



MEMO

To: Finance Committee Members – Leonard Iniguez – Chair; Rosanne Foust; Raymond Juballa; Steven Wong,
C: Board of Directors, San Mateo County Event Center
From: Diane Baumann, Controller and Dana Stoehr, CEO
Date: April 15, 2024

FINANCIAL HIGHLIGHTS: March 31, 2024

Balance Sheet:

Assets:

Cash on Hand: \$83,964.00 no change

Cash in Banks: \$2,951,131.59 increased \$284,305.24 - County reimbursement revenue exceeded expenses

Investments: \$10,637,985.66 – 1st quarter 2024 interest posted – County \$3,835.45; LAIF \$108,088.75

Restricted Cash:

Auction: \$46,613.73 – no change

Pension Funds increased \$163,497.72 - Employer Contributions \$15,251.91; Employee Contributions \$10,431.50; Other Additions \$3,485.22 (forfeiture credit) Distributions/Other Deductions \$17,390.22 (former employee withdrew funds); Investment gain \$151,759.31; Fees \$40.00 Ending balance \$5,497,541.96 balances to Restricted Liabilities - Liability for Pension Plans

Accounts Receivable – increased \$212,884.83 to \$802,678.60 balances to AR Aged Invoice Analysis (page 2)

We have three accounts over 120 days; Golden Gate Fields \$81.62; Hot Import Nights - \$2,842.02, Harvest Festival \$16,579.00. Hot Import Nights and Harvest Festival have been turned over to collections and booked as doubtful accounts.

Prepaid and Deferred Charges – None

Culinary Inventory \$53,594.94 decreased \$6,671.38 in 1st quarter

Fixed Assets:

Construction in Progress \$1,483,445.66 increased \$6,861.36 – various expenses for Admin Office

Capitalized Equipment: \$2,514,412.82 decreased \$12,984.43 Removal of Restroom Trailers \$74,785.00 (fully depreciated - sold to Redwood Empire Fair) Addition of Opengate metal detectors \$61,800.57 (3 sets)

Leasehold improvements \$8,269,659.44 Decrease \$22,077.70 correct error when posting CCA refund – Fiesta Hall Heat capitalization

Depreciation: \$22,703.51 for month of March



Liabilities

Accounts Payable: Increased \$64,103.66 to \$217,354.89 Balances to AP Aged Invoice Analysis. (page 5) All accounts are current.

Advanced Billings – Future Events \$190,443.95 balances to A/R Aged Invoice Analysis 228000-00-A (page 3) Golden Gate Fields has an unapplied payment of \$15,302.67 which offsets the \$81.62 in A/R (they switched accounting systems and double paid some invoices)

Accrued Payroll and Related

Other Payroll Tax Liabilities \$-5,204.84 – timing issues on insurance billing vs payroll dates; Workers Comp Insurance Clearing - \$23,233.67 – Account is monitored and will be allocated after Fair.

Accrued Wages – \$170,011.80 changes with each payroll – account is monitored for accuracy and clears after each payroll is complete.

Accrued Leave Balances - \$174,912.48 will be re-calculated at year end.

Other Liabilities:

Sales Tax Payable of \$14,320.67 was paid April 9

Unclaimed check liability \$12,408.11 – no change

Restricted Liabilities: Pension Plan Liability mirrors asset entry

Auction Reserve – increased \$5,000.00 – Restricted Sponsorship

Carnival Capital Improvement - \$63,449.94 no change

Monthly profit of \$495,758.28 balances to Consolidated Financial Statements

Consolidated Financial Statements:

	March 2024	March 2023	YTD 2024	YTD 2023
Operating Profit/(Loss)	\$356,479.05	\$130,979.36	\$740,468.34	\$545,508.19
Balance Sheet Profit/Loss	\$495,758.28	\$115,146.10	\$1,144,902.97	\$499,154.07

Prior Year Revenue Adjustment: \$-19,421.02 – write to doubtful accounts – Harvest Festival & Hot Import Nights

Other Operating Revenue – Interest – County Funds \$3,835.45; LAIF \$108,088.75; Cell Phone Tower \$6,190.30; San Mateo County Human Services – Administrative Fees \$2,157.02 (Inclement Weather Shelter)

Prior Year Expense Adjustment –mis posting capitalization of Fiesta Hall Heat \$22,077.70 (CCA refund); Western Conference of Teamsters Pension underpayment \$275.52 (Audit Finding 2017 – 2023)

Departmental Financial Statements - Items of Note:

Event Sales & Service (ESS) - Direct profit \$535,373.30 (pages 1 & 2)

Revenue:

Building Rental Fees: ACCEL Gymnastics; NCVA; International Gem & Jewelry Show; Vote Center Training; San Mateo County Human Services Agency – Inclement Weather Shelter; PAL Dinner; American Medical Response

Rental Rebates \$10,750.00 ACCEL Gymnastics; PAL Dinner

Grounds Rental Fees: Butler Amusements; International Gem & Jewelry; Town of Hillsborough

Patron parking fees \$207,410.00 – ACCEL Gymnastics; NCVA; International Gem & Jewelry;



Tailgating Permit Fees - \$10,660.00 NCVA
Monthly Parking Contracts - \$43,580.00 – Google; Nueva School; John Brehm, Freshworks
Miscellaneous Fees \$980.00 – Ticket Fees – tailgating

Expenses – Direct payroll expenses, benefits, taxes, workers' compensation
Payroll outside agency – Instawork – Parking 3/22 & 23/2024
Administrative Expenses – \$993.30 Merchant CC Fees
Security, Fees and insurance; EMT Fees and show janitorial fees are reimbursable. Invoicing for event expenses lags behind events.
Parking – Contracted services \$1,848.00 – Security for tailgating area
Parking - Other Expenses \$710.22 – Crew Meals; thermal tape for machines
Administrative Expenses – Phone stipends; subscriptions

Jockey Club – Satellite Wagering Facility – Direct Profit for month \$151,113.10 down 2% from 2023 (Page 3)
Revenue: Jockey Club revenues increased in March and have increased over slightly over 2023
Expenses: Payroll expenses, benefits and taxes
Administrative Expenses – equipment rental, and cable TV

Annual San Mateo County Fair – (pages 4 – 7)

Revenue: \$82,006.00
Admissions: \$3,630.00 On line ticket sales started March 1
Space Rental – \$25,000.00 exhibit space is being sold
Concessions – \$910.00 Carnival tickets are being sold on line
Competitive Exhibits - \$12,840.00 competitive exhibit entry fees and insurance fees are being received
Miscellaneous Fair Revenue –\$39,626.00 Food Concessionaires are paying their utility fees; permits and RV Parking spaces. Sponsorships are up 83% to \$30,875.00 (Safeway, Shiki Bistro; Peninsula Conflict Resolution)
Expenses: \$44,054.33
Administration & Marketing: \$24,872.44 Payroll and related expense - Travel – Super’s School
Fair Attendance Operations \$9,413.21 – Help Desk online ticketing, badge supplies
Competitive Fair Exhibits \$9,603.79 - Payroll costs; Contracted Services – Department Head Payments
Fair Entertainment Expense \$56.39 – Toaster Oven for Green Room

Culinary – (pages 8 & 9) Direct monthly loss \$1,925.74 – YTD Profit \$51,006.84 – up 54%

Revenue: \$145,893.30
Events Food Sales – ACCEL Gymnastics; NCVA; International Gem & Jewelry;
JC Adult Beverage Sales – adjustment for change in inventory 1st quarter
Events – Subcontractor \$2,000.00 – Food Trucks for NCVA
Catering – Subcontractor \$7,538.15 – Esposto’s Fine Food – 20% Commission – Previous Shows
Food Buyouts \$1,000.00 - ACCEL Gymnastics
Expenses: \$147,819.04
Salaries and Wages, taxes and benefits,
Contracted Services \$7,975.16 include temporary help (instawork) and Pest Control
Product, supplies and expense include merchant acceptance fees; County permits



Administration – Expense for month - \$200,947.52.30 (page 10)

Salaries & Wages, benefits, payroll taxes, workers compensation

Contracted Services – Other – Employee background checks

Travel & Training – Progress Seminar reservations, board meeting stipends;

Miscellaneous Employee Expenses \$600.00 – Advertising for positions

Dues & Subscriptions \$2,238.21 – IAVM

Maintenance – Expense for month \$179,779.37 (page 11)

Salaries, wages, benefits, payroll taxes, and workers' compensation

Contracted services – other \$3,3394.72 – Enviroclean – non reimbursable services; Replace battery charger – Generator 4

Equipment Maintenance & Repairs - \$7,682.84 - Refill on site fuel tanks \$5,364.50;

Non-Capitalized Improvements (page 13) – \$63,854.57

Lighting Retrofit – Cypress, Expo & Sequoia LED Conversion

Wi fi upgrade \$8,150.29 (reimbursed by County)

Equipment – \$21,588.56 - weights for bases of pipe and drape; 82” artificial hedges; IT Equipment

Construction in Progress: \$6,861.36 – Admin office expansion – Alarm, doors



San Mateo County Event Center
Balance Sheet
As of March 31, 2024

	Beginning Balance	Activity	Ending Balance
Assets			
Cash on Hand			
Petty Cash	1,300.00	0.00	1,300.00
Change Funds	82,664.00	0.00	82,664.00
	<u>83,964.00</u>	<u>0.00</u>	<u>83,964.00</u>
Cash in Banks			
Cash - Operating	2,414,021.70	288,608.46	2,702,630.16
Cash - Fair Awards	4,337.12	0.00	4,337.12
Cash - Payroll	248,467.53	(4,303.22)	244,164.31
	<u>2,666,826.35</u>	<u>284,305.24</u>	<u>2,951,131.59</u>
Investments			
Cash - Investment - San Mateo County	410,189.60	3,835.45	414,025.05
Cash - Investment - LAIF	10,115,871.86	108,088.75	10,223,960.61
	<u>10,526,061.46</u>	<u>111,924.20</u>	<u>10,637,985.66</u>
Restricted Cash			
Cash - Auction	46,613.73	0.00	46,613.73
Cash Value - Pension	5,334,044.24	163,497.72	5,497,541.96
	<u>5,380,657.97</u>	<u>163,497.72</u>	<u>5,544,155.69</u>
Accounts Receivable			
Accounts Receivable	589,793.77	212,884.83	802,678.60
Allowance for Doubtful Accounts - A/R	0.00	(19,421.02)	(19,421.02)
	<u>589,793.77</u>	<u>193,463.81</u>	<u>783,257.58</u>
Pre Paid and Deferred Charges			
Deferred Charges	0.00	0.00	0.00
Advanced Deposits	0.00	0.00	0.00
Pre Paid Insurance	0.00	0.00	0.00
Pre-Paid Expenses	0.00	0.00	0.00
	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Culinary - Inventory Items	60,266.32	(6,671.38)	53,594.94
Fixed Assets			
Construction in Progress	1,476,584.30	6,861.36	1,483,445.66
Capitalized Equipment	2,527,397.25	(12,984.43)	2,514,412.82
Accumulated Depreciation - Equipment	(2,291,049.48)	66,013.55	(2,225,035.93)
Capitalized - Leasehold Improvements	8,291,737.14	(22,077.70)	8,269,659.44
Accumulated Depreciation - Leasehold Imp	(6,854,645.16)	(13,932.06)	(6,868,577.22)
	<u>3,150,024.05</u>	<u>23,880.72</u>	<u>3,173,904.77</u>
Total Assets:	22,457,593.92	770,400.31	23,227,994.23



San Mateo County Event Center
Balance Sheet
As of March 31, 2024

	Beginning Balance	Activity	Ending Balance
Liabilities			
Accounts Payable			
Accounts Payable	153,251.23	64,103.66	217,354.89
Advanced Billings			
Advance Billings - Future Events	219,161.73	(28,717.78)	190,443.95
Accrued Payroll and Related			
Bonus Payable	0.00	0.00	0.00
Payroll Payable	0.00	0.00	0.00
Social Security Taxes	0.00	0.00	0.00
Medicare Tax Withheld	0.00	0.00	0.00
CA State Disability Insurance	0.00	0.00	0.00
CA State Income Tax	0.00	0.00	0.00
Federal Income Tax Withheld	0.00	0.00	0.00
Other Payroll Tax Liabilities	0.00	(5,204.84)	(5,204.84)
Workers Comp Insurance Clearing	15,129.87	8,103.80	23,233.67
Accrued Wages	101,558.83	68,452.97	170,011.80
Accrued Employee Leave - Admin	54,728.12	0.00	54,728.12
Accrued Employee Leave - Maint	57,856.50	0.00	57,856.50
Accrued Leave - ESS	24,829.30	0.00	24,829.30
Accrued Leave - Fair	2,862.08	0.00	2,862.08
Accrued Leave - Jockey Club	17,932.85	0.00	17,932.85
Accrued Leave - ESSFB	16,703.63	0.00	16,703.63
Accrued Liabilities - Other	0.00	0.00	0.00
	<u>291,601.18</u>	<u>71,351.93</u>	<u>362,953.11</u>
Other Liabilities			
Suspense	68.20	(68.20)	0.00
Reimbursable Costs	0.00	0.00	0.00
Sales Tax Payable	14,845.97	(525.30)	14,320.67
Deferred Income	0.00	0.00	0.00
Performance Deposits	0.00	0.00	0.00
Collected Fees Payable	0.00	0.00	0.00
Unclaimed Check Liability	12,408.11	0.00	12,408.11
	<u>27,322.28</u>	<u>(593.50)</u>	<u>26,728.78</u>
Restricted Liabilities			
Liability for Pension Plans	5,334,044.24	163,497.72	5,497,541.96
Junior Livestock Auction Reserve	46,613.73	5,000.00	51,613.73
Carnival Capital Improvement	63,449.94	0.00	63,449.94
Scholarship Reserve	695.00	0.00	695.00
	<u>5,444,802.91</u>	<u>168,497.72</u>	<u>5,613,300.63</u>
Debt - Long & Short Term	0.00	0.00	0.00
Retained Earnings			
Net Resources	15,672,309.90	0.00	15,672,309.90
Restricted Resources	0.00	0.00	0.00
Profit / Loss	649,144.69	495,758.28	1,144,902.97
Total Liabilities	<u>22,457,593.92</u>	<u>770,400.31</u>	<u>23,227,994.23</u>



San Mateo County Event Center
Consolidated Financial Statement
For the Period Ending March 31, 2024 and 2023

Revenue:	March	March	Year to Date	Year to Date	Variance	%	Annual
	2024	2023	2024	2023	\$	+/-	Budget
Fair Admissions Revenue	3,630.00	0.00	3,630.00	0.00	3,630.00	100%	1,200,000.00
Fair Exhibit Space	25,000.00	39,500.00	34,500.00	41,000.00	(6,500.00)	-19%	90,000.00
Fair - Carnival Revenue	910.00	0.00	910.00	0.00	910.00	100%	359,000.00
Fair - Food and Drink	0.00	0.00	0.00	0.00	0.00		355,400.00
Fair Competitive Exhibits	12,840.00	1,481.00	13,383.00	1,481.00	11,902.00	89%	30,900.00
Miscellaneous Fair Revenue	39,626.00	10,295.00	41,058.00	13,245.75	27,812.25	68%	544,500.00
Culinary	145,893.30	121,600.66	438,735.19	397,803.76	40,931.43	9%	1,966,445.50
Jockey Club	220,605.03	204,766.39	583,806.76	577,029.05	6,777.71	1%	1,400,250.00
ESS - Event Sales and Service	717,155.44	500,182.47	1,981,875.49	1,614,877.24	366,998.25	19%	5,562,805.86
Prior Year Revenue Adjustment	(19,421.02)	0.00	(19,421.02)	0.00	(19,421.02)	100%	0.00
Other Operating Revenue	120,271.52	67,836.97	143,002.12	83,484.47	59,517.65	42%	326,316.00
Total Operating Revenue	1,266,510.27	945,662.49	3,221,479.54	2,728,921.27	492,558.27	15%	11,835,617.36



San Mateo County Event Center
Consolidated Financial Statement
For the Period Ending March 31, 2024 and 2023

	March	March	Year to Date	Year to Date	Variance	%	Annual
	2024	2023	2024	2023	\$	+/-	Budget
Expenses							
Administration	200,947.52	174,643.92	557,805.22	478,027.39	79,777.83	14%	2,605,453.90
Maintenance	179,779.37	207,963.93	527,304.57	496,711.80	30,592.77	6%	2,461,147.90
Fair Administration & Marketing	24,872.44	20,665.56	62,573.01	85,425.21	(22,852.20)	-37%	628,847.16
Fair Attendance Operations	9,413.21	13,995.88	13,290.04	15,554.38	(2,264.34)	-17%	525,514.37
Miscellaneous Fair Expense	108.50	28.50	217.00	57.00	160.00	74%	248,207.74
Fair Competitive Awards	0.00	0.00	0.00	45.49	(45.49)		34,000.00
Fair Competitive Exhibits	9,603.79	9,143.18	19,634.25	20,855.90	(1,221.65)	-6%	217,293.75
Fair Entertainment	56.39	5,000.00	15,056.39	10,000.00	5,056.39	34%	550,943.95
COVID Response	0.00	0.00	0.00	(78.37)	78.37		0.00
ESS - Event Sales and Service	181,782.14	129,076.06	469,354.32	360,614.38	108,739.94	23%	1,933,542.53
Culinary	147,819.04	116,251.99	387,728.35	374,202.24	13,526.11	3%	1,669,503.97
Jockey Club	69,491.93	67,780.34	202,310.48	189,451.57	12,858.91	6%	652,327.05
Equipment & Improvements	63,854.57	70,187.91	205,155.46	150,797.92	54,357.54	26%	297,000.00
Prior Year Expense Adjustment	22,353.22	(133.35)	20,765.02	1,608.37	19,156.65	92%	0.00
Cash over/short	(50.90)	79.21	(182.91)	139.80	(322.71)	176%	0.00
Total Operating Expenses	910,031.22	814,683.13	2,481,011.20	2,183,413.08	297,598.12	12%	11,823,782.32
Total Operating Revenue	1,266,510.27	945,662.49	3,221,479.54	2,728,921.27	492,558.27	15%	11,835,617.36
Operating Profit/Loss	356,479.05	130,979.36	740,468.34	545,508.19	194,960.15	26%	11,835.04
Non Operating Revenue	161,982.74	0.00	470,982.74	0.00	470,982.74	100%	100,000.00
Depreciation Expense	22,703.51	15,833.26	66,548.11	46,354.12	20,193.99	30%	594,531.41
Profit/Loss	495,758.28	115,146.10	1,144,902.97	499,154.07	645,748.90	56%	(482,696.37)



SAN MATEO COUNTY
EVENT CENTER
 ON THE SAN FRANCISCO PENINSULA

San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending March 31, 2024 and 2023

	March 2024	March 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
ESS - Revenue							
Building Rental Fees	278,585.36	253,425.00	804,185.36	752,204.00	51,981.36	6%	2,191,686.00
Rental Rebates/Sponsorships	(10,750.00)	(10,137.00)	(27,660.00)	(15,834.00)	(11,826.00)	43%	0.00
Grounds Rental Fees	11,000.00	0.00	47,000.00	0.00	47,000.00	100%	0.00
Equipment Rental Fees	24,174.63	14,259.00	68,672.63	50,189.00	18,483.63	27%	172,259.00
Recovered Expenses - Other	0.00	0.00	0.00	900.00	(900.00)		0.00
Recovered Janitorial Services	52,040.83	42,428.55	137,610.42	138,230.59	(620.17)	0%	536,409.60
Recovered Utilities	0.00	0.00	0.00	0.00	0.00		6,250.00
Recovered Trash	1,500.00	1,500.00	3,000.00	3,100.00	(100.00)	-3%	44,770.00
Recovered Damages	0.00	(4,270.14)	0.00	(3,987.64)	3,987.64		282.50
Recovered Outsourced Equipment	0.00	0.00	0.00	1,315.00	(1,315.00)		11,000.00
Recovered Security / Law Enforcement	46,985.02	11,925.00	80,885.12	44,106.30	36,778.82	45%	330,537.80
Recovered Labor	37,055.00	6,800.00	83,349.28	19,350.00	63,999.28	77%	100,000.00
Recovered EMT Fees	9,414.60	3,947.06	25,188.80	16,778.29	8,410.51	33%	40,000.00
Recovered Insurance Fees	0.00	0.00	0.00	0.00	0.00		0.00
Patron Parking Fees	207,410.00	130,450.00	559,435.00	439,775.00	119,660.00	21%	1,389,297.70
Exhibitor/Vendor Parking	0.00	0.00	300.00	0.00	300.00		0.00
Tailgating Permits - Youth Sports	10,660.00	4,192.00	35,612.00	28,056.00	7,556.00	21%	35,000.00
Monthly Parking Contracts	43,580.00	40,725.00	135,480.00	128,055.00	7,425.00	5%	492,000.00
RV Parking	1,040.00	1,200.00	4,635.00	2,600.00	2,035.00	44%	8,000.00
Parking Buyouts/Storage	0.00	0.00	7,935.00	0.00	7,935.00	100%	0.00
Miscellaneous Charges	0.00	0.00	0.00	0.00	0.00		0.00
IT Services	2,355.00	1,155.00	6,925.00	1,680.00	5,245.00	76%	144,005.00
Electrical Services	150.00	1,261.00	4,905.88	4,601.70	304.18	6%	40,000.00
Fire Department Fees	0.00	0.00	0.00	0.00	0.00		0.00
Business License Fees	975.00	910.00	1,400.00	1,290.00	110.00	8%	8,030.00
Miscellaneous Fees	980.00	412.00	3,016.00	2,468.00	548.00	18%	9,278.26
ATM Revenue	0.00	0.00	0.00	0.00	0.00		4,000.00
Digital Marketing	0.00	0.00	0.00	0.00	0.00		0.00
Total Revenue:	717,155.44	500,182.47	1,981,875.49	1,614,877.24	366,998.25	19%	5,562,805.86
Cell Phone Tower	6,190.30	6,010.00	18,570.90	18,030.00	540.90	3%	74,316.00



SAN MATEO COUNTY
EVENTCENTER
 ON THE SAN FRANCISCO PENINSULA

San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending March 31, 2024 and 2023

	2024		2023		Year to Date 2024	Year to Date 2023	Variance \$	%	Annual Budget
	March 2024	March 2024	March 2023	March 2023					
ESS - Expenses									
Payroll - Full Time Employees	35,973.06	23,534.81	89,020.34	60,338.07	28,682.27	32%	403,924.21		
Payroll - Part Time Employees	2,893.34	2,953.39	9,667.85	8,867.83	800.02	8%	29,750.00		
Payroll - Overtime	2,107.26	1,448.04	6,847.38	3,833.25	3,014.13	44%	20,000.00		
Payroll - Parking Lots	25,776.79	24,538.68	84,090.85	77,067.71	7,023.14	8%	298,653.00		
Employee Benefits	7,547.64	6,646.83	22,731.55	24,119.90	(1,388.35)	-6%	87,048.62		
Employers Payroll Taxes	5,043.32	3,943.49	14,362.09	11,336.43	3,025.66	21%	60,903.80		
Workers Compensation Insurance	3,946.63	3,610.11	11,451.56	10,806.48	645.08	6%	51,262.90		
Payroll - Outside Agency	1,117.50	0.00	1,117.50	0.00	1,117.50	100%	40,000.00		
Contracted Services	0.00	0.00	0.00	0.00	0.00		0.00		
Administrative Expenses	993.30	0.00	6,059.34	3,797.84	2,261.50	37%	45,000.00		
Signs and Banners	0.00	0.00	0.00	2,208.98	(2,208.98)		3,000.00		
Equipment Rentals	1,377.82	0.00	1,377.82	857.50	520.32	38%	60,000.00		
Security - Law Enforcement	41,643.02	8,731.50	67,779.77	30,661.25	37,118.52	55%	300,000.00		
Fees and Insurance	265.00	215.00	690.00	400.00	290.00	42%	9,000.00		
EMT Fees	7,608.70	3,157.65	20,791.10	13,529.40	7,261.70	35%	40,000.00		
Show Janitorial	31,393.48	35,437.50	77,435.98	73,485.00	3,950.98	5%	280,000.00		
Electrical, IT and Other Labor	0.00	0.00	0.00	0.00	0.00		25,000.00		
Utilities	0.00	0.00	0.00	0.00	0.00		0.00		
Trash and Damages	886.50	995.00	2,362.26	995.00	1,367.26	58%	4,000.00		
Recoverable Expenses	0.00	0.00	7.21	0.00	7.21	100%	15,000.00		
Parking Equipment	0.00	0.00	217.37	0.00	217.37	100%	10,000.00		
Parking Signs	1,551.20	0.00	3,929.56	5,309.93	(1,380.37)	-35%	7,500.00		
Parking Uniforms	0.00	65.72	1,564.09	65.72	1,498.37	96%	5,000.00		
Parking - Contracted Services	1,848.00	584.00	10,209.88	3,358.00	6,851.88	67%	10,000.00		
Parking - Merchant Fees	5,811.28	2,785.09	13,176.96	6,512.87	6,664.09	51%	40,000.00		
Parking - Other Expenses	710.22	255.84	1,334.78	719.43	615.35	46%	15,000.00		
Marketing - Advertising	859.08	6,750.00	8,296.08	7,380.00	916.08	11%	18,000.00		
Travel, Training and Entertainment	0.00	239.92	4,185.00	911.77	3,273.23	78%	18,000.00		
Web Site	1,350.00	0.00	4,924.00	0.00	4,924.00	100%	1,500.00		
Public Relations - Sponsorships	0.00	8.49	0.00	8.49	(8.49)		1,000.00		
Administrative Expenses	1,079.00	725.00	5,724.00	6,693.53	(969.53)	-17%	10,000.00		
Marketing - Contracted Services	0.00	2,450.00	0.00	7,350.00	(7,350.00)		25,000.00		
Total Expenses	181,782.14	129,076.06	469,354.32	360,614.38	108,739.94	23%	1,933,542.53		
Direct Profit Loss	535,373.30	371,106.41	1,512,521.17	1,254,262.86	258,258.31	17%	3,629,263.33		



SAN MATEO COUNTY
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	March 2024	March 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Jockey Club - Revenue							
Admissions	36,130.00	32,380.00	94,480.00	93,530.00	950.00	1%	255,000.00
Track Commissions	55,134.76	48,875.59	141,686.97	134,155.20	7,531.77	5%	350,000.00
ADW Fees	116,356.57	111,489.18	312,561.76	315,167.13	(2,605.37)	-1%	720,000.00
Publication Sales	12,033.07	10,839.90	32,246.98	30,910.37	1,336.61	4%	70,000.00
Other Items Sold	24.63	23.72	67.05	74.35	(7.30)	-11%	250.00
ATM Revenue	926.00	1,158.00	2,764.00	3,192.00	(428.00)	-15%	5,000.00
Lottery	0.00	0.00	0.00	0.00	0.00		0.00
Other Income	0.00	0.00	0.00	0.00	0.00		0.00
Total Revenue	220,605.03	204,766.39	583,806.76	577,029.05	6,777.71	1%	1,400,250.00
Jockey Club- Expenses							
Payroll - JC - Full Time	22,644.51	17,398.55	58,245.09	49,231.36	9,013.73	15%	182,682.81
Payroll - JC - Part Time	0.00	0.00	0.00	0.00	0.00		2,200.00
Payroll JC - OT	365.75	287.01	1,004.97	563.77	441.20	44%	2,500.00
JC Benefits - Pension	573.04	1,740.93	2,388.10	2,740.41	(352.31)	-15%	6,885.00
Employee Benefits	8,497.05	8,203.33	23,075.60	16,396.84	6,678.76	29%	62,118.52
Employers Payroll Taxes	1,747.81	1,344.78	4,569.14	3,783.67	785.47	17%	15,970.36
Workers Compensation Insurance	1,609.85	1,239.00	4,146.45	3,486.67	659.78	16%	15,970.36
Payroll - Outside Agency	0.00	0.00	0.00	0.00	0.00		0.00
Travel, Training, Meals	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services	0.00	0.00	0.00	0.00	0.00		5,000.00
Administrative Expenses	407.70	2,041.23	3,502.23	6,474.28	(2,972.05)	-85%	18,000.00
Contracted Services - Janitorial	13,065.00	17,123.00	38,985.00	39,885.50	(900.50)	-2%	100,000.00
Contracted Services - Security	13,005.18	10,684.75	36,573.34	33,812.00	2,761.34	8%	120,000.00
Advertising and Marketing	0.00	0.00	0.00	100.00	(100.00)		1,000.00
Programs - Racing Forms	7,576.04	7,717.76	24,422.56	26,557.36	(2,134.80)	-9%	100,000.00
Lottery Expenses	0.00	0.00	0.00	0.00	0.00		0.00
Utilities	0.00	0.00	0.00	0.00	0.00		0.00
CARF Dues	0.00	0.00	5,398.00	5,398.00	0.00	0%	15,000.00
Uniforms	0.00	0.00	0.00	0.00	0.00		0.00
Special Repairs and Projects	0.00	0.00	0.00	1,021.71	(1,021.71)		5,000.00
Total Expenses	69,491.93	67,780.34	202,310.48	189,451.57	12,858.91	6%	652,327.05
Direct Profit/Loss	151,113.10	136,986.05	381,496.28	387,577.48	(6,081.20)	-2%	747,922.95



SAN MATEO COUNTY
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	March 2024	March 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Annual San Mateo County Fair - Revenue							
Admissions							
Regular Admissions	0.00	0.00	0.00	0.00	0.00		1,000,000.00
Advance Sale Admissions	3,630.00	0.00	3,630.00	0.00	3,630.00	100%	200,000.00
Discount Admissions	0.00	0.00	0.00	0.00	0.00		0.00
Space Rental	3,630.00	0.00	3,630.00	0.00	3,630.00	100%	1,200,000.00
Inside Exhibit Spaces	8,000.00	12,500.00	10,000.00	12,500.00	(2,500.00)	-25%	40,000.00
Outside Exhibit Spaces	17,000.00	27,000.00	24,500.00	28,500.00	(4,000.00)	-16%	50,000.00
Special Days Exhibit Space	0.00	0.00	0.00	0.00	0.00		0.00
	25,000.00	39,500.00	34,500.00	41,000.00	(6,500.00)	-19%	90,000.00
Concessions	0.00	0.00	0.00	0.00	0.00		285,000.00
Carnival Revenue	0.00	0.00	0.00	0.00	0.00		74,000.00
Carnival - Pre Sale	910.00	0.00	910.00	0.00	910.00	100%	355,000.00
Food & Beverage Concessions	0.00	0.00	0.00	0.00	0.00		400.00
Other Concessions	0.00	0.00	0.00	0.00	0.00		
	910.00	0.00	910.00	0.00	910.00	100%	429,400.00
Competitive Exhibits	11,405.00	1,376.00	11,948.00	1,376.00	10,572.00	88%	18,000.00
Entry Fees	0.00	0.00	0.00	0.00	0.00		6,000.00
Exhibits - Donated Awards	0.00	0.00	0.00	0.00	0.00		4,000.00
Art & Literary Art Show Sales	0.00	0.00	0.00	0.00	0.00		500.00
Entry Processing Fees	0.00	0.00	0.00	0.00	0.00		
Livestock Liability Insurance	1,435.00	105.00	1,435.00	105.00	1,330.00	93%	2,000.00
Other Exhibit Revenue	0.00	0.00	0.00	0.00	0.00		400.00
	12,840.00	1,481.00	13,383.00	1,481.00	11,902.00	89%	30,900.00
Miscellaneous Fair Revenue:							
Parking - Fair only	0.00	0.00	0.00	0.00	0.00		270,000.00
Utility Reimbursement	2,100.00	0.00	2,100.00	0.00	2,100.00	100%	0.00
Permits & Insurance	1,455.00	745.00	1,487.00	1,695.75	(208.75)	-14%	7,000.00
RV Parking - Stock Trucks	4,780.00	3,400.00	4,780.00	5,400.00	(620.00)	-13%	17,500.00
Ticket Fee Revenue	416.00	0.00	416.00	0.00	416.00	100%	50,000.00
Sponsorship	30,875.00	6,150.00	32,275.00	6,150.00	26,125.00	81%	200,000.00
	39,626.00	10,295.00	41,058.00	13,245.75	27,812.25	68%	544,500.00
Direct Fair Revenue:	82,006.00	51,276.00	93,481.00	55,726.75	37,754.25	40%	2,294,800.00



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	March 2024	March 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Annual San Mateo County Fair - Expenses							
Fair Administration & Marketing							
Payroll - Full Time Employees	14,175.03	10,384.62	35,567.36	42,487.54	(6,920.18)	-19%	182,627.17
Payroll - Part Time Employees	2,713.77	0.00	8,238.37	0.00	8,238.37	100%	17,064.00
Payroll - Overtime	0.00	0.00	12.08	0.00	12.08	100%	2,000.00
Employees Pension	708.76	519.24	1,778.39	1,528.35	250.04	14%	9,231.36
Employees Benefits	2,515.28	1,729.78	6,280.36	7,322.19	(1,041.83)	-17%	26,980.60
Employers Payroll Taxes	1,265.67	775.74	3,286.03	3,193.28	92.75	3%	17,275.65
Workers Compensation Insurance	992.26	726.92	2,489.75	2,974.13	(484.38)	-19%	14,118.38
Contracted Services	0.00	2,489.97	1,200.00	9,144.91	(7,944.91)	-662%	25,500.00
Administration Expense	300.00	150.00	900.00	600.00	300.00	33%	5,050.00
Marketing - Advertising	349.89	3,341.18	349.89	3,341.18	(2,991.29)	-855%	283,000.00
Travel and Training	1,851.78	548.11	2,470.78	4,833.63	(2,362.85)	-96%	7,500.00
Promotional	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00
Public Relations Expense	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00
Pre Fair Events	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00
Sponsorship Expense	0.00	0.00	0.00	10,000.00	(10,000.00)	0.00	40,000.00
Carnival Promo Credit	0.00	0.00	0.00	0.00	0.00	0.00	(10,000.00)
	24,872.44	20,665.56	62,573.01	85,425.21	(22,852.20)	-37%	628,847.16
Fair Attendance Operations							
Payroll - Part Time Employees	0.00	0.00	0.00	0.00	0.00	0.00	72,180.00
Employee Benefits	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Employers Payroll Taxes	0.00	0.00	0.00	0.00	0.00	0.00	5,521.77
Workers Compensation Insurance	0.00	0.00	0.00	0.00	0.00	0.00	5,412.60
Contracted Services	0.00	0.00	0.00	0.00	0.00	0.00	247,500.00
Supplies & Expense	9,413.21	13,995.88	13,290.04	15,554.38	(2,264.34)	-17%	181,250.00
Other Expenses	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00
Corporate Gatherings	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Decorations	0.00	0.00	0.00	0.00	0.00	0.00	11,650.00
	9,413.21	13,995.88	13,290.04	15,554.38	(2,264.34)	-17%	525,514.37



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	March 2024	March 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Miscellaneous Fair Expense							
Payroll - Parking Employees	0.00	0.00	0.00	0.00	0.00		30,360.00
Employee Benefits	0.00	0.00	0.00	0.00	0.00		0.00
Employers Payroll Taxes	0.00	0.00	0.00	0.00	0.00		2,322.54
Workers Compensation Insurance	0.00	0.00	0.00	0.00	0.00		2,125.20
Utility Fees	0.00	0.00	0.00	0.00	0.00		20,000.00
Program	0.00	0.00	0.00	0.00	0.00		2,000.00
Contracted Services	0.00	0.00	0.00	0.00	0.00		149,400.00
Merchant Acceptance Fees	108.50	28.50	217.00	57.00	160.00	74%	30,000.00
Permits and Insurance	0.00	0.00	0.00	0.00	0.00		6,500.00
Exhibitors Expenses	0.00	0.00	0.00	0.00	0.00		5,500.00
	108.50	28.50	217.00	57.00	160.00	74%	248,207.74
Competitive Exhibit Awards							
Cash Awards	0.00	0.00	0.00	0.00	0.00		20,000.00
Non Cash Awards	0.00	0.00	0.00	45.49	(45.49)		10,000.00
Sponsored Cash Awards	0.00	0.00	0.00	0.00	0.00		0.00
Sponsored Non Cash Awards	0.00	0.00	0.00	0.00	0.00		4,000.00
Other Awards Expenses	0.00	0.00	0.00	0.00	0.00		0.00
	0.00	0.00	0.00	45.49	(45.49)		34,000.00
Competitive Fair Exhibits							
Payroll - Full Time Employees	0.00	0.00	0.00	0.00	0.00		0.00
Payroll - Part Time Employees	3,768.56	5,889.63	11,207.19	14,176.38	(2,969.19)	-26%	87,500.00
Employee Benefits	128.64	100.28	362.18	335.95	26.23	7%	1,200.00
Employers Payroll Taxes	288.47	450.56	857.38	1,084.51	(227.13)	-26%	6,693.75
Workers Compensation Insurance	263.94	412.29	784.51	992.36	(207.85)	-26%	6,125.00
Judges Compensation	0.00	0.00	0.00	0.00	0.00		6,875.00
Contracted Services	4,000.00	2,000.00	4,000.00	3,172.39	827.61	21%	60,600.00
Supplies & Expense	923.97	290.42	2,192.78	1,094.31	1,098.47	50%	45,300.00
Tents, Booths and Grid	0.00	0.00	0.00	0.00	0.00		0.00
Signs and Decorations	0.00	0.00	0.00	0.00	0.00		0.00
Exhibit Guidebook	230.21	0.00	230.21	0.00	230.21	100%	0.00
Other Expenses	0.00	0.00	0.00	0.00	0.00		0.00
Art Show - Payment to Sellers	0.00	0.00	0.00	0.00	0.00		3,000.00
Investment in Durable Goods	0.00	0.00	0.00	0.00	0.00		0.00
	9,603.79	9,143.18	19,634.25	20,855.90	(1,221.65)	-6%	217,293.75



San Mateo County Event Center
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	March 2024	March 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Fair Entertainment Expense							
Payroll	0.00	0.00	0.00	0.00	0.00		17,875.00
Employee Benefits	0.00	0.00	0.00	0.00	0.00		0.00
Employers Payroll Taxes	0.00	0.00	0.00	0.00	0.00		1,367.44
Workers Compensation Insurance	0.00	0.00	0.00	0.00	0.00		1,251.25
Contracted Services	0.00	5,000.00	15,000.00	10,000.00	5,000.00	33%	159,800.00
Supplies & Expense	56.39	0.00	56.39	0.00	56.39	100%	12,580.26
Grounds Acts & Entertainment	0.00	0.00	0.00	0.00	0.00		173,070.00
Headline Entertainment	0.00	0.00	0.00	0.00	0.00		185,000.00
Other	0.00	0.00	0.00	0.00	0.00		0.00
Direct Fair Expenses	44,054.33	48,833.12	110,770.69	131,937.98	(21,167.29)	-19%	2,204,806.97
Annual Fair Profit / Loss Direct Expenses	37,951.67	2,442.88	(17,289.69)	(76,211.23)	58,921.54	-341%	89,993.03



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	March 2024	March 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Culinary Revenue							
Fair - Food Sales	0.00	0.00	0.00	0.00	0.00		0.00
Events - Food Sales	120,041.96	82,352.57	370,402.63	300,086.66	70,315.97	19%	483,463.00
Events - Beverage Sales	0.00	0.00	0.00	0.00	0.00		0.00
Events - Adult Beverage Sales	513.57	311.97	883.01	966.93	(83.92)	-10%	167,500.00
JC - Food Sales	10,329.76	8,421.44	25,111.97	24,471.62	640.35	3%	59,678.00
JC - Beverage Sales	0.00	0.00	0.00	0.00	0.00		0.00
JC - Adult Beverage Sales	(1,362.34)	5,101.03	6,641.31	14,392.70	(7,751.39)	-117%	38,612.00
Fair - Beverage Sales	0.00	0.00	0.00	0.00	0.00		0.00
Fair - Adult Beverage Sales	0.00	0.00	0.00	0.00	0.00		190,000.00
Vending Machine Sales	1,735.00	916.00	3,661.00	2,712.00	949.00	26%	6,000.00
Fair - Sub Contractor Sales	0.00	0.00	0.00	0.00	0.00		0.00
Events- Sub Contractor Sales	2,000.00	1,500.00	7,500.00	2,750.00	4,750.00	63%	104,220.00
JC - Sub Contractor Sales	0.00	0.00	0.00	0.00	0.00		0.00
Catering - Food	582.00	0.00	582.00	0.00	582.00	100%	216,386.50
Catering - Beverage	0.00	936.00	450.00	3,139.50	(2,689.50)	-598%	0.00
Catering - Adult Beverages	2,000.00	10,448.00	3,250.00	21,960.50	(18,710.50)	-576%	339,773.00
Catering - Supplemental Fee	465.20	0.00	805.20	1,939.20	(1,134.00)	-141%	129,713.00
Catering - Subcontractors	7,538.15	2,420.65	7,538.15	2,420.65	5,117.50	68%	30,000.00
Other Revenue	0.00	0.00	9,529.92	9,493.00	36.92	0%	10,000.00
Labor Charges	1,050.00	4,940.00	1,325.00	9,218.00	(7,893.00)	-596%	151,100.00
Linen Charges	0.00	130.00	55.00	130.00	(75.00)	-136%	0.00
Food Buyouts	1,000.00	4,123.00	1,000.00	4,123.00	(3,123.00)	-312%	40,000.00
Vendor / Show Coupons	0.00	0.00	0.00	0.00	0.00		0.00
Health Department Permit Revenue	0.00	0.00	0.00	0.00	0.00		0.00
	145,893.30	121,600.66	438,735.19	397,803.76	40,931.43	9%	1,966,445.50



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	March 2024	March 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Culinary - Expenses							
Payroll - Full Time Employees	40,768.96	25,038.53	102,809.75	63,766.51	39,043.24	38%	405,218.63
Payroll - Part Time Employees	12,952.52	17,661.31	36,712.94	49,669.28	(12,956.34)	-35%	348,055.00
Payroll - Overtime	2,472.81	1,795.95	5,827.28	6,924.06	(1,096.78)	-19%	0.00
Employee Benefits	13,544.02	9,955.07	32,747.91	37,020.16	(4,272.25)	-13%	98,356.30
Employers Payroll Taxes	4,124.68	3,332.29	10,795.88	8,986.55	1,809.33	17%	61,677.62
Workers Compensation Insurance	3,279.05	3,128.79	8,472.40	8,439.28	33.12	0%	45,196.42
Payroll - Outside Agency	0.00	0.00	604.39	24,742.06	(24,137.67)	-3994%	0.00
Contracted Services	7,975.16	14,160.29	27,432.43	24,608.77	2,823.66	10%	0.00
Product - Food - Concessions	39,545.91	21,119.75	110,517.19	74,709.50	35,807.69	32%	175,000.00
Product - Food - Catering	0.00	626.02	0.00	2,600.40	(2,600.40)	50%	125,000.00
Product - Beverages - Concessions	5,044.77	0.00	8,711.82	4,399.31	4,312.51	245%	35,000.00
Product - Beverage - Catering	732.68	2,420.54	732.68	2,527.49	(1,794.81)	-245%	38,000.00
Product - Adult Beverage - Concessions	0.00	0.00	0.00	1,297.46	(1,297.46)	-66%	110,000.00
Product - Adult Beverage - Catering	0.00	(503.17)	0.00	11,154.48	(11,154.48)	-113%	30,000.00
Product - Food - Jockey club	2,500.19	2,524.59	5,109.32	10,871.96	(5,762.64)	-333%	35,000.00
Product - Beverage - JC	494.80	904.21	494.80	2,142.25	(1,647.45)	-333%	5,000.00
Product - Adult Beverage - JC	1,541.00	991.80	1,541.00	991.80	549.20	36%	2,500.00
Product - Spoilage	0.00	0.00	0.00	0.00	0.00		0.00
Supplies & Expenses	8,651.96	9,630.94	17,856.08	15,044.61	2,811.47	16%	75,000.00
Supplies - Paper Products	2,842.91	1,349.26	7,913.83	9,687.92	(1,774.09)	-22%	25,000.00
Ice - CO2	395.95	680.85	997.45	1,399.25	(401.80)	-40%	4,000.00
Utilities	0.00	0.00	0.00	0.00	0.00		0.00
Hood Cleaning	0.00	0.00	0.00	4,195.00	(4,195.00)		10,000.00
Linens & Equipment Rental	951.67	1,410.04	3,032.50	2,784.87	247.63	8%	25,000.00
Promotional, Advertising & Travel	0.00	0.00	0.00	285.82	(285.82)		4,000.00
Equipment - New and Maintenance	0.00	24.93	4,638.70	5,953.45	(1,314.75)	-28%	10,000.00
Miscellaneous	0.00	0.00	0.00	0.00	0.00		2,500.00
Culinary Direct/Profit Loss	147,819.04	116,251.99	387,728.35	374,202.24	13,526.11	3%	1,669,503.97
	(1,925.74)	5,348.67	51,006.84	23,601.52	27,405.32	54%	296,941.53



SAN MATEO COUNTY
EVENTCENTER
 ON THE SAN FRANCISCO PENINSULA

San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending March 31, 2024 and 2023

	March 2024	March 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Administration							
Payroll - Full Time Employees	101,991.32	63,612.67	242,579.61	175,988.57	66,591.04	27%	1,265,017.36
Payroll - Part Time Employees	5,860.40	0.00	17,723.80	0.00	17,723.80	100%	41,000.00
Payroll - Overtime	196.24	86.84	428.92	401.55	27.37	6%	10,000.00
Compensated Leave Expense	0.00	0.00	0.00	0.00	0.00		33,909.60
Employees Pension	6,881.07	3,401.10	16,096.29	13,571.73	2,524.56	16%	63,250.87
Employee Benefits	12,040.75	8,791.86	27,437.82	32,069.55	(4,631.73)	-17%	91,564.11
Employers Payroll Taxes	8,184.14	4,815.28	19,732.73	13,308.39	6,424.34	33%	112,560.50
Workers Compensation Insurance	6,985.23	4,422.59	16,598.42	12,310.93	4,287.49	26%	91,421.22
Outside Agency Payroll	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Legal	1,519.50	12,093.20	3,595.60	16,367.30	(12,771.70)		49,500.00
Contracted Services - Other	399.80	390.70	1,780.80	574.10	1,206.70	68%	50,000.00
Contracted Services - Financial	15,338.63	14,527.48	42,579.90	25,543.04	17,036.86	40%	160,000.00
Contracted Services - Security	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - IT	1,170.00	16,072.46	7,678.00	22,557.96	(14,879.96)	-194%	75,000.00
Meeting Expenses	135.81	372.47	1,225.07	772.13	452.94	37%	15,000.00
Travel & Training	4,074.93	1,286.51	11,684.61	6,112.11	5,572.50	48%	20,000.00
Marketing, PR & Sponsorships	174.06	0.00	387.77	5,331.30	(4,943.53)	-1275%	20,000.00
Office Supplies & Expense	1,006.15	2,145.47	6,111.62	4,538.39	1,573.23	26%	30,000.00
Equipment Rental	1,038.48	879.70	2,484.32	1,443.20	1,041.12	42%	8,500.00
IT Expenses - non contracted	4,699.01	13,218.04	9,336.49	49,022.16	(39,685.67)	-425%	100,000.00
Miscellaneous Employee Expenses	600.00	0.00	2,090.00	388.20	1,701.80	81%	5,000.00
Telephone, Postage, Internet	7,946.01	6,447.68	22,032.77	23,550.07	(1,517.30)	-7%	90,000.00
Dues & Subscriptions (non IT)	2,238.21	394.99	32,009.41	1,329.92	30,679.49	96%	10,000.00
Business Insurance	16,186.03	14,074.81	53,065.09	49,398.43	3,666.66	7%	196,230.24
Bank Fees	356.81	1,277.44	996.40	2,549.96	(1,553.56)	-156%	7,500.00
Payroll Administration Fees	1,709.90	5,525.87	5,444.06	18,933.47	(13,489.41)	-248%	15,000.00
CC Merchant Acceptance Fees	185.04	806.76	1,675.72	1,820.93	(145.21)	-9%	7,500.00
Unemployment Insurance	0.00	0.00	0.00	0.00	0.00		10,000.00
Audit Expense	0.00	0.00	13,000.00	0.00	13,000.00	100%	25,000.00
Bad Debt - CC Chargebacks	30.00	0.00	30.00	144.00	(114.00)	-380%	2,500.00
	200,947.52	174,643.92	557,805.22	478,027.39	79,777.83	14%	2,605,453.90



SAN MATEO COUNTY
EVENT CENTER
 ON THE SAN FRANCISCO PENINSULA

San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending March 31, 2024 and 2023

	March 2024	March 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Maintenance							
Payroll - Full Time Employees	70,494.07	62,795.96	213,078.51	186,312.67	26,765.84	13%	1,072,998.04
Payroll - Part Time Employees	0.00	0.00	0.00	0.00	0.00		0.00
Payroll - Overtime	599.37	730.40	2,180.66	2,739.09	(558.43)	-26%	25,000.00
Employees Pension	6,339.78	3,783.05	19,604.24	16,740.94	2,863.30	15%	54,899.90
Employees Benefits	14,409.71	13,394.20	41,919.82	55,557.57	(13,637.75)	-33%	195,414.22
Employers Payroll Taxes	5,368.30	4,770.84	16,284.99	14,234.40	2,050.59	13%	68,075.88
Workers Compensation Insurance	5,014.03	4,472.56	15,205.83	13,259.34	1,946.49	13%	76,859.86
Outside Agency Payroll	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Landscaping	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Alarm	3,084.49	2,015.00	7,056.69	2,015.00	5,041.69	71%	20,000.00
Contracted Services - Pest Control	1,590.00	2,673.00	2,862.00	3,861.00	(999.00)	-35%	16,500.00
Contracted Services - Janitorial	4,080.00	1,050.00	4,800.00	2,167.50	2,632.50	55%	15,000.00
Contracted Services - HVAC	1,959.00	6,607.97	4,729.97	6,607.97	(1,878.00)	-40%	35,000.00
Contracted Services - Other	3,394.72	0.00	11,766.02	1,200.00	10,566.02	90%	50,900.00
Administration Expenses	461.63	375.00	1,061.63	1,254.89	(193.26)	-18%	10,000.00
Equipment Rental	0.00	0.00	0.00	0.00	0.00		2,500.00
Utilities - Power	35,512.51	52,673.09	94,404.71	76,209.50	18,195.21	19%	450,000.00
Utilities - Water	6,436.93	9,514.69	16,581.54	15,249.37	1,332.17	8%	80,000.00
Utilities - Other	6,223.83	17,088.73	23,169.33	36,333.67	(13,164.34)	-57%	60,000.00
Equipment Maintenance & Repairs	7,682.84	1,360.74	19,340.21	13,715.40	5,624.81	29%	60,000.00
Building Maintenance Supplies	3,371.81	6,402.03	9,909.43	12,278.81	(2,369.38)	-24%	35,000.00
Janitorial Supplies	3,156.35	3,414.55	15,183.39	14,077.41	1,105.98	7%	45,000.00
Tools & Equipment	0.00	0.00	71.29	277.87	(206.58)	-290%	3,000.00
Building Repairs	600.00	4,869.32	709.19	7,197.33	(6,488.14)	-915%	40,000.00
Emergency Repairs	0.00	2,880.00	3,070.00	2,880.00	190.00	6%	0.00
Trash Removal	0.00	7,092.80	4,315.12	12,542.07	(8,226.95)	-191%	45,000.00
	179,779.37	207,963.93	527,304.57	496,711.80	30,592.77	6%	2,461,147.90



SAN MATEO COUNTY
ON THE SAN FRANCISCO PENINSULA

San Mateo County Event Center
Detailed Income Statement
For the Period Ending March 31, 2024 and 2023

	March 2024	March 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Non Capitalized Improvements:							
Non Capitalized Improvements	0.00	0.00	0.00	0.00	0.00		0.00
Expo Hall Upgrades	0.00	0.00	0.00	0.00	0.00		40,000.00
Cypress Hall Fire System	0.00	0.00	0.00	0.00	0.00		0.00
Barn Repairs	0.00	0.00	0.00	0.00	0.00		0.00
Asphalt Repairs	0.00	0.00	0.00	0.00	0.00		0.00
Roofing Replacement - Repairs	0.00	0.00	0.00	0.00	0.00		0.00
Event Pavillion - Drainage	0.00	0.00	0.00	0.00	0.00		0.00
Landscaping Projects	0.00	0.00	0.00	0.00	0.00		0.00
Security Camera	0.00	0.00	0.00	0.00	0.00		0.00
Lighting Retrofit	33,815.72	0.00	33,815.72	0.00	33,815.72		25,000.00
Fiesta Hall Upgrades	0.00	0.00	0.00	0.00	0.00		0.00
Storm Drains Sewers	0.00	0.00	0.00	0.00	0.00		0.00
Cypress Hall	0.00	0.00	0.00	0.00	0.00		0.00
Parking Lot	0.00	0.00	0.00	0.00	0.00		50,000.00
Computer Switch Upgrade	8,150.29	63,483.63	140,043.58	107,474.65	32,568.93		0.00
PSC Building	0.00	0.00	0.00	0.00	0.00		0.00
Generators	0.00	0.00	0.00	0.00	0.00		0.00
Jockey Club	300.00	0.00	300.00	(44.23)	344.23		0.00
Redwood Hall	0.00	0.00	0.00	29,154.48	(29,154.48)		0.00
Door Replacement	0.00	0.00	0.00	0.00	0.00		0.00
Equipment	21,588.56	6,704.28	30,996.16	14,213.02	16,783.14	54%	182,000.00
	63,854.57	70,187.91	205,155.46	150,797.92	54,357.54	26%	297,000.00
Capitalized Improvements - In Progress							
Fiesta Hall Heat	0.00	0.00	0.00	0.00	0.00		0.00
Sub Station - Central Mall	0.00	0.00	0.00	0.00	0.00		1,200,000.00
Internet and Wi Fi Improvements	0.00	0.00	0.00	0.00	0.00		0.00
Redwood Hall Remodel	0.00	0.00	0.00	(194,698.00)	194,698.00		13,100,000.00
100 amp Electrical - Cafe Lawn	0.00	0.00	0.00	0.00	0.00		0.00
Administration Office Addition	6,861.36	1,162,640.72	18,846.85	1,162,640.72	(1,143,793.87)		1,200,000.00
Saratoga Entrance Upgrade	0.00	0.00	0.00	0.00	0.00		0.00
Gates into Parking Lots	0.00	0.00	0.00	(132,610.00)	132,610.00		0.00
Cypress Hall Restrooms	0.00	34,329.90	0.00	79,634.65	(79,634.65)		1,050,000.00
Solar Canopies - RV Park	0.00	0.00	0.00	8,234.52	(8,234.52)		4,750,000.00
Electronic Signs	0.00	0.00	0.00	0.00	0.00		0.00
	6,861.36	1,196,970.62	18,846.85	923,201.89	(904,355.04)		21,300,000.00

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AR Aged Invoice Analysis

**Balances as of 3/31/2024
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San Mateo
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Invoice Number	Invoice Date	Terms	Balance	Current 3/1/2024 and Beyond	Over 30 2/1/2024 2/29/2024	Over 60 1/1/2024 1/31/2024	Over 90 12/1/2023 12/31/2023	Over 120 Up to 11/30/2023
Receivables: 131001-00-A								
ACCEL Gymnastics (Accel)							Last Pymt: 3/18/2024	0.00
122	3/18/2024	Net 30	3,008.15	3,008.15				
ACCEL Gymnastics Totals:			3,008.15	3,008.15	0.00	0.00	0.00	0.00
Bay Area Specialty Jerky (bayare)							Phone: (510) 604-6042	Last Pymt: 3/29/2024 165.00
00685	3/29/2024	Net 30	500.00	500.00				
Bay Area Specialty Jerky Totals:			500.00	500.00	0.00	0.00	0.00	0.00
Butler Amusements (00001427)							Last Pymt: 6/12/2023	5,288.50
931	3/22/2024	Net 30	23,247.50	23,247.50				
Butler Amusements Totals:			23,247.50	23,247.50	0.00	0.00	0.00	0.00
Deoja Creations, LLC BDA Love (deocre)							Phone: 760-583-6482	Last Pymt: 3/28/2024 1,750.00
00679	3/28/2024	Net 60	1,750.00	1,750.00				
Deoja Creations, LLC BDA Love Totals:			1,750.00	1,750.00	0.00	0.00	0.00	0.00
Golden Gate Fields (00000321)							Phone: 626-574-7223	Last Pymt: 2/29/2024 31,250.26
00601	10/31/2023	Net 30	81.62					81.62
00640	1/31/2024	Net 30	82,685.94			82,685.94		
00653	2/29/2024	Net 30	82,385.08		82,385.08			
00654	2/29/2024	Net 30	26,841.69		26,841.69			
00698	3/31/2024	Net 30	97,917.61	97,917.61				
00701	3/31/2024	Net 30	45,576.30	45,576.30				
Golden Gate Fields Totals:			335,488.24	143,493.91	109,226.77	82,685.94	0.00	81.62
Harvest Festival/ Glenn Companies LLC. (00000414)							Phone: 925-392-7300	Last Pymt: 11/30/2023 0.00
411	11/30/2023	Net 30	16,579.00					16,579.00
Harvest Festival/ Glenn Companies LLC. Tot			16,579.00	0.00	0.00	0.00	0.00	16,579.00
Hot Import Nights (HotImp)								Last Pymt: 10/31/2023 0.00
33393484	10/31/2023	Net 30	2,842.02					2,842.02
Hot Import Nights Totals:			2,842.02	0.00	0.00	0.00	0.00	2,842.02
Kitchen Craft (00000608)							Phone: 352-483-7600	Last Pymt: 3/29/2024 1,000.00
00684	3/29/2024	Net 30	1,000.00	1,000.00				
Kitchen Craft Totals:			1,000.00	1,000.00	0.00	0.00	0.00	0.00
Los Alamitos Quarter Horse Racing Association (00001662)								Last Pymt: 3/20/2024 4,414.88
00655	2/29/2024	Net 30	10,559.16		10,559.16			
00699	3/31/2024	Net 30	12,692.10	12,692.10				
00702	3/31/2024	Net 30	5,756.76	5,756.76				
Los Alamitos Quarter Horse Racing Associat			29,008.02	18,448.86	10,559.16	0.00	0.00	0.00
Northern California Volleyball Association (00000075)							Phone: 415-550-7582	Last Pymt: 3/15/2024 107,095.14
757	2/29/2024	Net 30	72,886.97		72,886.97			
761	3/21/2024	Net 30	54,309.82	54,309.82				
905	3/28/2024	Net 30	75,129.62	75,129.62				
914	3/31/2024	Net 30	76,228.54	76,228.54				
957	3/31/2024	Net 30	29,377.91	29,377.91				
Northern California Volleyball Association Tc			307,932.86	235,045.89	72,886.97	0.00	0.00	0.00
Reborn Home Solutions (rebhom)							Phone: 510-541-2309	Last Pymt: 3/29/2024 500.00
00683	3/29/2024	Net 30	500.00	500.00				
Reborn Home Solutions Totals:			500.00	500.00	0.00	0.00	0.00	0.00

AR Aged Invoice Analysis

**Balances as of 3/31/2024
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Historical by AR Account

San Mateo
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Receivables: 131001-00-A (continued)								
Roaming Railroad LLC (roarai)					Phone: 413-531-3390 Last Pymt: 3/6/2024 1,500.00			
00659	3/6/2024	Net 60	1,500.00	1,500.00				
Roaming Railroad LLC Totals:			1,500.00	1,500.00	0.00	0.00	0.00	0.00
San Mateo County Elections (00006992)					Last Pymt: 12/16/2022 14,015.00			
325	3/31/2024	Net 30	22,928.00	22,928.00				
San Mateo County Elections Totals:			22,928.00	22,928.00	0.00	0.00	0.00	0.00
San Mateo County Event Center and Fair (00001794)					Phone: 650 574-3247 Last Pymt: 4/11/2024 73.00			
00704	3/31/2024	Net 30	12,389.15	12,389.15				
San Mateo County Event Center and Fair To			12,389.15	12,389.15	0.00	0.00	0.00	0.00
San Mateo County Human Services Agency (HSA)					Last Pymt:			
908	3/31/2024	Net 30	24,309.38	24,309.38				
San Mateo County Human Services Agency			24,309.38	24,309.38	0.00	0.00	0.00	0.00
San Mateo Police Activities League(PAL) (00004426)					Phone: (650) 522-7556 Last Pymt: 5/23/2023 7,024.27			
767	3/29/2024	Net 30	9,786.06	9,786.06				
San Mateo Police Activities League(PAL) Tot			9,786.06	9,786.06	0.00	0.00	0.00	0.00
The Quiet Few (thequi)					Phone: 617-687-3284 Last Pymt: 3/26/2024 500.00			
00675	3/26/2024	Net 60	500.00	500.00				
The Quiet Few Totals:			500.00	500.00	0.00	0.00	0.00	0.00
Watch and Wager.Com, LLC (00003730)					Phone: 916-800-1395 Last Pymt: 3/27/2024 7,301.02			
00700	3/31/2024	Net 30	5,608.52	5,608.52				
00703	3/31/2024	Net 30	3,801.70	3,801.70				
Watch and Wager.Com, LLC Totals:			9,410.22	9,410.22	0.00	0.00	0.00	0.00
Receivables: 131001-00-A Totals			802,678.60	507,817.12	192,672.90	82,685.94	0.00	19,502.64

AR Aged Invoice Analysis

**Balances as of 3/31/2024
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Historical by AR Account

San Mateo
Diane Baumann

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Invoice Number	Invoice Date	Terms	Balance	Current 3/1/2024 and Beyond	Over 30 2/1/2024 2/29/2024	Over 60 1/1/2024 1/31/2024	Over 90 12/1/2023 12/31/2023	Over 120 Up to 11/30/2023
Receivables: 228000-00-A								
Gabriel Ortiz Garica (gargab)							Last Pymt: 3/22/2024	400.00
U-20240322	3/22/2024		400.00-	400.00-				
Gabriel Ortiz Garica Totals:			400.00-	400.00-	0.00	0.00	0.00	0.00
Golden Gate Fields (0000321)						Phone: 626-574-7223	Last Pymt: 2/29/2024	31,250.26
U-20240222	2/22/2024		15,302.67-	15,302.67-				
Golden Gate Fields Totals:			15,302.67-	0.00	15,302.67-	0.00	0.00	0.00
Google LLC (00004382)							Last Pymt: 4/1/2024	0.00
*U-20240325	3/25/2024		19,500.00-	19,500.00-				
*Google LLC Totals:			19,500.00-	19,500.00-	0.00	0.00	0.00	0.00
Just Dance Invitational (jUSDAN)						Phone: 310-487-3868	Last Pymt: 3/7/2024	6,019.05
U-20240312	3/7/2024		6,019.05-	6,019.05-				
Just Dance Invitational Totals:			6,019.05-	6,019.05-	0.00	0.00	0.00	0.00
Reptile Realms (00006398)						Phone: 4086924377	Last Pymt: 1/31/2024	15,500.00
U-20240131	1/31/2024		15,500.00-	15,500.00-				
Reptile Realms Totals:			15,500.00-	0.00	0.00	15,500.00-	0.00	0.00
Roblox (00001746)						Phone: 415-498-0891	Last Pymt: 3/21/2024	65,532.78
U-20240321	3/21/2024		65,532.78-	65,532.78-				
Roblox Totals:			65,532.78-	65,532.78-	0.00	0.00	0.00	0.00
SaaStr, Inc (00007361)						Phone: 650-387-7155	Last Pymt: 1/2/2024	41,520.00
U-20240102	1/2/2024		41,520.00-	41,520.00-				
SaaStr, Inc Totals:			41,520.00-	0.00	0.00	41,520.00-	0.00	0.00
Tea Living Inc (Tea Collection) (00005029)						Phone: 415-845-4090	Last Pymt: 3/8/2024	13,334.72
U-20240301	3/1/2024		13,334.73-	13,334.73-				
U-20240312	3/8/2024		13,334.72-	13,334.72-				
Tea Living Inc (Tea Collection) Totals:			26,669.45-	26,669.45-	0.00	0.00	0.00	0.00
Receivables: 228000-00-A Totals			190,443.95-	118,121.28-	15,302.67-	57,020.00-	0.00	0.00

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00000033 (Intergem)							
* 383	3/31/2024	3,176.00	3,176.00				
00000033		3,176.00	3,176.00	0.00	0.00	0.00	0.00
00000063 (PG & E)							
* Acct# 1368-4	3/29/2024	237.27	237.27				
* Acct# 1562-0	3/29/2024	34,781.13	34,781.13				
* Acct# 4688-2	3/29/2024	214.46	214.46				
00000063		35,232.86	35,232.86	0.00	0.00	0.00	0.00
00000114 (City of San Mateo-Finance Department)							
* 3.16.24-3.17.24	3/31/2024	50.00	50.00				
* 3.2.24-3.3.24	3/31/2024	50.00	50.00				
* 3.23.24-3.24.24	3/31/2024	40.00	40.00				
* 3.9.24-3.10.24	3/31/2024	55.00	55.00				
00000114		195.00	195.00	0.00	0.00	0.00	0.00
00000121 (Home Depot Credit Services)							
* 8972633	3/29/2024	7.89	7.89				
00000121		7.89	7.89	0.00	0.00	0.00	0.00
00000138 (Acco Engineered Systems)							
* 20524641	3/3/2024	489.00	489.00				
00000138		489.00	489.00	0.00	0.00	0.00	0.00
00000157 (Eldorado Forklift Co. Inc.)							
* 151863	3/22/2024	736.68	736.68				
* 150211	3/27/2024	297.80	297.80				
* 152012	3/27/2024	229.45	229.45				
* 152013	3/27/2024	203.68	203.68				
* 152014	3/27/2024	229.45	229.45				
* 152015	3/27/2024	229.45	229.45				
00000157		1,926.51	1,926.51	0.00	0.00	0.00	0.00
00000161 (FedEx)							
* 8-446-67059	3/22/2024	32.80	32.80				
00000161		32.80	32.80	0.00	0.00	0.00	0.00
00000173 (McMaster-Carr)							
* 23909289	3/18/2024	2,526.60	2,526.60				
* 24142110	3/21/2024	545.25	545.25				
* 24144658	3/21/2024	486.73	486.73				
* 24150476	3/21/2024	38.83	38.83				
* 24227461	3/22/2024	2,211.45	2,211.45				
* 24531560	3/28/2024	89.89	89.89				
00000173		5,898.75	5,898.75	0.00	0.00	0.00	0.00
00000308 (Pitney Bowes Easy Permit Postage)							
* 8000-9090-0564-53/25/2024		200.00	200.00				
00000308		200.00	200.00	0.00	0.00	0.00	0.00
00000917 (Lyngso Garden Materials Inc)							
* 34606	3/21/2024	88.54	88.54				
00000917		88.54	88.54	0.00	0.00	0.00	0.00

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00001032 (Sysco San Francisco, Inc.)							
* 650448612	3/28/2024	255.37	255.37				
* 650448611	3/28/2024	255.37	255.37				
00001032		510.74	510.74	0.00	0.00	0.00	0.00
00001180 (FolgerGraphics, Inc.)							
* 139337	3/31/2024	230.21	230.21				
00001180		230.21	230.21	0.00	0.00	0.00	0.00
00001193 (City National Bank)							
* CC#0459	3/28/2024	478.68	478.68				
* CC#2496	3/28/2024	363.02	363.02				
* CC#2935	3/28/2024	9,516.46	9,516.46				
* CC#6192	3/28/2024	7,554.97	7,554.97				
* CC#6307	3/28/2024	11,319.90	11,319.90				
* CC#8015	3/28/2024	12,951.87	12,951.87				
* CC#9717	3/28/2024	1,476.43	1,476.43				
* CC#9725	3/28/2024	10,114.70	10,114.70				
00001193		53,776.03	53,776.03	0.00	0.00	0.00	0.00
00001672 (Daily Racing Form)							
* NS167816	3/10/2024	2,178.40	2,178.40				
* SOI1167880	3/10/2024	1,011.40-	1,011.40-				
* NS168104	3/17/2024	2,178.40	2,178.40				
* SOI168168	3/17/2024	474.58-	474.58-				
00001672		2,870.82	2,870.82	0.00	0.00	0.00	0.00
00001882 (Bay Area Automotive Group Welfare Fund)							
* March 2024	3/31/2024	3,716.00	3,716.00				
00001882		3,716.00	3,716.00	0.00	0.00	0.00	0.00
00001908 (Western Conference of Teamsters Pension Trust)							
* March 2024	3/31/2024	1,240.98	1,240.98				
00001908		1,240.98	1,240.98	0.00	0.00	0.00	0.00
00002931 (HireSafe)							
* 117939	3/31/2024	398.80	398.80				
00002931		398.80	398.80	0.00	0.00	0.00	0.00
00003804 (Pacific Coast Petroleum, Inc/Far West Capital)							
* 128599	3/26/2024	1,346.89	1,346.89				
00003804		1,346.89	1,346.89	0.00	0.00	0.00	0.00
00004304 (Ecolab Pest Elim. Div.)							
* 2667952	3/21/2024	1,095.93	1,095.93				
00004304		1,095.93	1,095.93	0.00	0.00	0.00	0.00
00004414 (Enviro Clean Maintenance)							
* 161462	3/28/2024	2,610.00	2,610.00				
* 161463	3/28/2024	2,610.00	2,610.00				
* 16164	3/28/2024	6,660.00	6,660.00				
* 16165	3/28/2024	1,830.00	1,830.00				
* 16166	3/28/2024	637.50	637.50				
* 16167	3/28/2024	4,620.00	4,620.00				

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00004414		18,967.50	18,967.50	0.00	0.00	0.00	0.00
00004684 (Ready Refresh)							
* 04C6702901044	3/14/2024	216.10	216.10				
00004684		216.10	216.10	0.00	0.00	0.00	0.00
00004726 (DLB Consulting)							
* March 2024	3/31/2024	15,338.63	15,338.63				
00004726		15,338.63	15,338.63	0.00	0.00	0.00	0.00
00005259 (Arvin, Lisa)							
* Reimbursement	3/31/2024	203.61	203.61				
00005259		203.61	203.61	0.00	0.00	0.00	0.00
00005423 (BiRite)							
* 6726734	3/20/2024	841.40	841.40				
00005423		841.40	841.40	0.00	0.00	0.00	0.00
00006102 (Ames, Tom)							
* March 2024	3/31/2024	100.00	100.00				
00006102		100.00	100.00	0.00	0.00	0.00	0.00
00006272 (American Debris Box Service Inc.)							
* 47810	3/27/2024	886.50	886.50				
00006272		886.50	886.50	0.00	0.00	0.00	0.00
00006293 (American Portables)							
* 112020	3/26/2024	1,377.82	1,377.82				
00006293		1,377.82	1,377.82	0.00	0.00	0.00	0.00
00006365 (Brian Riley Carpet Cleaning)							
* 8220	3/12/2024	600.00	600.00				
00006365		600.00	600.00	0.00	0.00	0.00	0.00
00006391 (Iniguez, Leonard)							
* March 2024	3/31/2024	100.00	100.00				
00006391		100.00	100.00	0.00	0.00	0.00	0.00
00007042 (Home Depot Pro, The)							
* 795428556	3/20/2024	579.40	579.40				
00007042		579.40	579.40	0.00	0.00	0.00	0.00
00007203 (Wong, Steven)							
* March 2024	3/31/2024	100.00	100.00				
00007203		100.00	100.00	0.00	0.00	0.00	0.00
00007407 (Southern Counties Lubricants, LLC)							
* 333086	3/28/2024	4,017.61	4,017.61				
00007407		4,017.61	4,017.61	0.00	0.00	0.00	0.00
00007537 (Laura D. McHugh)							
* Reimbursement	3/31/2024	285.17	285.17				
00007537		285.17	285.17	0.00	0.00	0.00	0.00
00007540 (4 Diamond Security)							
* 535	3/22/2024	413.88	413.88				
* 528	3/24/2024	18,247.50	18,247.50				

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00007540 (4 Diamond Security) (continued)							
* 532	3/24/2024	2,872.00	2,872.00				
* 534	3/24/2024	2,588.51	2,588.51				
* 536	3/31/2024	2,588.51	2,588.51				
00007540		26,710.40	26,710.40	0.00	0.00	0.00	0.00
00007554 (XO Pandora)							
* 0002382	3/1/2024	1,350.00	1,350.00				
00007554		1,350.00	1,350.00	0.00	0.00	0.00	0.00
00007572 (AccountingWare, LLC)							
* Q-13164	3/31/2024	190.00	190.00				
00007572		190.00	190.00	0.00	0.00	0.00	0.00
415elc (415 Electric Corporation)							
* Reimbursement	3/8/2024	94.22	94.22				
* Reimbursement #23	2/21/2024	409.53	409.53				
* Inv-1A	3/25/2024	17,760.00	17,760.00				
415elc		18,263.75	18,263.75	0.00	0.00	0.00	0.00
cedbay (CED Bay Area)							
* 7003-1092349	3/19/2024	336.00	336.00				
* 7003-1092678	3/25/2024	537.01	537.01				
cedbay		873.01	873.01	0.00	0.00	0.00	0.00
celwal (Walter Cellario)							
* Reimburse	3/31/2024	298.76	298.76				
celwal		298.76	298.76	0.00	0.00	0.00	0.00
faathe (Theresa Faapuaa)							
* March 2024	3/31/2024	100.00	100.00				
faathe		100.00	100.00	0.00	0.00	0.00	0.00
foxsec (Fox Security & Communications, Inc.)							
* 96465	3/10/2024	1,815.00	1,815.00				
* 96773	3/19/2024	1,052.50	1,052.50				
* 96795	3/19/2024	1,269.49	1,269.49				
foxsec		4,136.99	4,136.99	0.00	0.00	0.00	0.00
hanbri (Hanson Bridgett, LLP)							
* 1372124	3/20/2024	182.00	182.00				
hanbri		182.00	182.00	0.00	0.00	0.00	0.00
mearow (Rowena Meafua)							
* March 2024	3/31/2024	100.00	100.00				
mearow		100.00	100.00	0.00	0.00	0.00	0.00
mulgar (Mulberrys Garment Care)							
* See attached	3/31/2024	440.93	440.93				
mulgar		440.93	440.93	0.00	0.00	0.00	0.00
panini (PaniniTime)							
* 610838	3/22/2024	237.60	237.60				
* 610842	3/22/2024	57.44	57.44				
* 610849	3/22/2024	2,240.50	2,240.50				
* 610850	3/22/2024	128.16	128.16				

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panini (PaniniTime) (continued)							
* 610851	3/22/2024	2,201.99	2,201.99				
* 610852	3/22/2024	126.04	126.04				
* 610840	3/29/2024	276.25	276.25				
* 610841	3/29/2024	78.23	78.23				
panini		5,346.21	5,346.21	0.00	0.00	0.00	0.00
sontiq (Sontiq)							
* CI-0000015051	3/1/2024	195.50	195.50				
* CI-0000013750	3/31/2024	195.50	195.50				
sontiq		391.00	391.00	0.00	0.00	0.00	0.00
unieve (United Event Medical Services Inc.)							
* 77961	3/17/2024	1,686.85	1,686.85				
* 77976	3/24/2024	1,237.50	1,237.50				
unieve		2,924.35	2,924.35	0.00	0.00	0.00	0.00
Grand Totals:		217,354.89	217,354.89	0.00	0.00	0.00	0.00

* Calculated Balance shown is not Current Balance