/20/2024	869.05	869.05				
* 811032549	6/21/2024	470.61	470.61				
* 811032556	6/21/2024	2,109.36	2,109.36				
* 811192434	6/21/2024	116.32	116.32				
* 811487974	6/25/2024	103.99	103.99				
00007042		3,669.33	3,669.33	0.00	0.00	0.00	0.00
00007437 (Brink's Incorporated)							
* 6697594	6/30/2024	194.13	194.13				
00007437		194.13	194.13	0.00	0.00	0.00	0.00
00007540 (4 Diamond Security)							
* 597	6/30/2024	3,131.25	3,131.25				
00007540		3,131.25	3,131.25	0.00	0.00	0.00	0.00
00007574 (P.I.E.F.E.S.T Limited)							
* Reimburse	6/30/2024	5,843.29	5,843.29				
00007574		5,843.29	5,843.29	0.00	0.00	0.00	0.00
agtlor (Lorraine Agtang)							
* Reimbursement	6/27/2024	142.79	142.79				
agtlor		142.79	142.79	0.00	0.00	0.00	0.00
alljoh (John Allgaier)							
* 22	6/22/2024	15,000.00	15,000.00				
alljoh		15,000.00	15,000.00	0.00	0.00	0.00	0.00
alvjes (Jesse Alves)							
* CF2024	6/30/2024	1,000.00	1,000.00				
alvjes		1,000.00	1,000.00	0.00	0.00	0.00	0.00

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Receivables: 228000-00-A (continued)								
SaaStr, Inc Totals:			41,520.00-	0.00	0.00	0.00	0.00	41,520.00-
Workato, Inc. (workato)							Last Pymt: 6/13/2024	36,696.03
U-20240510	5/10/2024		36,696.03-		36,696.03-			
U-20240510	5/10/2024		36,696.03-		36,696.03-			
U-20240613	6/13/2024		36,696.03-	36,696.03-				
Workato, Inc. Totals:			110,088.09-	36,696.03-	73,392.06-	0.00	0.00	0.00
Receivables: 228000-00-A Totals			397,102.39-	185,369.13-	128,904.18-	10,506.41-	0.00	72,322.67-