

BOARD OF DIRECTORS
ACTION ITEM
April 28, 2021

Recommendation for AV, Stage & Lights Equipment Contractor

Background:

LB Lights West, Inc from Lodi, California has been the company we have contracted with to provide staging and lighting equipment since 2012. They have provided exemplary service to the Association. Their 2021 agreement in a full capacity fair would have been \$54,000.

Speeda Sound from Fresno, California has been the company we have contracted with to provide sound equipment and audio technicians. Their 2021 agreement would have been for \$41,950. Speeda Sound went out of business in 2020.

Lastly, Wilson Entertainment would have provided the load-in and load-out personnel for the aforementioned equipment. Those services would have been budgeted at \$23,065 in a full capacity fair.

The total cost for staging, lighting, sound equipment, load-in personnel, load-out personnel and audio technicians would have been \$119,015.

Recommendation:

The San Mateo County Fair department recommends that LB Lights West, Inc provide staging, lighting, sound equipment, load-in personnel, load-out personnel and audio technicians for the modified 2021 Fair at \$76,202.