



## MEMO

To: Finance Committee Members – Leonard Iniguez – Chair; Rosanne Foust; Raymond Juballa; Steven Wong,

C: Board of Directors, San Mateo County Event Center

From: Diane Baumann, Controller and Dana Stoehr, CEO

Date: June 26, 2024

### FINANCIAL HIGHLIGHTS: May 31, 2024

#### Balance Sheet:

##### Assets:

Cash on Hand: \$183,964.00 – Increased \$100,000.00 Fair Admissions change fund has arrived

Cash in Banks: \$2,022,269.01 decreased \$416,215.52– Fair Expenses paid in May

Investments: \$11,137,985.66 – no change

##### Restricted Cash:

Auction: \$46,613.73 – no change

Pension Funds increased \$22,461.92 - Employer Contributions \$23,521.98; Employee Contributions \$15,518.07; Other Additions \$47.89; Distributions/Other Deductions \$211,916.66 (former employees withdrew funds); Investment gain \$195,410.64; Fees \$120.00 Ending balance \$5,323,894.77 balances to Restricted Liabilities - Liability for Pension Plans

Accounts Receivable – increased \$47,560.07 to \$515,966.35 balances to AR Aged Invoice Analysis (page 2& 3)  
We have two accounts over 120 days Hot Import Nights - \$2,842.02, Harvest Festival \$16,579.00. Both have been turned over to collections and listed as doubtful accounts.

Prepaid and Deferred Charges – None

Culinary Inventory \$53,594.94 no change

##### Fixed Assets:

Construction in Progress \$1,624,745.00 increased \$186,685.00 Cypress Hall Restroom \$31,840.00;

Saratoga Main Entrance Improvements \$154,845.00

Capitalized Equipment - \$2,538,113.51 – no change

Leasehold improvements \$8,269,659.44 no change

Depreciation: \$22,789.68 for May

#### Liabilities

Accounts Payable: Increased \$208,133.33 to \$330,404.99 Balances to AP Aged Invoice Analysis. (page 4) One account Fed Ex - \$244.13 is over 31 days

Advanced Billings – Future Events \$245,990.25 balances to A/R Aged Invoice Analysis 228000-00-A (page 4)  
Golden Gate Fields has an unapplied payment of \$15,302.67



**Accrued Payroll and Related**

CA State Income Tax \$10,575.25 – taxes withheld from out of state entertainers – taxes will be paid in June  
 Workers Compensation Insurance Clearing – was re-calculated using current CFSA billing – WC dropped from 7% to 4.5% of wages – this adjustment is reflected in expense accounts  
 Accrued Wages – \$65,986.39 changes with each payroll – account is monitored for accuracy and clears after each payroll is complete.  
 Accrued Leave Balances - \$174,912.48 will be re-calculated at year end.

**Other Liabilities:**

Sales Tax Payable of \$6,409.28 was paid June 12  
 Unclaimed check liability \$12,408.11 – no change  
 Restricted Liabilities: Pension Plan Liability mirrors asset entry  
 Auction Reserve – increased \$2,000.00 – Restricted Sponsorship \$2,000.00  
 Carnival Capital Improvement - \$63,449.94 no change  
 Monthly loss of \$324,407.69 balances to Consolidated Financial Statements

**Consolidated Financial Statements:**

	May 2024	May 2023	YTD 2024	YTD 2023
Operating Profit/(Loss)	\$-301,618.01	\$175,804.71	\$246,895.27	\$672,924.79
Balance Sheet Profit/Loss	\$-324,407.69	\$-191,053.61	\$605,196.87	\$1,295,542.29

Other Operating Revenue – \$15,190.30 Cell Phone Tower \$6,190.30; Credit card Fee Rebate \$2,000.00; Selling Ruckus AP's \$7,000.00  
 Prior Year Expense Adjustment – Forfeiture Credit One America - \$13.76

**Departmental Financial Statements - Items of Note:**

Event Sales & Service (ESS) - Direct profit \$255,549.24 (pages 1 & 2)

**Revenue:**

Building Rental Fees: \$164,550.00 Roblox Town Hall Meeting, NCVA, Tea Collection  
 Patron parking fees \$42,925.00– NCVA  
 Tailgating Permit Fees - \$4,185.00 NCVA  
 Monthly Parking Contracts - \$40,500.00 – Google; Nueva School; John Brehm; Gateway Global  
 Parking Buyout – Roblox  
 Miscellaneous Fees \$292.00 – Ticket Fees – tailgating

**Expenses** – Direct payroll expenses, benefits, taxes, workers' compensation prior period adjustment  
 Administrative Expenses – \$1,269.88 Merchant CC Fees, table drapes for Roblox  
 Security, Fees and insurance; EMT Fees and show janitorial fees are reimbursable. Invoicing for event expenses lags behind events.  
 Recoverable Expenses – delivery of metal detectors to Cow Palace  
 Parking other expenses – double sided tape for A Frames; snacks for crew  
 Travel – Expenses for IAVM meetings  
 Administrative Expenses – Phone stipends; dues & subscriptions



Jockey Club – Satellite Wagering Facility – Direct Profit for month \$180,401.85 up 1% from 2023 (Page 3)

**Revenue:** Jockey Club revenues have had a slight bounce back in May

**Expenses:** Payroll expenses, benefits and taxes – workers compensation adjustment  
Administrative Expenses – equipment rental, tv and janitorial supplies

Annual San Mateo County Fair – (pages 4 – 7)

**Revenue: \$327,391.00**

Admissions: \$112,865.00 On line ticket sales started March 1

Space Rental – \$31,500.00 exhibit space is being sold

Concessions – \$67,495.00 on line carnival tickets, food deposit from Chef's T's Kitchen

Competitive Exhibits - \$1,236.00 entry fees and some donations for awards

Miscellaneous Fair Revenue –\$114,295.00 Food Concessionaires are paying their utility fees; permits and RV Parking spaces. Sponsorships continue to exceed budget

**Expenses: \$566,421.14** - Fair starts June 1 so all checks for contracted staff were prepared in May  
Administration & Marketing: \$56,213.87 Payroll and related expense – contracted services – Web site; advertising - Sponsor Expense - banners

Fair Attendance Operations \$42,334.54– payroll expenses receptionists & guest services employee orientation; contracted services – admissions control staff; equipment rental

Miscellaneous Fair Expense – \$20,510.59 - Payroll staff for set up; printing program; programing – Country Store; Exhibitors Expenses include contract for auditing

Competitive Exhibit Awards – \$6,233.85 – purchase awards

Competitive Fair Exhibits \$81,514.64- Payroll costs; Judges; Contracted Services – Department Head Payments; assorted supplies

Fair Entertainment Expense \$359,613.65 – payments made May 31 for fair services

Culinary – (pages 8 & 9) Direct monthly loss \$59,724.90

**Revenue: \$51,639.50**

Events Food Sales \$29,734.09– NCVA

Catering – Beverage \$3,247.25 – Roblox

**Expenses: \$111,364.40**

Salaries and Wages, taxes and benefits,

Contracted Services \$3,375.00 include temporary help (instawork) and Pest Control

Product includes supplies for fair

Travel - \$999.00 - IAVM for staff

Equipment - \$2,112.62 – Equipment for SaaStr

Administration – Expense for month - \$184,630.13 (page 10)

Salaries & Wages, benefits, payroll taxes, workers compensation adjustment for month

Contracted Services – Other \$355.20 – Employee background checks

Travel & Training – \$1,979.98 IAVM, Board stipends; CEO hospitality

Business Insurance - \$16,186.03 general liability

Unemployment Insurance \$2,863.00 - has dropped to historical averages

Audit Expense \$9,875.00 Completion of 2023 financial audit



Maintenance – Expense for month \$204,178.36 (page 11)

Salaries, wages, benefits, payroll taxes, and workers' compensation includes adjustment

Contracted Services Other \$16,292.59 – includes annual service on generators; Fire extinguisher annual inspections and Roto Rooter to flush lines before fair

Emergency Repairs - \$14,409.01 – Sink hole repair by gate 13

Non-Capitalized Improvements (page 13) – \$65,482.29

Cypress Hall Fire System – \$-25,448.03 Adjustment – two accounts for Cypress Hall – Fire system install in April

Landscaping Projects - \$19,757.02 - around office, walkway

Lighting Retrofit – \$18,130.00 Expo LED Conversion

Fiesta Hall Upgrades - \$7,625.40 – Café Wall for admissions staff

Equipment – \$19,744.87 – Orange Parking Barricades - \$12,500.00; computer equipment; base weights for pipe and drape

Construction in Progress: \$186,685.00

Saratoga Entrance Upgrade \$154,845.00 – bollards, fence and delineators

Cypress Hall Restrooms - \$31,840.00 – Project management



**San Mateo County Event Center**  
**Balance Sheet**  
**As of May 31, 2024**

	Beginning Balance	Activity	Ending Balance
<b>Assets</b>			
<b>Cash on Hand</b>			
Petty Cash	1,300.00	0.00	1,300.00
Change Funds	82,664.00	100,000.00	182,664.00
	<u>83,964.00</u>	<u>100,000.00</u>	<u>183,964.00</u>
<b>Cash in Banks</b>			
Cash - Operating	2,278,190.00	(497,628.11)	1,780,561.89
Cash - Fair Awards	4,337.12	0.00	4,337.12
Cash - Payroll	155,957.41	81,412.59	237,370.00
	<u>2,438,484.53</u>	<u>(416,215.52)</u>	<u>2,022,269.01</u>
<b>Investments</b>			
Cash - Investment - San Mateo County	414,025.05	0.00	414,025.05
Cash - Investment - LAIF	10,723,960.61	0.00	10,723,960.61
	<u>11,137,985.66</u>	<u>0.00</u>	<u>11,137,985.66</u>
<b>Restricted Cash</b>			
Cash - Auction	46,613.73	0.00	46,613.73
Cash Value - Pension	5,301,432.85	22,461.92	5,323,894.77
	<u>5,348,046.58</u>	<u>22,461.92</u>	<u>5,370,508.50</u>
<b>Accounts Receivable</b>			
Accounts Receivable	468,406.28	47,560.07	515,966.35
Allowance for Doubtful Accounts - A/R	(19,421.02)	0.00	(19,421.02)
	<u>448,985.26</u>	<u>47,560.07</u>	<u>496,545.33</u>
<b>Pre Paid and Deferred Charges</b>			
Deferred Charges	0.00	0.00	0.00
Advanced Deposits	0.00	0.00	0.00
Pre Paid Insurance	0.00	0.00	0.00
Pre-Paid Expenses	0.00	0.00	0.00
	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Culinary - Inventory Items	53,594.94	0.00	53,594.94
<b>Fixed Assets</b>			
Construction in Progress	1,438,060.00	186,685.00	1,624,745.00
Capitalized Equipment	2,538,113.51	0.00	2,538,113.51
Accumulated Depreciation - Equipment	(2,214,685.55)	(8,857.62)	(2,223,543.17)
Capitalized - Leasehold Improvements	8,269,659.44	0.00	8,269,659.44
Accumulated Depreciation - Leasehold Imp	(6,882,509.25)	(13,932.06)	(6,896,441.31)
	<u>3,148,638.15</u>	<u>163,895.32</u>	<u>3,312,533.47</u>
<b>Total Assets:</b>	<b>22,659,699.12</b>	<b>(82,298.21)</b>	<b>22,577,400.91</b>



## San Mateo County Event Center

### Balance Sheet As of May 31, 2024

	Beginning Balance	Activity	Ending Balance
<b>Liabilities</b>			
<b>Accounts Payable</b>			
Accounts Payable	122,271.66	208,133.33	330,404.99
<b>Advanced Billings</b>			
Advance Billings - Future Events	202,885.78	43,104.47	245,990.25
<b>Accrued Payroll and Related</b>			
Bonus Payable	0.00	0.00	0.00
Payroll Payable	0.00	0.00	0.00
Social Security Taxes	0.00	0.00	0.00
Medicare Tax Withheld	0.00	0.00	0.00
CA State Disability Insurance	0.00	0.00	0.00
CA State Income Tax	0.00	10,757.25	10,757.25
Federal Income Tax Withheld	0.00	0.00	0.00
Other Payroll Tax Liabilities	(9,382.27)	9,382.27	0.00
Workers Comp Insurance Clearing	29,078.35	(28,956.40)	121.95
Accrued Wages	91,942.39	(25,956.00)	65,986.39
Accrued Employee Leave - Admin	54,728.12	0.00	54,728.12
Accrued Employee Leave - Maint	57,856.50	0.00	57,856.50
Accrued Leave - ESS	24,829.30	0.00	24,829.30
Accrued Leave - Fair	2,862.08	0.00	2,862.08
Accrued Leave - Jockey Club	17,932.85	0.00	17,932.85
Accrued Leave - ESSFB	16,703.63	0.00	16,703.63
Accrued Liabilities - Other	0.00	0.00	0.00
	<u>286,550.95</u>	<u>(34,772.88)</u>	<u>251,778.07</u>
<b>Other Liabilities</b>			
Suspense	0.00	0.00	0.00
Reimbursable Costs	0.00	0.00	0.00
Sales Tax Payable	5,226.64	1,182.64	6,409.28
Deferred Income	0.00	0.00	0.00
Performance Deposits	0.00	0.00	0.00
Collected Fees Payable	0.00	0.00	0.00
Unclaimed Check Liability	12,408.11	0.00	12,408.11
	<u>17,634.75</u>	<u>1,182.64</u>	<u>18,817.39</u>
<b>Restricted Liabilities</b>			
Liability for Pension Plans	5,301,432.85	22,461.92	5,323,894.77
Junior Livestock Auction Reserve	62,863.73	2,000.00	64,863.73
Carnival Capital Improvement	63,449.94	0.00	63,449.94
Scholarship Reserve	695.00	0.00	695.00
	<u>5,428,441.52</u>	<u>24,461.92</u>	<u>5,452,903.44</u>
Debt - Long & Short Term	0.00	0.00	0.00
<b>Retained Earnings</b>			
Net Resources	15,672,309.90	0.00	15,672,309.90
Restricted Resources	0.00	0.00	0.00
Profit / Loss	929,604.56	(324,407.69)	605,196.87
<b>Total Liabilities</b>	<b>22,659,699.12</b>	<b>(82,298.21)</b>	<b>22,577,400.91</b>



**San Mateo County Event Center**  
Consolidated Financial Statement  
For the Period Ending May 31, 2024 and 2023

Revenue:	May	May	Year to Date	Year to Date	Variance	%	Annual
	2024	2023	2024	2023	\$	+/-	Budget
Fair Admissions Revenue	112,865.00	43,316.00	120,555.00	45,406.00	75,149.00	62%	1,200,000.00
Fair Exhibit Space	31,500.00	22,250.00	101,500.00	82,250.00	19,250.00	19%	90,000.00
Fair - Carnival Revenue	66,695.00	34,860.00	68,690.00	36,050.00	32,640.00	48%	359,000.00
Fair - Food and Drink	800.00	0.00	800.00	0.00	800.00		355,400.00
Fair Competitive Exhibits	1,236.00	590.00	21,060.00	17,654.00	3,406.00	16%	30,900.00
Miscellaneous Fair Revenue	114,295.00	64,313.00	246,739.00	93,685.75	153,053.25	62%	544,500.00
Culinary	51,639.50	174,089.39	535,539.64	642,237.04	(106,697.40)	-20%	1,966,445.50
Jockey Club	232,141.20	217,144.78	1,006,391.58	1,001,265.23	5,126.35	1%	1,400,250.00
ESS - Event Sales and Service	339,177.35	494,616.65	2,531,423.53	2,775,441.18	(244,017.65)	-10%	5,562,805.86
Prior Year Revenue Adjustment	0.00	0.00	(19,421.02)	0.00	(19,421.02)	100%	0.00
Other Operating Revenue	15,190.30	7,543.24	164,382.72	97,037.71	67,345.01	41%	326,316.00
<b>Total Operating Revenue</b>	<b>965,539.35</b>	<b>1,058,723.06</b>	<b>4,777,660.45</b>	<b>4,791,026.91</b>	<b>(13,366.46)</b>	<b>0%</b>	<b>11,835,617.36</b>



**San Mateo County Event Center**  
Consolidated Financial Statement  
For the Period Ending May 31, 2024 and 2023

Expenses	May	May	Year to Date	Year to Date	Variance	%	Annual
	2024	2023	2024	2023	\$	+/-	Budget
Administration	184,630.13	197,162.36	918,772.42	900,796.35	17,976.07	2%	2,605,453.90
Maintenance	204,178.36	192,784.76	897,272.28	804,081.29	93,190.99	10%	2,461,147.90
Fair Administration & Marketing	56,213.87	130,864.89	155,322.35	254,165.02	(98,842.67)	-64%	628,847.16
Fair Attendance Operations	42,334.54	43,557.46	67,823.08	73,744.92	(5,921.84)	-9%	525,514.37
Miscellaneous Fair Expense	20,510.59	99,583.15	24,366.67	99,668.65	(75,301.98)	-309%	248,207.74
Fair Competitive Awards	6,233.85	5,758.67	7,607.56	7,230.14	377.42		34,000.00
Fair Competitive Exhibits	81,514.64	62,093.04	116,948.12	102,594.02	14,354.10	12%	217,293.75
Fair Entertainment	359,613.65	93,439.78	379,670.04	108,439.78	271,230.26	71%	550,943.95
COVID Response	0.00	(78.37)	0.00	(156.74)	156.74		0.00
ESS - Event Sales and Service	83,628.11	205,296.01	640,153.53	664,348.46	(24,194.93)	-4%	1,933,542.53
Culinary	111,364.40	122,155.30	581,959.50	589,920.39	(7,960.89)	-1%	1,669,503.97
Jockey Club	51,739.35	60,968.90	316,760.63	321,097.66	(4,337.03)	-1%	652,327.05
Equipment & Improvements	65,482.29	5,345.17	407,319.64	175,247.89	232,071.75	57%	297,000.00
Prior Year Expense Adjustment	(13.76)	14,744.38	17,265.33	16,318.73	946.60	5%	0.00
Cash over/short	(272.66)	852.27	(475.97)	606.29	(1,082.26)	227%	0.00
<b>Total Operating Expenses</b>	<b>1,267,157.36</b>	<b>1,234,527.77</b>	<b>4,530,765.18</b>	<b>4,118,102.85</b>	<b>412,662.33</b>	<b>9%</b>	<b>11,823,782.32</b>
<b>Total Operating Revenue</b>	<b>965,539.35</b>	<b>1,058,723.06</b>	<b>4,777,660.45</b>	<b>4,791,026.91</b>	<b>(13,366.46)</b>	<b>0%</b>	<b>11,835,617.36</b>
<b>Operating Profit/Loss</b>	<b>(301,618.01)</b>	<b>(175,804.71)</b>	<b>246,895.27</b>	<b>672,924.06</b>	<b>(426,028.79)</b>	<b>-173%</b>	<b>11,835.04</b>
Non Operating Revenue	0.00	0.00	470,982.74	700,000.00	(229,017.26)	-49%	100,000.00
Depreciation Expense	22,789.68	15,248.90	112,681.14	77,381.77	35,299.37	31%	594,531.41
Profit/Loss	(324,407.69)	(191,053.61)	605,196.87	1,295,542.29	(690,345.42)	-114%	(482,696.37)





**SAN MATEO COUNTY**  
**EVENT CENTER**  
ON THE SAN FRANCISCO PENINSULA

**San Mateo County Event Center**  
Detailed Income Statement  
For the Period Ending May 31, 2024 and 2023

	May		Year to Date		Year to Date		Variance	%	Annual Budget
	2024	2023	2024	2023	2023	\$			
<b>ESS - Revenue</b>									
Building Rental Fees	164,550.00	89,600.00	1,049,535.36	1,036,229.00	13,306.36	1%	2,191,686.00		
Rental Rebates/Sponsorships	0.00	0.00	(28,410.00)	(35,556.00)	7,146.00	-25%	0.00		
Grounds Rental Fees	1,500.00	0.00	48,500.00	0.00	48,500.00	100%	0.00		
Equipment Rental Fees	20,321.46	1,675.00	96,689.46	76,231.50	20,457.96	21%	172,259.00		
Recovered Expenses - Other	6,281.00	0.00	6,281.00	900.00	5,381.00	-29%	0.00		
Recovered Janitorial Services	19,951.11	48,317.25	171,896.92	222,309.70	(50,412.78)	-23%	536,409.60		
Recovered Utilities	0.00	6,250.00	0.00	6,250.00	(6,250.00)	-100%	6,250.00		
Recovered Trash	0.00	16,370.00	3,000.00	21,070.00	(18,070.00)	-86%	44,770.00		
Recovered Damages	0.00	0.00	0.00	(3,987.64)	3,987.64	100%	282.50		
Recovered Outsourced Equipment	0.00	0.00	0.00	1,315.00	(1,315.00)	-100%	11,000.00		
Recovered Security / Law Enforcement	6,918.75	37,012.60	94,653.87	89,506.40	5,147.47	5%	330,537.80		
Recovered Labor	19,270.68	2,200.00	111,079.96	26,309.08	84,770.88	76%	100,000.00		
Recovered EMT Fees	2,188.55	3,900.00	30,760.28	23,688.54	7,071.74	23%	40,000.00		
Recovered Insurance Fees	0.00	0.00	0.00	105.00	(105.00)	-100%	0.00		
Patron Parking Fees	42,925.00	182,250.00	647,155.00	711,845.00	(64,690.00)	-9%	1,389,297.70		
Exhibitor/Vendor Parking	0.00	0.00	300.00	0.00	300.00	100%	0.00		
Tailgating Permits - Youth Sports	4,185.00	0.00	42,757.00	30,681.00	12,076.00	28%	35,000.00		
Monthly Parking Contracts	40,500.00	39,475.00	216,640.00	208,805.00	7,835.00	4%	492,000.00		
RV Parking	130.00	0.00	4,765.00	3,250.00	1,515.00	32%	8,000.00		
Parking Buyouts/Storage	5,000.00	0.00	12,935.00	0.00	12,935.00	100%	0.00		
Miscellaneous Charges	0.00	0.00	0.00	0.00	0.00	0%	0.00		
IT Services	3,315.00	0.00	10,840.00	4,405.00	6,435.00	59%	144,005.00		
Electrical Services	1,678.80	2,455.80	6,734.68	8,696.50	(1,961.82)	-23%	40,000.00		
Fire Department Fees	0.00	0.00	0.00	0.00	0.00	0%	0.00		
Business License Fees	170.00	935.00	1,730.00	2,805.00	(1,075.00)	-62%	8,030.00		
Miscellaneous Fees	292.00	63,000.00	3,580.00	337,855.10	(334,275.10)	-9337%	9,278.26		
ATM Revenue	0.00	1,176.00	0.00	2,728.00	(2,728.00)	-100%	4,000.00		
Digital Marketing	0.00	0.00	0.00	0.00	0.00	0%	0.00		
<b>Total Revenue:</b>	<b>339,177.35</b>	<b>494,616.65</b>	<b>2,531,423.53</b>	<b>2,775,441.18</b>	<b>(244,017.65)</b>	<b>-10%</b>	<b>5,562,805.86</b>		
Cell Phone Tower	6,190.30	6,010.00	30,951.50	30,050.00	901.50	3%	74,316.00		



**SAN MATEO COUNTY**  
**EVENT CENTER**  
ON THE SAN FRANCISCO PENINSULA

**San Mateo County Event Center**  
Detailed Income Statement  
For the Period Ending May 31, 2024 and 2023

	May		Year to Date		Year to Date		Variance	%	Annual Budget
	2024	2023	2024	2023	2023	\$			
<b>ESS - Expenses</b>									
Payroll - Full Time Employees	29,650.37	21,872.03	146,914.94	105,296.28	41,618.66	28%	403,924.21		
Payroll - Part Time Employees	1,350.07	1,140.79	12,208.43	11,878.70	329.73	3%	29,750.00		
Payroll - Overtime	691.05	3,136.31	7,645.77	7,572.72	73.05	1%	20,000.00		
Payroll - Parking Lots	15,118.29	26,832.88	111,273.37	128,571.40	(17,298.03)	-16%	298,653.00		
Employee Benefits	6,977.00	6,512.32	36,105.54	37,538.90	(1,433.36)	-4%	87,048.62		
Employers Payroll Taxes	3,562.67	4,029.39	21,066.00	19,183.52	1,882.48	9%	60,903.80		
Workers Compensation Insurance	(5,342.35)	3,387.01	8,761.34	17,574.87	(8,813.53)	-101%	51,262.90		
Payroll - Outside Agency	0.00	34,637.13	1,117.50	34,637.13	(33,519.63)	-3000%	40,000.00		
Contracted Services	0.00	0.00	0.00	0.00	0.00		0.00		
Administrative Expenses	1,269.88	255.28	9,626.37	4,053.12	5,573.25	58%	45,000.00		
Signs and Banners	0.00	65.65	0.00	2,274.63	(2,274.63)		3,000.00		
Equipment Rentals	0.00	19,009.68	1,377.82	19,867.18	(18,489.36)	-1342%	60,000.00		
Security - Law Enforcement	5,334.00	34,220.53	78,392.11	68,316.36	10,075.75	13%	300,000.00		
Fees and Insurance	230.00	0.00	1,730.00	1,895.00	(165.00)	-10%	9,000.00		
EMT Fees	1,851.85	3,080.00	25,361.05	21,493.80	3,867.25	15%	40,000.00		
Show Janitorial	14,235.00	33,510.00	99,605.98	120,172.50	(20,566.52)	-21%	280,000.00		
Electrical, IT and Other Labor	0.00	0.00	0.00	0.00	0.00		25,000.00		
Utilities	0.00	0.00	0.00	0.00	0.00		0.00		
Trash and Damages	0.00	0.00	2,362.26	995.00	1,367.26	58%	4,000.00		
Recoverable Expenses	500.00	0.00	1,307.21	0.00	1,307.21	100%	15,000.00		
Parking Equipment	434.74	0.00	869.48	0.00	869.48	100%	10,000.00		
Parking Signs	1,040.00	763.00	6,379.56	6,072.93	306.63	5%	7,500.00		
Parking Uniforms	0.00	835.54	1,564.09	3,870.79	(2,306.70)	-147%	5,000.00		
Parking - Contracted Services	0.00	1,788.50	10,825.88	6,679.50	4,146.38	38%	10,000.00		
Parking - Merchant Fees	1,711.38	1,137.43	21,413.72	9,917.51	11,496.21	54%	40,000.00		
Parking - Other Expenses	1,014.76	1,660.30	2,711.16	3,490.64	(779.48)	-29%	15,000.00		
Marketing - Advertising	176.60	4,764.24	8,493.50	12,199.19	(3,705.69)	-44%	18,000.00		
Travel, Training and Entertainment	1,709.27	1,933.00	5,898.39	2,844.77	3,053.62	52%	18,000.00		
Web Site	0.00	0.00	6,748.00	0.00	6,748.00	100%	1,500.00		
Public Relations - Sponsorships	0.00	0.00	1,250.00	8.49	1,241.51		1,000.00		
Administrative Expenses	2,113.53	725.00	9,144.06	8,143.53	1,000.53	11%	10,000.00		
Marketing - Contracted Services	0.00	0.00	0.00	9,800.00	(9,800.00)		25,000.00		
<b>Total Expenses</b>	<b>83,628.11</b>	<b>205,296.01</b>	<b>640,153.53</b>	<b>664,348.46</b>	<b>(24,194.93)</b>	<b>-4%</b>	<b>1,933,542.53</b>		
<b>Direct Profit Loss</b>	<b>255,549.24</b>	<b>289,320.64</b>	<b>1,891,270.00</b>	<b>2,111,092.72</b>	<b>(219,822.72)</b>	<b>-12%</b>	<b>3,629,263.33</b>		



**SAN MATEO COUNTY**  
**EVENT CENTER**  
 ON THE SAN FRANCISCO PENINSULA

**San Mateo County Event Center**  
 Detailed Income Statement  
 For the Period Ending May 31, 2024 and 2023

	May 2024	May 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
<b>Jockey Club - Revenue</b>							
Admissions	40,050.00	38,250.00	164,930.00	168,310.00	(3,380.00)	-2%	255,000.00
Track Commissions	56,397.63	54,902.21	247,436.77	247,106.37	330.40	0%	350,000.00
ADW Fees	120,864.78	111,310.03	532,458.97	527,237.26	5,221.71	1%	720,000.00
Publication Sales	13,749.14	12,653.81	56,462.26	55,290.52	1,171.74	2%	70,000.00
Other Items Sold	29.65	28.73	113.58	129.08	(15.50)	-14%	250.00
ATM Revenue	1,050.00	0.00	4,990.00	3,192.00	1,798.00	36%	5,000.00
Lottery	0.00	0.00	0.00	0.00	0.00		0.00
Other Income	0.00	0.00	0.00	0.00	0.00		0.00
<b>Total Revenue</b>	<b>232,141.20</b>	<b>217,144.78</b>	<b>1,006,391.58</b>	<b>1,001,265.23</b>	<b>5,126.35</b>	<b>1%</b>	<b>1,400,250.00</b>
<b>Jockey Club - Expenses</b>							
Payroll - JC - Full Time	14,221.53	16,147.03	84,128.81	83,289.42	839.39	1%	182,682.81
Payroll - JC - Part Time	2,494.57	0.00	3,581.71	0.00	3,581.71		2,200.00
Payroll JC - OT	722.93	375.47	2,135.12	1,082.88	1,052.24	49%	2,500.00
JC Benefits - Pension	528.35	1,159.02	3,395.01	5,097.23	(1,702.22)	-50%	6,885.00
Employee Benefits	1,016.67	1,424.89	25,611.44	23,168.94	2,442.50	10%	62,118.52
Employers Payroll Taxes	1,331.87	1,256.24	6,896.80	6,407.71	489.09	7%	15,970.36
Workers Compensation Insurance	(1,816.56)	1,157.83	2,999.87	5,907.43	(2,907.56)	-97%	15,970.36
Payroll - Outside Agency	0.00	0.00	0.00	0.00	0.00		0.00
Travel, Training, Meals	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services	0.00	0.00	0.00	0.00	0.00		5,000.00
Administrative Expenses	2,031.54	1,278.19	7,742.36	9,480.09	(1,737.73)	-22%	18,000.00
Contracted Services - Janitorial	8,160.00	10,897.50	60,195.00	61,185.50	(990.50)	-2%	100,000.00
Contracted Services - Security	12,107.63	15,701.25	59,160.25	57,512.00	1,648.25	3%	120,000.00
Advertising and Marketing Programs - Racing Forms	0.00	0.00	0.00	100.00	(100.00)		1,000.00
Lottery Expenses	10,940.82	11,571.48	50,118.26	54,939.95	(4,821.69)	-10%	100,000.00
Utilities	0.00	0.00	0.00	0.00	0.00		0.00
CARF Dues	0.00	0.00	10,796.00	10,796.00	0.00	0%	15,000.00
Uniforms	0.00	0.00	0.00	0.00	0.00		0.00
Special Repairs and Projects	0.00	0.00	0.00	1,021.71	(1,021.71)		5,000.00
<b>Total Expenses</b>	<b>51,739.35</b>	<b>60,968.90</b>	<b>316,760.63</b>	<b>321,097.66</b>	<b>(4,337.03)</b>	<b>-1%</b>	<b>652,327.05</b>
<b>Direct Profit/Loss</b>	<b>180,401.85</b>	<b>156,175.88</b>	<b>689,630.95</b>	<b>680,167.57</b>	<b>9,463.38</b>	<b>1%</b>	<b>747,922.95</b>



**SAN MATEO COUNTY**  
**EVENT CENTER**  
 ON THE SAN FRANCISCO PENINSULA

**San Mateo County Event Center**  
 Detailed Income Statement  
 For the Period Ending May 31, 2024 and 2023

	May 2024	May 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
<b>Annual San Mateo County Fair - Revenue</b>							
<b>Admissions</b>							
Regular Admissions	172.00	0.00	172.00	0.00	172.00		1,000,000.00
Advance Sale Admissions	111,978.00	43,316.00	119,668.00	45,406.00	74,262.00	62%	200,000.00
Discount Admissions	715.00	0.00	715.00	0.00	715.00		0.00
<b>Space Rental</b>	<b>112,865.00</b>	<b>43,316.00</b>	<b>120,555.00</b>	<b>45,406.00</b>	<b>75,149.00</b>	62%	<b>1,200,000.00</b>
Inside Exhibit Spaces	22,500.00	6,500.00	46,500.00	24,000.00	22,500.00	48%	40,000.00
Outside Exhibit Spaces	9,000.00	15,750.00	55,000.00	58,250.00	(3,250.00)	-6%	50,000.00
Special Days Exhibit Space	0.00	0.00	0.00	0.00	0.00		0.00
<b>Concessions</b>	<b>31,500.00</b>	<b>22,250.00</b>	<b>101,500.00</b>	<b>82,250.00</b>	<b>19,250.00</b>	19%	<b>90,000.00</b>
Carnival Revenue	80.00	0.00	80.00	0.00	80.00		285,000.00
Carnival - Pre Sale	66,615.00	34,860.00	68,610.00	36,050.00	32,560.00	47%	74,000.00
Food & Beverage Concessions	800.00	0.00	800.00	0.00	800.00		355,000.00
Other Concessions	0.00	0.00	0.00	0.00	0.00		400.00
<b>Competitive Exhibits</b>	<b>67,495.00</b>	<b>34,860.00</b>	<b>69,490.00</b>	<b>36,050.00</b>	<b>33,440.00</b>	48%	<b>429,400.00</b>
Entry Fees	636.00	42.00	17,575.00	14,766.00	2,809.00	16%	18,000.00
Exhibits - Donated Awards	450.00	448.00	1,275.00	548.00	727.00	57%	6,000.00
Art & Literary Art Show Sales	0.00	0.00	0.00	0.00	0.00		4,000.00
Entry Processing Fees	150.00	100.00	250.00	275.00	(25.00)	-10%	500.00
Livestock Liability Insurance	0.00	0.00	1,960.00	2,065.00	(105.00)	-5%	2,000.00
Other Exhibit Revenue	0.00	0.00	0.00	0.00	0.00		400.00
<b>Miscellaneous Fair Revenue:</b>	<b>1,236.00</b>	<b>590.00</b>	<b>21,060.00</b>	<b>17,654.00</b>	<b>3,406.00</b>	16%	<b>30,900.00</b>
Parking - Fair only	50.00	0.00	50.00	0.00	50.00		270,000.00
Utility Reimbursement	300.00	0.00	4,200.00	0.00	4,200.00	100%	0.00
Permits & Insurance	1,780.00	1,555.00	5,972.00	3,783.75	2,188.25	37%	7,000.00
RV Parking - Stock Trucks	5,300.00	4,950.00	16,470.00	11,800.00	4,670.00	28%	17,500.00
Ticket Fee Revenue	13,800.00	5,608.00	14,732.00	5,852.00	8,880.00	60%	50,000.00
Sponsorship	93,065.00	52,200.00	205,315.00	72,250.00	133,065.00	65%	200,000.00
	<b>114,295.00</b>	<b>64,313.00</b>	<b>246,739.00</b>	<b>93,685.75</b>	<b>153,053.25</b>	62%	<b>544,500.00</b>
<b>Direct Fair Revenue:</b>	<b>327,391.00</b>	<b>165,329.00</b>	<b>559,344.00</b>	<b>275,045.75</b>	<b>284,298.25</b>	51%	<b>2,294,800.00</b>



**SAN MATEO COUNTY**  
**EVENT CENTER**  
 ON THE SAN FRANCISCO PENINSULA

**San Mateo County Event Center**

Detailed Income Statement

For the Period Ending May 31, 2024 and 2023

	May 2024	May 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
<b>Annual San Mateo County Fair - Expenses</b>							
<b>Fair Administration &amp; Marketing</b>							
Payroll - Full Time Employees	10,358.67	10,384.62	57,920.27	67,929.86	(10,009.59)	-17%	182,627.17
Payroll - Part Time Employees	3,789.05	8,972.83	15,051.92	10,849.80	4,202.12	28%	17,064.00
Payroll - Overtime	137.32	224.31	149.40	224.31	(74.91)	-50%	2,000.00
Employees Pension	517.94	519.24	2,896.05	2,800.49	95.56	3%	9,231.36
Employees Benefits	928.39	1,729.78	9,305.54	11,564.72	(2,259.18)	-24%	26,980.60
Employers Payroll Taxes	1,091.35	1,483.23	5,504.03	5,944.92	(440.89)	-8%	17,275.65
Workers Compensation Insurance	(1,355.31)	726.92	1,974.05	4,755.08	(2,781.03)	-141%	14,118.38
Contracted Services	2,350.00	23,484.00	15,550.00	37,543.88	(21,993.88)	-141%	25,500.00
Administration Expense	300.00	422.91	1,600.80	1,458.36	142.44	9%	5,050.00
Marketing - Advertising	31,012.18	79,666.70	34,498.71	93,009.62	(58,510.91)	-170%	283,000.00
Travel and Training	0.00	0.00	2,539.78	4,833.63	(2,293.85)	-90%	7,500.00
Promotional	504.72	233.08	504.72	233.08	271.64	59%	1,000.00
Public Relations Expense	0.00	517.27	1,247.52	517.27	730.25		2,500.00
Pre Fair Events	0.00	0.00	0.00	0.00	0.00		5,000.00
Sponsorship Expense	6,579.56	2,500.00	6,579.56	12,500.00	(5,920.44)		40,000.00
Carnival Promo Credit	0.00	0.00	0.00	0.00	0.00		(10,000.00)
	56,213.87	130,864.89	155,322.35	254,165.02	(98,842.67)	-64%	628,847.16
<b>Fair Attendance Operations</b>							
Payroll - Part Time Employees	5,094.80	670.70	5,094.80	670.70	4,424.10		72,180.00
Employee Benefits	0.00	0.00	0.00	0.00	0.00		0.00
Employers Payroll Taxes	424.17	51.94	424.17	51.94	372.23		5,521.77
Workers Compensation Insurance	(144.95)	0.00	(144.95)	0.00	(144.95)		5,412.60
Contracted Services	18,275.00	0.00	18,275.00	0.00	18,275.00		247,500.00
Supplies & Expense	17,197.92	34,935.88	42,274.54	64,638.08	(22,363.54)	-53%	181,250.00
Other Expenses	0.00	1,357.97	0.00	1,653.69	(1,653.69)		2,000.00
Corporate Gatherings	0.00	0.00	0.00	0.00	0.00		0.00
Decorations	1,487.60	6,540.97	1,899.52	6,730.51	(4,830.99)	-254%	11,650.00
	42,334.54	43,557.46	67,823.08	73,744.92	(5,921.84)	-9%	525,514.37



**SAN MATEO COUNTY**  
**EVENT CENTER**  
 ON THE SAN FRANCISCO PENINSULA

San Mateo County Event Center  
 Detailed Income Statement  
 For the Period Ending May 31, 2024 and 2023

	May 2024	May 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
<b>Miscellaneous Fair Expense</b>							
Payroll	4,286.16	0.00	4,286.16	0.00	4,286.16	100%	30,360.00
Employee Benefits	84.42	0.00	84.42	0.00	84.42	100%	0.00
Employers Payroll Taxes	328.31	0.00	328.31	0.00	328.31	100%	2,322.54
Workers Compensation Insurance	282.19	0.00	282.19	0.00	282.19	100%	2,125.20
Utility Fees	789.89	0.00	789.89	0.00	789.89	100%	20,000.00
Program	2,976.32	0.00	2,976.32	0.00	2,976.32	100%	2,000.00
Contracted Services	0.00	0.00	0.00	0.00	0.00		149,400.00
Programming - "Country Store"	5,000.00	0.00	8,000.00	0.00	8,000.00	100%	0.00
Merchant Acceptance Fees	1,263.30	631.02	2,119.38	716.52	1,402.86	66%	30,000.00
Permits and Insurance	0.00	0.00	0.00	0.00	0.00		6,500.00
Exhibitors Expenses	5,500.00	98,952.13	5,500.00	98,952.13	(93,452.13)	-1699%	5,500.00
	20,510.59	99,583.15	24,366.67	99,668.65	(75,301.98)	-309%	248,207.74
<b>Competitive Exhibit Awards</b>							
Cash Awards	0.00	0.00	0.00	0.00	0.00		20,000.00
Non Cash Awards	4,758.85	5,758.67	5,149.95	7,230.14	(2,080.19)	-40%	10,000.00
Sponsored Cash Awards	0.00	0.00	0.00	0.00	0.00		0.00
Sponsored Non Cash Awards	1,475.00	0.00	2,457.61	0.00	2,457.61	100%	4,000.00
Other Awards Expenses	0.00	0.00	0.00	0.00	0.00		0.00
	6,233.85	5,758.67	7,607.56	7,230.14	377.42	5%	34,000.00
<b>Competitive Fair Exhibits</b>							
Payroll - Full Time Employees	0.00	0.00	0.00	0.00	0.00		0.00
Payroll - Part Time Employees	20,505.36	25,005.03	36,510.91	46,678.87	(10,167.96)	-28%	87,500.00
Employee Benefits	272.66	253.10	745.20	700.47	44.73	6%	1,200.00
Employers Payroll Taxes	1,733.19	2,151.79	2,957.65	3,809.85	(852.20)	-29%	6,693.75
Workers Compensation Insurance	31.93	1,329.56	1,152.33	2,846.74	(1,694.41)	-147%	6,125.00
Judges Compensation	5,415.08	4,530.20	5,415.08	4,530.20	884.88		6,875.00
Contracted Services	49,382.22	13,667.52	61,382.22	20,839.91	40,542.31	66%	60,600.00
Supplies & Expense	4,174.20	15,155.84	8,554.52	23,187.98	(14,633.46)	-171%	45,300.00
Tents, Booths and Grid	0.00	0.00	0.00	0.00	0.00		0.00
Signs and Decorations	0.00	0.00	0.00	0.00	0.00		0.00
Exhibit Guidebook	0.00	0.00	230.21	0.00	230.21	100%	0.00
Other Expenses	0.00	0.00	0.00	0.00	0.00		0.00
Art Show - Payment to Sellers	0.00	0.00	0.00	0.00	0.00		3,000.00
Investment in Durable Goods	0.00	0.00	0.00	0.00	0.00		0.00
	81,514.64	62,093.04	116,948.12	102,594.02	14,354.10	12%	217,293.75



San Mateo County Event Center  
Detailed Income Statement  
For the Period Ending May 31, 2024 and 2023

	May 2024	May 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
<b>Fair Entertainment Expense</b>							
Payroll	2,533.52	0.00	2,533.52	0.00	2,533.52		17,875.00
Employee Benefits	0.00	0.00	0.00	0.00	0.00		0.00
Employers Payroll Taxes	0.00	0.00	0.00	0.00	0.00		1,367.44
Workers Compensation Insurance	0.00	0.00	0.00	0.00	0.00		1,251.25
Contracted Services	32,500.00	87,876.00	52,500.00	102,876.00	(50,376.00)	-96%	159,800.00
Supplies & Expense	1,879.13	4,996.05	1,935.52	4,996.05	(3,060.53)	-158%	12,580.26
Grounds Acts & Entertainment	154,901.00	567.73	154,901.00	567.73	154,333.27		173,070.00
Headline Entertainment	167,800.00	0.00	167,800.00	0.00	167,800.00		185,000.00
Other	0.00	0.00	0.00	0.00	0.00		0.00
	359,613.65	93,439.78	379,670.04	108,439.78	271,230.26	71%	550,943.95
<b>Direct Fair Expenses</b>	<b>566,421.14</b>	<b>435,296.99</b>	<b>751,737.82</b>	<b>645,842.53</b>	<b>105,895.29</b>	<b>14%</b>	<b>2,204,806.97</b>
<b>Annual Fair Profit / Loss Direct Expenses</b>	<b>(239,030.14)</b>	<b>(269,967.99)</b>	<b>(192,393.82)</b>	<b>(370,796.78)</b>	<b>178,402.96</b>	<b>-93%</b>	<b>89,993.03</b>



**SAN MATEO COUNTY**  
**EVENT CENTER**  
 ON THE SAN FRANCISCO PENINSULA

**San Mateo County Event Center**  
 Detailed Income Statement  
 For the Period Ending May 31, 2024 and 2023

	May 2024	May 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
<b>Culinary Revenue</b>							
Fair - Food Sales	0.00	0.00	0.00	0.00	0.00		0.00
Events - Food Sales	29,734.09	8,479.82	429,310.72	346,020.53	83,290.19	19%	483,463.00
Events - Beverage Sales	0.00	0.00	0.00	0.00	0.00		0.00
Events - Adult Beverage Sales	0.00	105,330.90	883.01	106,297.83	(105,414.82)	-11938%	167,500.00
JC - Food Sales	10,979.25	11,649.71	44,366.70	46,148.24	(1,781.54)	-4%	59,678.00
JC - Beverage Sales	0.00	0.00	0.00	0.00	0.00		0.00
JC - Adult Beverage Sales	5,358.27	6,628.96	15,832.65	27,096.92	(11,264.27)	-71%	38,612.00
Fair - Beverage Sales	0.00	0.00	0.00	0.00	0.00		0.00
Fair - Adult Beverage Sales	0.00	0.00	0.00	0.00	0.00		190,000.00
Vending Machine Sales	197.00	0.00	4,205.00	3,324.00	881.00	21%	6,000.00
Fair - Sub Contractor Sales	0.00	0.00	0.00	0.00	0.00		0.00
Events - Sub Contractor Sales	0.00	42,000.00	8,500.00	44,750.00	(36,250.00)	-426%	104,220.00
JC - Sub Contractor Sales	0.00	0.00	0.00	0.00	0.00		0.00
Catering - Food	20.00	0.00	602.00	0.00	602.00	100%	216,386.50
Catering - Beverage	3,247.25	0.00	3,697.25	3,139.50	557.75	15%	0.00
Catering - Adult Beverages	0.00	0.00	3,250.00	28,993.00	(25,743.00)	-792%	339,773.00
Catering - Supplemental Fee	653.45	0.00	1,458.65	3,484.20	(2,025.55)	-139%	129,713.00
Catering - Subcontractors	0.00	0.00	8,357.99	2,420.65	5,937.34	71%	30,000.00
Other Revenue	16.00	0.00	10,511.48	9,493.00	1,018.48	10%	10,000.00
Labor Charges	1,207.50	0.00	2,532.50	12,333.00	(9,800.50)	-387%	151,100.00
Linen Charges	226.69	0.00	281.69	417.00	(135.31)	-48%	0.00
Food Buyouts	0.00	0.00	1,750.00	8,319.17	(6,569.17)	-375%	40,000.00
Vendor / Show Coupons	0.00	0.00	0.00	0.00	0.00		0.00
Health Department Permit Revenue	0.00	0.00	0.00	0.00	0.00		0.00
	<b>51,639.50</b>	<b>174,089.39</b>	<b>535,539.64</b>	<b>642,237.04</b>	<b>(106,697.40)</b>	<b>-20%</b>	<b>1,966,445.50</b>





**SAN MATEO COUNTY**  
**EVENT CENTER**  
ON THE SAN FRANCISCO PENINSULA

**San Mateo County Event Center**  
Detailed Income Statement  
For the Period Ending May 31, 2024 and 2023

	May 2024	May 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
<b>Culinary - Expenses</b>							
Payroll - Full Time Employees	41,658.93	21,603.46	174,660.72	111,826.99	62,833.73	36%	405,218.63
Payroll - Part Time Employees	3,375.58	10,355.91	43,590.54	72,722.02	(29,131.48)	-67%	348,055.00
Payroll - Overtime	790.50	2,654.02	7,065.20	10,882.92	(3,817.72)	-54%	0.00
Employee Benefits	14,433.87	9,216.29	57,148.89	57,125.14	23.75	0%	98,356.30
Employers Payroll Taxes	3,544.16	2,610.37	16,838.58	14,566.11	2,272.47	13%	61,677.62
Workers Compensation Insurance	(3,875.78)	2,434.42	6,846.54	13,679.18	(6,832.64)	-100%	45,196.42
Payroll - Outside Agency	0.00	0.00	604.39	24,742.06	(24,137.67)	-3994%	0.00
Contracted Services	3,375.00	2,819.65	34,970.14	34,736.87	233.27	1%	0.00
Product - Food - Concessions	16,052.32	113.45	134,271.64	87,784.85	46,486.79	35%	175,000.00
Product - Food - Catering	181.88	4,163.50	181.88	7,012.66	(6,830.78)	23%	125,000.00
Product - Beverages - Concessions	3,294.35	2,834.38	14,943.18	11,541.93	3,401.25	23%	35,000.00
Product - Beverage - Catering	160.00	0.00	892.68	3,040.73	(2,148.05)	-241%	38,000.00
Product - Adult Beverage - Concessions	15,356.55	44,280.40	16,136.55	45,577.86	(29,441.31)	-182%	110,000.00
Product - Adult Beverage - Catering	2,881.00	0.00	2,881.00	11,154.48	(8,273.48)	-50%	30,000.00
Product - Food - Jockey club	4,329.96	3,476.39	11,085.34	16,598.54	(5,513.20)	-191%	35,000.00
Product - Beverage - JC	263.00	1,211.46	1,280.88	3,725.11	(2,444.23)	-191%	5,000.00
Product - Adult Beverage - JC	0.00	0.00	1,541.00	3,279.30	(1,738.30)	-113%	2,500.00
Product - Spoilage	0.00	0.00	0.00	0.00	0.00		0.00
Supplies & Expenses	1,881.48	2,643.93	34,733.74	20,032.56	14,701.18	42%	75,000.00
Supplies - Paper Products	0.00	6,537.71	7,913.83	18,276.16	(10,362.33)	-131%	25,000.00
Ice - CO2	19.50	626.95	1,249.05	2,202.35	(953.30)	-76%	4,000.00
Utilities	0.00	0.00	0.00	0.00	0.00		0.00
Hood Cleaning	0.00	0.00	1,050.00	4,195.00	(3,145.00)	-83%	10,000.00
Linen & Equipment Rental	530.48	3,534.68	4,231.30	7,741.12	(3,509.82)		25,000.00
Promotional, Advertising & Travel	999.00	0.00	999.00	285.82	713.18		4,000.00
Equipment - New and Maintenance	2,112.62	1,038.33	6,843.43	7,190.63	(347.20)	-5%	10,000.00
Miscellaneous	0.00	0.00	0.00	0.00	0.00		2,500.00
<b>Culinary Direct/Profit Loss</b>	<b>111,364.40</b>	<b>122,155.30</b>	<b>581,959.50</b>	<b>589,920.39</b>	<b>(7,960.89)</b>	<b>-1%</b>	<b>1,669,503.97</b>
	<b>(59,724.90)</b>	<b>51,934.09</b>	<b>(46,419.86)</b>	<b>52,316.65</b>	<b>(98,736.51)</b>	<b>213%</b>	<b>296,941.53</b>



**SAN MATEO COUNTY**  
**EVENT CENTER**  
 ON THE SAN FRANCISCO PENINSULA

**San Mateo County Event Center**  
 Detailed Income Statement  
 For the Period Ending May 31, 2024 and 2023

	May 2024	May 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
<b>Administration</b>							
Payroll - Full Time Employees	86,096.41	75,323.96	408,936.82	341,997.55	66,939.27	16%	1,265,017.36
Payroll - Part Time Employees	6,820.40	8,320.10	27,763.35	10,963.65	16,799.70	61%	41,000.00
Payroll - Overtime	654.31	1,722.52	1,212.89	2,645.46	(1,432.57)	-118%	10,000.00
Compensated Leave Expense	0.00	0.00	0.00	0.00	0.00		33,909.60
Employees Pension	5,939.37	5,222.74	27,569.38	25,425.84	2,143.54	8%	63,250.87
Employee Benefits	8,111.44	7,284.34	43,619.53	47,505.89	(3,886.36)	-9%	91,564.11
Employers Payroll Taxes	7,183.21	6,524.08	33,307.79	26,947.76	6,360.03	19%	112,560.50
Workers Compensation Insurance	(6,713.10)	4,681.42	15,146.37	22,504.50	(7,358.13)	-49%	91,421.22
Outside Agency Payroll	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Legal	0.00	5,880.10	5,690.90	23,838.30	(18,147.40)		49,500.00
Contracted Services - Other	355.20	209.40	2,431.40	1,023.70	1,407.70	58%	50,000.00
Contracted Services - Financial	21,408.47	21,440.92	78,692.96	74,281.41	4,411.55	6%	160,000.00
Contracted Services - Security	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - IT	3,455.00	7,779.71	16,362.38	35,379.01	(19,016.63)	-116%	75,000.00
Meeting Expenses	742.41	714.40	2,087.72	3,544.65	(1,456.93)	-70%	15,000.00
Travel & Training	1,979.98	822.83	18,272.17	9,920.31	8,351.86	46%	20,000.00
Marketing, PR & Sponsorships	0.00	331.41	387.77	5,662.71	(5,274.94)	-1360%	20,000.00
Office Supplies & Expense	3,715.20	885.86	13,351.57	7,329.62	6,021.95	45%	30,000.00
Equipment Rental	0.00	281.75	4,272.31	2,006.70	2,265.61	53%	8,500.00
IT Expenses - non contracted	4,332.21	5,835.05	15,655.17	73,216.49	(57,561.32)	-368%	100,000.00
Miscellaneous Employee Expenses	225.00	75.00	2,690.00	538.20	2,151.80	80%	5,000.00
Telephone, Postage, Internet	7,780.93	6,896.11	37,703.39	38,428.86	(725.47)	-2%	90,000.00
Dues & Subscriptions (non IT)	16.60	1,699.99	32,941.20	3,922.49	29,018.71	88%	10,000.00
Business Insurance	16,186.03	24,074.81	90,950.71	92,352.33	(1,401.62)	-2%	196,230.24
Bank Fees	311.47	327.10	1,680.85	3,694.38	(2,013.53)	-120%	7,500.00
Payroll Administration Fees	3,157.91	1,453.19	10,317.09	35,089.42	(24,772.33)	-240%	15,000.00
CC Merchant Acceptance Fees	133.68	1,315.57	1,960.70	4,358.12	(2,397.42)	-122%	7,500.00
Unemployment Insurance	2,863.00	8,060.00	2,863.00	8,060.00	(5,197.00)	-182%	10,000.00
Audit Expense	9,875.00	0.00	22,875.00	0.00	22,875.00	100%	25,000.00
Bad Debt - CC Chargebacks	0.00	0.00	30.00	159.00	(129.00)	-430%	2,500.00
	<b>184,630.13</b>	<b>197,162.36</b>	<b>918,772.42</b>	<b>900,796.35</b>	<b>17,976.07</b>	<b>2%</b>	<b>2,605,453.90</b>



**SAN MATEO COUNTY**  
**EVENT CENTER**  
 ON THE SAN FRANCISCO PENINSULA

San Mateo County Event Center  
 Detailed Income Statement  
 For the Period Ending May 31, 2024 and 2023

	May	May	Year to Date	Year to Date	Variance	%	Annual
	2024	2023	2024	2023	\$	+/-	Budget
<b>Maintenance</b>							
Payroll - Full Time Employees	78,726.49	67,487.46	359,827.71	322,880.27	36,947.44	10%	1,072,998.04
Payroll - Part Time Employees	3,549.60	0.00	3,549.60	0.00	3,549.60		0.00
Payroll - Overtime	653.42	2,675.73	3,054.05	6,387.21	(3,333.16)	-109%	25,000.00
Employees Pension	6,834.12	6,443.07	32,473.00	30,164.22	2,308.78	7%	54,899.90
Employees Benefits	9,031.56	14,061.89	64,504.61	84,272.11	(19,767.50)	-31%	195,414.22
Employers Payroll Taxes	6,585.55	5,476.40	28,028.54	25,013.26	3,015.28	11%	68,075.88
Workers Compensation Insurance	(5,016.93)	5,122.90	15,008.25	23,349.17	(8,340.92)	-56%	76,859.86
Outside Agency Payroll	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Landscaping	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Alarm	0.00	0.00	7,056.69	2,015.00	5,041.69	71%	20,000.00
Contracted Services - Pest Control	2,862.00	2,376.00	6,996.00	6,237.00	759.00	11%	16,500.00
Contracted Services - Janitorial	712.50	1,500.00	5,512.50	4,117.50	1,395.00	25%	15,000.00
Contracted Services - HVAC	0.00	5,778.11	9,490.97	12,386.08	(2,895.11)	-31%	35,000.00
Contracted Services - Other	16,292.59	6,125.37	28,058.61	8,626.84	19,431.77	69%	50,900.00
Administration Expenses	300.00	1,341.71	1,826.27	2,971.60	(1,145.33)	-63%	10,000.00
Equipment Rental	2,797.19	741.22	2,797.19	741.22	2,055.97		2,500.00
Utilities - Power	32,318.17	46,901.19	149,583.36	123,787.77	25,795.59	17%	450,000.00
Utilities - Water	10,354.16	4,403.79	33,591.11	19,667.60	13,923.51	41%	80,000.00
Utilities - Other	859.59	1,502.44	25,662.92	41,634.05	(15,971.13)	-62%	60,000.00
Equipment Maintenance & Repairs	3,194.91	6,712.99	39,190.06	22,897.76	16,292.30	42%	60,000.00
Building Maintenance Supplies	4,681.15	1,026.88	19,808.20	14,140.14	5,668.06	29%	35,000.00
Janitorial Supplies	8,816.08	8,279.28	27,741.22	23,253.26	4,487.96	16%	45,000.00
Tools & Equipment	0.00	0.00	231.58	277.87	(46.29)	-20%	3,000.00
Building Repairs	109.29	1,756.40	818.48	8,953.73	(8,135.25)	-994%	40,000.00
Emergency Repairs	14,409.01	0.00	17,479.01	2,880.00	14,599.01	84%	0.00
Trash Removal	6,107.91	3,071.93	14,982.35	17,427.63	(2,445.28)	-16%	45,000.00
	<b>204,178.36</b>	<b>192,784.76</b>	<b>897,272.28</b>	<b>804,081.29</b>	<b>93,190.99</b>	<b>10%</b>	<b>2,461,147.90</b>



SAN MATEO COUNTY  
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San Mateo County Event Center  
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	May 2024	May 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
<b>Non Capitalized Improvements:</b>							
Non Capitalized Improvements	0.00	0.00	0.00	0.00	0.00		0.00
Expo Hall Upgrades	0.00	0.00	0.00	0.00	0.00		40,000.00
Cypress Hall Fire System	(25,448.03)	0.00	0.00	0.00	0.00		0.00
Barn Repairs	0.00	0.00	0.00	0.00	0.00		0.00
Asphalt Repairs	0.00	0.00	0.00	0.00	0.00		0.00
Roofing Replacement - Repairs	0.00	0.00	0.00	0.00	0.00		0.00
Event Pavilion - Drainage	0.00	0.00	0.00	0.00	0.00		0.00
Landscaping Projects	19,757.02	0.00	19,757.02	0.00	19,757.02		0.00
Security Camera	0.00	0.00	0.00	0.00	0.00		0.00
Lighting Retrofit	18,130.00	0.00	89,860.72	0.00	89,860.72		25,000.00
Fiesta Hall Upgrades	7,625.40	0.00	7,625.40	10,984.00	(3,358.60)		0.00
Storm Drains Sewers	0.00	0.00	0.00	0.00	0.00		0.00
Cypress Hall	25,448.03	0.00	38,322.63	0.00	38,322.63		0.00
Parking Lot	0.00	257.46	46,282.50	7,381.91	38,900.59		50,000.00
Computer Switch Upgrade	0.00	0.00	145,503.17	108,013.92	37,489.25		0.00
PSC Building	0.00	0.00	0.00	0.00	0.00		0.00
Generators	0.00	0.00	0.00	0.00	0.00		0.00
Jockey Club	225.00	0.00	525.00	(44.23)	569.23		0.00
Redwood Hall	0.00	0.00	0.00	29,154.48	(29,154.48)		0.00
Door Replacement	0.00	0.00	0.00	0.00	0.00		0.00
Equipment	19,744.87	5,087.71	59,443.20	19,757.81	39,685.39		182,000.00
	<b>65,482.29</b>	<b>5,345.17</b>	<b>407,319.64</b>	<b>175,247.89</b>	<b>232,071.75</b>		<b>297,000.00</b>
<b>Capitalized Improvements - In Progress</b>							
Fiesta Hall Heat	0.00	0.00	0.00	33,516.43	(33,516.43)		0.00
Sub Station - Central Mall	0.00	0.00	0.00	0.00	0.00		1,200,000.00
Internet and Wi-Fi Improvements	0.00	0.00	0.00	0.00	0.00		0.00
Redwood Hall Remodel	0.00	0.00	0.00	(194,698.00)	194,698.00		13,100,000.00
100 amp Electrical - Cafe Lawn	0.00	0.00	0.00	0.00	0.00		0.00
Administration Office Addition	0.00	0.00	25,314.47	1,167,165.07	(1,141,850.60)		1,200,000.00
Saratoga Entrance Upgrade	154,845.00	0.00	154,845.00	0.00	154,845.00		0.00
Gates into Parking Lots	0.00	0.00	0.00	(132,610.00)	132,610.00		0.00
Cypress Hall Restrooms	31,840.00	0.00	15,131.24	79,634.65	(64,503.41)		1,050,000.00
Solar Canopies - RV Park	0.00	0.00	0.00	8,234.52	(8,234.52)		4,750,000.00
Electronic Signs	0.00	0.00	(28,250.00)	0.00	(28,250.00)		0.00
	<b>186,685.00</b>	<b>0.00</b>	<b>167,040.71</b>	<b>961,242.67</b>	<b>#VALUE!</b>		<b>21,300,000.00</b>

# AR Aged Invoice Analysis

**Balances as of 5/31/2024  
by GL Date**

Historical by AR Account

San Mateo  
Diane Baumann

Wednesday, June 19, 2024 2:45:28PM  
Page 1

Invoice Number	Invoice Date	Terms	Balance	Current 5/1/2024 and Beyond	Over 30 4/1/2024 4/30/2024	Over 60 3/1/2024 3/31/2024	Over 90 2/1/2024 2/29/2024	Over 120 Up to 1/31/2024
<b>Receivables: 131001-00-A</b>								
<b>Fitness 19 (fitness)</b>								
					Phone: 650-212-1919	Last Pymt: 5/2/2024		145.00
00800	5/20/2024		50.00	50.00				
<b>Fitness 19 Totals:</b>			50.00	50.00	0.00	0.00	0.00	0.00
<b>Gabriel Ortiz Garica (gargab)</b>								
							Last Pymt: 6/3/2024	100.00
*946	4/24/2024	Net 30	100.00		100.00			
<b>*Gabriel Ortiz Garica Totals:</b>			100.00	0.00	100.00	0.00	0.00	0.00
<b>Gateway Global (gateway)</b>								
							Last Pymt: 6/10/2024	5,000.00
*00828	5/31/2024	Net 30	5,000.00	5,000.00				
<b>*Gateway Global Totals:</b>			5,000.00	5,000.00	0.00	0.00	0.00	0.00
<b>Golden Gate Fields (00000321)</b>								
					Phone: 626-574-7223	Last Pymt: 6/11/2024		21,230.80
*00770	4/30/2024	Net 30	19,121.79		19,121.79			
00832	5/31/2024	Net 30	100,084.20	100,084.20				
*00835	5/31/2024	Net 30	48,723.46	48,723.46				
<b>*Golden Gate Fields Totals:</b>			167,929.45	148,807.66	19,121.79	0.00	0.00	0.00
<b>Harvest Festival/ Glenn Companies LLC. (00000414)</b>								
					Phone: 925-392-7300	Last Pymt: 11/30/2023		0.00
411	11/30/2023	Net 30	16,579.00					16,579.00
<b>Harvest Festival/ Glenn Companies LLC. Tot</b>			16,579.00	0.00	0.00	0.00	0.00	16,579.00
<b>Hot Import Nights (HotImp)</b>								
							Last Pymt: 10/31/2023	0.00
33393484	10/31/2023	Net 30	2,842.02					2,842.02
<b>Hot Import Nights Totals:</b>			2,842.02	0.00	0.00	0.00	0.00	2,842.02
<b>Los Alamitos Quarter Horse Racing Association (00001662)</b>								
							Last Pymt: 6/11/2024	6,867.19
*00772	4/30/2024	Net 30	11,677.85		11,677.85			
00833	5/31/2024	Net 30	13,880.67	13,880.67				
*00836	5/31/2024	Net 30	6,867.19	6,867.19				
<b>*Los Alamitos Quarter Horse Racing Associat</b>			32,425.71	20,747.86	11,677.85	0.00	0.00	0.00
<b>Northern California Volleyball Association (00000075)</b>								
					Phone: 415-550-7582	Last Pymt: 6/17/2024		0.00
*918	4/30/2024	Net 30	80,222.27		80,222.27			
*922	5/17/2024	Net 30	74,579.77	74,579.77				
*926	5/28/2024	Net 30	71,018.72	71,018.72				
*00830	5/31/2024	Net 30	2,400.00	2,400.00				
*00831	5/31/2024	Net 30	6,000.00	6,000.00				
<b>*Northern California Volleyball Association Tc</b>			234,220.76	153,998.49	80,222.27	0.00	0.00	0.00
<b>Pacific Northwest Camel Company, LLC (00007463)</b>								
					Phone: (540)520-8240	Last Pymt: 6/11/2024		1,000.00
*00722	5/13/2024	Net 30	1,000.00	1,000.00				
<b>*Pacific Northwest Camel Company, LLC Tot</b>			1,000.00	1,000.00	0.00	0.00	0.00	0.00
<b>Patricia Conklin (conpat)</b>								
							Last Pymt: 7/18/2023	1,850.00
00813	5/29/2024	Net 30	6,281.00	6,281.00				
<b>Patricia Conklin Totals:</b>			6,281.00	6,281.00	0.00	0.00	0.00	0.00
<b>Peninsula Corridor Joint Powers Board (pencor)</b>								
					Phone: 650-508-6280	Last Pymt: 6/4/2024		2,500.00
*00790	5/16/2024	Net 30	2,500.00	2,500.00				
<b>*Peninsula Corridor Joint Powers Board Total</b>			2,500.00	2,500.00	0.00	0.00	0.00	0.00
<b>SamTrans (00000595)</b>								
					Phone: (650) 508-6200	Last Pymt: 5/31/2023		2,500.00
00789	5/16/2024	Net 30	2,500.00	2,500.00				
<b>SamTrans Totals:</b>			2,500.00	2,500.00	0.00	0.00	0.00	0.00

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<b>Receivables: 131001-00-A (continued)</b>								
<b>San Mateo County Elections (00006992)</b>						Last Pymt: 4/9/2024	22,806.00	
325	3/31/2024	Net 30	122.00			122.00		
San Mateo County Elections Totals:			122.00	0.00	0.00	122.00	0.00	0.00
<b>San Mateo County Human Services Agency (HSA)</b>						Last Pymt:		
908	3/31/2024	Net 30	24,309.38			24,309.38		
San Mateo County Human Services Agency			24,309.38	0.00	0.00	24,309.38	0.00	0.00
<b>SavATree (savatree)</b>						Phone: 650-460-8669	Last Pymt: 6/3/2024	3,500.00
*00820	5/31/2024		3,500.00	3,500.00				
*SavATree Totals:			3,500.00	3,500.00	0.00	0.00	0.00	0.00
<b>Showtime Partners, LLC (shopar)</b>						Last Pymt: 6/3/2024	4,500.00	
*00784	5/14/2024	Net 30	4,500.00	4,500.00				
*Showtime Partners, LLC Totals:			4,500.00	4,500.00	0.00	0.00	0.00	0.00
<b>Tea Collection (00005029)</b>						Phone: 415-845-4090	Last Pymt: 6/12/2024	1,100.47
*00786	5/13/2024	Net 30	1,100.47	1,100.47				
*Tea Collection Totals:			1,100.47	1,100.47	0.00	0.00	0.00	0.00
<b>Watch and Wager.Com, LLC (00003730)</b>						Phone: 916-800-1395	Last Pymt: 5/30/2024	7,616.41
00834	5/31/2024	Net 30	4,624.58	4,624.58				
00837	5/31/2024	Net 30	806.98	806.98				
Watch and Wager.Com, LLC Totals:			5,431.56	5,431.56	0.00	0.00	0.00	0.00
<b>Wunderman Thompson (wunder)</b>						Last Pymt:		
00804	5/22/2024	Net 30	4,950.00	4,950.00				
Wunderman Thompson Totals:			4,950.00	4,950.00	0.00	0.00	0.00	0.00
<b>Receivables: 131001-00-A Totals</b>			<b>515,341.35</b>	<b>360,367.04</b>	<b>111,121.91</b>	<b>24,431.38</b>	<b>0.00</b>	<b>19,421.02</b>

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<b>Receiveables: 131002-00-A</b>								
<b>Monterra Credit Union (monter)</b>					Phone: 650-363-1778    Last Pymt: 6/4/2024    40.00			
*00797	5/17/2024	Net 30	40.00	40.00				
*Monterra Credit Union Totals:			40.00	40.00	0.00	0.00	0.00	0.00
<b>Peninsula Family Services (00006185)</b>					Phone: 6504034300    Last Pymt: 6/11/2024    325.00			
*00807	5/23/2024	Net 30	325.00	325.00				
*Peninsula Family Services Totals:			325.00	325.00	0.00	0.00	0.00	0.00
<b>Wyzr Group, LLC (wyzrgr)</b>					Last Pymt:			
00807	5/23/2024	Net 30	260.00	260.00				
Wyzr Group, LLC Totals:			260.00	260.00	0.00	0.00	0.00	0.00
<b>Receiveables: 131002-00-A Totals</b>			<b>625.00</b>	<b>625.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

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<b>Receivables: 228000-00-A</b>								
<b>Arco with Aly (acro)</b>						Phone: 818-643-0635	Last Pymt: 6/3/2024	8,259.61
U-20240401	4/1/2024		5,506.41-		5,506.41-			
U-20240508	5/8/2024		8,259.61-	8,259.61-				
Arco with Aly Totals:			13,766.02-	8,259.61-	5,506.41-	0.00	0.00	0.00
<b>Brandy Bishop (bisbra)</b>						Phone: 415-793-0626	Last Pymt: 5/17/2024	6,200.00
U-20240415	4/15/2024		6,200.00-		6,200.00-			
U-20240517	5/17/2024		6,200.00-	6,200.00-				
Brandy Bishop Totals:			12,400.00-	6,200.00-	6,200.00-	0.00	0.00	0.00
<b>Golden Gate Fields (00000321)</b>						Phone: 626-574-7223	Last Pymt: 6/11/2024	21,230.80
U-20240222	2/22/2024		15,302.67-					15,302.67-
Golden Gate Fields Totals:			15,302.67-	0.00	0.00	0.00	15,302.67-	0.00
<b>Google LLC (00004382)</b>							Last Pymt: 5/22/2024	19,500.00
U-20240522	5/22/2024		19,500.00-	19,500.00-				
Google LLC Totals:			19,500.00-	19,500.00-	0.00	0.00	0.00	0.00
<b>Jurassic Quest Holding, LLC (Jurque)</b>						Phone: 883-486-3466	Last Pymt: 5/28/2024	14,587.46
U-20240528	5/28/2024		14,587.46-	14,587.46-				
Jurassic Quest Holding, LLC Totals:			14,587.46-	14,587.46-	0.00	0.00	0.00	0.00
<b>Nor Cal Landscape Nursery Show (00000051)</b>						Phone: 530-458-3190	Last Pymt: 4/23/2024	5,000.00
U-20240423	4/23/2024		5,000.00-		5,000.00-			
Nor Cal Landscape Nursery Show Totals:			5,000.00-	0.00	5,000.00-	0.00	0.00	0.00
<b>O.M.G. Entertainment (omgent)</b>						Phone: 925-395-3473	Last Pymt: 5/17/2024	32,665.05
U-20240517	5/17/2024		32,665.05-	32,665.05-				
O.M.G. Entertainment Totals:			32,665.05-	32,665.05-	0.00	0.00	0.00	0.00
<b>Reptile Realms (00006398)</b>						Phone: 4086924377	Last Pymt: 6/17/2024	5,000.00
U-20240131	1/31/2024		15,500.00-					15,500.00-
Reptile Realms Totals:			15,500.00-	0.00	0.00	0.00	0.00	15,500.00-
<b>Roblox (00001746)</b>						Phone: 415-498-0891	Last Pymt: 6/10/2024	0.00
*U-20240321	3/21/2024		2,356.99-					2,356.99-
*Roblox Totals:			2,356.99-	0.00	0.00	2,356.99-	0.00	0.00
<b>SaaStr, Inc (00007361)</b>						Phone: 650-387-7155	Last Pymt: 1/2/2024	41,520.00
U-20240102	1/2/2024		41,520.00-					41,520.00-
SaaStr, Inc Totals:			41,520.00-	0.00	0.00	0.00	0.00	41,520.00-
<b>Workato, Inc. (workato)</b>							Last Pymt: 6/13/2024	36,696.03
U-20240510	5/10/2024		36,696.03-	36,696.03-				
U-20240510	5/10/2024		36,696.03-	36,696.03-				
Workato, Inc. Totals:			73,392.06-	73,392.06-	0.00	0.00	0.00	0.00
<b>Receivables: 228000-00-A Totals</b>			245,990.25-	154,604.18-	16,706.41-	2,356.99-	15,302.67-	57,020.00-



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<b>0000063 (PG &amp; E)</b>							
* Acct#1368-4	5/30/2024	91.01	91.01				
* Acct#1562-0	5/30/2024	31,750.90	31,750.90				
0000063		31,841.91	31,841.91	0.00	0.00	0.00	0.00
<b>00000114 (City of San Mateo-Finance Department)</b>							
* NCVA	5/31/2024	50.00	50.00				
00000114		50.00	50.00	0.00	0.00	0.00	0.00
<b>00000115 (Terminix Processing Center)</b>							
* 447451924	5/9/2024	1,590.00	1,590.00				
00000115		1,590.00	1,590.00	0.00	0.00	0.00	0.00
<b>00000121 (Home Depot Credit Services)</b>							
* 6835400	5/30/2024	301.91	301.91				
00000121		301.91	301.91	0.00	0.00	0.00	0.00
<b>00000150 (California Water Service)</b>							
* 9271100000	5/31/2024	5,910.96	5,910.96				
00000150		5,910.96	5,910.96	0.00	0.00	0.00	0.00
<b>00000161 (FedEx)</b>							
* 8-516-74748	3/31/2024	244.13			244.13		
* 8-516-74749	5/31/2024	21.31	21.31				
00000161		265.44	21.31	0.00	244.13	0.00	0.00
<b>00000167 (Herc Rentals)</b>							
* 34634788-001	5/31/2024	1,886.59	1,886.59				
00000167		1,886.59	1,886.59	0.00	0.00	0.00	0.00
<b>00000173 (McMaster-Carr)</b>							
* 27651918	5/28/2024	144.93	144.93				
00000173		144.93	144.93	0.00	0.00	0.00	0.00
<b>00000177 (ODP Business Solutions, Inc.)</b>							
* 364002283001	5/3/2024	120.22	120.22				
* 364002283001	5/3/2024	10.26	10.26				
* Inv368069399001	5/15/2024	172.76	172.76				
* Inv368069818001	5/15/2024	78.51	78.51				
* Inv368073156001	5/15/2024	159.95	159.95				
* Inv368103386001	5/15/2024	983.99	983.99				
* Inv368747677001	5/15/2024	21.25	21.25				
* Inv368075443001	5/17/2024	25.26	25.26				
* 365854598001	5/30/2024	152.78	152.78				
00000177		1,724.98	1,724.98	0.00	0.00	0.00	0.00
<b>00000191 (Verizon Wireless)</b>							
* 9965176502	5/26/2024	342.09	342.09				
00000191		342.09	342.09	0.00	0.00	0.00	0.00
<b>00000223 (Golden State Communication, Inc)</b>							
* R130614	5/29/2024	4,390.66	4,390.66				
00000223		4,390.66	4,390.66	0.00	0.00	0.00	0.00
<b>00000224 (Grainger)</b>							
* 9132325524	5/28/2024	234.18	234.18				

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00000224		234.18	234.18	0.00	0.00	0.00	0.00
<b>00000255 (Gladstone, Inc)</b>							
* 18845	5/29/2024	1,682.22	1,682.22				
00000255		1,682.22	1,682.22	0.00	0.00	0.00	0.00
<b>00000308 (Pitney Bowes Easy Permit Postage)</b>							
* Acct#5952	5/26/2024	400.00	400.00				
00000308		400.00	400.00	0.00	0.00	0.00	0.00
<b>00000350 (San Francisco Examiner)</b>							
* 207556	5/31/2024	1,000.00	1,000.00				
00000350		1,000.00	1,000.00	0.00	0.00	0.00	0.00
<b>00000957 (Univision Receivables, Co LLC)</b>							
* SF0056331	5/26/2024	2,380.00	2,380.00				
* SF0056347	5/26/2024	1,593.75	1,593.75				
* SF0056480	5/26/2024	2,380.00	2,380.00				
* TV0449967	5/26/2024	5,100.00	5,100.00				
00000957		11,453.75	11,453.75	0.00	0.00	0.00	0.00
<b>00001032 (Sysco San Francisco, Inc.)</b>							
* 650576917	5/25/2024	265.24	265.24				
* 650576918	5/25/2024	265.24	265.24				
00001032		530.48	530.48	0.00	0.00	0.00	0.00
<b>00001180 (FolgerGraphics, Inc.)</b>							
* 140090	5/31/2024	2,976.32	2,976.32				
* 140094	5/31/2024	164.44	164.44				
00001180		3,140.76	3,140.76	0.00	0.00	0.00	0.00
<b>00001193 (City National Bank)</b>							
* CC#0459	5/28/2024	998.68	998.68				
* CC#2935	5/28/2024	6,970.37	6,970.37				
* CC#3147	5/28/2024	3,116.15	3,116.15				
* CC#4392	5/28/2024	8,641.95	8,641.95				
* CC#4616	5/28/2024	1,047.40	1,047.40				
* CC#6192	5/28/2024	12,275.48	12,275.48				
* CC#6307	5/28/2024	2,097.08	2,097.08				
* CC#8015	5/28/2024	1,387.51	1,387.51				
00001193		36,534.62	36,534.62	0.00	0.00	0.00	0.00
<b>00001599 (Alpine Awards)</b>							
* 6107672	5/30/2024	311.88	311.88				
00001599		311.88	311.88	0.00	0.00	0.00	0.00
<b>00001662 (Los Alamitos Quarter Horse Racing Association)</b>							
* 0018361-IN	5/30/2024	1,068.00	1,068.00				
00001662		1,068.00	1,068.00	0.00	0.00	0.00	0.00
<b>00001672 (Daily Racing Form)</b>							
* NS170819	5/19/2024	3,423.20	3,423.20				
* SOI170583	5/19/2024	210.06	210.06				
* NS171128	5/26/2024	2,178.40	2,178.40				
* SOI171186	5/26/2024	956.94	956.94				

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00001672		4,434.60	4,434.60	0.00	0.00	0.00	0.00
<b>00002705 (Recology San Mateo County)</b>							
* 53747713	5/31/2024	340.36	340.36				
00002705		340.36	340.36	0.00	0.00	0.00	0.00
<b>00002931 (HireSafe)</b>							
* 118496	5/31/2024	346.20	346.20				
00002931		346.20	346.20	0.00	0.00	0.00	0.00
<b>00004290 (PBC)</b>							
* 81043459	5/30/2024	609.49	609.49				
00004290		609.49	609.49	0.00	0.00	0.00	0.00
<b>00004414 (Enviro Clean Maintenance)</b>							
* 16181	5/22/2024	712.50	712.50				
00004414		712.50	712.50	0.00	0.00	0.00	0.00
<b>00004726 (DLB Consulting)</b>							
* May 2024	5/31/2024	21,408.47	21,408.47				
00004726		21,408.47	21,408.47	0.00	0.00	0.00	0.00
<b>00005185 (Dryco Construction, Inc)</b>							
* 42893	5/31/2024	154,845.00	154,845.00				
00005185		154,845.00	154,845.00	0.00	0.00	0.00	0.00
<b>00005748 (ULine)</b>							
* 178690664	5/28/2024	789.89	789.89				
00005748		789.89	789.89	0.00	0.00	0.00	0.00
<b>00005773 (Recology Peninsula Services)</b>							
* 79486	5/31/2024	2,131.00	2,131.00				
00005773		2,131.00	2,131.00	0.00	0.00	0.00	0.00
<b>00006102 (Ames, Tom)</b>							
* May 2024	5/31/2024	100.00	100.00				
00006102		100.00	100.00	0.00	0.00	0.00	0.00
<b>00006391 (Iniguez, Leonard)</b>							
* May 2024	5/31/2024	100.00	100.00				
00006391		100.00	100.00	0.00	0.00	0.00	0.00
<b>00007042 (HD Supply formerly Home Depot Pro)</b>							
* 807433735	5/30/2024	97.85	97.85				
* 807496013	5/31/2024	1,355.13	1,355.13				
00007042		1,452.98	1,452.98	0.00	0.00	0.00	0.00
<b>00007437 (Brink's Incorporated)</b>							
* 6622749	5/31/2024	12.95	12.95				
00007437		12.95	12.95	0.00	0.00	0.00	0.00
<b>00007485 (Philippine News)</b>							
* Acct#101257	5/16/2024	1,500.00	1,500.00				
00007485		1,500.00	1,500.00	0.00	0.00	0.00	0.00
<b>00007572 (AccountingWare, LLC)</b>							
* Q13506	5/31/2024	893.00	893.00				

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00007572		893.00	893.00	0.00	0.00	0.00	0.00
<b>andpac (Anderson Pacific)</b>							
* 2008-01	5/28/2024	12,500.00	12,500.00				
andpac		12,500.00	12,500.00	0.00	0.00	0.00	0.00
<b>audope (Audacy Operations, Inc.)</b>							
* 2684512-1	KLLC-F5/31/2024	7,130.00	7,130.00				
* 2684521-1	KITS-F5/31/2024	3,495.00	3,495.00				
audope		10,625.00	10,625.00	0.00	0.00	0.00	0.00
<b>bhpho (B &amp; H Photo)</b>							
* 224478373	5/28/2024	568.77	568.77				
bhpho		568.77	568.77	0.00	0.00	0.00	0.00
<b>faathe (Theresa Faapuaa)</b>							
* May 2024	5/31/2024	100.00	100.00				
faathe		100.00	100.00	0.00	0.00	0.00	0.00
<b>kqed (KQED)</b>							
* W15644-1	5/26/2024	3,720.00	3,720.00				
kqed		3,720.00	3,720.00	0.00	0.00	0.00	0.00
<b>ktvplu (KTVU Plus)</b>							
* 1350801-1	5/26/2024	102.00	102.00				
ktvplu		102.00	102.00	0.00	0.00	0.00	0.00
<b>madout (Made Out Of Dough)</b>							
* 000866	5/20/2024	4,374.00	4,374.00				
madout		4,374.00	4,374.00	0.00	0.00	0.00	0.00
<b>panini (PaniniTime)</b>							
* 616262	5/31/2024	226.90	226.90				
* 616264	5/31/2024	59.16	59.16				
* 617949	5/31/2024	214.40	214.40				
* 618009	5/31/2024	727.07	727.07				
* 618013	5/31/2024	72.54	72.54				
* 618017	5/31/2024	413.12	413.12				
* 618124	5/31/2024	31.36	31.36				
* 618538	5/31/2024	82.63	82.63				
panini		1,827.18	1,827.18	0.00	0.00	0.00	0.00
<b>perste (Perich, Stephen)</b>							
* Reimburse	5/31/2024	58.74	58.74				
perste		58.74	58.74	0.00	0.00	0.00	0.00
<b>unicoa (United Coach Tours)</b>							
* 22200WF	5/24/2024	2,047.50	2,047.50				
unicoa		2,047.50	2,047.50	0.00	0.00	0.00	0.00
<b>Grand Totals:</b>		330,404.99	330,160.86	0.00	244.13	0.00	0.00

\* Calculated Balance shown is not Current Balance