

MEMO

To: Finance Committee Members - Rosanne Foust – Chair; Raymond Juballa; Steven Wong, Leonard Iniguez (Alternate)

C: Board of Directors, San Mateo County Event Center

From: Diane Baumann, Controller, and Dana Stoeher, CEO

Date: August 15, 2022

FINANCIAL HIGHLIGHTS: July 31, 2022

Balance Sheet:

Assets:

Cash on Hand: \$50,100.000 Change Fund decreased \$55,000 for re-deposit change fund Foodieland

Cash in Banks: \$4,604,145.68 increased \$404,700.35 – mirroring decrease in Accounts Receivable.

Investments: \$7,140,449.37 no change in August – interest earned quarterly.

Restricted Cash: Auction: \$72,335.48 Decreased \$2,408.26 – merchant acceptance fees

Pension Funds increased \$276,962.70 - Employer Contributions \$13,463.40; Employee Contributions \$6,990.88;

Other Additions \$21.82; Distributions \$24,281.22; Investment gain \$281,844.54; Fees \$1,076.72 Ending balance \$4,299,682.96 balances to Restricted Liabilities - Liability for Pension Plans

Accounts Receivable – Decreased \$453,626.60 to \$298,147.38 balances to AR Aged Invoice Analysis. (page 1 subtotal) \$806.84 was over 90 days – Golden Gate Fields. County EMS has a credit for \$1,435.00 which is over 120 days. No accounts are doubtful.

Prepaid and Deferred Charges – Prepaid insurance increased \$389.59 to \$32,984.66.07 – employee benefits paid in advance.

Event Sales and Service Food and Beverage Inventory \$43,835.46 no change in July inventory taken quarterly

Fixed Assets: Construction in Progress \$546,626.29 had no changes in July – detail is provided on the last page of the detailed financial statements.

No change to Capitalized Equipment or Leasehold improvements

Deprecation \$11,341.76 for the month of July.

Liabilities

Accounts Payable: Decreased \$281,143.07 to \$300,634.87 Balances to AP Aged Invoice Analysis. (page 3) The Daktronics invoice \$163,739.45 shows 90 days past due – the equipment is partially installed.

Advanced Billings – Future Events \$321,105.14 balances to account 228000-00-A on the A/R Aged Invoice Analysis (subtotal on page 2)

Workers Compensation Insurance Clearing – -\$19,340.96 will be allocated quarterly.

Accrued Wages – \$1,850.74 – we have automated posting payroll from ADP into Activity. This is the balance of leave earned vs leave taken. It does not appear to have a material impact on the financials, so staff will continue to accrue these funds. The offsetting account is Administration – Compensated Leave Expense. Adjustments will be made at year end.

Accrued employee leave \$187,732.09 will be re-calculated at year end.

Sales Tax payable \$16,667.00 was paid in August.

Unclaimed check liability \$5,358.39 is unchanged



Restricted Liabilities:

Carnival Capital Improvements – increased \$10,000.00 – annual payment from Butler Amusements

Monthly Profit of \$314,869.12 balances to the Consolidated Financial Statement.

Consolidated Financial Statements:

	July 2022	July 2021	YTD 2022	YTD 2021
Operating Profit/(Loss)	\$326,210.88	\$-291,915.34	\$1,109,585.36	\$2,445,972.70
Balance Sheet Profit/Loss	\$314,869.12	\$-301,626.09	\$1,993,675.87	\$3,102,616.77
with depreciation and other funding (includes the PPP Grant & State Funding)				

Other Operating Revenue \$6,010.00 – Cell Phone Tower Commission

Prior Year Expense Adjustment \$181.10 – uncashed payroll check offset by One America credits

Departmental Financial Statements - Items of Note:

Event Sales & Service (ESS) - Direct profit for Month \$420,028.23 (page 1 & 2)

Revenue: Rentals in July were Gem & Jewelry show; Radwood Car Show; Foodieland; Dental Therapeutics Summer Picnic; Disaster Preparedness Day; Samaritan House Backpack Distribution and American Medical Response

Rental Rebates/Sponsorships were – Gem & Jewelry and Disaster Preparedness Day.

Patron parking fees \$200,835.00 Foodieland; International Gem & Jewelry; and Radwood Car Show

Monthly Parking Contracts - \$49,915.00– Upstart Network; Nueva School; Google, Facebook and Corinthian Buses

Miscellaneous Fees – \$256.00 ticket Fee revenue

Expenses – Direct payroll expenses and benefits; workers compensation. Payroll outside Agency – Volunteer Group Donations for Foodieland (individuals donate their time to work in the parking lot; and we donate to their group)

Administrative Expenses include credit card fees.

Security/Law Enforcement, fees and insurance; EMT Fees and show janitorial fees are reimbursable.

Parking Equipment – Software and support for new POS systems;

Parking – Contracted Services - CMC Traffic Services – Foodieland

Marketing – Contracted Services – Actum; Social Media

Jockey Club – Satellite Wagering Facility – Direct Profit for Month \$131,937.99 (page 3)

Revenue: Jockey Club revenues have stabilized.

Expenses: Payroll expenses, taxes and workers compensation. Administrative Expenses include janitorial supplies



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Annual San Mateo County Fair – (page 4 – 7) Profit YTD \$435,633.71

Revenue: \$-40,530.00

Some adjustments were made in July – Carnival fees were correctly posted – offsets to expenses; food stands and RV Parking. Donated awards had been posted as admissions. Refunds for Fair Parking

Expenses: \$42,772.44

Administration & Marketing – Salaries & Wages, benefits, workers compensation.

Contracted Services – Web Site and Marketing Advertising – a few invoices are still outstanding

Fair Attendance Operations – Supplies and expense – Credit for Carnival reimbursements

Miscellaneous Fair Expense – Merchant acceptance fees

Competitive Fair Exhibits – Art Show payment to sellers was processed – final payments for department heads

Food Service- Direct profit for month \$164,167.28 (page 8 & 9) – Food Service is being rebuilt with new Management Staff

Revenue: \$224,360.09 – Sales tied to events – Foodieland was a big event for alcohol sales.

Sub contractor sales – Buyouts for Foodieland and Denali Summer Picnic

Catering – Frank Rimmerman and Denali Summer Picnic

Expenses: \$60,192.81 Salaries and Wages, taxes and benefits –

Contracted services include some bartenders for Foodieland and Denali Summer Picnic

COVID – County Staffing (page 10)

Staff has separated the income and expenses for providing labor to the County to facilitate the COVID response. We have one former employee continuing to carry their dental insurance.

Administration – Expense for month - \$128,070.20 (page 11)

Salaries & Wages, benefits, payroll taxes, and workers' compensation.

Bad debt is credit card chargebacks. No unusual expenses

Maintenance – Expense for month \$158,070.10 (page 12)

Salaries, wages, benefits, payroll taxes, workers compensation adjustment, normal operating expenses

Non-Capitalized Improvements (page 13) \$8,475.00 - Dump station removal outside gate 8

Non-Capitalized Equipment \$15,994.40

Point of Sale terminals and credit card equipment for Food Service and Parking

Capital Improvements:

Construction in Progress: \$546,626.29 no activity in July



San Mateo County Event Center

Balance Sheet As of July 31, 2022

	Beginning Balance	Activity	Ending Balance
Assets			
Cash on Hand			
Petty Cash	1,000.00	0.00	1,000.00
Change Funds	104,100.00	(55,000.00)	49,100.00
	105,100.00	(55,000.00)	50,100.00
Cash in Banks			
Cash - Operating	4,164,096.96	397,161.52	4,561,258.48
Cash - Fair Awards	4,597.12	0.00	4,597.12
Cash - Payroll	30,751.25	7,538.83	38,290.08
	4,199,445.33	404,700.35	4,604,145.68
Investments			
Cash - Investment - San Mateo County	394,845.90	0.00	394,845.90
Cash - Investment - LAIF	6,745,603.47	0.00	6,745,603.47
	7,140,449.37	0.00	7,140,449.37
Restricted Cash			
Cash - Auction	74,743.74	(2,408.26)	72,335.48
Cash Value - Pension	4,022,720.26	276,962.70	4,299,682.96
	4,097,464.00	274,554.44	4,372,018.44
Accounts Receivable			
Accounts Receivable	751,773.98	(453,626.60)	298,147.38
Allowance for Doubtful Accounts - A/R	0.00	0.00	0.00
	751,773.98	(453,626.60)	298,147.38
Pre Paid and Deferred Charges			
Deferred Charges	0.00	0.00	0.00
Advanced Deposits	0.00	0.00	0.00
Pre Paid Insurance	32,595.07	389.59	32,984.66
Pre-Paid Expenses	0.00	0.00	0.00
	32,595.07	389.59	32,984.66
ESSFB - Inventory Items	43,835.46	0.00	43,835.46
Fixed Assets			
Construction in Progress	546,626.29	0.00	546,626.29
Capitalized Equipment	3,043,356.72	0.00	3,043,356.72
Accumulated Depreciation - Equipment	(2,840,736.22)	(7,443.21)	(2,848,179.43)
Capitalized - Leasehold Improvements	7,190,365.71	0.00	7,190,365.71
Accumulated Depreciation - Leasehold Imp	(6,799,758.84)	(3,898.55)	(6,803,657.39)
	1,139,853.66	(11,341.76)	1,128,511.90
Total Assets:	17,510,516.87	159,676.02	17,670,192.89



San Mateo County Event Center

Balance Sheet As of July 31, 2022

	Beginning Balance	Activity	Ending Balance
Liabilities			
Accounts Payable			
Accounts Payable	581,777.94	(281,143.07)	300,634.87
Advanced Billings			
Advance Billings - Future Events	445,022.03	(123,916.89)	321,105.14
Accrued Payroll and Related			
Bonus Payable	0.00	0.00	0.00
Payroll Payable	0.00	0.00	0.00
Social Security Taxes	0.00	0.00	0.00
Medicare Tax Withheld	0.00	0.00	0.00
CA State Disability Insurance	0.00	0.00	0.00
CA State Income Tax	9,928.75	(9,928.75)	0.00
Federal Income Tax Withheld	0.00	0.00	0.00
Other Payroll Tax Liabilities	0.00	0.00	0.00
Workers Comp Insurance Clearing	0.00	(19,340.96)	(19,340.96)
Accrued Wages	(1,071.87)	(778.87)	(1,850.74)
Accrued Employee Leave - Admin	65,355.90	0.00	65,355.90
Accrued Employee Leave - Maint	47,710.50	0.00	47,710.50
Accrued Leave - ESS	16,476.16	0.00	16,476.16
Accrued Leave - Fair	5,265.75	0.00	5,265.75
Accrued Leave - Jockey Club	6,217.26	0.00	6,217.26
Accrued Leave - ESSFB	(0.03)	0.00	(0.03)
Accrued Leave - COVID	46,706.55	0.00	46,706.55
Accrued Liabilities - Other	0.00	0.00	0.00
	196,588.97	(30,048.58)	166,540.39
Other Liabilities			
Suspense	0.00	0.00	0.00
Reimbursable Costs	0.00	0.00	0.00
Sales Tax Payable	21,306.06	(4,639.06)	16,667.00
Deferred Income	0.00	0.00	0.00
Performance Deposits	0.00	0.00	0.00
Collected Fees Payable	0.00	0.00	0.00
Unclaimed Check Liability	5,358.39	0.00	5,358.39
	26,664.45	(4,639.06)	22,025.39
Restricted Liabilities			
Liability for Pension Plans	4,022,720.26	276,962.70	4,299,682.96
Junior Livestock Auction Reserve	75,339.66	(2,408.20)	72,931.46
Carnival Capital Improvement	43,449.94	10,000.00	53,449.94
Scholarship Reserve	695.00	0.00	695.00
	4,142,204.86	284,554.50	4,426,759.36
Debt - Long & Short Term	0.00	0.00	0.00
Retained Earnings			
Net Resources	10,439,451.87	0.00	10,439,451.87
Restricted Resources	0.00	0.00	0.00
Profit / Loss	1,678,806.75	314,869.12	1,993,675.87
Total Liabilities	17,510,516.87	159,676.02	17,670,192.89



San Mateo County Event Center
Consolidated Financial Statement
For the Period Ending July 31, 2022 and 2021

	July 2022	July 2021	Year to Date 2022	Year to Date 2021	Variance \$	% +/-	Annual Budget
Revenue:							
Fair Admissions Revenue	(110.00)	0.00	1,109,993.00	968,469.40	141,523.60	13%	765,000.00
Fair Exhibit Space	0.00	0.00	84,989.65	33,350.00	51,639.65	61%	115,000.00
Fair - Carnival Revenue	(54,500.00)	0.00	358,909.51	335,387.43	23,522.08	7%	300,000.00
Fair - Food and Drink	10,000.00	0.00	320,083.64	285,327.77	34,755.87	11%	300,000.00
Fair Competitive Exhibits	110.00	0.00	30,317.12	24,689.98	5,627.14	19%	54,500.00
Miscellaneous Fair Revenue	3,970.00	11,052.00	442,819.00	530,299.50	(87,480.50)	-20%	545,000.00
ESS - Food & Beverage	224,360.09	20,468.65	595,439.29	268,523.31	326,915.98	55%	1,723,679.22
Jockey Club	191,297.37	188,837.18	1,422,613.70	1,266,120.83	156,492.87	11%	2,370,445.53
COVID Response	0.00	91,222.68	936,010.36	2,761,865.47	(1,825,855.11)	-195%	500,000.00
ESS - Event Sales and Service	559,073.50	329,782.24	2,860,821.59	2,884,452.12	(23,630.53)	-1%	4,513,048.63
Prior Year Revenue Adjustment	0.00	0.00	7,812.40	(49,172.25)	56,984.65	729%	0.00
Other Operating Revenue	6,010.00	9,029.25	58,316.93	47,027.24	11,289.69	19%	100,019.40
Total Operating Revenue	940,210.96	650,392.00	8,228,126.19	9,356,340.80	(1,128,214.61)		11,286,692.78



San Mateo County Event Center
Consolidated Financial Statement
For the Period Ending July 31, 2022 and 2021

	July 2022	July 2021	Year to Date 2022	Year to Date 2021	Variance \$	% +/-	Annual Budget
Expenses							
Administration	128,070.20	97,301.17	1,094,973.15	786,933.65	308,039.50	28%	2,191,041.67
Maintenance	158,070.10	210,992.95	1,128,742.80	999,849.02	128,893.78	11%	1,974,497.87
Fair Administration & Marketing	17,764.00	90,933.74	400,165.33	329,103.08	71,062.25	18%	637,400.56
Fair Attendance Operations	(15,310.44)	89,959.64	524,285.54	397,712.58	126,572.96	24%	469,136.78
Miscellaneous Fair Expense	29,368.32	29,772.50	207,647.19	103,425.32	104,221.87	50%	137,927.79
Fair Competitive Awards	0.00	0.00	25,722.86	26,609.54	(886.68)	-3%	70,000.00
Fair Competitive Exhibits	10,800.56	2,171.89	210,387.38	148,411.31	61,976.07	29%	226,286.50
Fair Entertainment	150.00	0.00	543,269.91	306,966.76	236,303.15	43%	492,161.50
COVID Response	74.64	104,427.54	841,378.64	2,399,499.62	(1,558,120.98)	-185%	469,771.57
ESS - Event Sales and Service	139,045.27	73,861.11	865,568.28	564,636.59	300,931.69	35%	1,447,952.03
ESS - Food & Beverage	60,192.81	85,126.71	357,008.13	211,617.01	145,391.12	41%	1,438,302.85
Jockey Club	59,359.38	54,267.63	432,903.79	375,592.78	57,311.01	13%	830,869.15
Equipment & Improvements	24,469.40	103,160.12	475,032.47	238,828.24	236,204.23	50%	900,000.00
Prior Year Expense Adjustment	181.10	297.79	13,652.84	16,197.43	(2,544.59)	-19%	0.00
Cash over/short	1,764.74	34.55	(2,197.48)	4,985.17	(7,182.65)	327%	0.00
Total Operating Expenses	614,000.08	942,307.34	7,118,540.83	6,910,368.10	208,172.73		11,285,348.27
Total Operating Revenue	940,210.96	650,392.00	8,228,126.19	9,356,340.80	(1,128,214.61)		11,286,692.78
Operating Profit/Loss	326,210.88	(291,915.34)	1,109,585.36	2,445,972.70	(1,336,387.34)		1,344.51
Non Operating Revenue	0.00	0.00	962,796.24	840,523.00	122,273.24		100,000.00
Depreciation Expense	11,341.76	9,710.75	78,705.73	183,878.93	(105,173.20)		501,274.65
Profit Loss	314,869.12	(301,626.09)	1,993,675.87	3,102,616.77	(1,108,940.90)		(399,930.14)



San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending July 31, 2022 and 2021

	July 2022	July 2021	Year to Date 2022	Year to Date 2021	Variance \$	% +/-	Budget 2021
ESS - Revenue							
Building Rental Fees	195,800.00	178,387.79	1,432,795.93	2,001,891.18	(569,095.25)	-40%	1,891,387.50
Rental Rebates/Sponsorships	(31,250.00)	0.00	(395,900.00)	0.00	(395,900.00)		0.00
Grounds Rental Fees	0.00	0.00	0.00	0.00	0.00		0.00
Equipment Rental Fees	10,653.50	2,856.50	94,133.50	73,246.50	20,887.00	22%	118,769.50
Recovered Expenses - Other	0.00	0.00	75,627.76	40,746.89	34,880.87		18,939.14
Recovered Janitorial Services	57,182.61	22,529.65	241,093.45	171,817.76	69,275.69	29%	411,197.53
Recovered Utilities	1,250.00	0.00	1,250.00	0.00	1,250.00		4,500.00
Recovered Trash	3,168.75	3,050.00	9,268.75	4,870.00	4,398.75	47%	45,100.00
Recovered Damages	9,047.25	0.00	10,328.70	0.00	10,328.70		350.00
Recovered Outsourced Equipment	0.00	0.00	6,620.00	21,941.49	(15,321.49)		0.00
Recovered Security / Law Enforcement	50,533.10	2,312.50	143,936.24	151,992.50	(8,056.26)	-6%	253,934.26
Recovered Labor	3,500.00	0.00	33,507.00	0.00	33,507.00	100%	0.00
Recovered EMT Fees	3,656.29	0.00	25,034.14	0.00	25,034.14	100%	13,780.00
Recovered Insurance Fees	0.00	0.00	0.00	0.00	0.00		0.00
Patron Parking Fees	200,835.00	66,270.00	723,720.00	68,070.00	655,650.00	91%	1,000,000.00
Exhibitor/Vendor Parking	2,286.00	1,860.00	11,558.00	1,860.00	9,698.00	84%	82,410.70
Tailgating Permits - Youth Sports	0.00	0.00	35,425.00	0.00	35,425.00	100%	50,000.00
Monthly Parking Contracts	49,915.00	49,250.00	341,248.50	328,480.00	12,768.50	4%	598,750.00
RV Parking	200.00	850.00	4,300.00	1,900.00	2,400.00	56%	2,900.00
Vehicle Dry Storage	0.00	0.00	0.00	0.00	0.00		0.00
Miscellaneous Charges	0.00	0.00	15.23	15.00	0.23		0.00
IT Services	300.00	0.00	13,940.00	14,265.00	(325.00)	-2%	21,030.00
Electrical Services	150.00	1,080.80	9,620.44	1,980.80	7,639.64	79%	0.00
Fire Department Fees	0.00	0.00	0.00	0.00	0.00		0.00
Business License Fees	1,590.00	1,335.00	4,220.00	1,375.00	2,845.00	67%	0.00
Miscellaneous Fees	256.00	0.00	38,634.95	0.00	38,634.95		0.00
ATM Revenue	0.00	0.00	444.00	0.00	444.00		0.00
Digital Marketing	0.00	0.00	0.00	0.00	0.00		0.00
Total Revenue:	559,073.50	329,782.24	2,860,821.59	2,884,452.12	(23,630.53)		4,513,048.63
Cell Phone Tower	6,010.00	5,834.95	41,019.70	39,824.95	1,194.75	3%	70,019.40



San Mateo County Event Center
Detailed Income Statement
For the Period Ending July 31, 2022 and 2021

	July 2022	July 2021	Year to Date 2022	Year to Date 2021	Variance \$	% +/-	Budget 2021
ESS - Expenses							
Payroll - Full Time Employees	18,163.42	10,666.84	127,054.84	100,894.06	26,160.78	21%	315,510.51
Payroll - Part Time Employees	924.25	421.13	6,176.00	1,658.63	4,517.37	73%	315,100.00
Payroll - Overtime	169.83	211.47	3,961.66	4,005.23	(43.57)	-1%	0.00
Payroll - Parking Lots	21,930.81	12,631.49	103,669.80	44,289.24	59,380.56	57%	0.00
Employee Benefits	5,682.27	4,582.01	42,976.87	24,319.09	18,657.78	43%	69,495.87
Employers Payroll Taxes	3,114.76	1,800.50	20,972.08	11,409.39	9,562.69	46%	51,396.81
Workers Compensation Insurance	2,214.52	1,293.04	24,302.51	8,095.00	16,207.51	67%	50,448.84
Payroll - Outside Agency	2,034.00	0.00	2,034.00	0.00	2,034.00		0.00
Contracted Services	0.00	0.00	0.00	0.00	0.00		0.00
Administrative Expenses	7,761.64	0.00	18,010.65	277.93	17,732.72	98%	31,000.00
Signs and Banners	0.00	0.00	0.00	0.00	0.00		0.00
Equipment Rentals	765.00	0.00	7,517.18	9,398.69	(1,881.51)	-25%	40,000.00
Security - Law Enforcement	1,765.00	1,850.00	117,605.29	153,407.00	(35,801.71)	-30%	200,000.00
Fees and Insurance	2,580.00	1,335.00	5,190.00	1,375.00	3,815.00	74%	14,500.00
EMT Fees	2,745.00	0.00	19,787.40	0.00	19,787.40	100%	30,000.00
Show Janitorial	36,645.00	11,271.00	132,021.00	65,630.50	66,390.50	50%	0.00
Electrical, IT and Other Labor	0.00	0.00	2,902.00	0.00	2,902.00		195,000.00
Utilities	0.00	0.00	0.00	0.00	0.00		0.00
Trash and Damages	0.00	0.00	1,025.16	0.00	1,025.16		0.00
COVID Expenses	0.00	307.77	92,284.88	32,198.00	60,086.88	65%	0.00
Parking Equipment	6,900.00	0.00	7,283.00	487.99	6,795.01	93%	55,000.00
Parking Signs	0.00	0.00	1,176.37	14,559.02	(13,382.65)	-1138%	0.00
Parking Uniforms	0.00	0.00	0.00	3,389.46	(3,389.46)		0.00
Parking - Contracted Services	9,907.50	0.00	11,307.50	0.00	11,307.50		0.00
Parking - Ticket Fees	0.00	0.00	24,935.02	0.00	24,935.02	100%	15,000.00
Parking - Other Expenses	381.15	175.67	4,952.20	1,728.74	3,223.46		5,000.00
Marketing - Advertising	2,315.00	1,040.00	8,591.14	2,384.00	6,207.14	72%	2,500.00
Travel, Training and Entertainment	263.12	1,190.19	1,583.65	1,685.19	(101.54)	-6%	8,000.00
Web Site	0.00	11,585.00	3,900.00	17,136.43	(13,236.43)	-339%	20,000.00
Public Relations - Sponsorships	0.00	0.00	2,240.11	2,808.00	(567.89)		10,000.00
Administrative Expenses	383.00	0.00	3,007.97	0.00	3,007.97	100%	20,000.00
Marketing - Contracted Services	12,400.00	13,500.00	69,100.00	63,500.00	5,600.00	8%	0.00
Total Expenses	139,045.27	73,861.11	865,568.28	564,636.59	300,931.69		1,447,952.03
Direct Profit Loss	420,028.23	255,921.13	1,995,253.31	2,319,815.53	(324,562.22)		3,065,096.60



San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending July 31, 2022 and 2021

	July 2022	July 2021	Year to Date 2022	Year to Date 2021	Varriance \$	% +/-	Budget 2021
Jockey Club - Revenue							
Admissions	38,500.00	38,800.00	222,690.00	138,890.00	83,800.00	38%	393,899.08
Track Commissions	56,682.80	49,911.40	331,534.97	213,949.94	117,585.03	35%	835,374.37
ADW Fees	81,601.25	85,941.75	783,012.92	860,117.44	(77,104.52)	-10%	845,597.75
Publication Sales	12,644.69	12,463.86	75,071.17	47,478.02	27,593.15	37%	206,464.07
Other Items Sold	24.63	24.17	134.64	121.43	13.21	10%	350.00
ATM Revenue	1,844.00	1,696.00	10,170.00	5,564.00	4,606.00	45%	70,000.00
Lottery	0.00	0.00	0.00	0.00	0.00		18,760.26
Other Income	0.00	0.00	0.00	0.00	0.00		0.00
Total Revenue	191,297.37	188,837.18	1,422,613.70	1,266,120.83	156,492.87		2,370,445.53
Jockey Club- Expenses							
Payroll - Management	8,301.24	6,697.50	75,339.00	49,790.22	25,548.78	34%	100,472.00
Payroll - Admissions	7,197.19	6,790.12	48,649.84	43,711.75	4,938.09	10%	74,462.00
Payroll - Janitorial	0.00	0.00	0.00	0.00	0.00		0.00
Payroll - Security	0.00	0.00	0.00	0.00	0.00		0.00
Employee Benefits	8,910.74	3,599.84	46,945.84	29,480.58	17,465.26	37%	66,408.64
Employers Payroll Taxes	1,177.44	1,045.19	9,336.23	7,149.65	2,186.58	23%	15,031.79
Workers Compensation Insurance	804.29	731.92	10,538.36	5,162.19	5,376.17	51%	13,994.72
Payroll - Outside Agency	0.00	0.00	0.00	0.00	0.00		0.00
Travel, Training, Meals	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services	0.00	0.00	0.00	790.00	(790.00)		1,000.00
Administrative Expenses	1,865.82	1,083.02	12,363.54	108,230.95	(95,867.41)	-775%	31,000.00
Contracted Services - Janitorial	12,360.00	8,968.00	61,930.50	24,511.29	37,419.21	60%	90,000.00
Contracted Services - Security	10,402.50	10,400.00	91,467.00	50,445.00	41,022.00	45%	160,000.00
Advertising and Marketing	0.00	0.00	1,380.00	0.00	1,380.00		1,000.00
Programs - Racing Forms	8,340.16	9,554.54	64,157.48	39,339.88	24,817.60	39%	190,000.00
Lottery Expenses	0.00	0.00	0.00	0.00	0.00		50,000.00
Utilities	0.00	0.00	0.00	0.00	0.00		0.00
CARF Dues	0.00	5,397.50	10,796.00	16,192.50	(5,396.50)	-50%	27,500.00
Uniforms	0.00	0.00	0.00	0.00	0.00		0.00
Special Repairs and Projects	0.00	0.00	0.00	788.77	(788.77)		10,000.00
Total Expenses	59,359.38	54,267.63	432,903.79	375,592.78	57,311.01		830,869.15
Direct Profit/Loss	131,937.99	134,569.55	989,709.91	890,528.05	99,181.86		1,539,576.38



San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending July 31, 2022 and 2021

	July 2022	July 2021	Year to Date 2022	Year to Date 2021	Varriance \$	% +/-	Budget 2021
Annual San Mateo County Fair - Revenue							
Admissions							
Regular Admissions	(110.00)	0.00	1,027,423.00	769,005.00	258,418.00		600,000.00
Advance Sale Admissions	0.00	0.00	82,570.00	155,665.00	(73,095.00)		125,000.00
Discount Admissions	0.00	0.00	0.00	43,799.40	(43,799.40)		40,000.00
	(110.00)	0.00	1,109,993.00	968,469.40	141,523.60		765,000.00
Space Rental							
Inside Exhibit Spaces	0.00	0.00	43,089.65	2,000.00	41,089.65	95%	70,000.00
Outside Exhibit Spaces	0.00	0.00	41,900.00	31,350.00	10,550.00		45,000.00
Special Days Exhibit Space	0.00	0.00	0.00	0.00	0.00		0.00
	0.00	0.00	84,989.65	33,350.00	51,639.65		115,000.00
Concessions							
Carnival Revenue	(54,500.00)	0.00	308,649.51	282,857.43	25,792.08		250,000.00
Carnival - Pre Sale	0.00	0.00	50,260.00	52,530.00	(2,270.00)		50,000.00
Food & Beverage Concessions	10,000.00	0.00	319,733.64	284,557.77	35,175.87		300,000.00
Other Concessions	0.00	0.00	350.00	770.00	(420.00)		0.00
	(44,500.00)	0.00	678,993.15	620,715.20	58,277.95		350,000.00
Competitive Exhibits							
Entry Fees	0.00	0.00	14,653.00	10,332.00	4,321.00		30,000.00
Exhibits - Donated Awards	110.00	0.00	7,910.00	5,350.00	2,560.00		15,000.00
Art & Literary Art Show Sales	0.00	0.00	6,409.12	8,040.18	(1,631.06)		8,000.00
Entry Processing Fees	0.00	0.00	25.00	(12.20)	37.20		500.00
Livestock Liability Insurance	0.00	0.00	1,295.00	980.00	315.00		1,000.00
Other Exhibit Revenue	0.00	0.00	25.00	0.00	25.00		0.00
	110.00	0.00	30,317.12	24,689.98	5,627.14		54,500.00
Miscellaneous Fair Revenue:							
Parking - Fair only	(30.00)	(15.00)	230,060.00	251,295.00	(21,235.00)		250,000.00
Utility Reimbursement	0.00	0.00	350.00	0.00	350.00		5,000.00
Permits & Insurance	0.00	0.00	4,465.50	2,712.00	1,753.50		5,000.00
RV Parking - Stock Trucks	4,000.00	0.00	17,650.00	12,490.00	5,160.00		15,000.00
Ticket Fee Revenue	0.00	1,067.00	46,893.50	149,972.50	(103,079.00)		70,000.00
Sponsorship	0.00	10,000.00	143,400.00	113,830.00	29,570.00		200,000.00
	3,970.00	11,052.00	442,819.00	530,299.50	(87,480.50)		545,000.00
Direct Fair Revenue:	(40,530.00)	11,052.00	2,347,111.92	2,177,524.08	169,587.84		1,829,500.00



San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending July 31, 2022 and 2021

	July 2022	July 2021	Year to Date 2022	Year to Date 2021	Variance \$	% +/-	Budget 2021
Annual San Mateo County Fair - Expenses							
Fair Administration & Marketing							
Payroll - Full Time Employees	9,330.86	8,588.48	63,950.54	64,413.54	(463.00)	-1%	167,158.97
Payroll - Part Time Employees	0.00	512.50	6,978.76	4,770.00	2,208.76		17,500.00
Payroll - Overtime	0.00	0.00	70.17	582.00	(511.83)		1,000.00
Employees Pension	466.54	429.42	3,572.76	3,338.53	234.23	7%	8,358.00
Employees Insurance	1,647.52	1,622.66	11,801.60	11,226.03	575.57	5%	21,812.87
Other Employee Benefits	106.51	6.50	634.33	288.02	346.31	55%	0.00
Employers Payroll Taxes	695.51	679.28	5,312.55	5,205.01	107.54	2%	15,798.00
Workers Compensation Insurance	737.06	500.55	11,078.34	3,562.10	7,516.24	68%	14,772.72
Contracted Services	11,350.00	2,600.00	88,769.00	73,773.75	14,995.25	17%	16,000.00
Administration Expense	150.00	0.00	1,149.55	350.62	798.93	69%	10,000.00
Marketing - Advertising	3,280.00	54,446.50	197,237.91	147,776.94	49,460.97	25%	300,000.00
Travel and Training	0.00	0.00	1,318.86	1,500.00	(181.14)	-14%	5,000.00
Promotional	0.00	17.85	0.00	17.85	(17.85)		5,000.00
Public Relations Expense	0.00	0.00	90.96	0.00	90.96		5,000.00
Pre Fair Events	0.00	0.00	0.00	0.00	0.00		10,000.00
Sponsorship Expense	0.00	21,530.00	18,200.00	22,298.69	(4,098.69)	-23%	50,000.00
Carnival Promo Credit	(10,000.00)	0.00	(10,000.00)	(10,000.00)	0.00		(10,000.00)
	17,764.00	90,933.74	400,165.33	329,103.08	71,062.25		637,400.56
Fair Attendance Operations							
Payroll - Part Time Employees	0.00	0.00	57,735.10	37,132.16	20,602.94		52,120.00
Employee Benefits	0.00	0.00	0.00	6.50	(6.50)		0.00
Employers Payroll Taxes	0.00	0.00	4,388.05	2,685.57	1,702.48		3,987.18
Workers Compensation Insurance	0.00	0.00	4,304.43	271.71	4,032.72		4,529.60
Contracted Services	1,950.00	8,730.00	252,252.00	185,603.00	66,649.00		224,500.00
Supplies & Expense	(17,265.68)	81,229.64	150,216.57	165,412.34	(15,195.77)	-10%	175,000.00
Other Expenses	0.00	0.00	17,274.37	5,001.80	12,272.57		5,000.00
Corporate Gatherings	0.00	0.00	0.00	0.00	0.00		0.00
Decorations	5.24	0.00	38,115.02	1,599.50	36,515.52		4,000.00
	(15,310.44)	89,959.64	524,285.54	397,712.58	126,572.96		469,136.78



San Mateo County Event Center
Detailed Income Statement
For the Period Ending July 31, 2022 and 2021

	July 2022	July 2021	Year to Date 2022	Year to Date 2021	Varriance \$	% +/-	Budget 2021
Miscellaneous Fair Expense							
Payroll - Parking Employees	0.00	0.00	36,769.16	27,622.48	9,146.68		33,660.00
Employee Benefits	0.00	0.00	0.00	0.00	0.00		0.00
Employers Payroll Taxes	0.00	0.00	0.00	2,113.12	(2,113.12)		2,574.79
Workers Compensation Insurance	0.00	0.00	32.12	1,657.35	(1,625.23)		2,693.00
Utility Fees	0.00	0.00	16,970.00	0.00	16,970.00		0.00
Program	0.00	0.00	4,922.16	0.00	4,922.16		0.00
Contracted Services	0.00	0.00	0.00	13,950.00	(13,950.00)		19,500.00
Merchant Acceptance Fees	29,368.32	27,335.50	36,697.13	36,656.47	40.66		40,000.00
Permits and Insurance	0.00	2,437.00	6,358.00	2,437.00	3,921.00		4,500.00
Exhibitors Expenses	0.00	0.00	105,898.62	18,988.90	86,909.72		35,000.00
	29,368.32	29,772.50	207,647.19	103,425.32	104,221.87		137,927.79
Competitive Exhibit Awards							
Cash Awards	0.00	0.00	17,365.00	22,498.00	(5,133.00)		60,000.00
Non Cash Awards	0.00	0.00	6,697.86	1,749.90	4,947.96		6,000.00
Sponsored Cash Awards	0.00	0.00	0.00	0.00	0.00		0.00
Sponsored Non Cash Awards	0.00	0.00	1,660.00	2,361.64	(701.64)		4,000.00
Other Awards Expenses	0.00	0.00	0.00	0.00	0.00		0.00
	0.00	0.00	25,722.86	26,609.54	(886.68)		70,000.00
Competitive Fair Exhibits							
Payroll - Full Time Employees	0.00	0.00	0.00	3,685.50	(3,685.50)		0.00
Payroll - Part Time Employees	3,179.54	1,930.25	61,025.06	51,555.98	9,469.08	16%	119,000.00
Employee Benefits	20.70	16.20	782.33	793.95	(11.62)	-1%	0.00
Employers Payroll Taxes	171.52	147.67	4,657.14	4,133.52	523.62	11%	9,103.50
Workers Compensation Insurance	0.00	0.00	2,276.24	202.70	2,073.54		9,520.00
Judges Compensation	0.00	0.00	6,498.25	2,988.96	3,509.29		13,550.00
Contracted Services	2,000.00	0.00	79,437.58	40,944.29	38,493.29	48%	2,500.00
Supplies & Expense	0.00	77.77	44,670.21	14,733.48	29,936.73	67%	34,613.00
Tents, Booths and Grid	0.00	0.00	0.00	19,826.00	(19,826.00)		20,000.00
Signs and Decorations	0.00	0.00	0.00	2,503.73	(2,503.73)		5,000.00
Exhibit Guidebook	0.00	0.00	5,611.77	0.00	5,611.77		6,000.00
Other Expenses	0.00	0.00	0.00	0.00	0.00		0.00
Art Show - Payment to Sellers	5,428.80	0.00	5,428.80	7,043.20	(1,614.40)		7,000.00
Investment in Durable Goods	0.00	0.00	0.00	0.00	0.00		0.00
	10,800.56	2,171.89	210,387.38	148,411.31	61,976.07		226,286.50



San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending July 31, 2022 and 2021

	July 2022	July 2021	Year to Date 2022	Year to Date 2021	Varriance \$	% +/-	Budget 2021
Fair Entertainment Expense							
Payroll	0.00	0.00	19,496.36	0.00	19,496.36		3,000.00
Employee Benefits	0.00	0.00	0.00	0.00	0.00		0.00
Employers Payroll Taxes	0.00	0.00	0.00	0.00	0.00		229.50
Workers Compensation Insurance	0.00	0.00	819.31	0.00	819.31		240.00
Contracted Services	0.00	0.00	133,170.10	117,732.00	15,438.10	12%	133,692.00
Supplies & Expense	150.00	0.00	28,384.14	3,999.76	24,384.38		5,000.00
Grounds Acts & Entertainment	0.00	0.00	193,900.00	185,235.00	8,665.00		150,000.00
Headline Entertainment	0.00	0.00	167,500.00	0.00	167,500.00		200,000.00
Other	0.00	0.00	0.00	0.00	0.00		0.00
	150.00	0.00	543,269.91	306,966.76	236,303.15		492,161.50
Direct Fair Expenses	42,772.44	212,837.77	1,911,478.21	1,312,228.59	599,249.62		2,032,913.13
Annual Fair Profit / Loss Direct Expenses	(83,302.44)	(201,785.77)	435,633.71	865,295.49	(429,661.78)		(203,413.13)



San Mateo County Event Center
Detailed Income Statement
For the Period Ending July 31, 2022 and 2021

	July 2022	July 2021	Year to Date 2022	Year to Date 2021	Varriance \$	% +/-	Budget 2021
ESS - Food Service - Revenue							
Fair - Food Sales	0.00	0.00	0.00	0.00	0.00		0.00
Events - Food Sales	5,231.15	0.00	32,183.85	0.00	32,183.85		175,000.00
Events - Beverage Sales	841.96	3,844.93	1,861.80	3,844.93	(1,983.13)		40,000.00
Events - Adult Beverage Sales	132,537.29	7,781.07	172,934.09	7,830.39	165,103.70	95%	52,679.22
JC - Food Sales	0.00	0.00	0.00	0.00	0.00		150,000.00
JC - Beverage Sales	0.00	0.00	0.00	0.00	0.00		75,000.00
JC - Adult Beverage Sales	6,787.69	7,510.15	36,665.35	31,853.77	4,811.58	13%	75,000.00
Fair - Beverage Sales	0.00	0.00	0.00	0.00	0.00		0.00
Fair - Adult Beverage Sales	0.00	0.00	183,818.48	214,235.62	(30,417.14)		150,000.00
Vending Machine Sales	0.00	(4.00)	1,722.00	171.10	1,550.90	90%	5,000.00
Fair - Sub Contractor Sales	0.00	0.00	0.00	0.00	0.00		0.00
Events- Sub Contractor Sales	49,000.00	226.50	58,963.51	226.50	58,737.01	100%	300,000.00
JC - Sub Contractor Sales	0.00	0.00	0.00	0.00	0.00		0.00
Catering - Food	0.00	0.00	0.00	5,990.00	(5,990.00)		500,000.00
Catering - Beverage	0.00	0.00	0.00	0.00	0.00		100,000.00
Catering - Adult Beverages	11,085.00	0.00	21,612.50	1,563.00	20,049.50		100,000.00
Catering - Supplemental Fee	2,217.00	0.00	3,922.50	1,198.00	2,724.50		0.00
Catering - Subcontractors	14,350.00	0.00	74,267.21	0.00	74,267.21		0.00
Other Revenue	0.00	0.00	3,078.00	0.00	3,078.00		1,000.00
Labor Charges	2,310.00	1,110.00	4,410.00	1,610.00	2,800.00		0.00
Linen Charges	0.00	0.00	0.00	0.00	0.00		0.00
Food Buyouts	0.00	0.00	0.00	0.00	0.00		0.00
Vendor / Show Coupons	0.00	0.00	0.00	0.00	0.00		0.00
Health Department Permit Revenue	0.00	0.00	0.00	0.00	0.00		0.00
	224,360.09	20,468.65	595,439.29	268,523.31	326,915.98		1,723,679.22



San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending July 31, 2022 and 2021

	July 2022	July 2021	Year to Date 2022	Year to Date 2021	Varriance \$	% +/-	Budget 2021
ESS - Food Service Expenses							
Payroll - Full Time Employees	14,893.58	0.00	67,186.75	17,143.30	50,043.45		228,855.50
Payroll - Part Time Employees	9,289.09	1,249.40	34,888.59	15,255.60	19,632.99	56%	363,100.00
Payroll - Overtime	2,145.16	0.00	9,721.43	5,478.47	4,242.96		0.00
Employee Benefits	3,840.38	167.03	8,133.90	3,184.33	4,949.57	61%	47,117.76
Employers Payroll Taxes	1,986.74	95.60	8,470.47	2,892.37	5,578.10	66%	47,573.15
Workers Compensation Insurance	1,448.03	68.72	9,482.10	2,082.81	7,399.29	78%	47,356.44
Payroll - Outside Agency	0.00	0.00	2,406.25	0.00	2,406.25		0.00
Contracted Services	10,049.32	69,893.81	33,913.72	75,190.31	(41,276.59)		96,800.00
Product - Food - Concessions	768.21	0.00	1,032.37	0.00	1,032.37		100,000.00
Product - Food - Catering	687.84	0.00	55,463.95	939.72	54,524.23		25,000.00
Product - Beverages - Concessions	2,866.90	3,452.07	6,433.26	7,169.78	(736.52)	-11%	50,000.00
Product - Beverage - Catering	579.65	0.00	8,853.46	579.96	8,273.50		25,000.00
Product - Adult Beverage - Concessions	2,250.00	4,642.87	64,717.46	38,536.54	26,180.92		50,000.00
Product - Adult Beverage - Catering	0.00	0.00	0.00	0.00	0.00		25,000.00
Product - Food - Jockey club	0.00	0.00	414.40	856.25	(441.85)	-107%	50,000.00
Product - Beverage - JC	0.00	200.00	0.00	483.49	(483.49)		25,000.00
Product - Adult Beverage - JC	409.00	1,595.00	4,196.76	7,218.69	(3,021.93)		25,000.00
Product - Spoilage	0.00	0.00	0.00	3,373.32	(3,373.32)		0.00
Supplies & Expenses	5,881.18	1,377.62	16,250.58	16,820.37	(569.79)	-4%	135,000.00
Supplies - Paper Products	627.12	0.00	627.12	0.00	627.12		0.00
Ice - CO2	1,068.38	765.67	3,706.52	1,246.93	2,459.59	66%	15,000.00
Utilities	0.00	0.00	0.00	0.00	0.00		0.00
Hood Cleaning	0.00	0.00	3,995.00	0.00	3,995.00		0.00
Linen & Equipment Rental	0.00	1,045.17	4,485.26	5,515.85	(1,030.59)	-23%	50,000.00
Promotional, Advertising & Travel	0.00	0.00	0.00	0.00	0.00		5,000.00
Equipment - New and Maintenance	1,402.23	573.75	12,628.78	7,648.92	4,979.86		25,000.00
Miscellaneous	0.00	0.00	0.00	0.00	0.00		2,500.00
	60,192.81	85,126.71	357,008.13	211,617.01	145,391.12		1,438,302.85
ESS - Food Service Direct/Profit Loss	164,167.28	(64,658.06)	238,431.16	56,906.30	181,524.86		285,376.37



San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending July 31, 2022 and 2021

	July 2022	July 2021	Year to Date 2022	Year to Date 2021	Varriance \$	% +/-	Budget 2021
COVID Labor Reimbursments							
Labor Reimbursement COVID Staffing	0.00	91,222.68	936,010.36	2,761,865.47	(1,825,855.11)	-195%	500,000.00
COVID Expenses:							
Payroll	0.00	64,960.56	656,129.43	1,950,126.56	(1,293,997.13)	-197%	337,185.00
Employee Benefits	74.64	30,947.92	73,518.16	202,815.78	(129,297.62)	-176%	68,945.27
Employers Payroll Taxes	0.00	4,946.23	50,008.77	141,863.85	(91,855.08)	-184%	29,166.50
Workers Compensation	0.00	3,572.83	61,722.28	104,693.43	(42,971.15)	-70%	26,974.80
General Expenses	0.00	0.00	0.00	0.00	0.00		5,000.00
Contracted Services	0.00	0.00	0.00	0.00	0.00		0.00
Miscellaneous	0.00	0.00	0.00	0.00	0.00		2,500.00
	74.64	104,427.54	841,378.64	2,399,499.62	(1,558,120.98)		469,771.57
Direct Revenue over costs	(74.64)	(13,204.86)	94,631.72	362,365.85	(267,734.13)		30,228.43



San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending July 31, 2022 and 2021

	July 2022	July 2021	Year to Date 2022	Year to Date 2021	Varriance \$	% +/-	Budget 2021
Administration							
Payroll - Full Time Employees	55,436.38	39,422.06	380,125.32	285,280.30	94,845.02	25%	927,438.36
Payroll - Part Time Employees	0.00	1,472.50	7,247.50	28,355.88	(21,108.38)	-291%	60,000.00
Payroll - Overtime	1,203.36	1,170.30	13,529.47	15,030.73	(1,501.26)	-11%	15,000.00
Compensated Leave Expense	(778.87)	0.00	(1,850.74)	0.00	(1,850.74)		31,453.05
Employees Pension	4,552.37	3,247.15	31,799.46	25,539.11	6,260.35	20%	46,372.00
Employees Insurance	5,876.72	5,562.16	45,279.23	39,624.71	5,654.52	12%	85,180.77
Other Employee Benefits	721.78	1,590.50	2,306.75	2,613.43	(306.68)	-13%	2,289.00
Employers Payroll Taxes	4,277.21	3,192.65	30,305.29	24,612.36	5,692.93	19%	84,813.42
Workers Compensation Insurance	3,115.19	2,232.59	35,077.26	15,253.52	19,823.74	57%	78,995.07
Outside Agency Payroll	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Legal	727.50	0.00	50,565.29	37,392.75	13,172.54		0.00
Contracted Services - Other	121.60	6,688.88	1,982.30	91,174.28	(89,191.98)		70,000.00
Contracted Services - Financial	10,063.50	0.00	99,487.04	0.00	99,487.04	100%	140,000.00
Contracted Services - Security	0.00	0.00	630.00	0.00	630.00	100%	0.00
Contracted Services - IT	13,210.59	0.00	48,481.45	0.00	48,481.45	100%	77,000.00
Meeting Expenses	0.00	0.00	5,976.74	0.00	5,976.74		1,500.00
Travel & Training	0.00	0.00	11,217.30	2,975.14	8,242.16	73%	27,000.00
Marketing, PR & Sponsorships	30.00	0.00	920.98	156.00	764.98		0.00
Office Supplies & Expense	697.56	1,030.01	15,243.96	5,590.77	9,653.19	63%	125,000.00
Equipment Rental	281.75	281.74	4,327.67	3,170.52	1,157.15	27%	0.00
IT Expenses - non contracted	1,421.01	7,477.00	59,968.35	36,369.68	23,598.67	39%	0.00
Miscellaneous Employee Expenses	345.13	283.74	1,966.96	661.52	1,305.44	66%	0.00
Telephone, Postage, Internet	8,739.54	5,587.05	57,403.72	37,144.81	20,258.91	35%	90,000.00
Dues & Subscriptions (non IT)	39.99	778.00	9,124.62	11,069.93	(1,945.31)	-21%	25,000.00
Business Insurance	12,295.00	10,014.00	76,373.28	77,609.28	(1,236.00)	-2%	160,000.00
Bank Fees	790.33	231.36	2,591.28	7,405.13	(4,813.85)	-186%	4,000.00
Payroll Administration Fees	4,272.29	6,246.91	54,814.73	12,905.06	41,909.67	76%	30,000.00
CC Merchant Acceptance Fees	88.90	183.57	853.23	2,054.68	(1,201.45)		20,000.00
Unemployment Insurance	0.00	0.00	44,107.01	21,413.56	22,693.45		75,000.00
Audit Expense	0.00	0.00	2,347.28	0.00	2,347.28		15,000.00
Bad Debt - CC Chargebacks	541.37	609.00	2,770.42	3,530.50	(760.08)		0.00
	128,070.20	97,301.17	1,094,973.15	786,933.65	308,039.50		2,191,041.67



San Mateo County Event Center
 Detailed Income Statement
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	July 2022	July 2021	Year to Date 2022	Year to Date 2021	Variance \$	% +/-	Budget 2021
Maintenance							
Payroll - Full Time Employees	53,688.94	63,588.31	393,772.79	440,930.18	(47,157.39)	-12%	831,045.14
Payroll - Part Time Employees	0.00	0.00	0.00	0.00	0.00		2,500.00
Payroll - Overtime	1,619.15	957.73	17,676.48	19,276.59	(1,600.11)	-9%	30,000.00
Employees Pension	5,314.47	5,232.89	41,025.25	37,544.13	3,481.12	8%	41,552.47
Employees Insurance	12,808.82	12,576.91	93,394.25	82,888.86	10,505.39	11%	174,071.00
Other Employee Benefits	718.23	147.75	2,475.72	1,017.00	1,458.72	59%	5,569.00
Employers Payroll Taxes	4,163.74	4,862.76	31,083.94	34,840.54	(3,756.60)	-12%	72,076.65
Workers Compensation Insurance	3,041.95	3,517.16	36,552.10	25,245.63	11,306.47	31%	66,683.61
Outside Agency Payroll	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Landscaping	0.00	0.00	0.00	0.00	0.00		0.00
Contracted Services - Alarm	626.41	626.41	6,146.41	4,815.33	1,331.08	22%	11,000.00
Contracted Services - Pest Control	1,122.00	1,325.00	8,415.00	7,950.00	465.00	6%	16,500.00
Contracted Services - Janitorial	195.00	0.00	1,989.00	208.00	1,781.00	90%	2,500.00
Contracted Services - HVAC	2,375.42	9,699.50	13,932.42	23,967.90	(10,035.48)		50,000.00
Contracted Services - Other	0.00	0.00	3,812.56	6,021.56	(2,209.00)		26,000.00
Administration Expenses	2,542.00	452.46	7,587.92	3,200.67	4,387.25	58%	10,000.00
Equipment Rental	0.00	0.00	371.04	0.00	371.04		5,000.00
Utilities - Power	50,720.97	84,890.64	212,476.07	175,245.90	37,230.17	18%	325,000.00
Utilities - Water	12,213.09	8,163.58	46,431.10	39,705.86	6,725.24	14%	70,000.00
Utilities - Other	1,032.52	899.08	43,237.22	21,551.08	21,686.14	50%	55,000.00
Equipment Maintenance & Repairs	288.18	3,435.20	36,725.96	23,358.83	13,367.13	36%	50,000.00
Building Maintenance Supplies	617.30	4,291.75	18,633.18	14,216.37	4,416.81	24%	80,000.00
Janitorial Supplies	2,152.99	3,899.39	26,340.86	12,038.11	14,302.75	54%	0.00
Tools & Equipment	163.14	51.41	528.79	747.67	(218.88)		0.00
Building Repairs	0.00	0.00	7,759.23	470.20	7,289.03	94%	0.00
Trash Removal	2,665.78	2,375.02	22,927.56	24,608.61	(1,681.05)	-7%	50,000.00
	158,070.10	210,992.95	1,073,294.85	999,849.02	73,445.83		1,974,497.87



San Mateo County Event Center
 Detailed Income Statement
 For the Period Ending July 31, 2022 and 2021

	July 2022	July 2021	Year to Date 2022	Year to Date 2021	Variance \$	% +/-	Budget 2021
Non Capitalized Improvements:							
Non Capitalized Improvements	0.00	3,043.73	0.00	8,461.23	(8,461.23)		400,000.00
Expo Hall Upgrades	0.00	0.00	10,810.00	0.00	10,810.00		0.00
Cypress Hall Fire System	0.00	0.00	0.00	0.00	0.00		0.00
Barn Repairs	0.00	0.00	0.00	0.00	0.00		0.00
Asphalt Repairs	0.00	0.00	0.00	23,200.00	(23,200.00)		0.00
Roofing Replacement - Repairs	0.00	0.00	133,305.90	5,562.00	127,743.90		0.00
Event Pavillion - Drainage	0.00	0.00	0.00	0.00	0.00		0.00
Landscaping Projects	0.00	0.00	0.00	885.30	(885.30)		0.00
Security Camera	0.00	0.00	0.00	0.00	0.00		0.00
Lighting Retrofit	0.00	0.00	12,057.87	3,977.06	8,080.81	67%	0.00
Fiesta Hall Upgrades	0.00	0.00	14,823.12	35,963.44	(21,140.32)		0.00
Storm Drains Sewers	8,475.00	0.00	17,825.00	0.00	17,825.00		0.00
Cypress Hall	0.00	0.00	0.00	0.00	0.00		0.00
Parking Lot	0.00	0.00	54,735.00	0.00	54,735.00		0.00
Computer Switch Upgrade	0.00	0.00	0.00	0.00	0.00		0.00
PSC Building	0.00	0.00	0.00	3,221.29	(3,221.29)		0.00
Generators	0.00	0.00	0.00	2,800.00	(2,800.00)		0.00
Jockey Club	0.00	0.00	94,579.14	0.00	94,579.14		0.00
Redwood Hall	0.00	0.00	0.00	0.00	0.00		0.00
Door Replacement	0.00	0.00	0.00	0.00	0.00		0.00
Equipment	15,994.40	100,116.39	136,896.44	154,757.92	(17,861.48)		500,000.00
	24,469.40	103,160.12	475,032.47	238,828.24	236,204.23		900,000.00
Capitalized Improvements:							
Fiesta Hall Heat	0.00	0.00	103,371.00	0.00	103,371.00		500,000.00
Sub Station - Central Mall	0.00	0.00	0.00	0.00	0.00		300,000.00
Internet and Wi Fi Improvements	0.00	0.00	0.00	0.00	0.00		300,000.00
Redwood Hall Remodel	0.00	0.00	194,698.00	0.00	194,698.00		1,245,000.00
100 amp Electrical - Cafe Lawn	0.00	0.00	0.00	0.00	0.00		75,000.00
Administration Office Addition	0.00	0.00	79,638.00	0.00	79,638.00		650,000.00
Saratoga Entrance Upgrade	0.00	0.00	0.00	0.00	0.00		200,000.00
Electronic Signs	0.00	0.00	168,919.29	0.00	168,919.29		200,000.00
	0.00	0.00	546,626.29	0.00	546,626.29		3,470,000.00

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AR Aged Invoice Analysis

Balances as of 7/31/2022
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Historical by AR Account

San Mateo
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Invoice Number	Invoice Date	Terms	Balance	Current 7/1/2022 and Beyond	Over 30 6/1/2022 6/30/2022	Over 60 5/1/2022 5/31/2022	Over 90 4/1/2022 4/30/2022	Over 120 Up to 3/31/2022
Receivables: 131001-00-A								
California Authority of Racing Fairs (00000336)					Phone: 916-927-7223 Last Pymt: 10/27/2021 0.00			
00254	6/30/2022	Net 30	38,991.85		38,991.85			
00256	6/30/2022		18,416.68		18,416.68			
00270	7/31/2022	Net 30	23,155.07	23,155.07				
00271	7/31/2022		19,736.64	19,736.64				
00272	7/31/2022		26,316.73	26,316.73				
00273	7/31/2022	Net 30	40,274.17	40,274.17				
California Authority of Racing Fairs Totals:			166,891.14	109,482.61	57,408.53	0.00	0.00	0.00
Foodieland LLC (00007488)					Last Pymt: 7/22/2022 0.00			
24010	7/22/2022	Net 30	19,719.77	19,719.77				
Foodieland LLC Totals:			19,719.77	19,719.77	0.00	0.00	0.00	0.00
Golden Gate Fields (00000321)					Phone: 626-574-7223 Last Pymt: 7/20/2022 20,678.04			
00134	4/30/2022	Net 30	806.84			806.84		
00201	5/31/2022	Net 30	1,086.27		1,086.27			
00251	6/30/2022	Net 30	41,476.79		41,476.79			
Golden Gate Fields Totals:			43,369.90	0.00	41,476.79	1,086.27	806.84	0.00
Hagerty RADwood, Inc. (00007602)					Phone: 805-637-6405 Last Pymt: 7/22/2022 0.00			
24008	7/22/2022	Net 30	1,388.28	1,388.28				
Hagerty RADwood, Inc. Totals:			1,388.28	1,388.28	0.00	0.00	0.00	0.00
Los Alamitos Quarter Horse Racing Association (00001662)					Last Pymt: 7/13/2022 7,521.77			
00252	6/30/2022	Net 30	14,094.98		14,094.98			
00268	7/31/2022	Net 30	13,765.00	13,765.00				
00269	7/31/2022	Net 30	10,629.43	10,629.43				
Los Alamitos Quarter Horse Racing Associati			38,489.41	24,394.43	14,094.98	0.00	0.00	0.00
New Living Expo (00003972)					Phone: 415-246-7246 Last Pymt: 5/26/2022 0.00			
23995	5/26/2022	Net 30	2,995.12		2,995.12			
New Living Expo Totals:			2,995.12	0.00	0.00	2,995.12	0.00	0.00
Office of Supervisor Carol Groom (00001895)					Phone: 650-363-4314 Last Pymt: 4/9/2018 9,827.66			
24011	7/29/2022	Net 30	6,821.75	6,821.75				
Office of Supervisor Carol Groom Totals:			6,821.75	6,821.75	0.00	0.00	0.00	0.00
Samaritan House San Mateo (00004761)					Phone: 650-868-6782 Last Pymt: 1/1/2022 0.00			
24012	7/29/2022	Net 30	1,000.00	1,000.00				
Samaritan House San Mateo Totals:			1,000.00	1,000.00	0.00	0.00	0.00	0.00
San Mateo County EMS Agency (00006380)					Last Pymt: 12/31/2020 1,435.00-			
Conv Bal	12/31/2021		1,435.00-					1,435.00-
San Mateo County EMS Agency Totals:			1,435.00-	0.00	0.00	0.00	0.00	1,435.00-
The Nueva School (00004080)					Phone: 650-350-4600 Last Pymt: 6/16/2022 14,500.00			
00261	7/29/2022	Net 30	14,500.00	14,500.00				
The Nueva School Totals:			14,500.00	14,500.00	0.00	0.00	0.00	0.00
Watch and Wager.Com, LLC (00003730)					Phone: 916-800-1395 Last Pymt: 7/26/2022 4,653.17			
00267	7/31/2022	Net 30	4,407.01	4,407.01				
Watch and Wager.Com, LLC Totals:			4,407.01	4,407.01	0.00	0.00	0.00	0.00
Receivables: 131001-00-A Totals			298,147.38	181,713.85	112,980.30	4,081.39	806.84	1,435.00-

AR Aged Invoice Analysis

Balances as of 7/31/2022
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Historical by AR Account

San Mateo
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Invoice Number	Invoice Date	Terms	Balance	Current 7/1/2022 and Beyond	Over 30 6/1/2022 6/30/2022	Over 60 5/1/2022 5/31/2022	Over 90 4/1/2022 4/30/2022	Over 120 Up to 3/31/2022
Receivables: 228000-00-A								
Asiya Shriners Temple (00002369)					Phone: 650-345-4300		Last Pymt: 12/31/2021	
U-20220110	12/31/2021		10,742.38-					10,742.38-
Asiya Shriners Temple Totals:			10,742.38-	0.00	0.00	0.00	0.00	10,742.38-
Denali Therapeutics (00007522)							Last Pymt: 7/29/2022	
U-20211231	12/31/2021		552.37-					552.37-
Denali Therapeutics Totals:			552.37-	0.00	0.00	0.00	0.00	552.37-
Facebook, Inc. (00005158)					Phone: 650-518-6145		Last Pymt: 8/1/2022	
*U-20220726	7/26/2022		5,665.00-	5,665.00-				
*Facebook, Inc. Totals:			5,665.00-	5,665.00-	0.00	0.00	0.00	0.00
Google LLC (00004382)							Last Pymt: 8/1/2022	
U-20220110	12/31/2021		61,004.88-					61,004.88-
*U-20220719	7/19/2022		22,000.00-	22,000.00-				
*Google LLC Totals:			83,004.88-	22,000.00-	0.00	0.00	0.00	61,004.88-
Nor Cal Landscape Nursery Show (00000051)					Phone: 530-458-3190		Last Pymt: 7/8/2022	
U-20211231	12/31/2021		12,544.55-					12,544.55-
U-20220121	1/21/2022		5,000.00-					5,000.00-
U-20220615	6/15/2022		2,500.00-		2,500.00-			
U-20220615	6/15/2022		2,500.00-		2,500.00-			
U-20220624	6/24/2022		2,500.00-		2,500.00-			
U-20220624	6/24/2022		2,500.00-		2,500.00-			
U-20220708	7/8/2022		3,000.00-	3,000.00-				
Nor Cal Landscape Nursery Show Totals:			30,544.55-	3,000.00-	10,000.00-	0.00	0.00	17,544.55-
Open World Inc. (00007521)					Phone: 908-930-6769		Last Pymt: 7/8/2022	
U-20220426	4/26/2022		8,071.43-				8,071.43-	
U-20220524	5/24/2022		8,071.43-			8,071.43-		
U-20220708	7/8/2022		16,142.84-	16,142.84-				
Open World Inc. Totals:			32,285.70-	16,142.84-	0.00	8,071.43-	8,071.43-	0.00
Pacific Islanders' Cultural Association (00002999)					Phone: 415-281-0221		Last Pymt: 7/26/2022	
U-20220726	7/26/2022		31,868.50-	31,868.50-				
Pacific Islanders' Cultural Association Totals			31,868.50-	31,868.50-	0.00	0.00	0.00	0.00
Precision Dynamics International (00006819)					Phone: 615-516-3944		Last Pymt: 6/21/2022	
U-20220311	3/11/2022		22,837.19-					22,837.19-
U-20220505	5/5/2022		22,837.19-			22,837.19-		
U-20220621	6/21/2022		45,674.37-		45,674.37-			
Precision Dynamics International Totals:			91,348.75-	0.00	45,674.37-	22,837.19-	0.00	22,837.19-
Reptile Realms (00006398)					Phone: 4086924377		Last Pymt: 7/14/2022	
U-20220714	7/14/2022		15,011.25-	15,011.25-				
U-20220714	7/14/2022		5,001.00-	5,001.00-				
U-20220714	7/14/2022		12,002.00-	12,002.00-				
Reptile Realms Totals:			32,014.25-	32,014.25-	0.00	0.00	0.00	0.00
San Mateo County Health Foundation (00007498)							Last Pymt: 6/27/2022	
U-20220314	3/14/2022		1,539.38-					1,539.38-
U-20220627	6/27/2022		1,539.38-		1,539.38-			
San Mateo County Health Foundation Totals			3,078.76-	0.00	1,539.38-	0.00	0.00	1,539.38-
Receivables: 228000-00-A Totals			321,105.14-	110,690.59-	57,213.75-	30,908.62-	8,071.43-	114,220.75-

AR Aged Invoice Analysis

Balances as of 7/31/2022
by GL Date

Historical by AR Account

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Invoice Number	Invoice Date	Terms	Balance	Current 7/1/2022 and Beyond	Over 30 6/1/2022 6/30/2022	Over 60 5/1/2022 5/31/2022	Over 90 4/1/2022 4/30/2022	Over 120 Up to 3/31/2022
Grand Totals:			22,957.76	71,023.26 309.36-%	55,766.55 242.91-%	26,827.23 116.85 %	7,264.59 31.64 %	115,655.75 503.78 %

* Calculated Balance shown is not Current Balance

San Mateo
Diane Baumann

Invoice Number	Invoice Date	Balance	Current 7/1/2022 and Beyond	1 - 30 Days 6/1/2022 6/30/2022	31 - 60 Days 5/1/2022 5/31/2022	61 - 90 Days 4/1/2022 4/30/2022	Over 90 Days Up to 3/31/2022
00000063 (PG & E)							
* 0929601368-4	7/29/2022	60.83	60.83				
* 1137934688-2	7/29/2022	163.00	163.00				
* 9460071562-0	7/29/2022	50,494.20	50,494.20				
00000063		50,718.03	50,718.03	0.00	0.00	0.00	0.00
00000115 (Terminix Processing Center)							
* 423151502	7/13/2022	1,122.00	1,122.00				
00000115		1,122.00	1,122.00	0.00	0.00	0.00	0.00
00000138 (Acco Engineered Systems)							
* 20288262	7/30/2022	2,375.42	2,375.42				
00000138		2,375.42	2,375.42	0.00	0.00	0.00	0.00
00000152 (CFSA)							
* 22-5214	7/13/2022	35.00	35.00				
* 22-5213	7/18/2022	35.00	35.00				
* 22-5215	7/18/2022	35.00	35.00				
* 22-5216	7/18/2022	35.00	35.00				
* 22-5039	7/31/2022	270.00	270.00				
00000152		410.00	410.00	0.00	0.00	0.00	0.00
00000173 (McMaster-Carr)							
* 82024169	7/26/2022	51.67	51.67				
00000173		51.67	51.67	0.00	0.00	0.00	0.00
00000177 (ODP Business Solutions, Inc.)							
* 254112745001	7/6/2022	388.97	388.97				
* 253927188001	7/12/2022	308.59	308.59				
00000177		697.56	697.56	0.00	0.00	0.00	0.00
00000188 (Daktronics, Inc.)							
770796-1-3	12/31/2021	163,739.45					163,739.45
00000188		163,739.45	0.00	0.00	0.00	0.00	163,739.45
00000191 (Verizon Wireless)							
* 9912102693	7/26/2022	342.09	342.09				
00000191		342.09	342.09	0.00	0.00	0.00	0.00
00000223 (Golden State Communication, Inc)							
* R121772	7/1/2022	871.52	871.52				
00000223		871.52	871.52	0.00	0.00	0.00	0.00
00000252 (Tennant Sales and Service Co.)							
* 918895746	7/28/2022	64.82	64.82				
00000252		64.82	64.82	0.00	0.00	0.00	0.00
00000347 (Comcast)							
* 8155 20 036 07417	7/27/2022	301.77	301.77				
00000347		301.77	301.77	0.00	0.00	0.00	0.00
00000356 (Half Moon Bay Grading & Paving Inc.)							
* 6262	7/25/2022	8,475.00	8,475.00				
00000356		8,475.00	8,475.00	0.00	0.00	0.00	0.00
00001032 (Sysco San Francisco, Inc.)							

AP Aged Invoice Analysis

Historical Balances by GL Date as of 7/31/2022
Historical Aging

San Mateo
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Invoice Number	Invoice Date	Balance	Current 7/1/2022 and Beyond	1 - 30 Days 6/1/2022 6/30/2022	31 - 60 Days 5/1/2022 5/31/2022	61 - 90 Days 4/1/2022 4/30/2022	Over 90 Days Up to 3/31/2022
00001032 (Sysco San Francisco, Inc.) (continued)							
* 550137442	7/26/2022	949.23	949.23				
00001032		949.23	949.23	0.00	0.00	0.00	0.00
00001193 (City National Bank)							
* Acct#0459	7/28/2022	100.00	100.00				
* Acct#4423	7/28/2022	747.90	747.90				
* Acct#4449	7/28/2022	10,709.45	10,709.45				
* Acct#6192	7/28/2022	223.36	223.36				
* Acct#9717	7/28/2022	1,487.80	1,487.80				
* Acct#9725	7/28/2022	57.60	57.60				
00001193		13,326.11	13,326.11	0.00	0.00	0.00	0.00
00001672 (Daily Racing Form)							
* NS143501	7/24/2022	2,800.80	2,800.80				
00001672		2,800.80	2,800.80	0.00	0.00	0.00	0.00
00001882 (Bay Area Automotive Group Welfare Fund)							
* July 2022 #90867	7/31/2022	3,186.00	3,186.00				
00001882		3,186.00	3,186.00	0.00	0.00	0.00	0.00
00001908 (Western Conference of Teamsters Pension Trust)							
* July 2022 #315918	7/1/2022	719.36	719.36				
00001908		719.36	719.36	0.00	0.00	0.00	0.00
00002705 (Recology San Mateo County)							
* 46676771	7/31/2022	127.63	127.63				
00002705		127.63	127.63	0.00	0.00	0.00	0.00
00002931 (HireSafe)							
* 112544	7/31/2022	117.60	117.60				
00002931		117.60	117.60	0.00	0.00	0.00	0.00
00004290 (PBC)							
* 46323967	7/7/2022	3,446.55	3,446.55				
00004290		3,446.55	3,446.55	0.00	0.00	0.00	0.00
00004726 (DLB Consulting)							
* July 2022	7/31/2022	10,063.50	10,063.50				
00004726		10,063.50	10,063.50	0.00	0.00	0.00	0.00
00005748 (ULine)							
146193036-2.23.24	7/15/2022	1,270.23-				1,270.23-	
00005748		1,270.23-	0.00	0.00	0.00	1,270.23-	0.00
00005751 (CleanTech Sustainable Systems and Solutions)							
* 261	7/21/2022	208.31	208.31				
00005751		208.31	208.31	0.00	0.00	0.00	0.00
00005773 (Recology Peninsula Services)							
* 75540	7/29/2022	2,538.15	2,538.15				
* 75541	7/29/2022	765.00	765.00				
00005773		3,303.15	3,303.15	0.00	0.00	0.00	0.00
00005899 (Pitney Bowes - PO Box 371896)							
* 1021180462	7/30/2022	124.84	124.84				

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Historical Balances by GL Date as of 7/31/2022
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Invoice Number	Invoice Date	Balance	Current 7/1/2022 and Beyond	1 - 30 Days 6/1/2022 6/30/2022	31 - 60 Days 5/1/2022 5/31/2022	61 - 90 Days 4/1/2022 4/30/2022	Over 90 Days Up to 3/31/2022
00005899		124.84	124.84	0.00	0.00	0.00	0.00
00006549 (Aquino, Justin)							
* Reimb.	7/31/2022	98.39	98.39				
00006549		98.39	98.39	0.00	0.00	0.00	0.00
00007015 (Carbonic Service Inc.)							
* 440029	7/1/2022	9.75	9.75				
* 442608	7/15/2022	156.65	156.65				
* 441502	7/29/2022	901.98	901.98				
00007015		1,068.38	1,068.38	0.00	0.00	0.00	0.00
00007437 (Brink's Incorporated)							
* 5052031	7/31/2022	107.41	107.41				
00007437		107.41	107.41	0.00	0.00	0.00	0.00
00007540 (4 Diamond Security)							
* 184	7/31/2022	2,669.50	2,669.50				
00007540		2,669.50	2,669.50	0.00	0.00	0.00	0.00
fcg (FCG, Inc.)							
* 28202	7/31/2022	30,419.01	30,419.01				
fcg		30,419.01	30,419.01	0.00	0.00	0.00	0.00
Grand Totals:		300,634.87	138,165.65	0.00	0.00	1,270.23-	163,739.45

* Calculated Balance shown is not Current Balance