



MEMO

To: Finance Committee Members – Leonard Iniguez – Chair; Rosanne Foust; Raymond Juballa; Steven Wong,

C: Board of Directors, San Mateo County Event Center

From: Diane Baumann, Controller and Dana Stoehr, CEO

Date: May 14, 2024

FINANCIAL HIGHLIGHTS: April 30, 2024

Balance Sheet:

Assets:

Cash on Hand: \$83,964.00 no change

Cash in Banks: \$2,438,484.53 decreased \$512,647.06 – Transfer to LAIF

Investments: \$11,137,985.66 – \$500,000.00 transferred from Operating to LAIF

Restricted Cash:

Auction: \$46,613.73 – no change

Pension Funds decreased \$196,109.11 - Employer Contributions \$15,007.81; Employee Contributions \$10,082.39; Distributions/Other Deductions \$3,485.93 (former employee withdrew funds); Investment loss \$215,978.01; Fees \$1,735.37 Ending balance \$5,301,432.85 balances to Restricted Liabilities - Liability for Pension Plans

Accounts Receivable – decreased \$334,272.32 to \$468,406.28 balances to AR Aged Invoice Analysis (page 3)
We have two accounts over 120 days Hot Import Nights - \$2,842.02, Harvest Festival \$16,579.00. Both have been turned over to collections and listed as doubtful accounts.

Prepaid and Deferred Charges – None

Culinary Inventory \$53,594.94 no change

Fixed Assets:

Construction in Progress \$1,483,445.66 decreased \$43,385.66 - Capitalization of Digital display sign; closing of projects with CCA; offset with expense for admin office and cypress hall restroom expenses.

Capitalized Equipment: \$2,538,113.51 increased \$23,700.69 removal of old "message center" addition of digital display sign

Accumulated Depreciation – Equipment – decrease of \$10,350.38 – remove fully depreciated "message center" offset by current month depreciation.

Leasehold improvements \$8,269,659.44 no change

Depreciation: \$23,343.35 for month of April



Liabilities

Accounts Payable: Decreased \$95,327.36 to \$122,027.53 Balances to AP Aged Invoice Analysis. (page 2) All accounts are current.

Advanced Billings – Future Events \$202,885.78 balances to A/R Aged Invoice Analysis 228000-00-A (page 4) Golden Gate Fields has an unapplied payment of \$15,302.67

Accrued Payroll and Related

Other Payroll Tax Liabilities \$-9,382.27 – timing issues on insurance billing vs payroll dates; Workers Comp Insurance Clearing - \$29,078.35 – Account is monitored and will be allocated after Fair.

Accrued Wages – \$91,942.39 changes with each payroll – account is monitored for accuracy and clears after each payroll is complete.

Accrued Leave Balances - \$174,912.48 will be re-calculated at year end.

Other Liabilities:

Sales Tax Payable of \$5,226.64 was paid May 9

Unclaimed check liability \$12,408.11 – no change

Restricted Liabilities: Pension Plan Liability mirrors asset entry

Auction Reserve – increased \$11,250.00 – Restricted Sponsorship \$8,000.00; Poultry transportation surcharge backed out of entry fee revenue

Carnival Capital Improvement - \$63,449.94 no change

Monthly loss of \$215,054.28 balances to Consolidated Financial Statements

Consolidated Financial Statements:

	April 2024	April 2023	YTD 2024	YTD 2023
Operating Profit/(Loss)	\$-191,710.93	\$303,220.58	\$548,757.41	\$848,728.77
Balance Sheet Profit/Loss	\$-215,054.28	\$287,441.83	\$929,848.69	\$1,486,595.90

Other Operating Revenue – Cell Phone Tower \$6,190.30

Prior Year Expense Adjustment – Forfeiture Credit One America - \$3,485.93

Departmental Financial Statements - Items of Note:

Event Sales & Service (ESS) - Direct profit \$123,199.59 (pages 1 & 2)

Revenue:

Building Rental Fees: \$80,800.00 NCVA; Master Gardeners; Quinceanera Party; Yaseen, Just Dance Competition, AMR

Rental Rebates \$750.00 Master Gardeners

Patron parking fees \$44,795.00 – NCVA; Yaseen, Just Dance Competition

Tailgating Permit Fees - \$2,960.00 NCVA

Monthly Parking Contracts - \$40,660.00 – Google; Nueva School; John Brehm

Miscellaneous Fees \$272.00 – Ticket Fees – tailgating

Expenses – Direct payroll expenses, benefits, taxes, workers' compensation

Administrative Expenses – \$2,297.15 Merchant CC Fees



Security, Fees and insurance; EMT Fees and show janitorial fees are reimbursable. Invoicing for event expenses lags behind events.

Parking Equipment – \$217.37 Porta Potty

Parking – Contracted Services – Security for tailgating area

Public Relations – Sponsorship – SAMCEDA meeting

Administrative Expenses – Phone stipends; subscriptions

Jockey Club – Satellite Wagering Facility – Direct Profit for month \$127,976.95 down 3% from 2023 (Page 3)

Revenue: Jockey Club revenues decreased in April and are down 1% year to date

Expenses: Payroll expenses, benefits and taxes

Administrative Expenses – equipment rental, tv and janitorial supplies

Annual San Mateo County Fair – (pages 4 – 7)

Revenue: \$138,472.00

Admissions: \$4,060.00 On line ticket sales started March 1

Space Rental – \$35,500.00 exhibit space is being sold

Concessions – \$1,085.00 Carnival tickets are being sold on line

Competitive Exhibits - \$6,441.00 competitive exhibit entry fees and insurance fees are being received

Miscellaneous Fair Revenue –\$91,386.00 Food Concessionaires are paying their utility fees; permits and RV Parking spaces. Sponsorships are up 82% to \$112,250.00 (County Consumer Plumbing; Mancini's Sleepworld; Peninsula Family YMCA; Charles Taqueria; Club Nirvana; Iheart Media; Susa Production, LLC; Monterra Credit Union; US Jaclean; Fitness 19; Immaculate Heart of Mary School; Provident Credit Union; T-Mobile)

Expenses: \$74,545.99

Administration & Marketing: \$36,535.47 Payroll and related expense – contracted services – Ad production; Public Relations Expense – Media day goodie bags

Fair Attendance Operations \$12,198.50– Printing; staff shirts; ticket expenses

Miscellaneous Fair Expense – \$3,639.08 Merchant acceptance fees and Programing for “country store” (\$3,000.00)

Competitive Exhibit Awards - \$1,373.71 – purchase awards

Competitive Fair Exhibits \$15,799.23 - Payroll costs; Contracted Services – Department Head Payments; assorted supplies

Fair Entertainment Expense \$5,000.00 – Talent booking

Culinary – (pages 8 & 9) Direct monthly loss \$37,701.80 – YTD Profit \$13,305.04 – up 97%

Revenue: \$45,164.95

Events Food Sales – NCVA

Events – Subcontractor \$1,000.00 – Food Trucks for NCVA

Food Buyouts \$750.00 Yaseen

Expenses: \$82,866.75

Salaries and Wages, taxes and benefits,

Contracted Services \$4,162.71 include temporary help (instawork) and Pest Control

Product, supplies and expense include merchant acceptance fees; and new equipment (\$11,437.42)



Administration – Expense for month - \$176,337.07 (page 10)

- Salaries & Wages, benefits, payroll taxes, workers compensation
- Contracted Services – Other \$295.40 – Employee background checks
- Travel & Training – \$4,607.58 Progress Seminar, board meeting stipends;
- Miscellaneous Employee Expenses \$375.00 – Advertising for positions
- Dues & Subscriptions \$915.19 – Chamber; Amazon Prime
- Business Insurance - \$21,669.59 includes annual premium for auto insurance - \$5,313.56

Maintenance – Expense for month \$165,789.35 (page 11)

- Salaries, wages, benefits, payroll taxes, and workers' compensation
- Equipment Maintenance & Repairs - \$16,654.94 – Preventive maintenance and repairs on forklifts; repair to power sweeper

Non-Capitalized Improvements (page 13) – \$136,681.89

- Cypress Hall Fire System - \$25,448.03
- Lighting Retrofit – \$37,915.00 Expo & Sequoia LED Conversion
- Cypress Hall – \$12,874.60 Alarm Equipment
- Parking Lot - \$46,282.50 – Delaware North and south fence work
- Wi fi upgrade \$5,459.59
- Equipment – \$8,702.17 – Purchase ticket booths \$7,016.00

Construction in Progress: \$-45,385.66

- Admin Office - \$6,467.62 construction consulting and door access control installation
- Cypress Hall Restroom -\$16,708.76 – close project with CCA – Refund \$35,908.76; Expenses \$19,200.00
- Construction Management – JCM Events
- Solar Canopies – RV Park - \$-6,894.52 – Close project with CCA – Refund
- Electronic Sign \$-28,250.00 – Project complete – equipment capitalized



San Mateo County Event Center
Balance Sheet
As of April 30, 2024

	Beginning Balance	Activity	Ending Balance
Assets			
Cash on Hand			
Petty Cash	1,300.00	0.00	1,300.00
Change Funds	82,664.00	0.00	82,664.00
	<u>83,964.00</u>	<u>0.00</u>	<u>83,964.00</u>
Cash in Banks			
Cash - Operating	2,702,630.16	(424,440.16)	2,278,190.00
Cash - Fair Awards	4,337.12	0.00	4,337.12
Cash - Payroll	244,164.31	(88,206.90)	155,957.41
	<u>2,951,131.59</u>	<u>(512,647.06)</u>	<u>2,438,484.53</u>
Investments			
Cash - Investment - San Mateo County	414,025.05	0.00	414,025.05
Cash - Investment - LAIF	10,223,960.61	500,000.00	10,723,960.61
	<u>10,637,985.66</u>	<u>500,000.00</u>	<u>11,137,985.66</u>
Restricted Cash			
Cash - Auction	46,613.73	0.00	46,613.73
Cash Value - Pension	5,497,541.96	(196,109.11)	5,301,432.85
	<u>5,544,155.69</u>	<u>(196,109.11)</u>	<u>5,348,046.58</u>
Accounts Receivable			
Accounts Receivable	802,678.60	(334,272.32)	468,406.28
Allowance for Doubtful Accounts - A/R	(19,421.02)	0.00	(19,421.02)
	<u>783,257.58</u>	<u>(334,272.32)</u>	<u>448,985.26</u>
Pre Paid and Deferred Charges			
Deferred Charges	0.00	0.00	0.00
Advanced Deposits	0.00	0.00	0.00
Pre Paid Insurance	0.00	0.00	0.00
Pre-Paid Expenses	0.00	0.00	0.00
	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Culinary - Inventory Items	53,594.94	0.00	53,594.94
Fixed Assets			
Construction in Progress	1,483,445.66	(45,385.66)	1,438,060.00
Capitalized Equipment	2,514,412.82	23,700.69	2,538,113.51
Accumulated Depreciation - Equipment	(2,225,035.93)	10,350.38	(2,214,685.55)
Capitalized - Leasehold Improvements	8,269,659.44	0.00	8,269,659.44
Accumulated Depreciation - Leasehold Imp	(6,868,577.22)	(13,932.03)	(6,882,509.25)
	<u>3,173,904.77</u>	<u>(25,266.62)</u>	<u>3,148,638.15</u>
Total Assets:	23,227,994.23	(568,295.11)	22,659,699.12



San Mateo County Event Center
Balance Sheet
As of April 30, 2024

	Beginning Balance	Activity	Ending Balance
Liabilities			
Accounts Payable			
Accounts Payable	217,354.89	(95,327.36)	122,027.53
Advanced Billings			
Advance Billings - Future Events	190,443.95	12,441.83	202,885.78
Accrued Payroll and Related			
Bonus Payable	0.00	0.00	0.00
Payroll Payable	0.00	0.00	0.00
Social Security Taxes	0.00	0.00	0.00
Medicare Tax Withheld	0.00	0.00	0.00
CA State Disability Insurance	0.00	0.00	0.00
CA State Income Tax	0.00	0.00	0.00
Federal Income Tax Withheld	0.00	0.00	0.00
Other Payroll Tax Liabilities	(5,204.84)	(4,177.43)	(9,382.27)
Workers Comp Insurance Clearing	23,233.67	5,844.68	29,078.35
Accrued Wages	170,011.80	(78,069.41)	91,942.39
Accrued Employee Leave - Admin	54,728.12	0.00	54,728.12
Accrued Employee Leave - Maint	57,856.50	0.00	57,856.50
Accrued Leave - ESS	24,829.30	0.00	24,829.30
Accrued Leave - Fair	2,862.08	0.00	2,862.08
Accrued Leave - Jockey Club	17,932.85	0.00	17,932.85
Accrued Leave - ESSFB	16,703.63	0.00	16,703.63
Accrued Liabilities - Other	0.00	0.00	0.00
	<u>362,953.11</u>	<u>(76,402.16)</u>	<u>286,550.95</u>
Other Liabilities			
Suspense	0.00	0.00	0.00
Reimbursable Costs	0.00	0.00	0.00
Sales Tax Payable	14,320.67	(9,094.03)	5,226.64
Deferred Income	0.00	0.00	0.00
Performance Deposits	0.00	0.00	0.00
Collected Fees Payable	0.00	0.00	0.00
Unclaimed Check Liability	12,408.11	0.00	12,408.11
	<u>26,728.78</u>	<u>(9,094.03)</u>	<u>17,634.75</u>
Restricted Liabilities			
Liability for Pension Plans	5,497,541.96	(196,109.11)	5,301,432.85
Junior Livestock Auction Reserve	51,613.73	11,250.00	62,863.73
Carnival Capital Improvement	63,449.94	0.00	63,449.94
Scholarship Reserve	695.00	0.00	695.00
	<u>5,613,300.63</u>	<u>(184,859.11)</u>	<u>5,428,441.52</u>
Debt - Long & Short Term	0.00	0.00	0.00
Retained Earnings			
Net Resources	15,672,309.90	0.00	15,672,309.90
Restricted Resources	0.00	0.00	0.00
Profit / Loss	1,144,902.97	(215,054.28)	929,848.69
Total Liabilities	23,227,994.23	(568,295.11)	22,659,699.12



San Mateo County Event Center
 Consolidated Financial Statement
 For the Period Ending April 30, 2024 and 2023

	April	April	Year to Date	Year to Date	Variance	%	Annual
	2024	2023	2024	2023	\$	+/-	Budget
Revenue:							
Fair Admissions Revenue	4,060.00	2,090.00	7,690.00	2,090.00	5,600.00	73%	1,200,000.00
Fair Exhibit Space	35,500.00	19,000.00	70,000.00	60,000.00	10,000.00	14%	90,000.00
Fair - Carnival Revenue	1,085.00	1,190.00	1,995.00	1,190.00	805.00	40%	359,000.00
Fair - Food and Drink	0.00	0.00	0.00	0.00	0.00		355,400.00
Fair Competitive Exhibits	6,441.00	15,583.00	19,824.00	17,064.00	2,760.00	14%	30,900.00
Miscellaneous Fair Revenue	91,386.00	16,127.00	132,444.00	29,372.75	103,071.25	78%	544,500.00
Culinary	45,164.95	70,343.89	483,900.14	468,147.65	15,752.49	3%	1,966,445.50
Jockey Club	190,443.62	207,091.40	774,250.38	784,120.45	(9,870.07)	-1%	1,400,250.00
ESS - Event Sales and Service	210,370.69	665,947.29	2,192,246.18	2,280,824.53	(88,578.35)	-4%	5,562,805.86
Prior Year Revenue Adjustment	0.00	0.00	(19,421.02)	0.00	(19,421.02)	100%	0.00
Other Operating Revenue	6,190.30	6,010.00	149,192.42	89,494.47	59,697.95	40%	326,316.00
Total Operating Revenue	590,641.56	1,003,382.58	3,812,121.10	3,732,303.85	79,817.25	2%	11,835,617.36



San Mateo County Event Center
Consolidated Financial Statement
For the Period Ending April 30, 2024 and 2023

	April	April	Year to Date	Year to Date	Variance	%	Annual
	2024	2023	2024	2023	\$	+/-	Budget
Expenses							
Administration	176,337.07	225,606.60	734,142.29	703,633.99	30,508.30	4%	2,605,453.90
Maintenance	165,789.35	114,584.73	693,093.92	611,296.53	81,797.39	12%	2,461,147.90
Fair Administration & Marketing	36,535.47	37,874.92	99,108.48	123,300.13	(24,191.65)	-24%	628,847.16
Fair Attendance Operations	12,198.50	14,633.08	25,488.54	30,187.46	(4,698.92)	-18%	525,514.37
Miscellaneous Fair Expense	3,639.08	28.50	3,856.08	85.50	3,770.58	98%	248,207.74
Fair Competitive Awards	1,373.71	1,425.98	1,373.71	1,471.47	(97.76)		34,000.00
Fair Competitive Exhibits	15,799.23	19,645.08	35,433.48	40,500.98	(5,067.50)	-14%	217,293.75
Fair Entertainment	5,000.00	5,000.00	20,056.39	15,000.00	5,056.39	25%	550,943.95
COVID Response	0.00	0.00	0.00	(78.37)	78.37		0.00
ESS - Event Sales and Service	87,171.10	98,438.07	556,525.42	459,052.45	97,472.97	18%	1,933,542.53
Culinary	82,866.75	93,562.85	470,595.10	467,765.09	2,830.01	1%	1,669,503.97
Jockey Club	62,466.67	70,677.19	264,777.15	260,128.76	4,648.39	2%	652,327.05
Equipment & Improvements	136,681.89	19,104.80	341,837.35	169,902.72	171,934.63	50%	297,000.00
Prior Year Expense Adjustment	(3,485.93)	(34.02)	17,279.09	1,574.35	15,704.74	91%	0.00
Cash over/short	(20.40)	(385.78)	(203.31)	(245.98)	42.67	-21%	0.00
Total Operating Expenses	782,352.49	700,162.00	3,263,363.69	2,883,575.08	379,788.61	12%	11,823,782.32
Total Operating Revenue	590,641.56	1,003,382.58	3,812,121.10	3,732,303.85	79,817.25	2%	11,835,617.36
Operating Profit/Loss	(191,710.93)	303,220.58	548,757.41	848,728.77	(299,971.36)	-55%	11,835.04
Non Operating Revenue	0.00	0.00	470,982.74	700,000.00	(229,017.26)	-49%	100,000.00
Depreciation Expense	23,343.35	15,778.75	89,891.46	62,132.87	27,758.59	31%	594,531.41
Profit Loss	(215,054.28)	287,441.83	929,848.69	1,486,595.90	(556,747.21)	-60%	(482,696.37)



SAN MATEO COUNTY
ON THE SAN FRANCISCO PENINSULA
EVENT CENTER

San Mateo County Event Center
Detailed Income Statement
For the Period Ending April 30, 2024 and 2023

	April 2024	April 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
ESS - Revenue							
Building Rental Fees	80,800.00	194,425.00	884,985.36	946,629.00	(61,643.64)	-7%	2,191,686.00
Rental Rebates/Sponsorships	(750.00)	(19,722.00)	(28,410.00)	(35,556.00)	7,146.00	-25%	0.00
Grounds Rental Fees	0.00	0.00	47,000.00	0.00	47,000.00	100%	0.00
Equipment Rental Fees	7,695.37	24,367.50	76,368.00	74,556.50	1,811.50	2%	172,259.00
Recovered Expenses - Other	0.00	0.00	0.00	900.00	(900.00)		0.00
Recovered Janitorial Services	14,335.39	35,761.86	151,945.81	173,992.45	(22,046.64)	-15%	536,409.60
Recovered Utilities	0.00	0.00	0.00	0.00	0.00		6,250.00
Recovered Trash	0.00	1,600.00	3,000.00	4,700.00	(1,700.00)	-57%	44,770.00
Recovered Damages	0.00	0.00	0.00	(3,987.64)	3,987.64		282.50
Recovered Outsourced Equipment	0.00	0.00	0.00	1,315.00	(1,315.00)		11,000.00
Recovered Security / Law Enforcement	6,850.00	8,387.50	87,735.12	52,493.80	35,241.32	40%	330,537.80
Recovered Labor	8,460.00	4,759.08	91,809.28	24,109.08	67,700.20	74%	100,000.00
Recovered EMT Fees	3,382.93	3,010.25	28,571.73	19,788.54	8,783.19	31%	40,000.00
Recovered Insurance Fees	0.00	105.00	0.00	105.00	(105.00)		0.00
Patron Parking Fees	44,795.00	89,820.00	604,230.00	529,595.00	74,635.00	12%	1,389,297.70
Exhibitor/Vendor Parking	0.00	0.00	300.00	0.00	300.00		0.00
Tailgating Permits - Youth Sports	2,960.00	2,625.00	38,572.00	30,681.00	7,891.00	20%	35,000.00
Monthly Parking Contracts	40,660.00	41,275.00	176,140.00	169,330.00	6,810.00	4%	492,000.00
RV Parking	0.00	650.00	4,635.00	3,250.00	1,385.00	30%	8,000.00
Parking Buyouts/Storage	0.00	0.00	7,935.00	0.00	7,935.00	100%	0.00
Miscellaneous Charges	0.00	0.00	0.00	0.00	0.00		0.00
IT Services	600.00	2,725.00	7,525.00	4,405.00	3,120.00	41%	144,005.00
Electrical Services	150.00	1,639.00	5,055.88	6,240.70	(1,184.82)	-23%	40,000.00
Fire Department Fees	0.00	0.00	0.00	0.00	0.00		0.00
Business License Fees	160.00	580.00	1,560.00	1,870.00	(310.00)	-20%	8,030.00
Miscellaneous Fees	272.00	272,387.10	3,288.00	274,855.10	(271,567.10)	-8259%	9,278.26
ATM Revenue	0.00	1,552.00	0.00	1,552.00	(1,552.00)		4,000.00
Digital Marketing	0.00	0.00	0.00	0.00	0.00		0.00
Total Revenue:	210,370.69	665,947.29	2,192,246.18	2,280,824.53	(88,578.35)	-4%	5,562,805.86
Cell Phone Tower	6,190.30	6,010.00	24,761.20	24,040.00	721.20	3%	74,316.00



San Mateo County Event Center
Detailed Income Statement
For the Period Ending April 30, 2024 and 2023

	April	April	Year to Date	Year to Date	Variance	%	Annual
	2024	2023	2024	2023	\$	+/-	Budget
ESS - Expenses							
Payroll - Full Time Employees	28,244.23	23,086.18	117,264.57	83,424.25	33,840.32	29%	403,924.21
Payroll - Part Time Employees	1,190.51	1,870.08	10,858.36	10,737.91	120.45	1%	29,750.00
Payroll - Overtime	107.34	603.16	6,954.72	4,436.41	2,518.31	36%	20,000.00
Payroll - Parking Lots	12,064.23	24,670.81	96,155.08	101,738.52	(5,583.44)	-6%	298,653.00
Employee Benefits	6,396.99	6,906.68	29,128.54	31,026.58	(1,898.04)	-7%	87,048.62
Employers Payroll Taxes	3,141.24	3,817.70	17,503.33	15,154.13	2,349.20	13%	60,903.80
Workers Compensation Insurance	2,652.13	3,381.38	14,103.69	14,187.86	(84.17)	-1%	51,262.90
Payroll - Outside Agency	0.00	0.00	1,117.50	0.00	1,117.50	100%	40,000.00
Contracted Services	0.00	0.00	0.00	0.00	0.00		0.00
Administrative Expenses	2,297.15	0.00	8,356.49	3,797.84	4,558.65	55%	45,000.00
Signs and Banners	0.00	0.00	0.00	2,208.98	(2,208.98)		3,000.00
Equipment Rentals	0.00	0.00	1,377.82	857.50	520.32	38%	60,000.00
Security - Law Enforcement	5,278.34	3,434.58	73,058.11	34,095.83	38,962.28	53%	300,000.00
Fees and Insurance	810.00	1,495.00	1,500.00	1,895.00	(395.00)	-26%	9,000.00
EMT Fees	2,718.10	4,884.40	23,509.20	18,413.80	5,095.40	22%	40,000.00
Show Janitorial	7,935.00	13,177.50	85,370.98	86,662.50	(1,291.52)	-2%	280,000.00
Electrical, IT and Other Labor	0.00	0.00	0.00	0.00	0.00		25,000.00
Utilities	0.00	0.00	0.00	0.00	0.00		0.00
Trash and Damages	0.00	0.00	2,362.26	995.00	1,367.26	58%	4,000.00
Recoverable Expenses	800.00	0.00	807.21	0.00	807.21	100%	15,000.00
Parking Equipment	217.37	0.00	434.74	0.00	434.74	100%	10,000.00
Parking Signs	1,410.00	0.00	5,339.56	5,309.93	29.63	1%	7,500.00
Parking Uniforms	0.00	2,969.53	1,564.09	3,035.25	(1,471.16)	-94%	5,000.00
Parking - Contracted Services	616.00	1,533.00	10,825.88	4,891.00	5,934.88	55%	10,000.00
Parking - Merchant Fees	6,525.38	2,267.21	19,702.34	8,780.08	10,922.26	55%	40,000.00
Parking - Other Expenses	361.62	1,110.91	1,696.40	1,830.34	(133.94)	-8%	15,000.00
Marketing - Advertising	20.82	54.95	8,316.90	7,434.95	881.95	11%	18,000.00
Travel Training and Entertainment	4.12	0.00	4,189.12	911.77	3,277.35	78%	18,000.00
Web Site	1,824.00	0.00	6,748.00	0.00	6,748.00	100%	1,500.00
Public Relations - Sponsorships	1,250.00	0.00	1,250.00	8.49	1,241.51		1,000.00
Administrative Expenses	1,306.53	725.00	7,030.53	7,418.53	(388.00)	-6%	10,000.00
Marketing - Contracted Services	0.00	2,450.00	0.00	9,800.00	(9,800.00)		25,000.00
Total Expenses	87,171.10	98,438.07	556,525.42	459,052.45	97,472.97	18%	1,933,542.53
Direct Profit Loss	123,199.59	567,509.22	1,635,720.76	1,821,772.08	(186,051.32)	-11%	3,629,263.33



San Mateo County Event Center
Detailed Income Statement
For the Period Ending April 30, 2024 and 2023

	April 2024	April 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Jockey Club - Revenue							
Admissions	30,400.00	36,530.00	124,880.00	130,060.00	(5,180.00)	-4%	255,000.00
Track Commissions	49,352.17	58,048.96	191,039.14	192,204.16	(1,165.02)	-1%	350,000.00
ADW Fees	99,032.43	100,760.10	411,594.19	415,927.23	(4,333.04)	-1%	720,000.00
Publication Sales	10,466.14	11,726.34	42,713.12	42,636.71	76.41	0%	70,000.00
Other Items Sold	16.88	26.00	83.93	100.35	(16.42)	-20%	250.00
ATM Revenue	1,176.00	0.00	3,940.00	3,192.00	748.00	19%	5,000.00
Lottery	0.00	0.00	0.00	0.00	0.00		0.00
Other Income	0.00	0.00	0.00	0.00	0.00		0.00
Total Revenue	190,443.62	207,091.40	774,250.38	784,120.45	(9,870.07)	-1%	1,400,250.00
Jockey Club- Expenses							
Payroll - JC - Full Time	11,662.19	17,911.03	69,907.28	67,142.39	2,764.89	4%	182,682.81
Payroll - JC - Part Time	1,087.14	0.00	1,087.14	0.00	1,087.14		2,200.00
Payroll JC - OT	407.22	143.64	1,412.19	707.41	704.78	50%	2,500.00
JC Benefits - Pension	478.56	1,197.80	2,866.66	3,938.21	(1,071.55)	-37%	6,885.00
Employee Benefits	1,519.17	5,347.21	24,594.77	21,744.05	2,850.72	12%	62,118.52
Employers Payroll Taxes	995.79	1,367.80	5,564.93	5,151.47	413.46	7%	15,970.36
Workers Compensation Insurance	669.98	1,262.93	4,816.43	4,749.60	66.83	1%	15,970.36
Payroll - Outside Agency	0.00	0.00	0.00	0.00	0.00		0.00
Travel, Training, Meals	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services	0.00	1,108.80	0.00	1,108.80	(1,108.80)		5,000.00
Administrative Expenses	1,964.46	1,727.62	5,466.69	8,201.90	(2,735.21)	-50%	18,000.00
Contracted Services - Janitorial	13,050.00	10,402.50	52,035.00	50,288.00	1,747.00	3%	100,000.00
Contracted Services - Security	10,479.28	7,998.75	47,052.62	41,810.75	5,241.87	11%	120,000.00
Advertising and Marketing Programs - Racing Forms	0.00	0.00	0.00	100.00	(100.00)		1,000.00
Lottery Expenses	14,754.88	16,811.11	39,177.44	43,368.47	(4,191.03)	-11%	100,000.00
Utilities	0.00	0.00	0.00	0.00	0.00		0.00
CARF Dues	5,398.00	5,398.00	10,796.00	10,796.00	0.00	0%	15,000.00
Uniforms	0.00	0.00	0.00	0.00	0.00		0.00
Special Repairs and Projects	0.00	0.00	0.00	1,021.71	(1,021.71)		5,000.00
Total Expenses	62,466.67	70,677.19	264,777.15	260,128.76	4,648.39	2%	652,327.05
Direct Profit/Loss	127,976.95	136,414.21	509,473.23	523,991.69	(14,518.46)	-3%	747,922.95



SAN MATEO COUNTY
EVENT CENTER
 ON THE SAN FRANCISCO PENINSULA

San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending April 30, 2024 and 2023

	April 2024	April 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Annual San Mateo County Fair - Revenue							
Admissions							
Regular Admissions	0.00	0.00	0.00	0.00	0.00		1,000,000.00
Advance Sale Admissions	4,060.00	2,090.00	7,690.00	2,090.00	5,600.00	73%	200,000.00
Discount Admissions	0.00	0.00	0.00	0.00	0.00		0.00
Space Rental	4,060.00	2,090.00	7,690.00	2,090.00	5,600.00	73%	1,200,000.00
Inside Exhibit Spaces	14,000.00	5,000.00	24,000.00	17,500.00	6,500.00	27%	40,000.00
Outside Exhibit Spaces	21,500.00	14,000.00	46,000.00	42,500.00	3,500.00	8%	50,000.00
Special Days Exhibit Space	0.00	0.00	0.00	0.00	0.00		0.00
Concessions	35,500.00	19,000.00	70,000.00	60,000.00	10,000.00	14%	90,000.00
Carnival Revenue	0.00	0.00	0.00	0.00	0.00		285,000.00
Carnival - Pre Sale	1,085.00	1,190.00	1,995.00	1,190.00	805.00	40%	74,000.00
Food & Beverage Concessions	0.00	0.00	0.00	0.00	0.00		355,000.00
Other Concessions	0.00	0.00	0.00	0.00	0.00		400.00
Competitive Exhibits	1,085.00	1,190.00	1,995.00	1,190.00	805.00	40%	429,400.00
Entry Fees	4,991.00	13,348.00	16,939.00	14,724.00	2,215.00	13%	18,000.00
Exhibits - Donated Awards	825.00	100.00	825.00	100.00	725.00	88%	6,000.00
Art & Literary Art Show Sales	0.00	0.00	0.00	0.00	0.00		4,000.00
Entry Processing Fees	100.00	175.00	100.00	175.00	(75.00)	-75%	500.00
Livestock Liability Insurance	525.00	1,960.00	1,960.00	2,065.00	(105.00)	-5%	2,000.00
Other Exhibit Revenue	0.00	0.00	0.00	0.00	0.00		400.00
Miscellaneous Fair Revenue:	6,441.00	15,583.00	19,824.00	17,064.00	2,760.00	14%	30,900.00
Parking - Fair only	0.00	0.00	0.00	0.00	0.00		270,000.00
Utility Reimbursement	1,800.00	0.00	3,900.00	0.00	3,900.00	100%	0.00
Permits & Insurance	2,705.00	533.00	4,192.00	2,228.75	1,963.25	47%	7,000.00
RV Parking - Stock Trucks	6,390.00	1,450.00	11,170.00	6,850.00	4,320.00	39%	17,500.00
Ticket Fee Revenue	516.00	244.00	932.00	244.00	688.00	74%	50,000.00
Sponsorship	79,975.00	13,900.00	112,250.00	20,050.00	92,200.00	82%	200,000.00
	91,386.00	16,127.00	132,444.00	29,372.75	103,071.25	78%	544,500.00
Direct Fair Revenue:	138,472.00	53,990.00	231,953.00	109,716.75	122,236.25	53%	2,294,800.00



SAN MATEO COUNTY
EVENT CENTER
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San Mateo County Event Center
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Annual San Mateo County Fair - Expenses
Fair Administration & Marketing

	April 2024	April 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Payroll - Full Time Employees	11,994.24	15,057.70	47,561.60	57,545.24	(9,983.64)	-21%	182,627.17
Payroll - Part Time Employees	3,024.50	1,876.97	11,262.87	1,876.97	9,385.90	83%	17,064.00
Payroll - Overtime	0.00	0.00	12.08	0.00	12.08	100%	2,000.00
Employees Pension	599.72	752.90	2,378.11	2,281.25	96.86	4%	9,231.36
Employees Benefits	2,096.79	2,512.75	8,377.15	9,834.94	(1,457.79)	-17%	26,980.60
Employers Payroll Taxes	1,126.65	1,268.41	4,412.68	4,461.69	(49.01)	-1%	17,275.65
Workers Compensation Insurance	839.61	1,054.03	3,329.36	4,028.16	(698.80)	-21%	14,118.38
Contracted Services	12,000.00	4,914.97	13,200.00	14,059.88	(859.88)	-7%	25,500.00
Administration Expense	400.80	435.45	1,300.80	1,035.45	265.35	20%	5,050.00
Marketing - Advertising	3,136.64	10,001.74	3,486.53	13,342.92	(9,856.39)	-283%	283,000.00
Travel and Training	69.00	0.00	2,539.78	4,833.63	(2,293.85)	-90%	7,500.00
Promotional	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00
Public Relations Expense	1,247.52	0.00	1,247.52	0.00	1,247.52	100%	2,500.00
Pre Fair Events	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00
Sponsorship Expense	0.00	0.00	0.00	10,000.00	(10,000.00)	0.00	40,000.00
Carnival Promo Credit	0.00	0.00	0.00	0.00	0.00	0.00	(10,000.00)
Fair Attendance Operations	36,535.47	37,874.92	99,108.48	123,300.13	(24,191.65)	-24%	628,847.16
Payroll - Part Time Employees	0.00	0.00	0.00	0.00	0.00	0.00	72,180.00
Employee Benefits	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Employers Payroll Taxes	0.00	0.00	0.00	0.00	0.00	0.00	5,521.77
Workers Compensation Insurance	0.00	0.00	0.00	0.00	0.00	0.00	5,412.60
Contracted Services	0.00	0.00	0.00	0.00	0.00	0.00	247,500.00
Supplies & Expense	11,786.58	14,147.82	25,076.62	29,702.20	(4,625.58)	-18%	181,250.00
Other Expenses	0.00	295.72	0.00	295.72	(295.72)	0.00	2,000.00
Corporate Gatherings	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Decorations	411.92	189.54	411.92	189.54	222.38	54%	11,650.00
	12,198.50	14,633.08	25,488.54	30,187.46	(4,698.92)	-18%	525,514.37



San Mateo County Event Center
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	April 2024	April 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Miscellaneous Fair Expense							
Payroll - Parking Employees	0.00	0.00	0.00	0.00	0.00		30,360.00
Employee Benefits	0.00	0.00	0.00	0.00	0.00		0.00
Employers Payroll Taxes	0.00	0.00	0.00	0.00	0.00		2,322.54
Workers Compensation Insurance	0.00	0.00	0.00	0.00	0.00		2,125.20
Utility Fees	0.00	0.00	0.00	0.00	0.00		20,000.00
Program	0.00	0.00	0.00	0.00	0.00		2,000.00
Contracted Services	0.00	0.00	0.00	0.00	0.00		149,400.00
Merchant Acceptance Fees	3,639.08	28.50	3,856.08	85.50	3,770.58	98%	30,000.00
Permits and Insurance	0.00	0.00	0.00	0.00	0.00		6,500.00
Exhibitors Expenses	0.00	0.00	0.00	0.00	0.00		5,500.00
	3,639.08	28.50	3,856.08	85.50	3,770.58	98%	248,207.74
Competitive Exhibit Awards							
Cash Awards	0.00	0.00	0.00	0.00	0.00		20,000.00
Non Cash Awards	391.10	1,425.98	391.10	1,471.47	(1,080.37)	-276%	10,000.00
Sponsored Cash Awards	0.00	0.00	0.00	0.00	0.00		0.00
Sponsored Non Cash Awards	982.61	0.00	982.61	0.00	982.61	100%	4,000.00
Other Awards Expenses	0.00	0.00	0.00	0.00	0.00		0.00
	1,373.71	1,425.98	1,373.71	1,471.47	(97.76)	-7%	34,000.00
Competitive Fair Exhibits							
Payroll - Full Time Employees	0.00	0.00	0.00	0.00	0.00		0.00
Payroll - Part Time Employees	4,798.36	7,497.46	16,005.55	21,673.84	(5,668.29)	-35%	87,500.00
Employee Benefits	110.36	111.42	472.54	447.37	25.17	5%	1,200.00
Employers Payroll Taxes	367.08	573.55	1,224.46	1,658.06	(433.60)	-35%	6,693.75
Workers Compensation Insurance	335.89	524.82	1,120.40	1,517.18	(396.78)	-35%	6,125.00
Judges Compensation	0.00	0.00	0.00	0.00	0.00		6,875.00
Contracted Services	8,000.00	4,000.00	12,000.00	7,172.39	4,827.61	40%	60,600.00
Supplies & Expense	2,187.54	6,937.83	4,380.32	8,032.14	(3,651.82)	-83%	45,300.00
Tents, Booths and Grid	0.00	0.00	0.00	0.00	0.00		0.00
Signs and Decorations	0.00	0.00	0.00	0.00	0.00		0.00
Exhibit Guidebook	0.00	0.00	230.21	0.00	230.21	100%	0.00
Other Expenses	0.00	0.00	0.00	0.00	0.00		0.00
Art Show - Payment to Sellers	0.00	0.00	0.00	0.00	0.00		3,000.00
Investment in Durable Goods	0.00	0.00	0.00	0.00	0.00		0.00
	15,799.23	19,645.08	35,433.48	40,500.98	(5,067.50)	-14%	217,293.75



San Mateo County Event Center
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	April 2024	April 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Fair Entertainment Expense							
Payroll	0.00	0.00	0.00	0.00	0.00		17,875.00
Employee Benefits	0.00	0.00	0.00	0.00	0.00		0.00
Employers Payroll Taxes	0.00	0.00	0.00	0.00	0.00		1,367.44
Workers Compensation Insurance	0.00	0.00	0.00	0.00	0.00		1,251.25
Contracted Services	5,000.00	5,000.00	20,000.00	15,000.00	5,000.00	25%	159,800.00
Supplies & Expense	0.00	0.00	56.39	0.00	56.39	100%	12,580.26
Grounds Acts & Entertainment	0.00	0.00	0.00	0.00	0.00		173,070.00
Headline Entertainment	0.00	0.00	0.00	0.00	0.00		185,000.00
Other	0.00	0.00	0.00	0.00	0.00		0.00
	5,000.00	5,000.00	20,056.39	15,000.00	5,056.39	25%	550,943.95
Direct Fair Expenses	74,545.99	78,607.56	185,316.68	210,545.54	(25,228.86)	-14%	2,204,806.97
Annual Fair Profit / Loss Direct Expenses	63,926.01	(24,617.56)	46,636.32	(100,828.79)	147,465.11	316%	89,993.03



SAN MATEO COUNTY
EVENT CENTER
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Culinary Revenue	April	April	Year to Date	Year to Date	Variance	%	Annual
	2024	2023	2024	2023	\$	+/-	Budget
Fair - Food Sales	0.00	0.00	0.00	0.00	0.00		0.00
Events - Food Sales	29,174.00	37,454.05	399,576.63	337,540.71	62,035.92	16%	483,463.00
Events - Beverage Sales	0.00	0.00	0.00	0.00	0.00		0.00
Events - Adult Beverage Sales	0.00	0.00	883.01	966.93	(83.92)	-10%	167,500.00
JC - Food Sales	8,275.48	10,026.91	33,387.45	34,498.53	(1,111.08)	-3%	59,678.00
JC - Beverage Sales	0.00	0.00	0.00	0.00	0.00		0.00
JC - Adult Beverage Sales	3,833.07	6,075.26	10,474.38	20,467.96	(9,993.58)	-95%	38,612.00
Fair - Beverage Sales	0.00	0.00	0.00	0.00	0.00		0.00
Fair - Adult Beverage Sales	0.00	0.00	0.00	0.00	0.00		190,000.00
Vending Machine Sales	347.00	612.00	4,008.00	3,324.00	684.00	17%	6,000.00
Fair - Sub Contractor Sales	0.00	0.00	0.00	0.00	0.00		0.00
Events - Sub Contractor Sales	1,000.00	0.00	8,500.00	2,750.00	5,750.00	68%	104,220.00
JC - Sub Contractor Sales	0.00	0.00	0.00	0.00	0.00		0.00
Catering - Food	0.00	0.00	582.00	0.00	582.00	100%	216,386.50
Catering - Beverage	0.00	0.00	450.00	3,139.50	(2,689.50)	-598%	0.00
Catering - Adult Beverages	0.00	7,032.50	3,250.00	28,993.00	(25,743.00)	-792%	339,773.00
Catering - Supplemental Fee	0.00	1,545.00	805.20	3,484.20	(2,679.00)	-333%	129,713.00
Catering - Subcontractors	819.84	0.00	8,357.99	2,420.65	5,937.34	71%	30,000.00
Other Revenue	965.56	0.00	10,495.48	9,493.00	1,002.48	10%	10,000.00
Labor Charges	0.00	3,115.00	1,325.00	12,333.00	(11,008.00)	-831%	151,100.00
Linen Charges	0.00	287.00	55.00	417.00	(362.00)	-658%	0.00
Food Buyouts	750.00	4,196.17	1,750.00	8,319.17	(6,569.17)	-375%	40,000.00
Vendor / Show Coupons	0.00	0.00	0.00	0.00	0.00		0.00
Health Department Permit Revenue	0.00	0.00	0.00	0.00	0.00		0.00
	45,164.95	70,343.89	483,900.14	468,147.65	15,752.49	3%	1,966,445.50



San Mateo County Event Center
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	Year to Date		Year to Date		Variance	% +/-	Annual Budget
	2023	2024	2023	2024			
Culinary - Expenses							
Payroll - Full Time Employees	30,192.04	26,457.02	133,001.79	90,223.53	42,778.26	32%	405,218.63
Payroll - Part Time Employees	3,502.02	12,696.83	40,214.96	62,366.11	(22,151.15)	-55%	348,055.00
Payroll - Overtime	447.42	1,304.84	6,274.70	8,228.90	(1,954.20)	-31%	0.00
Employee Benefits	9,967.11	10,888.69	42,715.02	47,908.85	(5,193.83)	-12%	98,356.30
Employers Payroll Taxes	2,498.54	2,969.19	13,294.42	11,955.74	1,338.68	10%	61,677.62
Workers Compensation Insurance	2,249.92	2,805.48	10,722.32	11,244.76	(522.44)	-5%	45,196.42
Payroll - Outside Agency	0.00	0.00	604.39	24,742.06	(24,137.67)	-3994%	0.00
Contracted Services	4,162.71	7,308.45	31,595.14	31,917.22	(322.08)	-1%	0.00
Product - Food - Concessions	7,702.13	12,961.90	118,219.32	87,671.40	30,547.92	26%	175,000.00
Product - Food - Catering	0.00	248.76	0.00	2,849.16	(2,849.16)	25%	125,000.00
Product - Beverages - Concessions	2,937.01	4,308.24	11,648.83	8,707.55	2,941.28	25%	35,000.00
Product - Beverages - Catering	0.00	513.24	732.68	3,040.73	(2,308.05)	-315%	38,000.00
Product - Adult Beverage - Concessions	0.00	0.00	780.00	1,297.46	(517.46)	-66%	110,000.00
Product - Adult Beverage - Catering	0.00	0.00	0.00	11,154.48	(11,154.48)	-94%	30,000.00
Product - Food - Jockey club	1,646.06	2,250.19	6,755.38	13,122.15	(6,366.77)	-94%	35,000.00
Product - Beverage - JC	523.08	371.40	1,017.88	2,513.65	(1,495.77)	-147%	5,000.00
Product - Adult Beverage - JC	0.00	2,287.50	1,541.00	3,279.30	(1,738.30)	-113%	2,500.00
Product - Spoilage	0.00	0.00	0.00	0.00	0.00		0.00
Supplies & Expenses	14,996.18	2,344.02	32,852.26	17,388.63	15,463.63	47%	75,000.00
Supplies - Paper Products	0.00	2,050.53	7,913.83	11,738.45	(3,824.62)	-48%	25,000.00
Ice - CO2	232.10	176.15	1,229.55	1,575.40	(345.85)	-28%	4,000.00
Utilities	0.00	0.00	0.00	0.00	0.00		0.00
Hood Cleaning	1,050.00	0.00	1,050.00	4,195.00	(3,145.00)	-14%	10,000.00
Linens & Equipment Rental	668.32	1,421.57	3,700.82	4,206.44	(505.62)		25,000.00
Promotional, Advertising & Travel	0.00	0.00	0.00	285.82	(285.82)		4,000.00
Equipment - New and Maintenance	92.11	198.85	4,730.81	6,152.30	(1,421.49)	-30%	10,000.00
Miscellaneous	0.00	0.00	0.00	0.00	0.00		2,500.00
Culinary Direct/Profit Loss	82,866.75	93,562.85	470,595.10	467,765.09	2,830.01	1%	1,669,503.97
	(37,701.80)	(23,218.96)	13,305.04	382.56	12,922.48	97%	296,941.53



SAN MATEO COUNTY
ON THE SAN FRANCISCO PENINSULA
EVENT CENTER

San Mateo County Event Center
Detailed Income Statement
For the Period Ending April 30, 2024 and 2023

	April 2024	April 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Administration							
Payroll - Full Time Employees	80,260.80	90,685.02	322,840.41	266,673.59	56,166.82	17%	1,265,017.36
Payroll - Part Time Employees	3,219.15	2,643.55	20,942.95	2,643.55	18,299.40	87%	41,000.00
Payroll - Overtime	129.66	521.39	558.58	922.94	(364.36)	-65%	10,000.00
Compensated Leave Expense	0.00	0.00	0.00	0.00	0.00		33,909.60
Employees Pension	5,533.72	6,631.37	21,630.01	20,203.10	1,426.91	7%	63,250.87
Employee Benefits	8,070.27	8,152.00	35,508.09	40,221.55	(4,713.46)	-13%	91,564.11
Employers Payroll Taxes	6,391.85	7,115.29	26,124.58	20,423.68	5,700.90	22%	112,560.50
Workers Compensation Insurance	5,261.05	5,512.15	21,859.47	17,823.08	4,036.39	18%	91,421.22
Outside Agency Payroll	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Legal	2,095.30	1,590.90	5,690.90	17,958.20	(12,267.30)		49,500.00
Contracted Services - Other	295.40	240.20	2,076.20	814.30	1,261.90	61%	50,000.00
Contracted Services - Financial	14,704.59	27,297.45	57,284.49	52,840.49	4,444.00	8%	160,000.00
Contracted Services - Security	0.00	0.00	0.00	0.00	0.00		0.00
Meeting Expenses - IT	5,229.38	5,041.34	12,907.38	27,599.30	(14,691.92)	-114%	75,000.00
Meeting Expenses	120.24	2,058.12	1,345.31	2,830.25	(1,484.94)	-110%	15,000.00
Travel & Training	4,607.58	2,985.37	16,292.19	9,097.48	7,194.71	44%	20,000.00
Marketing, PR & Sponsorships	0.00	0.00	387.77	5,331.30	(4,943.53)	-1275%	20,000.00
Office Supplies & Expense	3,524.75	1,905.37	9,636.37	6,443.76	3,192.61	33%	30,000.00
Equipment Rental	1,787.99	281.75	4,272.31	1,724.95	2,547.36	60%	8,500.00
IT Expenses - non contracted	1,986.47	18,359.28	11,322.96	67,381.44	(56,058.48)	-495%	100,000.00
Miscellaneous Employee Expenses	375.00	75.00	2,465.00	463.20	2,001.80	81%	5,000.00
Telephone, Postage, Internet	7,889.69	7,982.68	29,922.46	31,532.75	(1,610.29)	-5%	90,000.00
Dues & Subscriptions (non IT)	915.19	892.58	32,924.60	2,222.50	30,702.10	93%	10,000.00
Business Insurance	21,699.59	18,879.09	74,764.68	68,277.52	6,487.16	9%	196,230.24
Bank Fees	372.98	817.32	1,369.38	3,367.28	(1,997.90)	-146%	7,500.00
Payroll Administration Fees	1,715.12	14,702.76	7,159.18	33,636.23	(26,477.05)	-370%	15,000.00
CC Merchant Acceptance Fees	151.30	1,221.62	1,827.02	3,042.55	(1,215.53)	-67%	7,500.00
Unemployment Insurance	0.00	0.00	0.00	0.00	0.00		10,000.00
Audit Expense	0.00	0.00	13,000.00	0.00	13,000.00	100%	25,000.00
Bad Debt - CC Chargebacks	0.00	15.00	30.00	159.00	(129.00)	-430%	2,500.00
	176,337.07	225,606.60	734,142.29	703,633.99	30,508.30	4%	2,605,453.90



San Mateo County Event Center
Detailed Income Statement
For the Period Ending April 30, 2024 and 2023

	April 2024	April 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Maintenance							
Payroll - Full Time Employees	68,022.71	69,080.14	281,101.22	255,392.81	25,708.41	9%	1,072,998.04
Payroll - Part Time Employees	0.00	0.00	0.00	0.00	0.00		0.00
Payroll - Overtime	219.97	972.39	2,400.63	3,711.48	(1,310.85)	-55%	25,000.00
Employees Pension	6,034.64	6,980.21	25,638.88	23,721.15	1,917.73	7%	54,899.90
Employees Benefits	13,553.23	14,652.65	55,473.05	70,210.22	(14,737.17)	-27%	195,414.22
Employers Payroll Taxes	5,158.00	5,302.46	21,442.99	19,536.86	1,906.13	9%	68,075.88
Workers Compensation Insurance	4,819.35	4,966.93	20,025.18	18,226.27	1,798.91	9%	76,859.86
Outside Agency Payroll	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Landscaping	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Alarm	0.00	0.00	7,056.69	2,015.00	5,041.69	71%	20,000.00
Contracted Services - Pest Control	1,272.00	0.00	4,134.00	3,861.00	273.00	7%	16,500.00
Contracted Services - Janitorial	0.00	450.00	4,800.00	2,617.50	2,182.50	45%	15,000.00
Contracted Services - HVAC	4,761.00	0.00	9,490.97	6,607.97	2,883.00	30%	35,000.00
Contracted Services - Other	0.00	1,301.47	11,766.02	2,501.47	9,264.55	79%	50,900.00
Administration Expenses	464.64	375.00	1,526.27	1,629.89	(103.62)	-7%	10,000.00
Equipment Rental	0.00	0.00	0.00	0.00	0.00		2,500.00
Utilities - Power	22,860.48	677.08	117,265.19	76,886.58	40,378.61	34%	450,000.00
Utilities - Water	6,655.41	14.44	23,236.95	15,263.81	7,973.14	34%	80,000.00
Utilities - Other	1,634.00	3,797.94	24,803.33	40,131.61	(15,328.28)	-62%	60,000.00
Equipment Maintenance & Repairs	16,654.94	2,469.37	35,995.15	16,184.77	19,810.38	55%	60,000.00
Building Maintenance Supplies	5,217.62	834.45	15,127.05	13,113.26	2,013.79	13%	35,000.00
Janitorial Supplies	3,741.75	896.57	18,925.14	14,973.98	3,951.16	21%	45,000.00
Tools & Equipment	160.29	0.00	231.58	277.87	(46.29)	-20%	3,000.00
Building Repairs	0.00	0.00	709.19	7,197.33	(6,488.14)	-915%	40,000.00
Emergency Repairs	0.00	0.00	3,070.00	2,880.00	190.00	6%	0.00
Trash Removal	4,559.32	1,813.63	8,874.44	14,355.70	(5,481.26)	-62%	45,000.00
	165,789.35	114,584.73	693,093.92	611,296.53	81,797.39	12%	2,461,147.90



SAN MATEO COUNTY
EVENT CENTER
 ON THE SAN FRANCISCO PENINSULA

San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending April 30, 2024 and 2023

	April 2024	April 2023	Year to Date 2024	Year to Date 2023	Variance \$	% +/-	Annual Budget
Non Capitalized Improvements:							
Non Capitalized Improvements	0.00	0.00	0.00	0.00	0.00		0.00
Expo Hall Upgrades	0.00	0.00	0.00	0.00	0.00		40,000.00
Cypress Hall Fire System	25,448.03	0.00	25,448.03	0.00	25,448.03		0.00
Barn Repairs	0.00	0.00	0.00	0.00	0.00		0.00
Asphalt Repairs	0.00	0.00	0.00	0.00	0.00		0.00
Roofing Replacement - Repairs	0.00	0.00	0.00	0.00	0.00		0.00
Event Pavillion - Drainage	0.00	0.00	0.00	0.00	0.00		0.00
Landscaping Projects	0.00	0.00	0.00	0.00	0.00		0.00
Security Camera	0.00	0.00	0.00	0.00	0.00		0.00
Lighting Retrofit	37,915.00	0.00	71,730.72	0.00	71,730.72		25,000.00
Fiesta Hall Upgrades	0.00	10,984.00	0.00	10,984.00	(10,984.00)		0.00
Storm Drains Sewers	0.00	0.00	0.00	0.00	0.00		0.00
Cypress Hall	12,874.60	0.00	12,874.60	0.00	12,874.60		0.00
Parking Lot	46,282.50	7,124.45	46,282.50	7,124.45	39,158.05		50,000.00
Computer Switch Upgrade	5,459.59	539.27	145,503.17	108,013.92	37,489.25		0.00
PSC Building	0.00	0.00	0.00	0.00	0.00		0.00
Generators	0.00	0.00	0.00	0.00	0.00		0.00
Jockey Club	0.00	0.00	300.00	(44.23)	344.23		0.00
Redwood Hall	0.00	0.00	0.00	29,154.48	(29,154.48)		0.00
Door Replacement	0.00	0.00	0.00	0.00	0.00		0.00
Equipment	8,702.17	457.08	39,698.33	14,670.10	25,028.23		182,000.00
Capitalized Improvements - In Progress	136,681.89	19,104.80	341,837.35	169,902.72	171,934.63	50%	297,000.00
Fiesta Hall Heat	0.00	33,516.43	0.00	33,516.43	(33,516.43)		0.00
Sub Station - Central Mall	0.00	0.00	0.00	0.00	0.00		1,200,000.00
Internet and Wi-Fi Improvements	0.00	0.00	0.00	0.00	0.00		0.00
Redwood Hall Remodel	0.00	0.00	0.00	(194,698.00)	194,698.00		13,100,000.00
100 amp Electrical - Cafe Lawn	0.00	0.00	0.00	0.00	0.00		0.00
Administration Office Addition	6,467.62	4,524.35	25,314.47	1,167,165.07	(1,141,850.60)		1,200,000.00
Saratoga Entrance Upgrade	0.00	0.00	0.00	0.00	0.00		0.00
Gates into Parking Lots	0.00	0.00	0.00	(132,610.00)	132,610.00		0.00
Cypress Hall Restrooms	(16,708.76)	0.00	(16,708.76)	79,634.65	(96,343.41)		1,050,000.00
Solar Canopies - RV Park	(6,894.52)	0.00	(28,250.00)	8,234.52	(28,250.00)		4,750,000.00
Electronic Signs	(28,250.00)	0.00	(28,250.00)	0.00	(28,250.00)		0.00
	(45,385.66)	38,040.78	(19,644.29)	961,242.67	#VALUE!		21,300,000.00

5/14/2024 16:25

AP Aged Invoice Analysis

Historical Balances by GL Date as of 4/30/2024

Historical Aging

San Mateo
Diane Baumann

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Invoice Number	Invoice Date	Balance	Current 4/1/2024 and Beyond	1 - 30 Days 3/1/2024 3/31/2024	31 - 60 Days 2/1/2024 2/29/2024	61 - 90 Days 1/1/2024 1/31/2024	Over 90 Days Up to 12/31/2023
0000063 (PG & E)							
* Acct# 1368-4	4/30/2024	105.29	105.29				
* Acct# 1562-0	4/30/2024	21,824.81	21,824.81				
* Acct# 4688-2	4/30/2024	126.21	126.21				
0000063		22,056.31	22,056.31	0.00	0.00	0.00	0.00
0000114 (City of San Mateo-Finance Department)							
* NCVA	4/30/2024	45.00	45.00				
0000114		45.00	45.00	0.00	0.00	0.00	0.00
0000191 (Verizon Wireless)							
* 9962667241	4/26/2024	342.09	342.09				
0000191		342.09	342.09	0.00	0.00	0.00	0.00
0000180 (FolgerGraphics, Inc.)							
* 139680	4/30/2024	745.45	745.45				
* 139694	4/30/2024	105.84	105.84				
0000180		851.29	851.29	0.00	0.00	0.00	0.00
00001662 (Los Alamitos Quarter Horse Racing Association)							
* 0018344-IN	4/30/2024	1,440.00	1,440.00				
00001662		1,440.00	1,440.00	0.00	0.00	0.00	0.00
00001672 (Daily Racing Form)							
* NS169894	4/28/2024	2,178.40	2,178.40				
* SOI169962	4/28/2024	202.28	202.28				
00001672		1,976.12	1,976.12	0.00	0.00	0.00	0.00
00002705 (Recology San Mateo County)							
* 53496550	4/30/2024	340.36	340.36				
00002705		340.36	340.36	0.00	0.00	0.00	0.00
00002931 (HireSafe)							
* 118217	4/30/2024	285.40	285.40				
00002931		285.40	285.40	0.00	0.00	0.00	0.00
00004290 (PBC)							
* 86465206	4/25/2024	2,501.51	2,501.51				
00004290		2,501.51	2,501.51	0.00	0.00	0.00	0.00
00004726 (DLB Consulting)							
* April 2024	4/30/2024	14,704.59	14,704.59				
00004726		14,704.59	14,704.59	0.00	0.00	0.00	0.00
00005185 (Dryco Construction, Inc)							
* 42539	4/30/2024	45,405.00	45,405.00				
00005185		45,405.00	45,405.00	0.00	0.00	0.00	0.00
00005773 (Recology Peninsula Services)							
* 79324	4/30/2024	925.00	925.00				
00005773		925.00	925.00	0.00	0.00	0.00	0.00
00006102 (Ames, Tom)							
* April 2024	4/30/2024	100.00	100.00				
00006102		100.00	100.00	0.00	0.00	0.00	0.00

AP Aged Invoice Analysis

Historical Balances by GL Date as of 4/30/2024

Historical Aging

San Mateo
Diane Baumann

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Invoice Number	Invoice Date	Balance	Current 4/1/2024 and Beyond	1 - 30 Days 3/1/2024 3/31/2024	31 - 60 Days 2/1/2024 2/29/2024	61 - 90 Days 1/1/2024 1/31/2024	Over 90 Days Up to 12/31/2023
00006157 (Leonard Iniguez)							
* April 2024	4/30/2024	100.00	100.00				
00006157		100.00	100.00	0.00	0.00	0.00	0.00
00006293 (American Portables)							
* 113406	4/19/2024	217.37	217.37				
00006293		217.37	217.37	0.00	0.00	0.00	0.00
00007042 (HD Supply formerly Home Depot Pro)							
* 800103657	4/17/2024	972.08	972.08				
* 800523110	4/18/2024	162.33	162.33				
* 800751315	4/19/2024	89.97	89.97				
* 801040700	4/23/2024	124.68	124.68				
00007042		1,349.06	1,349.06	0.00	0.00	0.00	0.00
00007203 (Wong, Steven)							
* April 2024	4/30/2024	100.00	100.00				
00007203		100.00	100.00	0.00	0.00	0.00	0.00
00007437 (Brink's Incorporated)							
* 6548060	4/30/2024	6.47	6.47				
00007437		6.47	6.47	0.00	0.00	0.00	0.00
00007540 (4 Diamond Security)							
* 555	4/29/2024	2,175.34	2,175.34				
00007540		2,175.34	2,175.34	0.00	0.00	0.00	0.00
faathe (Theresa Faapuaa)							
* April 2024	4/30/2024	100.00	100.00				
faathe		100.00	100.00	0.00	0.00	0.00	0.00
foxsec (Fox Security & Communications, Inc.)							
* 97426	4/30/2024	25,448.03	25,448.03				
foxsec		25,448.03	25,448.03	0.00	0.00	0.00	0.00
mearow (Rowena Meafua)							
* April 2024	4/30/2024	100.00	100.00				
mearow		100.00	100.00	0.00	0.00	0.00	0.00
pitbow (Pitney Bowes PO 981039)							
* 1025254698	4/29/2024	124.84	124.84				
pitbow		124.84	124.84	0.00	0.00	0.00	0.00
unieve (United Event Medical Services Inc.)							
* 78016	4/28/2024	1,333.75	1,333.75				
unieve		1,333.75	1,333.75	0.00	0.00	0.00	0.00
Grand Totals:		122,027.53	122,027.53	0.00	0.00	0.00	0.00

Calculated Balance shown is not Current Balance

AR Aged Invoice Analysis

Balances as of 4/30/2024
by GL Date

Historical by AR Account

San Mateo
Diane Baumann

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Invoice Number	Invoice Date	Terms	Balance	Current 4/1/2024 and Beyond	Over 30 3/1/2024 3/31/2024	Over 60 2/1/2024 2/29/2024	Over 90 1/1/2024 1/31/2024	Over 120 Up to 12/31/2023
Receivables: 131001-00-A								
Atelier MaMo (atemam)						Phone: 310-498-3621	Last Pymt: 5/8/2024	500.00
*00745	4/24/2024	Net 30	500.00	500.00				
*Atelier MaMo Totals:			500.00	500.00	0.00	0.00	0.00	0.00
Bay Area Specialty Jerky (bayare)						Phone: (510) 604-	Last Pymt: 5/13/2024	500.00
*00685	3/29/2024	Net 30	500.00		500.00			
*Bay Area Specialty Jerky Totals:			500.00	0.00	500.00	0.00	0.00	0.00
Be Here Now Jewelry and Lapidary (behere)						Phone: 510-512-3506	Last Pymt: 5/3/2024	500.00
*00711	4/12/2024	Net 30	500.00	500.00				
*Be Here Now Jewelry and Lapidary Totals:			500.00	500.00	0.00	0.00	0.00	0.00
Beloved Flower Garden (belflo)						Phone: 650-389-4186	Last Pymt: 4/26/2024	750.00
00750	4/26/2024	Net 30	750.00	750.00				
Beloved Flower Garden Totals:			750.00	750.00	0.00	0.00	0.00	0.00
Club Nirvana (clunir)						Phone: 619-739-3272	Last Pymt: 5/18/2023	4,000.00
00726	4/12/2024	Net 30	4,000.00	4,000.00				
Club Nirvana Totals:			4,000.00	4,000.00	0.00	0.00	0.00	0.00
Deoja Creations, LLC BDA Love (deocre)						Phone: 760-583-6482	Last Pymt: 3/28/2024	1,750.00
00679	3/28/2024	Net 30	1,750.00		1,750.00			
Deoja Creations, LLC BDA Love Totals:			1,750.00	0.00	1,750.00	0.00	0.00	0.00
Fun 4 a Day (00005590)						Phone: 909-732-4873	Last Pymt: 4/1/2024	3,050.00
00688	4/1/2024	Net 30	2,500.00	2,500.00				
Fun 4 a Day Totals:			2,500.00	2,500.00	0.00	0.00	0.00	0.00
Gabriel Ortiz Garica (gargab)							Last Pymt: 5/10/2024	100.00
*946	4/24/2024	Net 30	200.00	200.00				
*Gabriel Ortiz Garica Totals:			200.00	200.00	0.00	0.00	0.00	0.00
Golden Gate Fields (00000321)						Phone: 626-574-7223	Last Pymt: 5/8/2024	8,700.80
00640	1/31/2024	Net 30	4,134.96					4,134.96
00653	2/29/2024	Net 30	82,385.08				82,385.08	
00698	3/31/2024	Net 30	24,209.69		24,209.69			
*00701	3/31/2024	Net 30	8,700.80		8,700.80			
00770	4/30/2024	Net 30	82,239.83	82,239.83				
00771	4/30/2024	Net 30	40,871.59	40,871.59				
*Golden Gate Fields Totals:			242,541.95	123,111.42	32,910.49	82,385.08	4,134.96	0.00
Good Life Roots (goolif)						Phone: (213)214-0420	Last Pymt: 5/13/2024	2,250.00
*00723	4/17/2024	Net 30	2,250.00	2,250.00				
*Good Life Roots Totals:			2,250.00	2,250.00	0.00	0.00	0.00	0.00
Harvest Festival/ Glenn Companies LLC. (00000414)						Phone: 925-392-7300	Last Pymt: 11/30/2023	0.00
411	11/30/2023	Net 30	16,579.00					16,579.00
Harvest Festival/ Glenn Companies LLC. Tot			16,579.00	0.00	0.00	0.00	0.00	16,579.00
Hot Import Nights (HotImp)							Last Pymt: 10/31/2023	0.00
33393484	10/31/2023	Net 30	2,842.02					2,842.02
Hot Import Nights Totals:			2,842.02	0.00	0.00	0.00	0.00	2,842.02
iHeartMedia (00006909)						Phone: 530-677-5903	Last Pymt: 8/6/2019	1,250.00
00727	4/12/2024	Net 30	5,000.00	5,000.00				

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Receivables: 131001-00-A (continued)								
iHeartMedia Totals:			5,000.00	5,000.00	0.00	0.00	0.00	0.00
Immaculate Heart of Mary School (immhea)			Last Pymt:					
00746	4/26/2024	Net 30	2,500.00	2,500.00				
Immaculate Heart of Mary School Totals:			2,500.00	2,500.00	0.00	0.00	0.00	0.00
Janette Vong's Zen Essential Services (vonjan)			Phone: 714-822-8763 Last Pymt: 5/2/2024 1,000.00					
*00689	4/1/2024	Net 30	1,000.00	1,000.00				
*Janette Vong's Zen Essential Services Totals			1,000.00	1,000.00	0.00	0.00	0.00	0.00
Los Alamitos Quarter Horse Racing Association (00001662)			Last Pymt: 4/16/2024 10,881.95					
00699	3/31/2024	Net 30	12,692.10		12,692.10			
00772	4/30/2024	Net 30	11,677.85	11,677.85				
00773	4/30/2024	Net 30	5,638.54	5,638.54				
Los Alamitos Quarter Horse Racing Associat			30,008.49	17,316.39	12,692.10	0.00	0.00	0.00
Northern California Volleyball Association (00000075)			Phone: 415-550-7582 Last Pymt: 4/11/2024 102,264.88					
00776	4/30/2024	Net 30	2,035.87	2,035.87				
918	4/30/2024	Net 30	80,222.27	80,222.27				
Northern California Volleyball Association To			82,258.14	82,258.14	0.00	0.00	0.00	0.00
Provident Credit Union (00004003)			Last Pymt: 1/18/2018 117,421.31					
00760	4/29/2024	Net 30	2,500.00	2,500.00				
Provident Credit Union Totals:			2,500.00	2,500.00	0.00	0.00	0.00	0.00
Reborn Home Solutions (rebhom)			Phone: 510-541-2309 Last Pymt: 5/6/2024 500.00					
*00683	3/29/2024	Net 30	500.00	500.00	500.00			
*Reborn Home Solutions Totals:			500.00	0.00	500.00	0.00	0.00	0.00
San Mateo County Elections (00006992)			Last Pymt: 4/9/2024 22,806.00					
325	3/31/2024	Net 30	122.00		122.00			
San Mateo County Elections Totals:			122.00	0.00	122.00	0.00	0.00	0.00
San Mateo County Event Center and Fair (00001794)			Phone: 650 574-3247 Last Pymt: 5/13/2024 489.00					
*00769	4/30/2024	Net 30	7,656.39	7,656.39				
*San Mateo County Event Center and Fair To			7,656.39	7,656.39	0.00	0.00	0.00	0.00
San Mateo County Human Services Agency (HSA)			Last Pymt:					
908	3/31/2024	Net 30	24,309.38		24,309.38			
San Mateo County Human Services Agency			24,309.38	0.00	24,309.38	0.00	0.00	0.00
Sara Collection LLC (sarcol)			Phone: 707-890-2240 Last Pymt: 5/13/2024 1,500.00					
*00690	4/1/2024	Net 30	1,500.00	1,500.00				
*Sara Collection LLC Totals:			1,500.00	1,500.00	0.00	0.00	0.00	0.00
Shoe MGK, Ace Up Enterprises LLC (shomgk)			Phone: (323) 579-4435 Last Pymt: 5/13/2024 1,000.00					
*00742	4/24/2024	Net 30	1,000.00	1,000.00				
*Shoe MGK, Ace Up Enterprises LLC Totals:			1,000.00	1,000.00	0.00	0.00	0.00	0.00
SM/SF UCCE Master Gardeners (00004686)			Last Pymt: 5/13/2024 2,252.50					
*662	4/25/2024	Net 30	2,252.50	2,252.50				
*SM/SF UCCE Master Gardeners Totals:			2,252.50	2,252.50	0.00	0.00	0.00	0.00
SOW AND ASSOCIATES (sowass)			Phone: 602-318-8327 Last Pymt: 4/17/2024 1,500.00					
00731	4/17/2024	Net 30	1,500.00	1,500.00				

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Receivables: 131001-00-A (continued)								
SOW AND ASSOCIATES Totals:			1,500.00	1,500.00	0.00	0.00	0.00	0.00
Susa Production, LLC (suspro)			Phone: 512-351-0164 Last Pymt:					
00730	4/17/2024	Net 30	8,000.00	8,000.00				
Susa Production, LLC Totals:			8,000.00	8,000.00	0.00	0.00	0.00	0.00
T-Mobile (00001434)			Phone: 513-505-6249 Last Pymt: 3/27/2023 6,150.00					
00761	4/30/2024	Net 1	12,500.00	12,500.00				
T-Mobile Totals:			12,500.00	12,500.00	0.00	0.00	0.00	0.00
The Nueva School (00004080)			Phone: 650-350-4600 Last Pymt: 4/29/2024 17,140.00					
00694	4/30/2024	Net 30	2,520.00	2,520.00				
The Nueva School Totals:			2,520.00	2,520.00	0.00	0.00	0.00	0.00
The Peace Palace (thepea)			Phone: (510) 384-2723 Last Pymt: 5/2/2024 250.00					
*00696	4/1/2024	Net 30	250.00	250.00				
*The Peace Palace Totals:			250.00	250.00	0.00	0.00	0.00	0.00
The Quiet Few (thequi)			Phone: 617-687-3284 Last Pymt: 5/1/2024 500.00					
*00675	3/26/2024	Net 30	500.00	500.00	500.00			
*The Quiet Few Totals:			500.00	0.00	500.00	0.00	0.00	0.00
Watch and Wager.Com, LLC (00003730)			Phone: 916-800-1395 Last Pymt: 4/29/2024 9,410.22					
00774	4/30/2024	Net 30	4,774.37	4,774.37				
00775	4/30/2024	Net 30	2,842.04	2,842.04				
Watch and Wager.Com, LLC Totals:			7,616.41	7,616.41	0.00	0.00	0.00	0.00
Receivables: 131001-00-A Totals			468,406.28	289,181.25	73,283.97	82,385.08	4,134.96	19,421.02

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Receivables: 228000-00-A								
Arco with Aly (acro)						Phone: 818-643-0635	Last Pymt: 5/8/2024	8,259.61
U-20240401	4/1/2024		5,506.41-	5,506.41-				
Arco with Aly Totals:			5,506.41-	5,506.41-	0.00	0.00	0.00	0.00
Brandy Bishop (bisbra)						Phone: 415-793-0626	Last Pymt: 4/15/2024	6,200.00
U-20240415	4/15/2024		6,200.00-	6,200.00-				
Brandy Bishop Totals:			6,200.00-	6,200.00-	0.00	0.00	0.00	0.00
Golden Gate Fields (00000321)						Phone: 626-574-7223	Last Pymt: 5/8/2024	8,700.80
U-20240222	2/22/2024		15,302.67-			15,302.67-		
Golden Gate Fields Totals:			15,302.67-	0.00	0.00	15,302.67-	0.00	0.00
Google LLC (00004382)							Last Pymt: 5/1/2024	0.00
*U-20240425	4/25/2024		19,500.00-	19,500.00-				
*Google LLC Totals:			19,500.00-	19,500.00-	0.00	0.00	0.00	0.00
Just Dance Invitational (jusdan)						Phone: 310-487-3868	Last Pymt: 5/9/2024	0.00
*U-20240401	4/1/2024		654.47-	654.47-				
*Just Dance Invitational Totals:			654.47-	654.47-	0.00	0.00	0.00	0.00
Nor Cal Landscape Nursery Show (00000051)						Phone: 530-458-3190	Last Pymt: 4/23/2024	5,000.00
U-20240423	4/23/2024		5,000.00-	5,000.00-				
Nor Cal Landscape Nursery Show Totals:			5,000.00-	5,000.00-	0.00	0.00	0.00	0.00
Reptile Realms (00006398)						Phone: 4086924377	Last Pymt: 1/31/2024	15,500.00
U-20240131	1/31/2024		15,500.00-				15,500.00-	
Reptile Realms Totals:			15,500.00-	0.00	0.00	0.00	15,500.00-	0.00
Roblox (00001746)						Phone: 415-498-0891	Last Pymt: 3/21/2024	65,532.78
U-20240321	3/21/2024		65,532.78-			65,532.78-		
Roblox Totals:			65,532.78-	0.00	65,532.78-	0.00	0.00	0.00
SaaStr, Inc (00007361)						Phone: 650-387-7155	Last Pymt: 1/2/2024	41,520.00
U-20240102	1/2/2024		41,520.00-				41,520.00-	
SaaStr, Inc Totals:			41,520.00-	0.00	0.00	0.00	41,520.00-	0.00
Tea Living Inc (Tea Collection) (00005029)						Phone: 415-845-4090	Last Pymt: 3/8/2024	13,334.72
U-20240301	3/1/2024		13,334.73-			13,334.73-		
U-20240312	3/8/2024		13,334.72-			13,334.72-		
Tea Living Inc (Tea Collection) Totals:			26,669.45-	0.00	26,669.45-	0.00	0.00	0.00
Town of Hillsborough (towhil)							Last Pymt: 4/22/2024	1,500.00
U-20240422	4/22/2024		1,500.00-	1,500.00-				
Town of Hillsborough Totals:			1,500.00-	1,500.00-	0.00	0.00	0.00	0.00
Receivables: 228000-00-A Totals			202,885.78-	38,360.88-	92,202.23-	15,302.67-	57,020.00-	0.00